

20

21

CONDENSED
FINANCIAL
STATEMENTS

30.09

2021

Q3



This report is a translation from the Hebrew and has been prepared for convenience only.
In case of any discrepancy the Hebrew will prevail.

Board of Directors and Management Report

7 Board of Directors and Management Report - List of tables

9 Chapter "A" – General overview, goals and strategy

9 Condensed financial information regarding financial position and operating results

10 Market share

11 Goals and business strategy

14 Chapter "B" – Explication and analysis of the financial results and business position

14 Material trends, occurrences, developments and changes

22 Material developments in income, expenses and other comprehensive income

30 Structure and developments of assets, liabilities, capital and capital adequacy

37 Capital and capital adequacy

41 Dividends distribution

41 Activity of the Group according to principal Segments of Operation – principal quantitative data and main developments

48 Main Investee Companies

53 Chapter "C" – Risks review

53 General description of the risks and manner of management thereof

53 Credit Risks

73 Market Risks

80 Liquidity and financing risks

82 Operational Risks

82 Environmental Risks

82 Compliance risks

82 Other risks

82 Risk Factors Table

83 Chapter "D" – Accounting policy and critical accounting estimates, controls and procedures

83 Critical Accounting Policies and Critical Accounting Estimates

85 Controls and Procedures

Internal Control over Financial Reporting

89 President & CEO's certification

90 Chief Accountant's certification

Condensed Financial Statements

93 Review Report of the independent auditors to the shareholders of Israel Discount Bank Ltd.

94 Condensed Consolidated statement of profit and loss

95 Condensed Consolidated statement of comprehensive Income

96 Condensed Consolidated Balance Sheet

97 Condensed Statement of Changes in Equity

98 Condensed Consolidated Statement of Cash Flows

101 Notes to the Condensed Financial Statements

Corporate Governance, audit, additional details regarding the business of the banking corporation and management thereof

207	Corporate Governance and additional details – List of tables
208	Corporate governance and audit
208	Board of Directors and Management
208	The Internal Audit in the Group
209	Transactions with Interested and Related Parties
209	Special and independent committee – proceedings in Australia
210	Additional details regarding the business of the banking corporation and management thereof
210	Discount Group Structure
210	Fixed Assets and Installations
211	The human capital
212	Rating of Liabilities of the Bank and some of its Subsidiaries
213	Activity of the Group according to regulatory operating segments – additional details
218	Credit Card Operations
219	Technological improvements and innovation
221	Main developments in the Israeli economy and around the world in the first nine months of 2021
226	Legislation and Supervision
234	Legal Proceedings
236	Proceedings regarding Authorities

Appendices to the Quarterly Report

239	Appendices – List of tables
240	Appendix no. 1 – Rates of interest Income and Expenses on a consolidated basis and analysis of the changes in interest Income and expenses
248	Appendix no. 2 – Additional details – securities portfolio
251	Appendix no. 3 – Additional details
255	Appendix no. 4 – Glossary
257	Appendix no. 5 – Index

Board of Directors and Management Report

7	Board of Directors and Management Report – List of tables	41	Activity of the Group according to principal Segments of Operation – principal quantitative data and main developments
9	Chapter "A" – General overview, goals and strategy	48	Main Investee Companies
9	Condensed financial information regarding financial position and operating results	53	Chapter "C" – Risks review
10	Market share	53	General description of the risks and manner of management thereof
11	Goals and business strategy	53	Credit Risks
14	Chapter "B" – Explication and analysis of the financial results and business position	73	Market Risks
14	Material trends, occurrences, developments and changes	80	Liquidity and financing risks
22	Material developments in income, expenses and other comprehensive income	82	Operational Risks
30	Structure and developments of assets, liabilities, capital and capital adequacy	82	Environmental Risks
37	Capital and capital adequacy	82	Compliance risks
41	Dividends distribution	82	Other risks
		82	Risk Factors Table
		83	Chapter "D" – Accounting policy and critical accounting estimates, controls and procedures
		83	Critical Accounting Policies and Critical Accounting Estimates
		85	Controls and Procedures

Board of Directors and Management Report – List of tables

	Page No.
Condensed financial information and main performance indicators over a period of time - consolidated	10
Market share	10
Development of the Discount share	10
Developments in certain income statement items in the first nine months of 2021, compared with the first nine months of 2020	23
Profitability - excluding certain components	23
Developments in certain income statement items in the third quarter of 2021, compared with the second quarter of 2021 and compared with the third quarter of 2020	24
Profitability - excluding certain components	24
Distribution of volume of operations according to interest bearing assets, net interest income and interest margin by linkage segments	25
Composition of the net financing income	26
Analysis of the total net financing income	26
Development of the net interest income by regulatory operating segments	27
Development in the credit loss expenses (expenses release)	28
Quarterly development in the credit loss expenses (expenses release)	28
Distribution of the fees and commissions	29
Quarterly developments in salaries and related expenses, detailing the effect of certain components	29
Condensed statement of comprehensive income	29
Developments in the principal balance sheet items	30
Data on the composition of net credit to the public by linkage segments	31
Review of developments in the balance of net credit to the public, by regulatory operating segments	31
Developments of total credit to the public risk, by main economic sectors	32
Overall credit risk and the rate of problematic credit risk in principal economic sectors	32
The distribution of expenses and the rate of credit loss expenses in the different economic sectors in relation to the outstanding balance of credit to the public in those sectors	33
Composition of the securities portfolio by linkage segments	34
Composition of investments in securities according to portfolio classification in accordance with directives of the Supervisor of Banks	35
Data on the composition of deposits from the public by linkage segments	36
Developments in the balance of deposits from the public, by regulatory operating segments	36
Components of the regulatory capital as of September 30, 2021	40
Principal data regarding the household segment (Domestic operations)	42
Principal data regarding the Private Banking segment (Domestic operations)	43
Principal data regarding the Small and minute businesses segment (Domestic operations)	44
Principal data regarding the Medium businesses segment (Domestic operations)	44
Principal data regarding the Large businesses segment (Domestic operations)	46
Principal data regarding the Institutional bodies segment (Domestic operations)	46
Principal data regarding the Financial management segment (Domestic operations)	47
Principal data regarding the International operations segment	47
Distribution of Net profit by the Group's structure	48
Discount Bancorp, Inc. – principal data	49

Board of Directors and Management Report – List of tables (continued)

	Page No.
Mercantile Discount Bank – principal data	50
Israel Credit Cards – principal data	51
Discount Capital – principal data	52
The balance of a debt whose terms have been changed, within the framework of coping with the Corona crisis, which has not been classified as troubled debt restructuring	55
Problematic credit risk and non performing assets	57
Changes in balances of impaired debts	57
Several financial ratios used to evaluate the quality of the credit portfolio	58
Credit risk by economic sectors – consolidated	59
Exposure to Foreign Countries - consolidated	62
Details of present credit exposure to foreign financial institutions on a consolidated basis	63
Certain risk characteristics of the Group's housing loans portfolio	64
Amount of loans and average financing ratios	64
Division of housing credit balances according to size of credit to borrowers	64
Volume of problematic debts in housing credit	64
Distribution of housing credit granted, according to financing ratios and as a ratio of credit granted	65
Data regarding developments in housing credit balances according to linkage segments	65
Composition of loans granted for housing purposes, divided by the ratio of repayments to earnings	66
Distribution by customer's fixed income and by financial assets portfolio related to the account	66
Distribution by the average remaining period to maturity	67
Distribution by size of credit to the borrower	67
Distribution by exposure to changes in interest rates	67
Distribution of collateral securing the credit	67
Development of problematic credit risk in respect of private individuals	68
Distribution of credit risk and problematic debts in the construction and real estate sector	71
Breakdown by quality of credit portfolio	72
The Bank's exposure to leveraged finance according to economic sector of the acquired corporation	72
Net adjusted fair value of financial instruments	73
The impact of scenarios of changes in interest rates on the net adjusted fair value	74
The impact of scenarios of changes in interest rates on net interest income and on non-interest financing income	74
Effect of hypothetical changes in interest rates of 100 base points on the Group's economic value	77
Discount's exposure to the LIBOR interest rate in respect to exposures that will continue beyond June 30, 2023 – in US\$ currency	79
Discount's exposure to the LIBOR interest rate in respect to exposures that will continue beyond 2021 – in other currencies	79
The Bank's capital sensitivity of changes in exchange rates	80
Sensitivity of the capital to changes in the CPI	80
Deposits from the public	81
Deposits from Banks	81
Adjustments made to assets and liabilities in respect of derivative instruments	85

Chapter "A" – General overview, goals and strategy

At the meeting of the Board of Directors held on November 22, 2021, the unaudited consolidated interim financial statements of Israel Discount Bank Ltd. and its subsidiaries for September 30, 2021 were approved (hereinafter: "the condensed financial statements"). The data presented in the report are consolidated data, unless explicitly stated otherwise.

Condensed financial information regarding financial position and operating results

Condensed financial information and main performance indicators over a period of time - consolidated

	Nine months		Year
	2021	2020	2020
	In %		
Main performance indicators:			
Return on equity	15.2	5.0	5.1
Return on assets	0.99	0.35	0.35
Ratio of net credit to the public to deposits from the public	83.1	82.9	83.5
Ratio of common equity tier 1 to risk assets	10.29	10.10	10.20
Ratio of total capital to risk assets	13.39	12.96	13.06
Leverage ratio ⁽¹⁾	6.3	6.4	6.3
Liquidity coverage ratio ⁽¹⁾	130.1	146.9	147.5
Efficiency ratio	63.3	64.9	67.5
Main credit quality indicators:			
Ratio of balance of allowance for credit losses in respect of credit to the public, to balance of credit to the public	1.51	1.91	1.95
Ratio of the balance of impaired credit to the public together with the balance of credit to the public in arrears for 90 days and over, to balance of credit to the public	1.14	1.21	1.36
Ratio of net accounting write-offs in respect of credit to the public to the average balance of credit to the public	-	0.22	0.19
Ratio of credit loss expenses (expenses release) to the average balance of credit to the public	(0.46)	1.08	0.91
	In NIS millions		
Principal statements of profit and loss data for the reporting period:			
Net Profit Attributed to the Bank's Shareholders	2,244	711	975
Net interest income	4,846	4,394	5,898
Credit loss expense (expenses release)	(683)	1,518	1,718
Non-financing income	2,923	3,096	4,007
Of which: Fees and commissions	2,316	2,087	2,826
Non-financing expenses	4,919	4,861	6,681
Of which: salaries and related expenses	2,498	2,448	3,242
Comprehensive income, attributed to the Bank's shareholders	2,115	537	559
Total earnings per share attributed to Bank's shareholders (in NIS)	1.93	0.61	0.84

For footnote see next page.

Condensed financial information and main performance indicators over a period of time - consolidated (continued)

	Nine months		Year
	2021	2020	2020
In NIS millions			
Principal balance sheet data for the end of the reporting period:			
Total assets	313,411	287,678	293,969
Of which:			
Cash and deposits with banks	46,334	40,469	42,936
Securities	45,962	41,431	42,785
Net credit to the public	203,827	186,656	188,718
Total liabilities	291,405	267,979	274,242
Of which:			
Deposits from the public	245,393	225,108	226,118
Deposits from banks	13,635	9,384	13,107
Bonds and Subordinated debt notes	11,170	11,314	10,201
Shareholders' equity	21,346	19,160	19,182
Total equity	22,006	19,699	19,727
Additional data:			
Share price	1,712	924	1,236
Dividend per share	-	4.19	4.19
Ratio of fees and commissions to total assets	1.0	1.0	1.0

Footnote:

(1) The ratio is computed in respect of the three months ended at the end of the reporting period.

For details regarding the decision of the Bank's Board of Directors dated November 22, 2021, to distribute a dividend in the amount of approx. 12.41 Agorot per share, see below "Dividend distribution" and Note 18 to the condensed financial statements.

Market share

Based on data relating to the banking industry as of June 30, 2021, published by the Bank of Israel, the Discount Bank Group's share in the banking industry in Israel was as follows

	June 30, 2021	December 31, 2020
In %		
Total assets	15.1	15.2
Net credit to the public	16.6	16.7
Deposits from the public	14.5	14.6
Net interest income	17.4	18.3
Total non-interest income	20.3	24.2

Development of the Discount share

	Closing price at end of the trading day			Change in the first nine months of 2021 in %
	November 18, 2021	September 30, 2021	December 31, 2020	
Discount share	1,902	1,712	1,236	38.5
The TA 5 Banks index	3,103.06	2,867.70	2,037.01	40.8
The TA 35 index	1,901.32	1,802.26	1,499.05	20.2
Discount market value (in NIS billions)	22.14	19.93	14.39	38.5

Goals and business strategy

In the course of 2020, following the successful implementation of the multi-annual strategic plan introduced in 2014, a new multi-annual strategic plan for the Bank and the Group was introduced for the years 2021–2025.

The new strategic plan directs towards the realization of an ambitious vision **to be the best financial institution for its customers, which creates maximum value to its shareholders over time**. The strategic plan is made up of three central pillars – accelerated evolution of traditional banking, revolution in banking business by way of groundbreaking innovation and maximizing the value of the Group.

First pillar – Accelerated evolution of traditional banking

As part of the changes affecting the banking sector, the Discount Group acts toward accelerating the evolution of banking activity with a view of improving competitive ability and increase its market share and its profitability in banking activity. The said acceleration is to be achieved by way of focusing on five areas:

Winning customer experience

Goal: To be the Bank with the best customer experience in the system

Changing reality requires us to improve customer experience quickly – customers expect another level of service, and the base for comparison is not necessarily other banks but the organizations leading in customer experience provided by them. Discount shall act to create a differentiating competitive advantage by way of a winning customers' experience.

In order to realize this vision and become the best bank for its customers, Discount has introduced a comprehensive strategic project, intended to turn the whole Bank into a customer focused organization. This, by making a significant and extensive effort covering all units of the Bank and leading to a basic and deep change of work processes and of service and behavior principles.

The leading index measuring the success of the change is the customer recommendation index – Net Promoter Score. This index has been successfully implemented by thousands of leading organizations around the world. This index has been proven as directly connected to the increase in income, to attracting new customers and to increasing customer loyalty.

Within the framework of this mechanism, the Bank integrates processes involving attentiveness to customers, deep and methodological analysis of feedback from customers and the ability to translate the messages into effective initiatives with the aim of improving customers' experience at all customers' interface points with the Bank.

Significant growth and increasing market share in focal segments

Goal: Growth at a faster rate than that of competitors in the credit portfolio and in income

- The Bank acts to increase income at a faster pace than market growth, and to maximize the potential of income from interest and fees and commissions, as well as non-interest financing income. The Bank endeavors to increase its credit portfolio at a faster pace than market growth, mainly in the housing and commercial banking fields and in additional focal fields;
- In order to enable the said growth, the Bank implements new operational models in retail and corporate banking areas, which include, inter alia, changes in service, sales and operating layouts.

Innovation

Goal: Positioning at the front of traditional banking innovation

- The Bank will act to enlarge the offer of digital services with a view of maximizing the usefulness of such services, while providing response to expectations of customers and of the period;
- The Bank will leverage advanced data capabilities with the aim of improving value offers to customers and making banking personal, effective and valuable;
- The Bank will continue to intensify relations and cooperation with the fintech community in Israel and abroad, with a view of offering its customers and also customers of all banks, the most advanced services and products, both in banking and related areas.

Banking excellence

Goal: Creating an efficient organizational platform based on efficiency, operational excellence and a high level of performance

- In order to support all the strategic goals of the Bank, it is the Bank's intention to integrate operational excellence that would support customer experience, would reduce errors and operating risks and assist in obtaining real efficiency;
- In this respect, the Bank will introduce automation, digitization and improvement of processes enabling greater efficiency, shortening of reaction time and improvement of measurement and monitoring capabilities, and will integrate new work methods improving central processes;
- The Bank will continue to perform efficiency measures leading to the reduction in manpower of the Discount Group; optimization regarding real estate areas; and savings in purchase expenditure and other expenses.

Winning organizational culture

Goal: Being the best employer for our employees

With the understanding of the importance and centrality of the Bank's employees in providing the best service to customers and the ability to realize the strategic plan, the Bank will act to strengthen its managers and employees and to design an organizational culture that promotes performance, excellence and continuous striving for improvement. Furthermore, the Bank acts to improve the feeling of commitment and organizational bonding of employees and managers and to modify their skills to the changing environment.

Second pillar – groundbreaking innovation

Goal: Being a leading player in the implementation of groundbreaking banking models that create competition

The financial field in general and banking business in particular, is in the midst of an accelerated process of change. The change is motivated by diverse trends headed by an ever growing transition to digital banking, competition encouraging regulation, entry of new players into the traditional banking areas, and growth in expectation of customers for more varied and customized value offers than in the past.

The competitive and singular positioning of the Discount Group which, on the one hand, is large enough in order to lead a change, and on the other hand is small enough in order not to be deterred by the implications of the change, creates for it an important opportunity to establish its position as a leading banking-financial group, which encourages competition in the system, and to increase its market share, inter alia, by forming new initiatives, off-banking, based on extensive cooperation with third parties and fintech companies:

- The Bank will act to form initiatives in cooperation with fintech companies and other third parties, for the creation of products and services designed for customers of all banks;
- The first initiative of the Bank, in cooperation with Shufersal, will develop PayBox so it will be the leading digital wallet in Israel, which combines an open platform on which will be offered products and services of third parties to customers of all banks. For details regarding this strategic cooperation, see "Management's handling of current material issues" below.

Third Pillar – maximizing the value of the Group

Goal: Utilization of the synergies between the Group companies and maximization of their value

- The Bank, as a holding company, will continue the implementation of the unique strategies defined for the central subsidiaries – IDB Bank, MDB, ICC and Discount Capital, with the aim of modifying their operations to the new competitive environment;
- The Bank will act to identify and to utilize possible synergies among the group companies, both in the field of revenues and in the field of expenditure, which may contribute significantly to the Group's economic value;
- The Bank will act to assemble all Head Office units of the Group companies in a joint campus located in the 'Millennium Complex' in Rishon LeTzion, with the aim of accelerating the realization of synergies and work processes, thus achieving noticeable real estate efficiency.

The strategic plan goals

The new strategic plan contains a financial plan for the years 2021 to 2025, as well as internal goals reflecting maximization of return on equity, improvement in the operating efficiency ratio, and a growth in the market share of the Discount Group.

At this time, in view of the continuation of the Corona crisis and the material uncertainty involved therein and in view of the positioning of a new strategic plan, the financial goals stated in the previous plan, are no longer relevant.

Forward-looking information. The aforesaid reflects the plans of the Bank's management and its intentions, taking into consideration the information in its possession at the time of preparing the statements with regard to the development of the banking sector and the uncertainty involved in the long-range planning for several years. Material changes in the economic and regulatory environment or in the geo-political or defense situations, technological developments, actions of competitors operating in the banking sector and other potential competitors, and changes in consumer patterns and customer expectations, which are not under the Bank's control, all these might result in changes in the ability to execute the Bank's plans as they exist at the time of publishing the statements.

For the definition of the term "forward looking information", see "Appendix No. 4 – Glossary".

Chapter "B" – Explication and analysis of the financial results and business position

Material trends, occurrences, developments and changes

Management's handling of current material issues

The first nine months of 2021 were also overclouded by the Corona crisis. The spread of the virus has led to a major economic crisis in 2020 that has affected the economy, including the banking sector and the Discount Group. A wide scope vaccination effort followed by a halt in the pandemic enabled the removal of the restrictions and in consequence thereof, recovery in economic activity has occurred in the second quarter and in the third quarter of the year. The Bank's financial base and its capital infrastructure remain stable and are being stringently managed. The ratio of equity capital Tier 1 amounts to 10.29% and the liquidity coverage ratio amounts to 130.07%. This is the capital infrastructure that allows the Group to continue growing.

The central challenges and issues in the first nine months of 2021 were:

The Corona crisis

General. A new virus of the "Corona" type broke out in the first quarter of 2020, spreading quickly to most countries around the globe, causing widespread morbidity and a significant mortality rate. Following the outbreak of the virus, governments around the world, including Israel, have adopted preventive measures, which included restrictions on passage between countries, isolation means even up to imposing a lockdown, restrictions on different types of activities and businesses, etc. The said measures have led to actual impairment of business activity, to a rise in the rates of unemployment, impairment of the economic survivability of businesses and impairment of income and consumption of households. A significant additional outbreak of morbidity, the third in number, had been noticed in Israel in the months of December 2020 and January 2021. Following this additional outbreak, an additional lockdown was imposed in Israel in the months of January-February 2021, which caused a significant reduction in economic activity and a decline in morbidity. It should be noted that, toward the end of 2020, several drug companies launched vaccines against the virus and vaccination of the population began. The significant vaccination efforts taken since the beginning of 2021, had led since the month of March 2021, to a decline in the rates of morbidity, allowing a gradual removal of most of the restrictions, and in consequence thereof, recovery in economic activity was noted in the second quarter of the year. In the second half of June 2021, the spreading of the "Delta" variant indeed began, however the significant decline in the morbidity situation with the subsiding fourth wave of the Corona pandemic, due to the population being inoculated with the third booster shot with no need for additional lockdowns, brought about a decline in the scope of unemployment and the reduction in Government deficit (see below "Principal economic developments").

Preparations made by the Bank. With the beginning of the crisis, the Bank's Management directed its full administrative attention to the crisis and its implications. Cross-organization work teams, headed by the Bank's President & CEO, managed the different layers of the Bank's operations under the crisis, while closely following developments and adopting measures for the reduction of the different risks and the maintenance of business continuity with the utmost sensitivity to Bank customers. The business divisions increased monitoring and control operations over the condition of the credit portfolio and of the financial assets portfolio of the Bank. Concurrently with the management of the crisis, the management engaged in planning the Bank's preparations for exiting the Corona crisis and the initiation of actions in this field.

Customer support. Since the beginning of the Corona crisis and the restrictions imposed on economic activity, the Bank has prepared to support its customers in confronting the economic uncertainty and traversing the crisis. For additional details see below "Activity of the Group according to Principal Segments of Operation – Principal Quantitative Data and Main Developments".

Operation and business continuity. The branch layout and the supporting units of the Bank and of MDB operated in full capacity in the first nine months of 2021. On the background of the decline in the morbidity rates and the high rate of vaccinated employees, the Bank and MDB returned as from April 4, 2021, to a regular work routine at all locations of these banks.

Reduced capital requirements and discontinuation of dividend distribution. On the background of the spreading of the Corona virus and with the aim of supporting the credit requirements of the customers during this period, the Bank's Board of Directors has decided to modify the Common Equity Tier 1 ratio to 8.9% (instead of the previous 9.9%), as permitted by the provisional Directive issued by the Supervisor of Banks. At the same time, the Bank's Board of Directors decided that the distribution of dividends by the Bank shall be temporarily discontinued. On November 22, 2021, the Bank's Board of Directors decided to reestablish the goal of the Tier I capital ratio at the targeted range that had been in effect prior to the entry into effect of the Provisional Instruction. On the basis of the ICAAP and the SREP procedures, the Board decided to reduce the said goal by 0.15%, fixing it at the rate of 9.75% (for additional details, see "Capital and capital adequacy" below). On November 22, 2021, the Bank's Board of Directors decided, to make a dividend distribution at the rate of 20% of the profits of the third quarter of 2021, in an amount of approx. NIS 144.4 million (for additional details, see below "Dividend distribution" and Note 18 to the condensed financial statements).

Changes in the level of risk. The Corona crisis and its domestic and global implications, have led to an increase in risk in most of the managed risk areas. For additional details, see the 2020 Annual Report (p. 19). Following the decline in the inherent risk as a result of the return to work at the Bank offices, the strengthening of business continuity and the stabilization of the changes that had followed the retirement process, the evaluation of the effect of the operational risk has been lowered in the second quarter from High to Medium-high, the rating in effect prior to the outbreak of the Corona crisis.

Expenses for credit losses. In the first nine months of 2021 credit loss expenses release in the amount of 683 million were recorded, compared with expenses of NIS 1,518 million in the corresponding period last year, an increase of 145.0%. The significant decrease in morbidity and the lifting of the third lockdown led to the reopening of the trade and the economy as a whole, with greater economic activity being evident beginning toward the end of the first quarter. During the year, the subsiding fourth wave of the Corona pandemic, due to the population being inoculated with the third booster shot with no need for additional lockdowns, brought about a decline in the scope of unemployment and the reduction in Government deficit. These factors have had a positive impact on the position of businesses and borrowers, as well as on macroeconomic parameters.

(See below "Credit loss expenses" in the section "Developments in income and expenses"; "Credit risk"; and "Allowance for credit losses – allowances on a group basis" in the section "Critical accounting policies and critical accounting estimates").

Continuing uncertainty conditions. The level of uncertainty declined during 2021, in view of the wide scope vaccination of the population in Israel, the decline in the rates of morbidity and the lifting most of the restrictions that had been imposed on economic activity. However, the overall economic ramifications of the Corona crisis are still not fully clear and depend on the rate of economic recovery and the return of the various economic sectors to full activity. The uncertainty is also effected by concerns regarding additional waves of the pandemic outbreak and the implications of such additional waves. In addition, at this stage, significant uncertainty still exists with respect to the length of time in which the Corona epidemic may continue its significant presence in the world. The Bank and its principal subsidiaries continue to follow developments in this respect and are studying the possible implications on sectors and customers, which might be affected by this situation. The Bank estimates that the Corona crisis may continue and impact the condition of borrowers and their loan repayment ability, even though, at this stage, as stated, uncertainty exists with respect to the rate of recovery from the crisis and the length of time in which it is expected to have an effect.

Forward looking information. The Bank estimates regarding the possible implications of the crisis, comprise forward looking information, based upon the information existing in the hands of the Bank at date of preparation of this report. Such estimates may not materialize or may materialize in a different manner than that estimated by the Bank.

Strategic cooperation with Shufersal

On January 19, 2021, the Bank signed a strategic cooperation agreement with Shufersal Ltd. to set up a digital wallet for customers of all the banks, based on the PayBox payments platform that is owned by the Bank. The cooperation will take place using a company controlled by the Bank, with the Bank holding 50.1% of the rights in the company and Shufersal will hold 49.9% of the rights. The Bank will transfer to the company the PayBox assets in their current format. Shufersal will confer on the company an exclusive right to grant monetary benefits that are earmarked for its customers, the holders of a Shufersal card and the members of the Shufersal loyalty club, via PayBox (more than two million customers, of which approx. 641 thousand are holders of a Shufersal loyalty club credit card, according to Shufersal's periodic report for 2020, as of March 3, 2021), as well as a right to match up the Shufersal credit card with the app, the right of presenting digital vouchers at trading houses and of using them for transactions, etc.

Within the framework of the cooperation, the PayBox operation will be expanded, and, in the first stage, it will become possible for approx. 1.5 million of its customers to use a PayBox wallet as a means of payment, to redeem digital purchase coupons, to receive various benefits, and so forth. In addition, the company will offer its customers a virtual credit card that will be ascribed to the PayBox club, including for members of the Shufersal loyalty club who are not holders of a Shufersal loyalty club credit card.

The parties have agreed to take additional measures in the future in order to enable customers of all the banks to conduct additional financial and banking activity within the framework of PayBox, inter alia, by means of a platform on which financial services and products of various suppliers and fintech companies will be offered to customers of all the banks, with this being subject to the provisions of the law.

Consent of the Competition Commissioner to the merger transaction was received on March 1, 2021, within the framework of which PayBox Ltd. (a company in formation) and Shufersal Club Company Ltd. (provisional name) (a company in formation) would be merged.

On June 1, 2021, the Bank received the approval of the Supervisor of Banks (hereinafter: "the Supervisor's approval") permitting it to have the sole control and to directly hold the means of control in the auxiliary corporation PayBox Ltd. (hereinafter: "the auxiliary corporation"), which is to engage in managing a digital wallet platform and in providing digital services. Upon receipt of the Supervisor's approval, the Bank received the regulatory approvals for the completion of the transaction being the subject matter of the agreement dated January 19, 2021. The merger was completed on June 30, 2021, within the framework of which PayBox Ltd. ("PayBox") absorbed Shufersal Digital Benefits Ltd. (For additional details, see Note 22 to the condensed financial statements).

In August 2021 PayBox Ltd. made accessible on the PayBox Application the purchase vouchers of Shufersal, and at the end of October 2021, the benefits activity of the Shufersal Customers Club.

Forward-looking information. The aforesaid reflects the assessment of the Bank's Management and its intentions, taking into consideration the information available to it at the time of preparing the reports with regard to the development of the payments field. Statutory and regulatory changes that are not known at the time of publishing the reports, including changes in existing initiatives and drafts, technological developments and/or actions of competitors and changes in consumption habits and customer expectations, as well as macro developments in Israel and around the world, which are not under the control of the Bank, might cause changes in the assessments or in the ability to execute the Bank's plans, as they are at the time of publishing the reports.

The “One-Click Mobility” reform

The Reform allowing rapid transition between banks – “One-Click Mobility” – entered into effect on September 22, 2021, which allows customers to transfer online their entire banking operations from bank to bank at no cost and within seven business days.

With the introduction of the Reform the Bank has implemented a line of infrastructure, business and marketing measures in order to adapt to the needs of customers and to the Regulation instructions. Among these measures is the adaptation of value offers to the different populations and the updating of the Bank’s marketing website, in which may be found all the information regarding the rapid transition between banks and regarding the different benefits offered.

The customer may begin the mobility request of his account in a friendly, available and convenient manner on the digital (using the website or the Application) and at each of the Bank’s branches. Following the mobility request, current account balances (in shekel and in foreign currency), authorizations to charge the account, standing orders, checks, securities deposits and credit card charges are being transferred automatically.

The Bank views the Reform as a significant milestone in the improvement of service, creation of value and fortification of customers of the banking system, and the increase in competition together with a significant opportunity for growth through attraction of new customers, intensifying operations and retention of customers.

Striving for a winning customer experience

In order to realize the vision and become the best bank for its customers, the Bank had introduced a comprehensive strategic effort intended to turn the whole Bank into a customer focused organization. This, in a significant and wide move that would engulf all units of the Bank and lead to a fundamental and deep change of work procedures and of service and behavioral principles.

The index for the measurement of the success of the change is the Net Promoter Score (NPS). This index has been successfully implemented by thousands of leading organizations around the world. It has been proven that this index is directly related to the growth in income, to attracting new customers and to increasing customer loyalty.

Within the framework of this mechanism, the Bank shall implement processes of listening to customers, of in-depth and methodological analysis of customer feedback and the ability to translate the messages into effective initiatives improving customer experience at all his interface points with the Bank.

Issuance of deferred debt notes (expansion of Series G)

On April 22, 2021, the Bank, through its subsidiary Discount Manpikim Ltd., completed the process of issuing deferred debt notes (expansion of Series G), which include a capital loss absorption mechanism, which are capital instruments classified as Tier 2 capital for the purpose of their inclusion in the Bank’s regulatory capital, in a total amount of approx. NIS 932 million. The effective interest rate at issue date was 1.07%.

On June 28, 2021, the Bank, through its subsidiary Discount Manpikim Ltd., completed the process of issuing a private placement of the said deferred debt notes (expansion of Series G), in a total amount of approx. NIS 250 million. The effective interest rate at issue date was 0.76%.

Additional issues

- **Rating.** Moody’s rating agency has raised the rating for deposits with the Bank from “A3” to “A2” with a stable outlook. For additional details, see below “Rating of Liabilities of the Bank and some of its Subsidiaries”;
- **The 2020 retirement plan.** During the reported period, the Bank’s Management worked diligently to complete the implementation of the 2020 retirement plan. For additional details, see below “The 2020 retirement plan”;
- **Proceedings in Australia.** In January 2021, compromise arrangements and an arrangement with the Bank’s insurers were signed with regard to the proceedings in Australia. For details, see Note 10 section 3.2 to the condensed financial statements. For details regarding the special, independent committee regarding the proceedings in Australia, see below in the chapter “Corporate Governance and Audit”;

- **Discount Campus.** Construction work on the campus continued in the reported period. For additional details, see Note 10 section 5 to the condensed financial statements and "Fixed assets and installations" below;
- **Increase in competition and reduction in concentration Act.** The preparation for changes in the financial system is continuing, both at the Bank and at ICC, following the Increase in Competition and Reduction in Centralization in the Banking Market in Israel Act. For additional details, see Note 17 to the condensed financial statements;
- **Realization of assets as part of the preparations for the relocation of the Head Offices and operation of the Bank to the Discount Campus.** For details, see below "Fixed Assets and Installations".

Principal economic developments

Presented below are the main economic developments that impacted the economic environment in which the Israeli banking sector, including the Bank, operated in the first nine months of 2021.

Growth. Economic activity around the world is expanding, The US economy expanded in the third quarter at an annualized rate of 2%, and the Eurozone expanded by 8.8%.

In Israel, the GDP grew in the period from January to September 2021, by approx. 7%, compared to the corresponding period last year, led by private consumption (approx. 10%) and by the export of other services (mostly hi-tech, approx. 15%). In total for the third quarter, the GDP grew at an annualized rate of 2.4%, a significant slowdown when compared to the second quarter (approx. 14%), during which the economy returned to almost full activity, with the regression in the import of motor vehicles reducing approx. 2% of the growth.

According to Bank estimates, growth would reach approx. 6.5% in the current year. This, under the assumption that a renewed outbreak of the Corona virus together with restrictions on economic activity would not occur.

Exchange rates. During the first nine months of the year, the US dollar gained significant strength around the world. This, in view of the opening of a margin in real term yields. In total for the period the "Dollar Index" appreciated by 4.8%.

Following the steep appreciation in the value of the shekel at the beginning of the year, the Bank of Israel declared a plan for the purchase of foreign currency to the tune of US\$ 30 billion. During the first nine months of the year, the Bank of Israel purchased foreign currency in an amount of approx. US\$28 billion. Notwithstanding that, and despite the appreciation of the dollar world over, the shekel has appreciated since the beginning of the year by approx. 0.5% against the dollar and by approx. 2.5% against the currencies basket.

Inflation. The rate of inflation increased significantly during the first nine months of the year. This, due to the recovery of the economy, to the suppressed demand phenomenon and to commodity price increases around the world. Cumulatively, the indices rose in the period from January to September by 2.5%, compared to a decrease of 0.7% in the corresponding period last year. In consequence thereof, the annual rate of inflation increased to 2.5%, after standing at -0.7% at the end of the corresponding period last year. At the same time, a steep increase all along the graph was recorded in inflationary expectations, and Index contracts for one year grossed up at the end of September an inflation rate of 2.17% compared to 0.3% at the beginning of the year. According to Bank estimates, an inflation rate of 2.5% is expected for 2021.

Monetary policy. Central banks around the world, headed by the FED, continue to adopt an expansionary policy, though during the course of the quarter, the FED signified the decline in expansion in the future, in view of the economic recovery and the rise in inflation, which the banks consider to be temporary. This policy is being adopted in order to support the continuing recovery of the labor market.

During the first nine months of the year, the Bank of Israel left the interest rate unchanged at a level of 0.1%, continuing to adopt a very expansionary policy using the variety of tools at its disposal, including the purchase of foreign currency and bonds.

Financial markets. Share indices around the world continued to rise at steep rates in the course of the first nine months of the year, due to the immunization trend of the population, the recovery of the different economies and the continuing expansionary monetary policy.

Trading in Government bonds in Israel was characterized by a rising trend in yields during the reviewed period, this being accompanied by the rise in inflationary expectations all along the graph.

The fourth quarter of 2021. The data indicate the continuing expansion of the global economy, with acceleration in the US, following a slow growth in the third quarter. On the other hand, morbidity in Europe, caused by the Delta virus, had begun to increase during the period, leading to impairment in economic activity. Inflation has remained at a high level, and several central banks around the world started to tone down their monetary policies, although the principal central banks, the FED and the ECB, have not yet made any material steps in this direction.

In Israel, expansion in economic activity continued and unemployment continued to decline to a level of 7.3%, and at the same time, the deficit decreased (in the past twelve months) to 5.5% of the GDP. The CPI for October reflected a downward surprise and rose by only 0.1% and the annual inflation rate decreased to 2.3%.

Since the end of September, the shekel has appreciated as against the US dollar by 4.8%, and by 5.8% against the currencies basket. The Bank of Israel continued to intervene in the foreign exchange market, completing its plan for the purchase of an amount of US\$30 billion.

Certain fluctuations were recorded during the period in yields on ten year Israel government bonds and as of now, the yield stands at a level of approx. 1.4%, similarly to the level at the end of the third quarter. During this period, inflationary expectations have risen all along the graph, with an Index contract for one year being traded at a level of 2.54%, compared to 2.17% at the end of September.

Share markets around the world continued in a positive trend, including the TA 125 Index, which has risen at a more moderate rate.

Forward-looking information. The aforesaid includes, inter alia, assessments of the Bank regarding the future development of primary indicators, which are deemed to be forward-looking information. The aforesaid reflects the assessment of the Bank's Management, taking account of information available to it at the time of preparing the quarterly report, with regard to trends in the Israeli and world economies. The aforesaid might not materialize should changes occur in the trends, in Israel and/or in the world, and as a result of various developments in the macro-economic conditions that are not under the control of the Bank.

For further details, see "Main developments in Israel and around the world in the first half of 2021" in "Corporate governance, audit, additional details regarding the business of the banking corporation and management thereof".

Material leading and developing risks

The Bank considers business model risks, cyber and data protection risks, macro environment risk, model risks, privacy protection aspects as well as conduct risks and environment and climate risk, as the most significant developing leading risks. For additional details see the 2020 Annual Report (pp. 22-23).

Initiatives concerning the banking sector and its operations

Increase in competition and reduction in concentration Act. The Increase in Competition and Reduction in Concentration in the Banking Market in Israel (Legislation Amendments) Act, 2017, was published in the Official Gazette on January 31, 2017. The Act constitutes the adoption of the recommendations of the Strum Committee, appointed in June 2015 by the Minister of Finance and by the Governor of the Bank of Israel, in order to recommend, inter alia, of ways for attracting new participants in the competition for the supply of prevalent financial services, including by way of separation from banks of the ownership of credit card companies.

In the first stage, within the framework of implementing the Act, the credit card companies Isracard and MAX (formally: Leumi Card) were separated from Bank Hapoalim and Bank Leumi, respectively, and the separation of ownership of the credit card companies from the banks did not apply to the owners of ICC. Only in the second stage will the issue of the separation of ownership in relation to ICC be re-examined. According to the Act, on February 1, 2021, a two-year period commenced, during which the Minister of Finance may order ICC to be separated from the banks that currently own it. This and more, if in the past the large banks (Poalim, Leumi and Discount) issued to their customers' credit cards of the credit card companies owned by them (Isracard, MAX and ICC), so that competition exists now between the companies. Each bank holding control means in a debit card company, is required to divert a part of the business of issuing new cards to its customers to at least one other operating company, with which the bank had no business relations in the past. From the view point of ICC, although there is a reduction in the issue of credit cards to customers of the owner banks, ICC now has the opportunity to compete in the issue of new credit

cards to customers of Poalim and Leumi. In the era of post-entry into effect of the new Act, the different participants in the credit card market, banks on the one part and credit card companies on the other part, find themselves in front of an array of moves and action possibilities of each of them and of each of the other participants.

The aforementioned could have a material effect on the banking system, including the Bank itself, on the credit card market and on ICC. Nevertheless, at this stage, prior to clarifying the nature, character, scope and timing of all the measures that will be taken, it is not possible to assess the aforesaid effects either in terms of materiality or in terms of quantity.

The additional tax that may apply, if doubt is raised as to the continued holding of the Bank in ICC, computed in relation to the value of the holdings in ICC stated in the books of the Bank as of September 30, 2021, is estimated at approx. NIS 52 million.

For details regarding the said Act and additional legislation initiatives concerning the banking sector, see "Legislation and Supervision" in the Chapter "Corporate governance, audit and additional details regarding the business and manner of management of a banking corporation" below and in the 2020 Annual Report (pp. 391-396). For details in respect of agreements between ICC and certain banks on the one hand, and between the Bank and MAX on the other hand, see Note 36 B to the financial statements as of December 31, 2020 (pp. 312-313) and Note 17 to the condensed financial statements. For details in the matter of "Changes regarding competition in the credit card market", see "Credit Card Operations" in the 2020 Annual Report (pp. 375-.376).

Continuation of the plan for strengthening competition in the banking market. For further details, see "Legislation and Supervision".

Reduction of the cross-commission rate. The Banking Order (Customer service)(Supervision over cross-clearing service for transactions made by charge cards and for immediate debit transactions), 2018, was published on November 2, 2018, establishing an outline with respect to the reduction of the cross-commission in deferred charge transactions, from the rate of 0.7% at that date to a rate of 0.5%, this in five stages during the coming years, and an outline with respect to the reduction of the cross-commission regarding immediate charge transactions, from the rate of 0.3% at that date to a rate of 0.25%. The Bank and ICC estimate that the business results of ICC might be materially impaired as a result of the reduction in the commission rate, as stated. For additional details, see Note 17 to the condensed financial statements.

For details regarding the exemption terms for the agreement (a new arrangement in the industry replacing the arrangement expired on December 31, 2018), published by the Competition Commissioner, see the said Note.

Initiatives in view of the Corona crisis. For details regarding regulation in view of the Corona crisis, including regulation moves initiated by the Supervisor of Banks, intended to allow the banking system to fulfill its duty during the period of crisis and thereafter, see "Legislation and supervision" hereunder. For details regarding credit funds established by the State, operated through the banking system for the support of the economy in this period, see below "Activity of the Group according to Principal Segments of Operation – Principal Quantitative Data and Main Developments".

For additional details, see the 2020 Annual Report (p. 24).

The 2020 retirement plan

Efficiency of the Banking Industry – Regulatory expectations. The position of the Supervisor of Banks is that the banking industry in Israel is characterized by low efficiency, as compared with banks in the developed countries. One of the key targets defined by the Supervisor of Banks is improvement in bank efficiency, namely – a reduction in bank expenses in relation to income. The object of the Supervisor is that the efficiency obtained by banks would also reach the customers, namely, would reduce the cost of bank services, lead to the shifting of resources to innovation and improvement of banking service, and to the increase in dividends to bank shareholders, who are mainly the public at large in Israel.

On December 17, 2019, the Supervisor of Banks extended the validity of letters regarding operational efficiency of the banking system dated January 12, 2016 and June 13, 2017, within the framework of which banks had been granted certain relief in the matter of capital adequacy, until December 31, 2021. This, in order to enable the banking corporations to implement additional efficiency plans.

The 2020 retirement plan. During August and October of 2020, the Board of Directors approved a retirement plan for approx. 500 employees, following an outline that had been formed by the Bank's Management, on the background of the Corona crisis and the intention to increase in a significant scope the number of retirees over and above the employees expected to reach natural retirement. In view of the above stated, it has been decided to alter the retirement outline at the Bank, in an exceptional and one-time manner, offering retirees preferential terms compared with the usual retirement terms and the terms that had been offered in previous plans.

In accordance with the plan, early retirement at preferential terms was offered to permanent employees of the Bank, belonging to the defined targeted population (ages 50–66). Retirees were offered increased severance pay at the rate of up to 200% (in excess of severance pay in accordance with the law). Within the framework of the plan, additional rewards were offered to the focused population (ages 56–60) in relation to the remaining number of years until retirement, to shift/split-up work employees and employees earning a low salary.

The boards of directors of MDB and of ICC have approved an early retirement plan for approx. 60 employees and approx. 80 employees, accordingly, during 2020–2021, (see Note 23 I to the financial statements as of December 31, 2020, p. 212).

Until September 30, 2021, 783 employees of the Group in Israel retired (including natural retirement of employees). 24 additional employees are expected to reach natural retirement in the last quarter of 2021.

The stated plans increased the liability stated in the books in 2020 by approx. NIS 555 million (before tax effect; in excess of the cost of the legal severance pay and the surplus balance from a previous plan; NIS 365 million, net of the tax effect, which was charged in 2020 to equity as "Adjustments in respect of employee benefits" as part of "Other comprehensive profit (loss)").

The Banking Supervision Department has granted the Bank and MDB reliefs with regard to the calculation of capital adequacy in respect of the aforementioned retirement plan. The effect of the reliefs on the Common Equity Tier 1 ratio amounts to approx. 0.21% (for further details, see Note 25 section 1 C to the financial statements as of December 31, 2020, pp. 215–216).

The amount of the settlement charged to profit and loss in the first nine months of 2021, amounted to NIS 129 million (before tax effect). This, in addition to the amount of NIS 413 million (before the tax effect) recorded in the year 2020 (including in respect of previous retirement plans). The balance will be spread over the average duration of the liability, which currently stands at approx. 13 years, in accordance with the accounting principles applicable to the Bank.

Review by the independent auditors

In their review report of the interim consolidated condensed unaudited financial statements for the three and nine months' periods ended on September 30, 2021, the independent auditors drew attention to Note 10 section 4, regarding different proceedings filed against the Bank and against investee companies.

Material developments in income, expenses and other comprehensive income

Profit and Profitability

Net profit attributed to the Bank's shareholders for the first nine months of 2021 totalled NIS 2,244 million, compared with NIS 711 million in the corresponding period last year, an increase of 215.6%.

Return on equity net attributed to the Bank's shareholders for the first nine months of 2021 reached a rate of 15.2%, on an annual basis, compared with a rate of 5.0% for the corresponding period last year, and 5.1% for all of 2020.

The following are the main factors that had an effect on the business results of the Group in the first nine months of 2021, compared with the corresponding period last year:

- a. An increase in net interest income in an amount of NIS 452 million (10.3%), mostly affected by the gap in changes in the CPI (an increase against a decrease);
- b. A decrease in credit loss expenses, of NIS 2,201 million (145.0%). The decrease stemmed, mainly, from expenses release regarding the group track, in view of the opening of trade and the economy as a whole and the update of parameters affecting the adjustment rate component as well as from a reduction in the decision rate and by significant debt collection in the specific channel;
- c. A decrease in the total non-interest income, of NIS 173 million (5.6%), affected mostly by an increase of NIS 409 million in non-interest financing income (41.1%), mostly a reduction in income from derivatives operations, an increase of NIS 229 million in fees and commissions (11.0%), mainly from an increase in credit card commissions and fees and commissions and fees from operations involving securities and certain derivative instruments.
- d. An increase of NIS 58 million in operating and other expenses (1.2%), affected, mainly, from a decrease of NIS 38 million in other expenses (2.4%), from a NIS 46 million rise in maintenance and depreciation of buildings and equipment (5.4%), and an increase of NIS 50 million in salaries (2.0%).
- e. Tax provision of NIS 1,247 million on earnings in the first nine months of 2021, compared with NIS 390 million in the corresponding period last year.

Additional details and explanations are presented below.

Net profit attributable to the Bank's shareholders amounted in the third quarter of 2021 to NIS 722 million, compared to NIS 860 million in the second quarter of the year, a decrease at the rate of 16.0%, and compared to NIS 258 million in the third quarter of 2020, an increase at the rate of 179.8%.

Net return on equity attributable to the Bank's shareholders reached in the third quarter of 2021 an annualized rate of 14.5%, compared to 18.3% in the second quarter of the year and compared to 5.5% in the third quarter of 2020.

The principal factors affecting the Group's business results in the third quarter of 2021, compared to the previous quarter, are:

- a. A decrease in net interest income in the amount of NIS 28 million (1.7%).
- b. A decrease in credit loss expenses release in the amount of NIS 284 million (69.3%).
- c. An increase in non-interest income in the amount of NIS 140 million (16.0%).
- d. An increase in operating and other expenses in the amount of NIS 45 million (2.8%).
- e. A provision for taxes on income in the amount of NIS 401 million was recorded in the third quarter of 2021, compared to an amount of NIS 493 million in the preceding quarter.

Developments in Income and Expenses

Developments in certain income statement items in the first nine months of 2021, compared with the first nine months of 2020

	For the nine months ended September 30,		Change in %
	2021	2020	
	In NIS millions		
Interest income	5,620	5,263	6.8
Interest expenses	774	869	(10.9)
Net interest income	4,846	4,394	10.3
Credit loss expenses (expenses release)	(683)	1,518	(145.0)
Net interest income after credit loss expenses	5,529	2,876	92.2
Non-interest Income			
Non-interest financing income	585	994	(41.1)
Fees and commissions	2,316	2,087	11.0
Other income	22	15	46.7
Total non-interest income	2,923	3,096	(5.6)
Operating and other Expenses			
Salaries and related expenses	2,498	2,448	2.0
Maintenance and depreciation of buildings and equipment	894	848	5.4
Other expenses	1,527	1,565	(2.4)
Total operating and other expenses	4,919	4,861	1.2
Profit before taxes	3,533	1,111	218.0
Provision for taxes on profit	1,247	390	219.7
Profit after taxes	2,286	721	217.1
Bank's share in profit of associates, net of tax effect	16	14	14.3
Net profit attributed to the non-controlling interests in consolidated companies	(58)	(24)	141.7
Net Profit attributed to Bank's shareholders	2,244	711	215.6
Return on shareholders' equity, in % ⁽¹⁾	15.2	5.0	
Efficiency ratio in %	63.3	64.9	
Net Profit attributed to Bank's shareholders - excluding certain components (see below)	2,342	866	170.4
Return on shareholders' equity, in % ⁽¹⁾ - excluding certain components (see below)	15.8	6.1	
Efficiency ratio in % excluding certain components (see below)	61.4	61.4	

Footnote:

(1) On an annual basis.

Profitability - excluding certain components

	For the nine months ended September 30		Change in %
	2021	2020	
	in NIS millions		
Net Profit Attributed to the Bank's Shareholders - as reported	2,244	711	215.6
Excluding ⁽¹⁾ :			
Gains on the sale of rights in Visa Inc.	-	(44)	
Subsidiary retirement plan	-	18	
Effect of settlement	85	26	
Provision for claims, net of insurance income	-	155	
Expenses of vacating the Management Building of IDB New York	13	-	
Net Profit Attributed to the Bank's Shareholders - excluding the above components	2,342	866	170.4

Footnote:

(1) See below "Details regarding eliminated components".

Developments in certain income statement items in the third quarter of 2021, compared with the second quarter of 2021 and compared with the third quarter of 2020

	2021		2020	Change Q3 2021 compared to	
	Q3	Q2	Q3	Q2 2021	Q3 2020
	In NIS millions			in %	
Interest income	1,912	1,997	1,730	(4.3)	10.5
Interest expenses	255	312	254	(18.3)	0.4
Net interest income	1,657	1,685	1,476	(1.7)	12.3
Credit loss expenses (expenses release)	(126)	(410)	330	69.3	(138.2)
Net interest income after credit loss expenses	1,783	2,095	1,146	(14.9)	55.6
Non-interest Income					
Non-interest financing income	198	89	301	122.5	(34.2)
Fees and commissions	807	785	698	2.8	15.6
Other income	10	1	7	900.0	42.9
Total non-interest income	1,015	875	1,006	16.0	0.9
Operating and other Expenses					
Salaries and related expenses	867	830	830	4.5	4.5
Maintenance and depreciation of buildings and equipment	292	308	289	(5.2)	1.0
Other expenses	497	473	628	5.1	(20.9)
Total operating and other expenses	1,656	1,611	1,747	2.8	(5.2)
Profit before taxes	1,142	1,359	405	(16.0)	182.0
Provision for taxes on profit	401	493	134	(18.7)	199.3
Profit after taxes	741	866	271	(14.4)	173.4
Bank's share in profit of associates, net of tax effect	-	16	6	(100.0)	(100.0)
Net profit attributed to the non-controlling interests in consolidated companies	(19)	(22)	(19)	(13.6)	-
Net Profit attributed to Bank's shareholders	722	860	258	(16.0)	179.8
Return on shareholders' equity, in % ⁽¹⁾	14.5	18.3	5.5		
Efficiency ratio in %	62.0	62.9	70.4		
Net Profit attributed to Bank's shareholders - excluding certain components (see below)	726	878	357	(17.3)	103.4
Return on shareholders' equity, in % ⁽¹⁾ - excluding certain components (see below)	14.6	18.7	7.7		
Efficiency ratio in % excluding certain components (see below)	61.7	61.9	63.3		

Footnote:

(1) On an annual basis.

Profitability - excluding certain components

	2021		2020	Q3 2021 compared to	
	Q3	Q2	Q3	Q2 2021	Q3 2020
	in NIS millions			Change in %	
Net income attributed to the Bank's shareholders - as reported	722	860	258	(16.0)	179.8
Excluding ⁽¹⁾ :					
Gains on the sale of rights in Visa Inc.	-	-	(44)		
Subsidiary retirement plan	-	-	18		
Effect of settlement	4	5	16		
Provision for claims, net of insurance income	-	-	109		
Expenses of vacating the Management Building of IDB New York	-	13	-		
Net income attributed to the Bank's shareholders - excluding the above components	726	878	357	(17.3)	103.4

Footnote:

(1) See below "Details regarding eliminated components".

Details regarding Eliminated Components

Gain on sale of the VISA Inc. shares. Gain in respect of a part of the shares received by ICC and the Bank in 2016, with respect to the merger transaction between VISA Europe and VISA Inc. (see the 2020 Annual Report, Note 12 K, p. 178).

Retirement plan at a subsidiary company. A voluntary retirement plan at ICC, which recognized the total cost of the plan as an expense in the third quarter of 2020 (see the 2020 Annual Report, Note 23 I (3), p. 212).

Effect of settlement. Acceleration of the amortization of “actuarial profits/losses” (a charge to profit and loss) following the payment of severance pay to retirees, including those who had retired within the framework of the 2020 retirement plan (see the 2020 Annual Report, p. 212 and Note 8 to the condensed financial statements).

Provision for claims net of insurance indemnification. Changes in the provision for proceedings in Australia (net of insurance indemnification), see Note 26 C 11.3 to the financial statements as of December 31, 2020 (pp. 230–231).

Expenses of vacating the Management Building of IDB Bank. Principally the balance of lease improvements in the old Management building, which in the fourth quarter of 2020 and in the second quarter of 2021 it was decided to write it off, due to the vacating of parts of the old building during those quarters, respectively, as well as expenses relating to the vacating of the building and its return to the owners.

As transpires from the data presented in this report, the credit loss expenses release in the first nine months of 2021 was highly exceptional, both in terms of substance and in terms of volume. The Bank estimates that had the credit loss expense in the said period been at rates prevailing prior to the Corona crisis (in the years 2016–2019, an average rate of 0.37%), then the expense for the first nine months of 2021 would have amounted to NIS 554 million; net profit excluding the above components would have totaled NIS 1,528 million, and the return on equity excluding the above components would have been 10.3% (In the third quarter: NIS 189 million, NIS 519 million and 10.3%, respectively).

For details regarding gains in respect of the ZIM shares, see Note 5 J) to the condensed financial statements.

Following are details regarding material changes in statement of profit and loss items:

Net interest income. In the first nine months of 2021, net interest income amounted to NIS 4,846 million compared with NIS 4,394 million in the corresponding period last year, an increase of 10.3%. The rise in the net interest income in the amount of NIS 452 million, is explained by a positive price impact of NIS 111 million, and a positive quantitative effect in the amount of NIS 341 million (see “Rates of interest income and expenses and analysis of the changes in interest income and expenses” in Appendix No.1).

The interest margin, excluding derivatives, reached a rate of 2.21% in the first nine months of 2021, compared with 2.24% in the corresponding period last year.

The average balance of interest bearing assets has increased by a rate of approx. 11.0%, from an amount of NIS 247,355 million to NIS 274,588 million, and the average balance of interest bearing liabilities increased by a rate of approx. 4.1%, from an amount of NIS 188,866 million to NIS 196,617 million.

Net interest income according to linkage segments

Distribution of volume of operations according to interest bearing assets, net interest income and interest margin by linkage segments

	For the nine months ended September 30					
	2021			2020		
	Volume of activity ⁽¹⁾ in %	Net interest income in NIS millions	Interest spread in %	Volume of activity ⁽¹⁾ in %	Net interest income in NIS millions	Interest spread in %
Unlinked shekels	72.5	3,574	2.34	70.7	3,513	2.62
CPI-linked shekels	7.9	471	0.29	7.9	113	(0.10)
Foreign Currency	19.6	801	1.91	21.4	768	1.84
Net interest income and the interest spread	100.0	4,846	2.21	100.0	4,394	2.24

Footnote:

(1) According to the average balance of the interest bearing assets.

The growth in net interest income, stems, mostly, from the effect of the difference between the rise in the CPI in the first nine months of 2021, by a rate of 2.2%, and the drop of 0.6% in the corresponding period last year.

Non-interest financing income amounted in the first nine months of 2021 to NIS 585 million, compared to NIS 994 million in the corresponding period last year, a decrease of 41.1%.

The decline in non-interest financing income stems, mostly, from the decline in income from realization of bonds and from derivatives operations (see below "Analysis of the total net financing income").

Non-interest financing income includes the effect of activity in derivative financial instruments, which constitute an integral part of the management of the Bank's interest exposure and base exposure. Accordingly, for the purpose of analyzing the financing income from current activity, the net interest income and the non-interest financing income need to be aggregated.

Composition of the net financing income

	2021				2020		
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
	in NIS millions						
Interest income	1,912	1,997	1,711	1,724	1,730	1,742	1,791
Interest expenses	255	312	207	220	254	279	336
Net interest income	1,657	1,685	1,504	1,504	1,476	1,463	1,455
Non-interest financing income	198	89	298	148	301	276	417
Total net financing income	1,855	1,774	1,802	1,652	1,777	1,739	1,872

Analysis of the total net financing income

	2021				2020		
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
	in NIS millions						
Financing Income from current operations	1,594	1,587	1,544	1,535	1,523	1,552	1,617
Effect of CPI on net interest income	96	152	12	1	10	(27)	(39)
Effect of CPI on derivative instruments	(21)	(31)	(2)	(1)	(5)	11	15
Net profit from realization and adjustment to fair value of bonds ⁽¹⁾	20	27	76	41	96	142	178
Profit (loss) from investments in shares ⁽²⁾⁽³⁾	⁽⁴⁾ 85	⁽⁴⁾ 95	⁽⁴⁾ 100	116	116	7	(8)
Adjustment to fair value of derivative instruments	37	(72)	2	(42)	14	18	6
Exchange rate differences, options and other derivatives ⁽¹⁾	44	16	70	(1)	23	36	103
Net profit on the sale of loans	-	-	-	3	-	-	-
Total net financing income	1,855	1,774	1,802	1,652	1,777	1,739	1,872

Footnotes:

(1) Exchange rate differences in respect of trading bonds are included in the exchange rate differences line

(2) Of which: income from realizations in Discount Capital in deduction of provision for impairment

(3) Of which – income from the realization of VISA Inc. shares.

(4) See note 5(J) .

	(5)	(1)	1	(9)	(1)	(7)	55
	73	26	11	115	18	(3)	-
	-	-	-	-	88	-	-

Net financing income, amounted to NIS 5,431 million in the first nine months of 2021, compared to NIS 5,388 million in the corresponding period last year, an increase of 0.8%. The increase in financing income stemmed mostly from the effect of the CPI and from gains on investment in shares, which have offset the decline in gains from realization and from adjustment to fair value of bonds as well as the decline in income from derivatives.

Rates of income and expenses. In the appendices to the quarterly report – Appendix 1 are presented net interest income, with respect to the balance sheet activity. In order to explain the Bank's overall interest margin, the effects of activity in derivatives not for trading (excluding adjustments to fair value and exchange rate differences) needs to also be added.

Interest margin, including derivatives not for trading reached a rate of 1.98% in the first nine months of 2021, compared with 1.91% in the corresponding period last year.

Net financing income amounted in the third quarter of 2021 to NIS 1,855 million, compared to NIS 1,777 million in the corresponding quarter last year, an increase at the rate of 4.4%, and compared to NIS 1,774 million in the second quarter of 2021, an increase at the rate of 4.6%.

The interest spread including non-trading derivatives reached in the third quarter of 2021 a rate of 1.95%, compared to 1.97% in the corresponding quarter last year and compared to 2.03% in the second quarter of 2021.

Development of the net interest income by regulatory operating segments

	For the three months ended September 30,			For the nine months ended September 30,		
	2021	2020	Change in %	2021	2020	Change in %
	In NIS millions			In NIS millions		
Domestic operations:						
Households	497	480	3.5	1,443	1,491	(3.2)
Private banking	11	15	(26.7)	35	55	(36.4)
Small and minute businesses	351	353	(0.6)	1,042	1,102	(5.4)
Medium businesses	99	85	16.5	282	264	6.8
Large businesses	218	205	6.3	650	593	9.6
Institutional bodies	6	5	20.0	23	23	-
Financial management	263	139	89.2	749	238	214.7
Total Domestic operations	1,445	1,282	12.7	4,224	3,766	12.2
Total International operations	212	194	9.3	622	628	(1.0)
Total	1,657	1,476	12.3	4,846	4,394	10.3

Credit loss expenses. In the first nine months of 2021 credit loss expenses release in the amount of 683 million were recorded, compared with expenses of NIS 1,518 million in the corresponding period last year, a decrease of 145.0%. The significant decrease in morbidity and the lifting of the third lockdown led to the opening of trade and the economy as a whole, and to greater economic activity which began toward the end of the first quarter. During the year, with the subsiding fourth wave of the Corona pandemic, due to the population being inoculated with the third booster shot with no need for additional lockdowns, brought about a decline in the scope of unemployment and the reduction in Government deficit. These factors have had a positive impact on the position of businesses and borrowers, as well as on macroeconomic parameters.

The allowance for credit loss expenses in the first nine months have been mostly affected by the following factors:

- Expenses release on a group basis in the amount of NIS 1,282 million, compared to expenses in the amount of NIS 566 million in the first nine months of 2020, a decline affected mostly by the decrease in the adjustment coefficient due to the reopening of the economy, the significant uptick in economic activity and updating macro-economic parameters, leading to reversal of allowance in the reporting period as well as by a reduction in the decision rate;
- Expenses release on a specific basis in the amount of NIS 114 million, compared to expenses in the amount of NIS 169 million in the first nine months of 2020, a reduction affected mostly by the change in the allowance following collections;
- Expenses release in respect of housing loans according to the extent of arrears, in the amount of NIS 3 million, compared to expenses amounting to NIS 67 million, in the first nine months of 2020, a decrease affected mostly by the reversal of a group allowance applying to mortgage loans the repayment of which had been deferred following the Corona crisis.

It is noted that in the first half, the Bank continued making a cross-organizational move to locate and classify groups of borrowers on the basis of economic properties, such as: credit in deferral, period of deferral, decline in turnover and additional risk characteristics. On the other hand, in light of the decrease in the number of deferrals in the period and in light of the comprehensive classifications made in previous quarters, it was decided in the first nine months to lift the classification of borrowers that had resumed making three consecutive repayments, that were above the underwriting threshold, and that were not in excess of the number of days in arrears.

It is also noted that the expense in respect of credit losses had been examined, inter alia, in comparison with the calculations made under different scenarios conducted by the Bank from time to time.

For additional details, see below "Credit to the public" and "Credit risks" in Chapter "C" hereunder. For details as to the components of the credit loss expenses, see Note 14 to the condensed financial statements.

Development in the credit loss expenses (expenses release)

	For the nine months ended September 30,		For the year ended December 31,
	2021	2020	2020
In NIS millions			
On a specific basis			
Change in allowance	(87)	87	173
Gross accounting write-offs	231	254	349
Collection	(258)	(172)	(240)
Total on a specific basis	(114)	169	282
On a group basis			
Change in allowance	(603)	1,118	1,180
Gross accounting write-offs	220	440	544
Collection	(186)	(209)	(288)
Total on a group basis	(569)	1,349	1,436
Total	(683)	1,518	1,718
Rate of credit loss expenses (expenses release) to the average balance of credit to the public ⁽¹⁾	⁽²⁾ (0.46%)	⁽²⁾ 1.08%	⁽²⁾ 0.91%

Footnotes:

(1) On an annual basis.

(2) Including an expense in an immaterial amount in respect of credit to banks and governments.

Quarterly development in the credit loss expenses (expenses release)

	2021				2020		
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
In NIS millions							
On a specific basis							
Change in allowance	10	(88)	(9)	86	18	10	59
Gross Accounting Write-offs	75	65	91	95	78	68	108
Collection	(65)	(140)	(53)	(68)	(49)	(67)	(56)
Total on a specific basis	20	(163)	29	113	47	11	111
On a group basis							
Change in allowance	(166)	(249)	(188)	62	227	432	459
Gross Accounting Write-offs	73	70	77	104	124	151	165
Collection	(53)	(68)	(65)	(79)	(68)	(62)	(79)
Total on a group basis	(146)	(247)	(176)	87	283	521	545
Total	(126)	(410)	(147)	200	330	532	656
Rate of credit loss expenses (expenses release) to the average balance of credit to the public⁽¹⁾:							
The rate in the quarter:	⁽²⁾ (0.25%)	(0.82%)	⁽²⁾ (0.30%)	0.42%	0.70%	⁽²⁾ 1.14%	1.42%
Cumulative rate since the beginning of the year:	⁽²⁾ (0.46%)	⁽²⁾ (0.56%)	⁽²⁾ (0.30%)	⁽²⁾ 0.91%	⁽²⁾ 1.08%	⁽²⁾ 1.28%	1.42%

Footnotes:

(1) On an annual basis.

(2) Including an expense in an immaterial amount in respect of credit to banks and governments.

For additional details, see below "Credit to the public" and "Credit risk" in chapter C hereunder.

Fees and commissions amounted to NIS 2,316 million the first nine months of 2021, compared with NIS 2,087 million in the corresponding period last year, an increase of 11.0%. The growth has mostly been affected by the improvement in economic activity, following the gradual exit from the Corona crisis, and by the growth in the capital market activity.

Distribution of the fees and commissions

	For the three months ended September 30,			For the nine months ended September 30,		
	2021	2020	Change in %	2021	2020	Change in %
	in NIS millions			in NIS millions		
Account Management fees	110	108	1.9	323	330	(2.1)
Credit cards	398	331	20.2	1,102	975	13.0
Operations in securities and in certain derivative instruments	100	86	16.3	311	252	23.4
Fees and commissions from the distribution of financial products	41	34	20.6	116	106	9.4
Handling credit	43	37	16.2	142	130	9.2
Conversion differences	33	30	10.0	98	90	8.9
Foreign trade services	14	12	16.7	40	35	14.3
Net income from credit portfolio services	1	1	-	3	3	-
Fees and commissions on financing activities	50	39	28.2	127	110	15.5
Other fees and commissions	17	20	(15.0)	54	56	(3.6)
Total fees and commissions	807	698	15.6	2,316	2,087	11.0

Salaries and related expenses amounted to NIS 2,498 million in the first nine months of 2021, compared with NIS 2,448 million in the corresponding period last year, an increase of 2.0%. Eliminating the effect of certain components as detailed below, a decrease of 7.2% would have been recorded. The decrease was affected mostly by the 2020 retirement plan.

Quarterly developments in salaries and related expenses, detailing the effect of certain components

	2021				2020		
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
	In NIS millions						
Salaries and Related Expenses - as reported	867	830	801	794	830	794	824
Awards	(147)	(118)	(55)	(60)	(24)	(17)	(21)
Subsidiary retirement plan	-	-	-	7	(38)	-	-
Salaries and Related Expenses - excluding certain components	720	712	746	741	768	777	803

Payroll costs data, after elimination of certain components, indicate a decline of 6.25% in the third quarter of 2021, as compared to the third quarter of 2020.

Other expenses amounted to NIS 1,527 million in the first nine months of 2021, compared to NIS 1,565 million in the first nine months of 2020, a decrease of 2.4%. The decrease was principally affected by the decrease of the provision for claims, partly offset by the increase in settlements, affected by the 2020 early retirement plan.

Developments in the comprehensive income

Condensed statement of comprehensive income

	For the nine months ended September 30,		Change in %
	2021	2020	
	in NIS millions		in %
Net Profit attributed to the Bank's shareholders	2,244	711	215.6
Changes in components of other comprehensive loss, attributed to the Bank's shareholders:			
Other comprehensive loss , before taxes ⁽¹⁾	(195)	(271)	
Related tax effect	66	97	
Other comprehensive loss , attributed to the Bank's shareholders, after taxes	(129)	(174)	
Comprehensive income, attributed to the Bank's shareholders	2,115	537	293.9

Footnote:

(1) For details regarding changes in the components of other comprehensive income, see Note 4 to the condensed financial statements.

Other comprehensive loss after taxes amounted to NIS 129 million in the first nine months of 2021. The main items comprising the other comprehensive income (loss) are:

- Net adjustments in respect of the presentation of available-for-sale bonds at fair value – in the first nine months of 2021, the yields on the bonds held by the Bank Group increased, which resulted in other comprehensive loss after attribution of tax in the amount of NIS 283 million. Alongside the impact of the aforesaid decline in the fair value, the other comprehensive income was also affected by the realization of bonds at a profit;
- Adjustments from the translation of the New York subsidiary’s financial statements – in the first nine months of 2021, the exchange rate of the shekel against the US dollar depreciated by 0.4%. Accordingly, other comprehensive income was recorded due to an increase in the shekel value of the investments in this subsidiary, in the amount of NIS 16 million;
- Adjustments in respect of employee benefits – employee benefits in respect of their post-retirement rights and other long-term benefits for working employees are calculated, in conformance with the directives of the Supervisor of Banks, using a discount rate derived from the yield of Israeli government bonds plus an average margin of corporate bonds with an (international) rating of AA. In view of the decline recorded in the first nine months of 2021, in yields on bonds, an actuarial loss from change in the discounting rate was recorded, after tax allocation, in the amount of NIS 54 million. On the other hand, the other comprehensive profit has increased by NIS 192 million.

Structure and developments of assets, liabilities, capital and capital adequacy

Development of Assets and Liabilities

Total assets as at September 30, 2021, amounted to NIS 313,411 million, compared with NIS 293,969 million at the end of 2020, an increase of 6.6%.

Developments in the principal balance sheet items

	September 30, 2021	December 31, 2020	Rate of change in %
	in NIS millions		
Assets			
Cash and deposits with banks	46,334	42,936	7.9
Securities	45,962	42,785	7.4
Net credit to the public	203,827	188,718	8.0
Liabilities			
Deposits from the public	245,393	226,118	8.5
Deposits from banks	13,635	13,107	4.0
Subordinated debt notes	11,170	10,201	9.5
Shareholders’ equity	21,346	19,182	11.3
Total equity	22,006	19,727	11.6

Following are details regarding credit to the public, securities and deposits from the public.

Credit to the public

General. Net credit to the public (after allowance for credit losses) as at September 30, 2021 totaled NIS 203,827 million, compared with NIS 188,718 million at the end of 2020, an increase of 8.0%.

For details regarding the credit portfolio, see the 2020 Annual Report (pp. 36–40). For details regarding credit risk management including the Credit risk in housing loans, Credit risk of private individuals and Credit risk in relation to

the construction and real estate sector, see "Credit risk" in Chapter C hereunder and in the 2020 Annual Report (pp. 65-85). For details regarding the quality of credit, see Note 14 B 3 to the condensed financial statements and in the 2020 Annual Report (pp. 276-277).

Composition of credit to the public by linkage segments

Data on the composition of net credit to the public by linkage segments

	September 30, 2021		December 31, 2020		Rate of change in %
	In NIS millions	% of total credit to the public	In NIS millions	% of total credit to the public	
Non-linked shekels	149,240	73.2	139,083	73.7	7.3
CPI-linked shekels	20,695	10.2	18,999	10.1	8.9
Foreign currency and foreign currency-linked shekels	33,892	16.6	30,636	16.2	10.6
Total	203,827	100.0	188,718	100.0	8.0

Credit to the public denominated in foreign currency and in Israeli currency linked thereto increased by 10.6% compared with December 31, 2020. In U.S. dollar terms, credit to the public in foreign currency and foreign currency linked Shekels increased by US\$967 million, an increase of 10.1% as compared to December 31, 2020. The total credit to the public, which includes credit in foreign currency and Israeli currency linked to foreign currency, computed in U.S. dollar terms, increased by a rate of 7.9% as compared to December 31, 2020.

Composition of credit to the public by regulatory operating segments

Review of developments in the balance of net credit to the public, by regulatory operating segments

	September 30, 2021	December 31, 2020	change in %
	In NIS millions		
Domestic operations:			
Households*	78,835	72,620	8.6
Private banking*	407	364	11.8
Small and minute businesses	37,865	36,439	3.9
Medium businesses	14,381	12,865	11.8
Large businesses	49,226	45,687	7.7
Institutional bodies	487	1,007	(51.6)
Total Domestic operations	181,201	168,982	7.2
Total International operations*	25,743	23,497	9.6
Total credit to the public	206,944	192,479	7.5
Credit loss expenses	(3,117)	(3,761)	(17.1)
Total net credit to the public	203,827	188,718	8.0
*Of which - Mortgages	50,344	42,651	18.0

The increase in credit to the public in the first nine months of 2021 reflects growth in the focus points determined in the updated strategic plan. Credit to medium businesses grew by NIS 1,516 million (11.8%). Credit to large businesses grew by NIS 3,539 million (7.7%) and housing credit grew by NIS 7,693 million (18.0%). On the other hand, credit to households excluding housing loans declined by NIS 1,385 million (4.6%). The decline stems from the decline in the balance of receivables in respect of credit card transactions, due to the transition to daily clearing.

Composition of the overall credit to the public risk by economic sectors

Developments of total credit to the public risk, by main economic sectors

Economic Sectors	September 30, 2021		December 31, 2020		Rate of change in %
	Total credit to the public risk	Rate from total credit risk	Total credit to the public risk	Rate from total credit risk	
	in NIS millions	%	in NIS millions	%	
Industry	22,122	6.8	21,365	7.3	3.5
Construction and real estate - construction	42,902	13.2	33,302	11.3	28.8
Construction and real estate - real estate activity	25,714	7.9	24,579	8.3	4.6
Commerce	31,882	9.8	29,794	10.0	7.0
Financial services	29,928	9.2	27,070	9.2	10.6
Private individuals - housing loans	57,116	17.7	47,827	16.2	19.4
Private individuals - other	68,043	20.9	67,707	22.9	0.5
Other sectors	47,274	14.5	44,051	14.8	7.3
Total overall credit to the public risk	324,981	100.0	295,695	100.0	9.9

The data presented above indicates that in the first nine months of 2021, the overall risk regarding credit to the public increased by 9.9% compared with the end of 2020. This growth applied mostly to credit granted for the following sectors: construction and real estate – construction, private individuals – housing loans, financial services and commerce.

Development of problematic credit risk

Following are details on credit to the public, as specified in Note 14 to the condensed financial statements:

Impaired credit to the public. The balance sheet impaired credit to the public (accruing interest and non-accruing) amounted at September 30, 2021 to NIS 1,996 million, compared to NIS 2,207 million at December 31, 2020, a decrease of 9.6%.

Impaired non-accruing credit to the public. The impaired non-accruing credit to the public which is examined on a specific basis, amounted at September 30, 2021 to NIS 1,436 million, compared to NIS 1,424 million at December 31, 2020, an increase at a rate of 0.8%.

Overall credit risk and the rate of problematic credit risk in principal economic sectors

Economic Sectors	September 30, 2021			December 31, 2020		
	Total credit risk	Of which: Problematic credit risk	Rate of problematic risk	Total credit risk	Of which: Problematic credit risk	Rate of problematic risk
	in NIS millions		%	in NIS millions		%
Industry	22,122	752	3.4	21,365	1,017	4.8
Construction and real estate - construction	42,902	477	1.1	33,302	630	1.9
Construction and real estate - real estate activity	25,714	1,660	6.5	24,579	1,479	6.0
Commerce	31,882	726	2.3	29,794	814	2.7
Financial services	29,928	91	0.3	27,070	409	1.5
Private individuals - housing loans	57,116	281	0.5	47,827	327	0.7
Private individuals - other	68,043	579	0.9	67,707	717	1.1
Hotels, Hotel Services and Food	4,166	1,508	36.2	3,959	1,760	44.5
Transportation and Storage	7,541	407	5.4	7,025	458	6.5
Other Sectors	35,567	916	2.6	33,067	669	2.0
Total Public	324,981	7,397	2.3	295,695	8,280	2.8
Banks	5,687	-	-	7,126	-	-
Governments	38,304	-	-	35,904	-	-
Total	368,972	7,397	2.0	338,725	8,280	2.4

In the first nine months of 2021, the ratio of problematic credit risk to the total credit risk decreased. The rate of problematic debts increased in the sector of construction and real estate – real estate activity, while on the other hand, the rate of problematic debts in the financial services, industry, hotels, hotel Services and food, construction and real estate – construction sectors decreased.

The balances of the allowance for credit losses

The balance of the allowance for credit losses. The balance of the allowance for credit loss, including the allowance on a specific basis and the allowance on a group basis, but not including allowance for off-balance sheet credit risk, totalled NIS 3,117 million as of September 30, 2021. The balance of this allowance constituted 1.51% of the credit to the public, compared with a balance of the allowance in the amount of NIS 3,761 million, constituting 1.95% of the credit to the public as of December 31, 2020.

The balance of the specific allowance for credit losses. The outstanding balance of the specific allowance for credit losses in respect of impaired credit to the public, computed on a specific basis, amounted to NIS 431 million on September 30, 2021, compared with a balance of the allowance in the amount of NIS 505 million as of December 31, 2020.

The balance of the group allowance for credit losses. The outstanding balance of the group allowance for credit losses, excluding housing loans, amounted on September 30, 2021 to NIS 2,434 million, compared to NIS 2,997 million as of December 31, 2020, comprising a decrease in the current allowance in the amount of NIS 563 million, a rate of approx. 18.8%.

The risk characterization of the credit to the public portfolio

The distribution of expenses and the rate of credit loss expenses in the different economic sectors in relation to the outstanding balance of credit to the public in those sectors

	For the nine months ended September 30			
	2021		2020	
	Credit loss expense (expense release)	Rate of expense (expense release)	Credit loss expense	Rate of expense
Sectors	In NIS millions	%	In NIS millions	%
Industry	(33)	(0.3)	75	0.8
Construction and real estate - construction	(44)	(0.3)	108	0.8
Construction and real estate - real estate activity	(54)	(0.3)	192	1.2
Commerce	(198)	(1.1)	194	1.1
Hotels, hotel services and food	(60)	(2.1)	97	3.7
Transportation and storage	(11)	(0.2)	51	1.2
Financial services	(23)	(0.3)	25	0.3
Other Business Services	(60)	(1.4)	187	4.1
Public and Community Services	(22)	(0.2)	42	0.5
Other Sectors	(58)	(0.6)	46	1.7
Total Commercial	(563)	(0.6)	1,017	1.2
Private Individuals - Housing Loans	(2)	(0.0)	68	0.2
Private Individuals - Other	(125)	(0.6)	419	1.8
Total credit loss expenses (expense release) to the public.	(690)	(0.4)	1,504	1.1
Total Banks	-	-	-	-
Total Governments	7	0.3	14	0.4
Total credit loss expenses (expense release)	(683)	(0.5)	1,518	1.1

The data presented above indicates that the decrease in credit loss expenses in the first nine months of 2021, focused mostly on the private individuals – other, commerce, construction and real estate – real estate activity and other business services sectors.

Securities

General. Securities in the Nostro portfolio totaled NIS 45,962 million as of September 30, 2021, compared with NIS 42,785 million at the end of 2020, an increase of 7.4%. In the first nine months, following the rise recorded in yields on government bonds, the Bank diverted part of the liquidity surplus to the purchase of bonds for the available-for-sale portfolio.

Securities included in the "nostro" portfolio of the Discount Group, the investment in which as of September 30, 2021, amounted to 5% or over of the total amount of the portfolio: "government variable 1130", "shekel government 0330" and the "shekel government 219" and the "shekel government 1026" security types, which amounted to approx. 10.9%, approx. 5.8%, approx. 5.5% and approx. 5.4%, of the total portfolio, respectively.

As of September 30, 2021, approx. 72.4% of the portfolio is invested in Government bonds, and approx. 14.5% of the portfolio is invested in bonds backed by mortgages of different federal agencies (Freddie Mac, Fannie Mae, Ginnie Mae) with an "AAA" rating, (of which - approx. 0.9% of the portfolio is invested in bonds of U.S. Government Supported Enterprises (GSE)). For details regarding the Bank's investments in bonds, according to economic sectors, see "Appendices to the quarterly report", appendix 2, sections 1-3. For details regarding the segmentation of the investment in government bonds according to principal governments, see "Appendices to the quarterly report" - appendix 3, section 2.

For details regarding the Nostro portfolios management policy, see 2020 Annual Report (p. 40).

Composition of the securities portfolio by linkage segments

Composition of the securities portfolio by linkage segments

	September 30, 2021	December 31, 2020	Rate of change in %
	In NIS millions		
Non-linked shekels	27,513	25,814	6.6
CPI-linked shekels	1,432	991	44.5
Foreign currency and foreign currency-linked shekels	15,508	14,887	4.2
Shares - non-monetary items	1,509	1,093	38.1
Total	45,962	42,785	7.4

Securities in foreign currency and in Israeli currency linked to foreign currency increased by 4.2%, compared with December 31, 2020. In U.S. dollar terms, the investment in securities in Israeli currency linked to foreign currency and in foreign currency increased by US\$172 million, an increase of 3.7% as compared with December 31, 2020. Total securities, including securities in foreign currency and in Israeli currency linked to foreign currency expressed in U.S. dollar terms, increased by 7.3% as compared with December 31, 2020.

Composition of the securities portfolio according to portfolio classification

In accordance with directives of the Supervisor of Banks, securities have been classified as follows: held-to-maturity bonds, available-for-sale bonds, investment in share not for trading and trading securities.

Composition of investments in securities according to portfolio classification in accordance with directives of the Supervisor of Banks

	September 30, 2021		December 31, 2020			
	Amortized Cost (in shares-cost)	Fair value	Book value	Amortized Cost (in shares-cost)	Fair value	Book value
in NIS millions						
Bonds						
Held to maturity	9,043	9,190	9,043	7,923	8,233	7,923
Available for sale	33,451	33,722	33,722	31,917	32,633	32,633
Trading	1,695	1,688	1,688	1,130	1,136	1,136
Shares						
Available for sale	1,414	1,505	1,505	1,051	1,092	1,092
Trading	4	4	4	1	1	1
Total Securities	45,607	46,109	45,962	42,022	43,095	42,785

Corporate bonds (excluding mortgages and assets backed bonds). Discount Group's available-for-sale bonds portfolio as of September 30, 2021, includes investments in corporate bonds in the amount of NIS 3,069 million (of which an amount of NIS 421 million is held by IDB Bank), compared with NIS 2,789 million as of December 31, 2020, an increase of 10%. For details as to the balance of unrealized profit (losses) included in the balance of the said bonds, see Note 5 to the condensed financial statements.

Investments in mortgage and asset backed securities

General. Discount Group's securities portfolio as of September 30, 2021 includes investment in mortgage-backed and asset-backed securities, in the amount of NIS 7,957 million, compared to an amount of NIS 8,004 million as at December 31, 2020, a decrease of 0.6%. The amount includes investment in mortgage-backed and asset-backed securities in the amount of NIS 7,289 million, which are held by IDB Bank, compared to an amount of NIS 7,469 million as at December 31, 2020, a decrease at a rate of 2.4%. Approx. 83.7% of the mortgage-backed and asset-backed securities portfolio is comprised of bonds of various federal agencies (Ginnie Mae, Fannie Mae, Freddie Mac) with an AAA rating in the U.S.. The investment in the said bonds does not include exposure to the subprime market.

As of September 30, 2021, the portfolio of mortgage and assets backed securities included unrealized net gains of NIS 33 million, compared with NIS 148 million as of December 31, 2020.

For details regarding the agencies operating under the auspices of the U.S. Governance, see the 2020 Annual Report (p. 42).

CLO. IDB New-York holds secured bonds of the CLO class in a total amount of approx. NIS 628 million. The said securities are rated AA-AAA. The Bank holds secured bonds of the CLO class in a total amount of NIS 666 million. The said securities are rated AA-AAA. For details, see Note 5 to the condensed financial statements.

Details regarding impairment in value of available-for-sale bonds

For details regarding the review of impairment of available-for-sale bonds, see "Critical accounting policies and critical accounting estimates" in the 2020 Annual Report (pp. 109, 142-143). Based on a review of the impairment of the said bonds as of September 30, 2021, and where relevant, basing itself also on the review made by the relevant subsidiary's Management, the Bank's Management believes that that the impairment is of a temporary nature.

As of September 30, 2021, September 30, 2020 and December 31, 2020, unrealized accumulated losses on available-for-sale mortgage and asset backed securities amounted to total amounts of NIS 50 million, NIS 8 million and NIS 6 million, respectively. For additional details, see Note 5 to the condensed financial statements.

Customer assets

Deposits from the public as of September 30, 2021, totalled NIS 245,393 million, compared with NIS 226,118 million at the end of 2020, an increase of 8.5%.

Data on the composition of deposits from the public by linkage segments

	September 30, 2021		December 31, 2020		Rate of change in %
	In NIS millions	% of total Deposits from the public	In NIS millions	% of total Deposits from the public	
Non-linked shekels	167,177	68.1	157,927	69.9	5.9
CPI-linked shekels	3,993	1.6	4,576	2.0	(12.7)
Foreign currency and foreign currency-linked shekels	74,223	30.2	63,615	28.1	16.7
Total	245,393	100.0	226,118	100.0	8.5

Deposits from the public in foreign currency and in Israeli currency linked to foreign currency increased at the rate of 16.7%, compared with December 31, 2020. In dollar terms the deposits from the public in foreign currency and in Israeli currency linked to foreign currency increased by US\$3,199 million, an increase of 16.2% compared with December 31, 2020. The total deposits from the public, including deposits in foreign currency and in Israeli currency linked to foreign currency, expressed in U.S. dollar terms, increased at a rate of 8.4%, compared with December 2020.

Developments in the balance of deposits from the public, by regulatory operating segments

	September 30, 2021	December 31, 2020	Change in %
	In NIS millions		
Domestic operations:			
Households	89,677	88,888	0.9
Private banking	19,220	17,959	7.0
Small and minute businesses	45,535	41,818	8.9
Medium businesses	11,073	9,842	12.5
Large businesses	30,698	25,382	20.9
Institutional bodies	17,298	14,615	18.4
Total Domestic operations	213,501	198,504	7.6
Total International operations	31,892	27,614	15.5
Total deposits from the public	245,393	226,118	8.5

The ratio of total net credit to the public to deposits from the public was 83.1% as at September 30, 2021, compared with 83.5% at the end of 2020.

Deposits from the public of the three largest depositor groups amounted as of September 30, 2021, to NIS 4,309 million.

Securities held for customers. On September 30, 2021, the balance of the securities held for customers at the Bank amounted to approx. NIS 218.56 billion, including approx. NIS 1.81 billion of non-marketable securities, compared to approx. NIS 187.12 billion as at December 31, 2020, including approx. NIS 1.58 billion of non-marketable securities, an increase of 16.8%. For details as to income from security activities, see Note 3 to the condensed financial statements. In addition, the balance of securities held on behalf of customers at the MDB as of September 30, 2021, amounted to NIS 11.98 billion, compared with NIS 10.15 million in December 31, 2020, an increase of 18.0%. The increase shown by the Bank and by MDB stems from the rise in the markets.

Pension advisory services. The total cumulative assets of customers receiving pension consulting services from the Bank as at September 30, 2021, amounting to approx. NIS 23 billion, compared with NIS 21.3 billion as of December 31, 2020, an increase of approx. 8.0%, which stemmed, inter alia, from the increases in the markets in the first nine months of 2021.

Capital and capital adequacy

The instructions. Instructions regarding "Basel III guidelines", which apply as from January 1, 2014, include a requirement for maintaining a minimal ratio of common equity tier 1 of 9%, and a total capital ratio of 12.5%, as well as detailed reference with respect to transitional instructions. For details regarding the requirement concerning housing loans and for details regarding a temporary relief granted with regard to this, see Note 9 to the condensed financial statements, section 1 (b).

Issues of capital instruments. The capital instruments that are permitted to be issued under the Basel III rules, include "loss absorption" mechanisms, whether by conversion into shares or by elimination (in full or in part) of the capital instrument.

Transitional instructions. In accordance with the transitional instructions, capital instruments not recognized any longer as regulatory capital, were recognized as from January 1, 2014, in an amount of up to 80% of their outstanding balance included in the regulatory capital at December 31, 2013, and in each consecutive year this maximum balance is being reduced by an additional 10% until January 1, 2022. In accordance with the above, the maximum balance in 2021 amounts to 10%. The aforesaid instruments are recognized in the amount of the said maximum balance or in their amortized amount, whichever is lower.

Relief regarding the efficiency plan. The Supervisor of Banks granted the Bank relief regarding its 2016, 2018 and 2020 retirement plans. The Supervisor of Banks also granted MDB relief regarding its 2020 retirement plan. For further details, see the 2020 Annual Report (p. 215) and Note 9 to the condensed financial statements, section 1 (c).

Preparations made by the Bank. The Bank prepared a detailed plan for attaining the capital targets, being at least the level of capital prescribed by the instructions of the Supervisor of Banks and according to the time schedules published by him, and it is acting towards its implementation.

Provisional Instruction mitigating the capital requirements in order to face the Corona crisis. The Supervisor of Banks published on March 31, 2020 a Provisional Instruction, according to which, on the background of the spreading of the Corona virus and in order to secure the ability of banks to continue the granting of credit, the regulatory capital requirements applying to banks, have been reduced so that the minimum Common Equity Tier 1 ratio (excluding the additional capital buffer in respect of residential credit) would be 8% (compared to 9% prior to the change), and the minimum total capital ratio would be 11.5% (compared to 12.5% prior to the change). The Provisional Instruction has been extended from time to time, and recently until December 31, 2021. The mitigated capital requirements will apply for a period of twenty-four months following the end of the temporary directive period (namely, until December 31, 2023), on condition that the Bank's capital ratios shall not be lower than the capital ratios existing at the end of the temporary directive period, or the capital ratios applying to the Bank prior to the temporary directive, whichever is lower. Within the framework of the circular dated March 22, 2021, it was prescribed that a reduction in the capital ratios of up to 0.3 percentage points in the six-month period from the end of the temporary directive's validity (namely, until June 30, 2022) would not be considered a deviation from the regulatory capital requirements.

Issuance of deferred debt notes (expansion of Series G). During April and June 2021, the Bank completed two issuance processes of deferred debt notes, through its subsidiary "Manpikim", in a total amount of approx. NIS 1,182 million. The said issuances increased the total capital ratio by 0.56%.

Early redemption of regulatory capital instruments. In accordance with the terms of the Series "A" and Series "B" capital notes (hybrid tier 1 capital), as detailed in the 2020 Annual Report (pp. 221-222), on January 1, 2022, the Bank, subject to approval by the Supervisor of Banks, is entitled to perform a full early redemption of the principal amount of the said subordinated capital notes. The Bank has informed that the subordinated capital notes of these series would be prematurely redeemed in full on January 1, 2022. Furthermore, in accordance with the terms of the Series "L" subordinated debt notes (which include a loss absorption mechanism), the Bank, subject to approval by the Supervisor of Banks, is entitled to perform a full early redemption of the principal amount of the said subordinated debt notes, in the period between January 10, 2022 and February 10, 2022. The Bank has informed that the subordinated debt notes of this series would be prematurely redeemed in full on January 10, 2022. The Supervisor of Banks has approved the early redemption in full of the bonds series mentioned above in this Section. Had the early redemption of the said regulatory capital instruments been effected on September 30, 2021, the comprehensive capital ratio would have been reduced by 0.37%.

Effect of the credit rating of Israel. The credit rating of Israel has an effect on the capital requirements, in view of the fact that the capital requirement in respect of exposure to governments, to public sector entities (local authorities, for instance) and to banks, derives from the credit rating of the State. According to estimates of the Bank, if and to the extent that the credit rating of the State of Israel would decline, this would have a decrease of 0.18% in the Tier 1 capital ratio, in September 30, 2021 terms.

Common Equity Tier 1 goal and total capital goal

At least once a year, the Board of Directors approves the Bank's capital goals, which comprise a Common Equity Tier 1 goal and a total capital goal. These goals are based on the policy that has been approved by the Board of Directors, which expresses the Bank's appetite for risk, pursuant to which the Bank is required to maintain a higher capital adequacy level than the rate required by the ICAAP result and according to a system stress test.

On December 22, 2019, the Board of Directors adopted a minimum Common Equity Tier 1 goal at a level of 9.9% and a minimum total capital goal at a level of 12.8%, for 2020. It should be noted that these goals take into account, inter alia, the results from the Bank's internal processes for determining the capital goals (the ICAAP results) and the results of the last SREP that was carried out, which includes a dialogue between the Bank and the Banking Supervision Department in relation to the specific risks of the Bank at the time when this process was carried out and the uniform stress tests were conducted¹.

On the background of the spreading of the Corona virus and with the aim of supporting the credit needs of customers during this period, the Bank's Board of Directors decided on April 7, 2020, to adjust the goal of the Common Equity Tier 1 ratio to 8.9% (instead of the previous 9.9%), as permitted under the Provisional Instruction published by the Supervisor of Banks (see above). The total capital goal was adjusted accordingly.

On December 20, 2020, the Bank's Board of Directors, based on the ICAAP and the SREP proceedings as stated, including the uniform stress tests that were conducted, and the provisional instruction mitigating the capital requirements in order to confront the Corona crisis, adopted a Common Equity Tier 1 ratio goal at a rate of 8.9%, in effect until the end of the Provisional Instruction.

On November 22, 2021, the Bank's Board of Directors decided to reestablish the goal of the Tier I capital ratio at the targeted range that had been in effect prior to the entry into effect of the Provisional Instruction. On the basis of the ICAAP and the SREP procedures as stated, including the latest uniform stress tests performed, the Board decided to reduce the said goal by 0.15%, fixing it at the rate of 9.75%.

For further details, see the document "Disclosure according to the third pillar of Basel and additional information regarding risks", which had been published within the framework of the 2020 Annual Report.

¹ For the meaning of the term "uniform stress testing" and for further details, see "Stress testing" in Chapter 3 in the 2020 Annual Report (p. 65-66), as well as "Assessing the capital adequacy" in the "Disclosure according to the third pillar of Basel and additional information regarding risks" document, which had been published within the framework of the 2020 Annual Report.

Capital Planning

As part of the capital planning process, the capital targets of the work plan have been set in the outline, which enables attainment of the Board of Directors' goals while maintaining a capital buffer in the event of unexpected fluctuations affecting the capital ratio, and from these the risk assets budget is derived. The allocation of the risk assets between the business units and the subsidiaries is in line with the strategic plan, while optimizing the Group's return on equity.

The capital outline takes into consideration various parameters that have an effect on the capital ratios, such as: assumption of profitability consistent with the risk assets budget, dividend distribution, changes in the various capital reserves, regulatory adjustments and amortizations in accordance with transitional instructions. The Bank examines a number of scenarios in arriving at the prescribed capital ratios.

As part of the capital management process, the Bank routinely examines its ability to attain the internal capital targets set by the Board of Directors and included in the work plan. Should the forecasted capital ratio differ considerably from that planned (by a predetermined rate), a Management discussion takes place to consider the measures that need to be taken in order to attain the prescribed outline – measures such as reducing risk assets, utilizing the capital buffer, and so forth.

For additional details, see "Capital adequacy" in the document "Disclosure according to the third pillar of Basel and additional information regarding risks" which had been published within the framework of the 2020 Annual Report. The document is available for perusal on the Bank's website together with the Bank's 2020 Annual Report, on the MAGNA site of the Israel Securities Authority, and on the MAYA site of the Tel Aviv Stock Exchange Ltd..

Exposure regarding the investment in Discount Bancorp Inc.

A US dollar exposure (structural position) in the amount of US\$1,145 million exists as of September 30, 2021, stemming from the investment in the banking subsidiary in New York (Discount Bancorp Inc.). This exposure prevents material fluctuations in the ratio of capital to risk components caused by the effect of exchange rate of the US dollar on the credit risk. On the other hand, changes in the exchange rate of the dollar affect the shekel value of the investment in the said subsidiary and lead to fluctuations in other comprehensive profit and in the equity capital of the Bank.

Components of capital

Total capital as at September 30, 2021, totalled NIS 22,006 million, compared with NIS 19,727 million at the end of 2020, an increase of 11.6%.

Shareholders' equity as at September 30, 2021, totalled NIS 21,346 million, compared with NIS 19,182 million at the end of 2020, an increase of 11.3%. The change in Shareholders' equity in the first nine months of 2021 was affected, among other things, by the net earnings during the period, by a decrease of NIS 283 million in the component of net adjustment of available-for-sale bonds presented at fair value, net of the tax effect, and from an increase of NIS 16 million in financial statements transactions adjustments and from the net actuarial gain in the amount of NIS 138 million.

The ratio of total capital, to total assets as at September 30, 2021, stood at 7.0%, compared with 6.7% on December 31, 2020.

Components of the regulatory capital as of September 30, 2021

Ratio of common equity tier 1 as of September 30, 2021, amounted to 10.29%, compared with 10.20% on December 31, 2020.

Total capital ratio as of September 30, 2021, amounted to 13.39%, compared with 13.06% on December 31, 2020.

Components of the regulatory capital as of September 30, 2021

	September 30,		December 31,
	2021	2020	2020
	in NIS millions		
1. Capital for Calculating ratio of capital			
Common equity tier 1 after deductions	21,719	19,725	19,707
Additional tier 1 capital after deductions	178	356	356
Tier 1 capital	21,897	20,081	20,063
Tier 2 capital	6,374	5,237	5,170
Total capital	28,271	25,318	25,233
2. Weighted risk assets balance			
Credit risk ⁽²⁾	190,636	174,367	173,317
Market risk	3,759	4,313	3,337
CVA risk	1,542	2,023	1,763
Operational risk	15,211	14,656	14,815
Total weighted risk assets balance	211,148	195,359	193,232
3. Ratio of capital to risk assets			
Ratio of common equity tier 1 to risk assets	10.29	10.10	10.20
Ratio of total capital to risk assets	13.39	12.96	13.06
Ratio of minimum capital required by the Supervisor of Banks			
Ratio of common equity tier 1 ⁽¹⁾	8.16	8.18	8.18
Total capital ratio ⁽¹⁾	11.50	⁽³⁾ 11.50	⁽³⁾ 11.50

Footnotes:

- (1) With an addition of 0.16% (September 30, 2020 and December 31, 2020: 0.18%), in accordance with the additional capital requirements with respect to housing loans - see Note 9 section 1(b) to the financial statements.
- (2) The total weighted balances of the risk assets have been reduced by NIS 367 million (September 30, 2020: NIS 463 million, December 31, 2020: NIS 439 million) due to adjustments in respect to the efficiency plan.
- (3) Amended following clarification by the Supervisor of Banks, see Note 9 section 1(b) to the condensed financial statements

Raising of resources

Subtraction of regulatory capital instruments in 2021. Subordinate capital notes, which under the Basel II instructions had been recognized as hybrid Tier 1 capital or as upper Tier 2 capital, are no longer qualified according to the Basel III instructions, though according to the transitional provisions they would be recognized as additional Tier 1 capital and are gradually eliminated in the years 2014–2022. Furthermore, subordinate debt notes, which under the Basel II instructions had been recognized as Tier 2 capital, are no longer qualified under the Basel III instructions, though according to the transitional provisions they would be recognized as Tier 2 capital and are gradually eliminated in the years 2014–2022. Regulatory capital instruments, which are to be subtracted in 2021, in accordance with the transitional provisions, amount to NIS 369 million (in accordance with the Basel II instructions an amount of NIS 191 million would have been deducted). NIS 335 million were deducted in the first nine months of 2021. The Bank is preparing for the issue of a new series of subordinated debt notes having a loss absorption mechanism, which is expected to materialize in the coming days².

Additional disclosure according to the third pillar of Basel

Within the framework of the "Additional regulatory disclosures" document, a description is given of the principal characteristics of the issued regulatory capital instruments. Within the framework of the document "Disclosure according to the third pillar of Basel and additional information regarding risks" a disclosure is given of The Regulatory capital and management thereof, including the composition of the regulatory capital. The documents are available for perusal on the Magna website of the Israel Securities Authority, on the Maya website of the Tel Aviv Stock Exchange Ltd. and on the Bank's website.

² As detailed in the Immediate Reports by Manpikim dated November 11 and 21, 2021 (Ref. Nos. 2021-01-165381 and 2021-01-099790, respectively), the information contained therein regarding the above mentioned matter is presented hereby by way of reference.

Dividends distribution

For details regarding the dividend policy approved by the Board of Directors, see the 2020 Annual Report (p. 47).

On April 7, 2020, on the background of Corona virus crisis and with the aim of supporting the credit needs of the customers, the Bank's Board of Directors decided to discontinue at this stage the distribution of dividends until the expiry date of the Provisional Instruction issued by the Supervisor of Banks on March 31, 2020 (see "Capital and capital adequacy" above), and the clarification of the circumstances. The validity of the provisional instruction has been extended to December 31, 2021 (see "Capital and capital adequacy" above).

A circular amending Proper Conduct of Banking Business Directive No. 250 was published on September 30, 2021, in the framework of which it is stated, inter alia, that despite the increasing processes of exiting the Corona crisis, the level of uncertainty still remains high impacting the ability of banking corporations to predict their middle-term capital requirements, and that, the said uncertainty and risk require the continuation of careful and conservative capital planning. The circular clarifies, inter alia, that the standpoint of the Supervisor of Banks is that a distribution of an amount higher than 30% of the profits of a banking corporation (in the years 2020 and 2021) would not be considered a careful and conservative capital planning.

In accordance with and further to the Bank's dividend policy and to the stated above, the Bank's Board of Directors decided, on November 22, 2021, to make a dividend distribution at the rate of 20% of the profits of the third quarter of 2021, in an amount of approx. NIS 144.4 million, representing approx. 12.41 Agorot per ordinary A share of NIS 0.1 par value. Further details regarding the Board of Directors' decision, including the dates set as the record date and the payment date, are included in the immediate report that the Bank is issuing concurrently with the publication of this report.

For additional details, see Note 18 to the condensed financial statements.

For details of the dividends paid as from the first quarter of 2018 and regarding the limitations set in the Supervisor of Banks' directives, see the 2020 Annual Report (p. 214).

Activity of the Group according to principal Segments of Operation – principal quantitative data and main developments

General

The regulatory operating segments have been defined by the Bank of Israel in the new directives, based on the characteristics of their customers, such as: the nature of their activity (in relation to private customers), or their business turnover (in case of commercial customers), in a format that connects, on a uniform and single value basis, between the different customers of the banking industry as a whole, and the regulatory operating segments.

According to the instructions, a banking corporation, the operating segments of which, according to the approach of its Management, are materially different from the regulatory operating segments, shall provide in addition, disclosure regarding operating segments according to the Management's approach ("managerial operating segments"), in accordance with the accounting principles accepted by U.S. banks in the matter of operating segments – (ASC 280). However, in accordance with new directives and clarifications of the Banking Supervision Department, the disclosure in the directors' and management report shall relate to regulatory operating segments only. Note 13 to the condensed financial statements present a quantitative disclosure of the managerial operating segments that the Bank has identified.

Concise data regarding operations in the various segments is presented in Notes 12 and 13 to the condensed financial statements.

For details regarding the relevant public reporting instructions and the definition of the segments, and details regarding the principal guidelines, estimates and principles used in the preparation of segment information, see Note 29 to the financial statements as of December 31, 2020 (pp. 245-247).

Administrative Structure. On June 30, 2021, the activity of the PayBox payments Application, which until that date had been operated as part of the Digital, Data and Innovation Division, was transferred to the PayBox Company Ltd. For additional details, see Note 22 to the condensed financial statements.

Household Segment (Domestic operations)

Household segment in the wake of the Corona crisis

Since the outbreak of the Corona crisis and the restrictions imposed on economic activity, the Bank has made arrangements to assist its customers in coping with the economic uncertainty and to beat the crisis. For additional details, see the 2020 Annual Report (p. 49).

Scale of Operations and Net Profit of the Segment

The net profit in the first nine months of 2021 amounted to NIS 264 million, compared to a loss in the amount of 67 million in the corresponding period last year. The growth in profits was mostly affected by credit loss expenses release.

The credit loss expenses in the first nine months of 2021 an expenses release has been recorded of NIS 128 million, compared expenses of NIS 479 million in the corresponding period last year, a decrease of 126.7%. The decrease in expenses is due, primarily, to the reduction in the group allowance, against the background of an improvement in macroeconomic indices and in the position of the borrowers.

Principal data regarding the household segment (Domestic operations)

	For the three months ended September 30,		For the nine months ended September 30,		For the year ended December 31,
	2021	2020	2021	2020	2020
	in NIS millions				
Total income	942	849	2,693	2,606	3,475
Credit loss expenses (expenses release)	-	65	(128)	479	518
Total Operating and other expenses	775	⁽¹⁾ 783	2,341	⁽¹⁾ 2,242	3,194
Net Profit (Loss) Attributed to the bank's shareholders	88	7	264	(67)	(144)

Footnote:

(1) Reclassified - see Note 12 B to the condensed financial statements.

For additional details regarding the household segment (Domestic operations), including details regarding mortgage activity, see in the Chapter "Corporate governance, audit and additional details regarding the business of the banking corporation and the manner of their management".

Private Banking Segment (Domestic operations)

Scale of Operations and Net Profit of the Segment

The net profit in the first nine months of 2021 amounted to NIS 25 million, compared to a loss in the amount of NIS 131 million in the corresponding period last year. The loss in the corresponding period last year was mainly effected by a provision for claims.

Principal data regarding the Private Banking segment (Domestic operations)

	For the three months ended September 30,		For the nine months ended September 30,		For the year ended December 31,
	2021	2020	2021	2020	2020
	in NIS millions				
Total income	30	34	97	114	146
Credit loss expenses (expenses release)	(1)	(1)	(1)	1	1
Total Operating and other expenses	17	⁽¹⁾ 196	60	⁽¹⁾ 313	162
Net Profit (Loss) Attributed to the bank's shareholders	9	(104)	25	(131)	(20)

Footnote:

(1) Reclassified - see Note 12 B to the condensed financial statements.

For additional details regarding the Private Banking segment, see in the Chapter "Corporate governance, audit and additional details regarding the business of the banking corporation and the manner of their management".

Small and minute businesses Segment (Domestic operations)

Small and minute businesses segment in the wake of the Corona crisis

Since the outbreak of the Corona crisis and the restrictions imposed on economic activity, the Bank has made arrangements to assist customers of the small and minute businesses segment in coping with the economic uncertainty and to beat the crisis. For additional details, see the 2020 Annual Report (pp. 51-52).

Assistance in the confrontation of customers with the crisis was provided in 2021 within the framework of the Fund for small and medium businesses guaranteed by the State, as detailed below. With the aim of providing further assistance to businesses, two possibilities had been added as relief for the repayment of the "Corona Fund" loans:

- Extension of the maximum period for repayment of the credit – possibility of changing the repayment period of existing loans granted for a period of up to five years, by extending them to a period of up to ten years (until October 31, 2021, the Bank had been allowed to prolong the period of State guaranteed loans for up to ten years. Starting on November 1, 2021, the Bank is required to obtain the approval of the State).
- An additional grace period of up to twelve months – the Bank may extend the grace period for the repayment of the principal sum of the loan for an additional period of up to twelve months, so that the overall period for the repayment of the principal sum would be deferred to a period identical with the additional grace period.

Small and Medium Businesses Assistance Fund guaranteed by the Government. The State of Israel by means of the Accountant General at the Ministry of Finance has established a Business Assistance Fund helping businesses to confront the spread of the Corona virus. The State guarantees 85% of each single loan granted in the framework of the Fund, provided that the total amount of the guarantees is limited to a rate of 15% of the total loans extended by a bank within this framework. The Fund grants loans under beneficial terms and in accordance with rules determined by the State.

All the banks within the banking system participate in this Fund. The Bank and MDB have received a NIS 4,028 million allocation from the fund. Through September 30, 2021, the two banks approved 10,287 loans, in a total amount of NIS 3,424 million.

A Fund for businesses having intensified risk. On June 21, 2020, the government decided to provide assistance to additional businesses in Israel, which are being rated at a higher risk level than that typifying businesses which obtain

loans from the Bank within the framework of the existing channel, and to add a "intensified channel" Fund. In the intensified channel, the State guarantee is divided into two layers, the total amount of the guarantee being limited to a cumulative rate of 60% of total loans extended by the Bank in this intensified channel. In the first layer, a rate of 85% of each single loan extended within the framework of the fund, but the total amount of the guarantee is limited to up to a rate of 15% of total loans extended by the Bank in this framework. In the second layer, in respect of that part exceeding 15%, as stated, the guarantee of the State amounts to 95%.

The Bank and MDB were allotted by the Fund an amount of NIS 334 million. 423 loans out of the Fund, were approved by the two banks until September 30, 2021, which amounted to NIS 199 million.

Scale of Operations and Net Profit of the Segment

The net profit in the first nine months of 2021 amounted to 472 million, compared to an amount of NIS 29 million in the corresponding period last year, an increase at a rate of 1,527.6%. The growth in profits was mostly affected by credit loss expenses release.

The credit loss expenses in the first nine months of 2021 an expenses release has been recorded of NIS 232 million, compared to expenses of NIS 531 million in the corresponding period last year, a decrease at a rate of 143.7%. The decrease in expenses is due, primarily, to the reduction in the group allowance, against the background of an improvement in macroeconomic indices and in the position of the borrowers.

Principal data regarding the Small and minute businesses segment (Domestic operations)

	For the three months ended		For the nine months ended		For the year ended
	September 30,		September 30,		December 31,
	2021	2020	2021	2020	2020
	in NIS millions				
Total income	488	491	1,454	1,515	1,974
Credit loss expenses (expenses release)	(57)	160	(232)	531	593
Total Operating and other expenses	315	⁽¹⁾ 312	961	⁽¹⁾ 936	1,329
Net Profit Attributed to the bank's shareholders	149	16	472	29	28

Footnote:

(1) Reclassified - see Note 12 B to the condensed financial statements.

For additional details regarding the Small and minute businesses segment (Domestic operations), see in the Chapter "Corporate governance, audit and additional details regarding the business of the banking corporation and the manner of their management".

Medium businesses Segment (Domestic operations)

The medium business segment in view of the Corona crisis

Regarding preparations for assistance to customers belonging to this segment, see below "Large business segment". As to loans extended out of the Small Businesses Fund guaranteed by the State, see above "Small and minute businesses segment".

Scale of Operations and Net Profit of the Segment

The net profit in the first nine months of 2021 amounted to NIS 100 million, compared to an amount of NIS 20 million in the corresponding period last year, an increase at a rate of 400.0%. The growth in profits was mostly affected by credit loss expenses release.

The credit loss expenses in the first nine months of 2021 amounted to NIS 26 million, compared to an amount of NIS 135 million in the corresponding period last year, a decrease at a rate of 80.7%. The decrease in expenses is due, primarily, to the reduction in the group allowance, against the background of an improvement in macroeconomic indices and in the position of the borrowers.

Principal data regarding the Medium businesses segment (Domestic operations)

	For the three months ended		For the nine months ended		For the year
	September 30,		September 30,		ended
	2021	2020	2021	2020	December
	in NIS millions				
Total income	131	115	378	354	477
Credit loss expenses	27	18	26	135	198
Total Operating and other expenses	68	⁽¹⁾ 63	199	⁽¹⁾ 189	267
Net Profit Attributed to the bank's shareholders	23	23	100	20	7

Footnote:

(1) Reclassified - see Note 12 B to the condensed financial statements.

For additional details regarding the Medium businesses segment (Domestic operations), see in the Chapter "Corporate governance, audit and additional details regarding the business of the banking corporation and the manner of their management".

Large businesses Segment (Domestic operations)

The large business segment in view of the Corona crisis

Since the outbreak of the Corona crisis and the restrictions imposed on economic activity, the Bank has prepared for assisting customers of the large business segment in confronting the economic uncertainty and in traversing the crisis. For additional details, see the 2020 Annual Report (p. 53).

Large businesses fund guaranteed by the State. The State of Israel, via the Accountant General at the Ministry of Finance has established a support fund for large businesses hit by the Corona crisis, and which comply with the terms determined by the State, including an annual business turnover exceeding NIS 200 million and employing over one-hundred workers in Israel. The State guarantees 75% of each individual loan extended within the framework of the fund, however, the total amount of guarantees is limited to up to 12% of the total amount of the loans granted by the Bank within this framework. The loans granted by the fund are in accordance with the rules determined by the State. Each single loan is limited in amount to 8% of the turnover of the business and to not more than NIS 100 million.

Additional banks in the banking system participate in the fund. Discount Bank was allocated an amount of NIS 450 million within the framework of the fund. Until September 30, 2021, the Bank had approved 8 loans in a total amount of NIS 188 million.

Scale of Operations and Net Profit of the Segment

The net profit in the first nine months of 2021 amounted to NIS 525 million, compared to an amount of NIS 131 million in the corresponding period last year, an increase of 300.8%. The growth in profits was mostly affected by credit loss expenses release.

The credit loss expenses in the first nine months of 2021 an expenses release has been recorded of NIS 328 million, compared to expenses of NIS 258 million in the corresponding period last year, a decrease at a rate of 227.1%. The decrease in expenses is due, primarily, to the reduction in the group allowance, against the background of an improvement in macroeconomic indices and in the position of the borrowers.

Principal data regarding the Large businesses segment (Domestic operations)

	For the three months ended September 30,		For the nine months ended September 30,		For the year ended December 31,
	2021	2020	2021	2020	2020
in NIS millions					
Total income	329	289	950	852	1,163
Credit loss expenses (expenses release)	(69)	49	(328)	258	261
Total Operating and other expenses	175	⁽¹⁾ 134	479	⁽¹⁾ 395	589
Net Profit Attributed to the bank's shareholders	148	73	525	131	202

Footnote:

(1) Reclassified - see Note 12 B to the condensed financial statements.

For additional details regarding the Large businesses segment (Domestic operations), including details regarding construction and real estate activity, see in the Chapter "Corporate governance, audit and additional details regarding the business of the banking corporation and the manner of their management".

Institutional bodies Segment (Domestic operations)

Scale of Operations and Net Profit of the Segment

The net profit of the segment in the first nine months of 2021 amounted to NIS 10 million, compared to a loss in an amount of NIS 9 million in the corresponding period last year. The growth in profits was mostly affected by credit loss expenses release.

The credit loss expenses in the first nine months of 2021 an expenses release has been recorded of NIS 27 million, compared to expenses of NIS 4 million in the corresponding period last year, a decrease at a rate of 775.0%. The expenses release in 2021 stems from collections in respect of write offs in prior years.

Principal data regarding the Institutional bodies segment (Domestic operations)

	For the three months ended September 30,		For the nine months ended September 30,		For the year ended December 31,
	2021	2020	2021	2020	2020
in NIS millions					
Total income	9	7	30	30	47
Credit loss expenses (expenses release)	(1)	5	(27)	4	2
Total Operating and other expenses	13	⁽¹⁾ 12	43	⁽¹⁾ 40	59
Net Profit (Loss) Attributed to the bank's shareholders	(1)	(7)	10	(9)	(9)

Footnote:

(1) Reclassified - see Note 12 B to the condensed financial statements.

For additional details regarding the Institutional bodies segment (Domestic operations), see in the Chapter "Corporate governance, audit and additional details regarding the business of the banking corporation and the manner of their management".

Financial management Segment (Domestic operations)

Scale of Operations and Net Profit of the Segment

Total income of the segment in the first nine months of 2021 amounted to NIS 1,362 million, compared to NIS 1,201 million in the corresponding period last year, an increase at a rate of 13.4%. The growth in income stemmed mostly from the realization of the ZIM shares (see Note 5 J to the condensed financial statements) and additional realizations in 2021 relating to the non-financial investments field, and on the other hand the realization of the VISA shares in 2020.

The net profit in the first nine months of 2021 amounted to NIS 668 million, compared to an amount of NIS 574 million in the corresponding period last year, an increase at a rate of 16.4%.

Principal data regarding the Financial management segment (Domestic operations)

	For the three months ended		For the nine months ended		For the year ended
	September 30,		September 30,		December 31,
	2021	2020	2021	2020	2020
	in NIS millions				
Total income	473	453	1,362	1,201	1,575
Credit loss expenses	5	-	7	14	15
Total Operating and other expenses	114	⁽¹⁾ 93	306	⁽¹⁾ 273	386
Net Profit Attributed to the bank's shareholders	226	214	668	574	767

Footnote:

(1) Reclassified - see Note 12 B to the condensed financial statements.

For additional details regarding the financial management segment (Domestic operations), including details regarding non-financial companies' activity, see in the Chapter "Corporate governance, audit and additional details regarding the business of the banking corporation and the manner of their management".

International operations Segment

Scale of Operations and Net Profit of the Segment

The net profit in the first nine months of 2021 amounted to NIS 182 million, compared to NIS 164 million in the corresponding period last year, an increase at a rate of 11.0%.

The credit loss expenses in this segment in the first nine months of 2021 amounted to a negligible amount, compared to NIS 96 million in the corresponding period last year.

Principal data regarding the International operations segment

	For the three months ended September 30,		For the nine months ended September 30,		For the year ended December 31,
	2021	2020	2021	2020	2020
	in NIS millions				
Total income	270	244	805	818	1,048
Credit loss expenses (expenses release)	(30)	34	-	96	130
Total Operating and other expenses	179	154	530	473	695
Net Profit Attributed to the bank's shareholders	80	36	182	164	144

For additional details regarding the International operations segment, see in the Chapter "Corporate governance, audit and additional details regarding the business of the banking corporation and the manner of their management".

Main Investee Companies

Distribution of Net profit by the Group's structure

	Contribution to the Group's profit				
	For the nine months ended September 30				
	2021		2020		
	In NIS millions	% of Net profit	In NIS millions	% of Net profit	Change in %
Banking Activity:					
Commercial banks:					
In Israel - the Bank	1,338	59.7	287	40.4	366.2
Mercantile Discount Bank	471	21.0	171	24.1	175.4
Overseas - Discount Bancorp	178	7.9	163	22.9	9.2
Other Activities:					
Israel Credit Cards	142	6.3	52	7.3	173.1
Discount Capital	108	4.8	27	3.8	300.0
Other financial services	7	0.3	11	1.5	(36.4)
Net profit	2,244	100.0	711	100.0	215.6

The total contribution of both domestic and overseas investee companies to the Bank's business results amounted to earnings of NIS 906 million in the first nine months of 2021, compared to NIS 424 million in the corresponding period last year, and an income of NIS 554 million in all of 2020.

Following are the major developments in the Bank's main investee companies.

Discount Bancorp, Inc.

Discount Bancorp, Inc. ("Bancorp") is a wholly owned subsidiary of the Bank, which is a bank holding company, incorporated in accordance with the law of the State of Delaware. Bancorp has full ownership and control of Israel Discount Bank of New York (IDB Bank). IDB Bank is the largest Israeli bank operating overseas. The data presented hereunder in this section have been taken from Bancorp's financial statements.

Discount Bancorp, Inc. – principal data

	Third Quarter		Nine Months		Year
	2021	2020	2021	2020	2020 ⁽¹⁾
	In US\$ millions				
Principal statements of profit and loss data for the reporting period:					
Net profit attributed to the shareholders	27	14	62	57	58
Net interest income	64	57	186	178	237
Credit loss expenses (expenses release)	(9)	9	-	27	37
Non-financing income	21	14	65	57	72
Non-financing expenses	57	44	168	136	204
Principal balance sheet data for the end of the reporting period:					
Total assets	11,725	10,669	11,725	10,669	11,010
Net credit to the public	7,840	6,963	7,840	6,963	7,155
Securities	2,716	2,676	2,716	2,676	2,746
Deposits from the public	10,225	8,774	10,225	8,774	9,001
Total equity	1,145	1,149	1,145	1,149	1,153
	In %				
Main performance indicators:					
Return on equity	9.3	4.6	7.1	6.7	5.1
Efficiency ratio	67.1	62.0	66.9	57.9	66.0
Ratio of total capital to risk assets	14.2	15.8	14.2	15.8	15.3
Ratio of credit loss expenses (expenses release) to the average balance of credit to the public	(0.47)	0.58	-	0.53	0.54
Total net return on interest bearing assets	2.43	2.37	2.36	2.47	2.44

Footnote:

(1) For details regarding the data, after elimination of expenses relating to the evacuation of the Management building, see the 2020 Annual Report (p. 29 and 57).

The main factors affecting the first nine months' results, compared to the corresponding period last year, are: approx. US\$27 million decrease in credit loss expenses, approx. US\$8 million increase in net interest income, US\$8 million increase in non-interest income and approx. US\$32 million increase in operating and other expenses. The said increase stemmed, mostly, from the growth in benefits employee benefits, from higher current operating expenses in the new Management building in New York City, and from a nonrecurring expense related to the vacating of the old Management building.

Distribution of dividend. In the third quarter of 2021, Bancorp distributed dividend to Discount Bank in a total amount of US\$43 million.

The contribution of Bancorp to the Bank's net results reached a profit of NIS 178 million in the first nine months of 2021 (after deducting a provision for taxes of NIS 23 million), compared with NIS 163 million in the first nine months of 2020 (after deducting a provision for taxes of NIS 31 million).

The annual financial statements of Bancorp and of IDB Bank are available for review on the Internet website of IDB Bank (IDB Bank). Annual and quarterly financial data is available for review on the Internet website of FDIC.

Mercantile Discount Bank Ltd.

Mercantile Discount Bank Ltd. ("Mercantile Discount") is a wholly-owned and controlled subsidiary of the Bank.

Mercantile Discount Bank – principal data

	Third Quarter		Nine Months		Year
	2021	2020	2021	2020	2020 ⁽¹⁾
In NIS millions					
Principal statements of profit and loss data for the reporting period:					
Net profit attributed to the shareholders	120	64	471	171	211
Net interest income	341	302	982	918	1,219
Credit loss expense (expenses release)	7	77	(75)	274	320
Non-financing income	79	114	375	336	426
Non-financing expenses	228	241	712	717	999
Principal balance sheet data for the end of the reporting period:					
Total assets	54,058	49,498	54,058	49,498	50,937
Net credit to the public	36,035	32,839	36,035	32,839	33,118
Securities	6,431	5,850	6,431	5,850	6,300
Deposits from the public	42,924	39,529	42,924	39,529	40,842
Total equity	3,650	3,199	3,650	3,199	3,239
In %					
Main performance indicators:					
Return on equity	14.1	8.2	18.9	7.3	6.6
Efficiency ratio	54.3	57.9	52.5	57.2	60.7
Ratio of total capital to risk assets	14.18	13.58	14.18	13.58	13.72
Ratio of credit loss expenses (expenses release) to the average balance of credit to the public	0.08	0.93	(0.29)	1.10	0.98
Total net return on interest bearing assets	2.69	2.71	2.68	2.81	2.71

Footnote:

(1) For details regarding the data, after elimination of expenses relating to the evacuation of the Management building, see the 2020 Annual Report (p. 29 and 58).

The principal factors affecting the business results. The profit in the first nine months of 2021, compared to the corresponding period last year, was affected, mostly, from a decrease of NIS 349 million in credit loss expenses; while recording income of NIS 75 million, from an increase of NIS 64 million in net interest income and from an increase of NIS 39 million in non-interest income, which were affected by the realization in full of MDB's holdings of shares in ZIM (an amount of NIS 90 million).

The transition to recording income to credit loss in the first nine months of 2021, compared to the credit loss expenses of NIS 274 million in the corresponding period last year, is explained primarily by the recording income in the amount of NIS 74 million on a group basis. The decrease in allowances on a group basis stems from the reduction in the allowance coefficients, mainly with respect to the improvement in macro-economic factors.

The increase in interest income stemmed from an increase in the average balance of income producing assets, which was partly offset by a decline in the interest margin. The increase in non-interest financing income is mostly explained by the sale in full of the holdings of MDB in ZIM shares, for total consideration of approx. NIS 90 million, and from the increase in income from adjustment to fair value of derivative financial instruments, which was offset by the reduction in gains on realization of available-for-sale bonds.

Israeli police investigation. For details regarding Israeli police investigation, see the 2020 Annual Report (pp. 58-59). On April 30, 2021, the employer/employee relations between MDB and the former Head of the Commercial Division of this bank were terminated by mutual consent.

Strategic plan. The Board of Directors of MDB approved in the third quarter of 2021, a multi-annual strategic plan for the years 2022 to 2026, which includes a number of principal directions of action: expansion of the retail activity of the bank (households, housing loans and small businesses), with growth in specific segments of the population; growth in activity regarding commercial customers; increasing activity with local authorities, including activity with suppliers of local authorities and with employees of local authorities; operating efficiency.

Merger with Municipal Bank. The conversion process of the systems of Municipal Bank to those of MDB was completed on October 22, 2021, and since that date, the operations of the bank are conducted by way of a uniform operational and digital infrastructure. At date of completion of the conversion process, tests were conducted with respect to both of the aspects of the accounting records and their management and aspects regarding operations and users.

For details regarding lawsuits and motions for approval of the lawsuits as class action suits and for details regarding additional proceedings, see Note 26 C to the financial statements as of December 31, 2020, sections 12.3, 12.4 and 12.5 (pp. 230 and 233) and Note 10 to the condensed financial statements, section 3.2, 3.8 and 4.2.

The annual and quarterly financial statements of Mercantile Discount Bank are available on the MAGNA website of the Israel Securities Authority and on the MAYA website of the Tel Aviv Stock Exchange Ltd. appearing under "Mercantile Issuance", and on the website of Mercantile Discount Bank.

Israel Credit Cards Ltd.

Israel Credit Cards Ltd. ("ICC") is a subsidiary of the Bank. As of September 30, 2021, the Bank owned 71.8% of the equity and 79.0% of the voting rights in ICC, the remainder of the shares held by FIBI.

Israel Credit Cards – principal data

	Third Quarter		Nine Months		Year
	2021	2020	2021	2020	2020 ⁽²⁾
In NIS millions					
Principal statements of profit and loss data for the reporting period:					
Net profit attributed to the shareholders	92	71	231	87	115
⁽¹⁾ The contribution to the Bank's business results	56	43	142	52	70
Income from credit card transactions	381	315	1,044	931	1,254
Net interest income	140	134	402	402	530
Non-financing income	4	68	4	74	73
Non-financing expenses	395	430	1,123	1,301	1,716
Of which: Credit loss expenses (expenses release)	1	25	(18)	190	223
Principal balance sheet data for the end of the reporting period:					
Total assets	15,165	18,431	15,165	18,431	18,534
Interest bearing credit to the public	6,245	6,129	6,245	6,129	5,959
Total equity	2,159	1,908	2,159	1,908	1,930
In %					
Main performance indicators:					
Return on equity	18.7	16.1	15.6	6.3	6.2
Efficiency ratio	75.0	78.3	78.7	79.0	80.4
Ratio of total capital to risk assets	16.5	14.6	16.5	14.6	14.8
Turnover of credit card transactions – in NIS millions	33,902	28,760	94,045	79,824	107,929
Number of active cards – in thousands	3,099	2,928	3,099	2,928	2,968

Footnotes:

(1) Differences between net income and the contribution to the Bank's business results is derived from recognition of current tax liability in respect of the investment in the company.

(2) For details regarding the data, after elimination of gains from the sale of VISA Inc. shares and the cost of the retirement plan, see the 2020 Annual Report (p. 29 and 59).

The business results of ICC for the reported period, compared to the corresponding period last year, were mainly affected from a decline in credit loss expenses, amounting to an expenses release of NIS 18 million, compared to expenses of NIS 190 million in the corresponding period last year, and from an increase in income in an amount of NIS 43 million (3.1%). It is noted that on the background of the continuing uncertainty conditions, a material part of the allowance for credit losses that had been recorded in prior periods due to the crisis, remained unchanged.

The Corona crisis and its implications may have a material effect on the operations of ICC in the customer club field relating to the tourism and aviation business, and in particular on the FlyCard customer club (see also Note 17 to the condensed financial statements).

Balances of credit. The sharp decline in total assets stemmed mostly from the decline in the net balance of receivables in respect of credit card transactions. The decline in the balance of receivables is mostly explained by the entry into effect of the "daily settlement" instructions, following which, banks with whom ICC has joint issue arrangements, had started to transfer to ICC the consideration for transactions immediately.

Strategic plan. For details, see the 2020 Annual Report (p. 60). In recent months, ICC, accompanied by outside consultants, began the formation of a strategic plan for the years 2022 to 2027, the object of which is providing an appropriate response to challenges and opportunities stemming from the changing market conditions.

The Corona crisis. The activity of ICC is directly affected by the activity on the Israeli economy, accordingly, the measures adopted by the Government following the outbreak of the virus, as well as the changes occurring in consumer behavior, have materially affected the volume of transaction turnover of the company. The decline had been felt all the more strongly in the period from April 1 and until April 19, 2020, when strict restrictions on economic activity in Israel entered into effect ("the first lockdown"). Since March 2021, with the reduction of morbidity and of restrictions in its respect, a significant growth was recorded in the scopes of activity in most sectors, though the scope of usage by Israelis staying abroad and by tourists visiting Israel are still at a significantly lower level than the level prior to the outbreak of the crisis.

For details regarding activity in the credit card field in Israel, see in the 2020 Annual Report (pp. 309–315, 372–379) in the chapter "Corporate governance, audit and additional details regarding the business of the Banking Corporation and management thereof", and Note 17 to the condensed financial statements.

For details regarding lawsuits and motions to approve them as class action suits filed against ICC, see Note 26 C to the financial statements as of December 31, 2020, sections 11.1, 11.4 and 11.6 (pp. 229–232) and Note 10 sections 3.1, 3.4 and 4.3 to the condensed financial statements.

The annual and quarterly financial statements of ICC are available for review on the Internet website of the company.

Discount Capital Ltd.

Discount Capital Ltd., a wholly owned and controlled subsidiary of the Bank, is engaged in investment in companies, in private investment funds and venture capital funds and mezzanine, investment banking in the field of securities distribution and in the underwriting and management of public offerings of securities (through a subsidiary).

Discount Capital – principal data

Principal statements of profit and loss data for the first nine months:	In NIS millions		
	2021	2020	Change in %
Net profit attributed to the shareholders	137.6	29.8	361.7
The contribution to the Bank's business results ⁽¹⁾	108.4	26.9	303.0

Principal balance sheet data for the end of the reporting period:	September	December	Change in %
	30, 2021	31, 2020	
Total assets	2,240.9	1,779.9	25.9
Total equity	1120.8	982.1	14.1

Footnote:

(1) Differences between net income and the contribution to the Bank's business results is derived from differences in the implementation of generally accepted accounting principles

For details regarding income from the investment portfolio of Discount Capital, see below in "Financial Management Segment (Domestic operations) – additional details".

In the first nine months of 2021, Discount Capital participated, via its subsidiary, in 54 public offerings and in 12 private transactions, amounting to approx. NIS 19 billion. This, compared with 40 public offerings and 16 private transactions, amounting to approx. NIS 15.9 billion, in the corresponding period last year.

Chapter "C" – Risks review

General description of the risks and manner of management thereof

For details regarding the risk profile of the Discount Group, see the 2020 Annual Report (pp. 61-63). For details regarding Risk Management Principles, see the 2020 Annual Report (pp. 63-65).

Disclosures in accordance with the third Pillar of Basel

The Basel guidelines broaden the qualitative and quantitative disclosure requirements in the matter of credit risk, market risk and operating risk exposure management, as well as in other fields. Qualitative and quantitative disclosure regarding the various risks above and below in this Chapter, is presented in the 2020 Annual Report (pp. 61-106) and in the document "Disclosure according to the third pillar of Basel and additional information regarding risks". The document is available for perusal on the Bank's website together with the Bank's 2020 annual report together with the Report for the third quarter of 2021 (this report), on the MAGNA site of the Israel Securities Authority, and on the MAYA site of the Tel Aviv Stock Exchange Ltd.

Credit Risks

For details regarding Credit risks, see the 2020 annual report (pp. 65-85).

The Otzar system (new credit and attachments management system). For details, see the 2020 Annual Report (p. 66).

Adoption of updates to the generally accepted accounting principles at banks in the U. S. – Allowances for credit losses

The standard is to be applied as from January 1, 2022 and thereafter. For additional details, see Note 1 to the condensed financial statements below. In the first half of 2021, the Bank started the technological implementation of the chosen solution, which includes establishment of a data base, structuring of interfaces, absorption of the methodology and the conducting of runs for the examination of the calculations made by the system in the different credit segments. At the same time, documentation of the components is being carried out and the audit process over the implementation of the Directive began.

In the third quarter an initial run of the designated module which was developed in a production environment, was carried out, which included the data bases, the interfaces required from the Bank's systems and the computation of the allowance regarding the principal segments.

The Bank has not yet concluded the development of the methodology for the assessment of the qualitative adjustments as well as the component of the adjustments in respect of macro-economic factors. Furthermore, the documentation in full of the credit loss assessment process has not yet been concluded.

Despite the significant progress that has been made in the preparations, in view of the complexity of the instruction and the need for the development of additional components, the results obtained from the said run do not present a reliable indication of the effect of the initial application, and they cannot even serve as a basis for a general assessment of the materiality of the said effect.

For additional details, see the 2020 Annual Report (p. 70).

Preparations by the Bank in the wake of the Corona crisis – credit risk

The significant decline in the morbidity situation with the subsiding fourth wave of the Corona pandemic, due to the population being inoculated with the third booster shot with no need for additional lockdowns, brought about a decline in the scope of unemployment and the reduction in Government deficit. These factors have had a positive impact on the position of businesses and borrowers, as well as on macroeconomic parameters. Notwithstanding the above, the rates of unemployment have still remained at a high level and the recovery of certain sectors of the economy is expected to take a long time. A renewed outbreak might affect the financial situation of borrowers and their repayment ability. At this stage, significant uncertainty still exists with respect to the length of time in which the Corona epidemic may continue its significant presence in the world.

This situation requires increased alertness, risk assessment and quick response ability, and therefore the Bank reports, controls and monitors exposure of borrowers in all lines of business of the Bank inter alia, in the different economic sectors, within the framework of specific discussions regarding the condition of sensitive borrowers in difficulty, by means of sectorial reviews and the monitoring of the credit portfolio, while following regulatory developments. The Bank uses advanced analysis tools and is studying different scenarios, which are being updated from time to time, as part of the strategy for the preparation and management of credit risk.

Debts whose terms have been changed within the framework of coping with the Corona virus

On April 21, 2020, the Supervisor of Banks issued a letter regarding the main supervisory emphasis with regard to the handling of debts, within the framework of the supervision policy for encouraging banking corporations to operate cautiously in order to support borrowers that are unable or that are likely to be unable to meet their contractual payment obligations due to the impact of the Corona virus outbreak. The letter specifies the terms which, when met, a change in terms for borrowers not in arrears, due to the Corona crisis, will not be considered a troubled debt restructuring. For further details, see Note 1 C 5 (2) to the financial statements as of December 31, 2020 (pp. 135–136). The letter specifies, inter alia, with regard to debts that were in arrears prior to granting a deferral, that the state of the calculated arrears will be frozen for the repayments deferral period, except in the case of a debt classified as an impaired debt or a debt subject to an accounting write-off. In addition, and further to the publication of the additional outlines for deferring payments, from November 30, 2020 and December 10, 2020, the Banking Supervision Department issued two more letters to the banking corporations in December 2020, titled “The Corona crisis – main points regarding the additional outline for deferring payments” and “The Corona crisis – main points regarding the additional outline for deferring payments for small businesses”, within the framework of which, it was specified that a banking corporation is entitled not to classify, as a troubled debt restructuring, housing loans, other loans to private individuals and loans to small businesses, which were not in arrears for 30 days or more at the time of deferring the payments, with regard to which a payments deferral was granted by March 31, 2021 within the framework of the additional outlines for deferring payments, even if the aggregate deferral exceeds six months.

Within the framework of the letters of the Supervisor of Banks dated December 3 and 17, 2020, it is stated that a banking corporation that had elected not to classify as restructure of a troubled debt, loans that were not in arrears of 30 days or over at date of deferral of repayments, in respect of which deferral of repayments had been granted until March 31, 2021, within the framework of the additional outline for deferral, shall include in the quarterly and annual financial statements to the public in 2021, a pro-forma disclosure presenting the principal effects of implementing the said choice upon the financial statements. The Bank has chosen not to make use of the relief included within the framework of the additional outline. MDB has indeed chosen to make use of the said relief, however, the volume of debts which in accordance with the relief, had not undergone a troubled debt restructure, is not material, even in terms of MDB.

It is noted that, possibly, were it not for the stay in the count of the default days regarding the deferred repayments, as stated above, the balance of debts in arrears as of September 30, 2021, would have been higher.

The volume of applications for deferral of repayments declined as from May 2020, both as regard the number of applications and as regard their monetary volume, and since March 2021, they have declined consistently.

Presented below are details regarding the balance of debts whose terms have been changed, in accordance with the Supervisor of Banks’ letters in this matter.

The balance of a debt whose terms have been changed, within the framework of coping with the Corona crisis, which has not been classified as troubled debt restructuring

September 30, 2021													
in NIS millions													
	Debts with repayments deferral, as of the reporting date ⁽¹⁾⁽²⁾			Additional details regarding the recorded amount of debts with repayments deferral					Additional details of debts with repayments deferral, according to the timespan of the repayments deferral ⁽³⁾		Debts whose repayments deferral period had terminated, as of the reporting date		
	Outstanding debt	Number of loans	Amount of deferred repayments	Problematic debts	Debts not in credit rating	Debts in credit rating, in arrears of 30 days or more	Debts in credit rating, not in arrears	Total non-problematic debts	Debts for which a deferral of more than 3 and up to 6 months has been granted	Debts for which a deferral of more than 6 months has been granted	Outstanding debt	Of which: in arrears of 30 days or more	
Credit to the public													
Large businesses	516	12	56	427	2	-	87	89	7	82	647	-	
Medium businesses	2	1	1	-	-	-	2	2	-	2	685	-	
Small businesses	76	382	37	28	4	-	44	48	3	42	3,715	51	
Private individuals without Housing loans	27	769	17	17	1	-	9	10	-	10	1,007	24	
Housing loans	541	836	36	14	31	1	495	527	93	391	7,197	143	
Total Lending Activity in Israel	1,162	2,000	147	⁽⁴⁾ 486	38	1	637	676	103	527	13,251	218	
IDB Bank	421	10	14	365	56	-	-	56	-	-	1,218	-	
Total as at 30.9.2021	1,583	2,010	161	851	94	1	637	732	103	527	14,469	218	
Total Lending Activity in Israel as at 30.6.2021	2,068	2,671	219	1,175	61	5	827	893	143	692	15,158	193	
IDB Bank as at 30.6.2021	607	13	19	599	8	-	-	8	-	8	1,146	-	
Total Lending Activity in Israel as at 31.3.2021	2,831	6,204	287	⁽⁴⁾646	507	5	1,673	2,185	353	1,738	13,774	171	
IDB Bank as at 31.3.2021⁽⁵⁾	853	17	29	782	9	-	62	71	-	9	940	-	
Total Lending Activity in Israel as at 31.12.2020	5,523	23,699	481	1,074	802	-	3,647	4,449	1,204	2,447	1,216	133	
IDB Bank as at 31.12.2020⁽⁵⁾	848	18	26	780	8	-	60	68	-	8	768	25	
Total Lending Activity in Israel as at 30.9.2020	7,018	37,152	691	706	613	5	5,694	6,312	3,482	1,259	11,143	124	
IDB Bank as at 30.9.2020	571	14	16	152	304	-	115	419	-	-	822	26	
Total Lending Activity in Israel as at 30.6.2020	15,743	73,770	1,061	259	1,438	7	14,039	15,484	1,235	70	2,404	10	
IDB Bank as at 30.6.2020	1,595	47	27	273	573	-	749	1,322	791	220	-	-	

Footnotes:

(1) Debts – balance of debts before accounting write-offs..

(2) The balance of debts with repayments deferral as of October 31, 2021 amounts to NIS 1,357 million (Of which: IDB Bank amount of NIS 259 million)

(3) The repayments deferral period is the aggregate period of deferrals granted for the debt from the beginning of dealing with Corona virus and does not include deferrals to which the borrower is entitled under the law.

(4) Of which: impaired debts not accruing interest income amount to NIS 37 million (as of December 31, 2020 – NIS 39 million).

(5) Reclassified - following improvement of data.

In the course of the crisis period and until September 30, 2021, the Bank and MDB (domestic activity) allowed the deferral of loan repayments in respect of credit in the amount of NIS 14,413 million, of which, housing loans in the amount of NIS 7,739 million.

Until September 30, 2021, in respect of 92% of all loans (domestic activity), and in respect of 93% of housing loans (domestic activity), the deferral period had ended and repayment of loans has been resumed. Of the outstanding balance of the loans, the deferral period in respect of which had not ended, loans in the amount of NIS 486 million were classified as problematic – 41.8%. Of the outstanding balance of the debts, the deferral period in respect of which had ended, NIS 218 million which are in arrears of 30 days or more. The segment that has the highest rate of debts classified as problematic and loans in arrears is the large business segment.

As seen from the above data, the volume of debts the repayment of which had been deferred is being constantly reduced, and concurrently, the volume of debts that are being repaid again with no arrears is, respectively growing, with the volume of debts in arrears, out of the total debts in respect of which the repayment deferral period has ended, maintaining a moderate pattern. Notwithstanding the above, the possibility exists that the repayment pattern of debts which still enjoy repayment deferral would be different than the repayment pattern of debts the repayment of which had begun at an earlier stage. In view of the above, and in view of the uncertainty regarding economic developments anticipated upon the exit from the crisis, the possibility exists that the volume of debts found out to be in arrears would be higher than that apparent at this stage.

Monitoring the exposure of the credit portfolio to the Corona crisis

As stated, since the outbreak of the crisis, the business divisions have increased monitoring and control operations regarding the condition of the Bank's credit portfolio. The monitoring and control operations are conducted in congruence with the assessed risk level of customers and the sectors in which they operate. The products of monitoring and control, as stated, serve the Management and the Board of Directors in their discussions regarding the Bank's credit portfolio in the shadow of the Corona crisis.

According to estimates of the Bank, the following sectors are of a relatively high vulnerability:

Economic sector	Vulnerability characteristics resulting from the Corona crisis
Commerce	Recovery of the consumer activity continues, as reflected, inter alia, by credit cards purchases data, which since the beginning of 2021 present a significant improvement compared with the corresponding period last year. These developments support the continuing decrease in the level of risk as compared with that recorded at the outbreak of the crisis, though the force and length of the recovery period will continue to match the buying power of the consumer, stemming, inter alia, from the rate of unemployment.
Hotels, hospitality and catering services	In everything related to internal tourism generally, and to vacation areas in particular, the occupancy rates are very high, with a rise in prices. Notwithstanding the above, the sector has not yet recovered in full.
Private individuals	The overall rate of unemployment (unemployed, on unpaid leave, made redundant due to reasons related to the crisis) continues to decline from the record high level recorded at the peak of the crisis (20%), though it has not yet reverted the rate of unemployment prevailing prior to the crisis.

It is noted, that the diamond industry, real estate and oil products industry sectors are no longer estimated as having relatively high vulnerability to the effect of the Corona crisis.

Furthermore, in the Bank's opinion, the level of vulnerability of small businesses is relatively higher than that of large businesses.

It is noted that the classification of the different sectors in accordance with the level of vulnerability was based on internal assessments of the Bank. The classification of sectors according to the different levels of vulnerability is used to focus attention on the more vulnerable areas, though, which does not necessarily represent all credit exposure in those sectors.

See below "Credit risk by economic sectors".

Credit quality and problematic credit risk

Problematic credit risk and non performing assets

	September 30, 2021			December 31, 2020				
	Commercial	Housing	Private	Total	Commercial	Housing	Private	Total
In NIS millions								
Credit risk in Credit Granting Rating⁽¹⁾								
Balance sheet credit risk	130,492	49,533	28,378	208,403	120,945	41,808	28,221	190,974
Off-balance sheet credit risk	58,360	5,521	37,515	101,396	45,594	4,367	35,656	85,617
Total credit risk in Credit Granting Rating	188,852	55,054	65,893	309,799	166,539	46,175	63,877	276,591
Credit risk not in Credit Granting Rating:								
1. Not problematic	3,079	530	1,248	4,857	4,618	516	2,763	7,897
2. Problematic								
Special Mention ⁽³⁾	3,269	111	216	3,596	3,131	121	365	3,617
Substandard	1,075	169	121	1,365	1,452	204	81	1,737
Impaired	⁽⁴⁾ 1,771	1	233	⁽⁴⁾ 2,005	⁽⁴⁾ 1,959	2	259	⁽⁴⁾ 2,220
Total problematic⁽²⁾	6,115	281	570	6,966	6,542	327	705	7,574
Total balance sheet credit risk	9,194	811	1,818	11,823	11,160	843	3,468	15,471
Off-balance sheet credit risk	1,776	1,251	332	3,359	2,462	809	362	3,633
Total credit risk not in Credit Granting Rating	10,970	2,062	2,150	15,182	13,622	1,652	3,830	19,104
Of which: non-impaired debts in arrears of 90 days or more ⁽³⁾	44	276	44	364	65	318	30	413
Total overall credit risk of the public	199,822	57,116	68,043	324,981	180,161	47,827	67,707	295,695
Additional information concerning nonperforming assets:								
Impaired debts - not accruing interest income	⁽⁴⁾ 1,375	1	69	⁽⁴⁾ 1,445	⁽⁴⁾ 1,362	2	73	⁽⁴⁾ 1,437

Footnotes:

- (1) Credit risk, the credit rating thereof at date of reporting matches the credit rating for the granting of new credit in accordance with the Bank's policy.
- (2) Impaired, Substandard or Special Mention credit risk.
- (3) Including in respect of housing loans, in respect of which an allowance is made according to the extent of arrears, and housing loans in respect of which no allowance is made according to the extent of arrears and are in arrears of 90 days or more.
- (4) Including non-accruing corporate bonds in the amount of NIS 7 million (December 31, 2020 – non-accruing corporate bonds of NIS 13 million).

Changes in balances of impaired debts

	Three months ended September 30					
	2021			2020		
	Commercial	Private	Total	Commercial	Private	Total
In NIS millions						
Change in impaired debts (In respect of credit to the public only):						
Balance of impaired debts as of the beginning of the period	1,765	252	2,017	1,840	199	2,039
Debts classified as impaired during the period	154	39	193	188	62	250
Debts no longer classified as impaired	-	-	-	(2)	-	(2)
Impaired debts written off	(63)	(35)	(98)	(83)	(57)	(140)
Impaired debts settled	(90)	(22)	(112)	(275)	(18)	(293)
Other	(4)	-	(4)	-	-	-
Balance of impaired debts as of end of the period	1,762	234	1,996	1,668	186	1,854
Of which: movement in restructured troubled debts						
Balance of restructured troubled debts at beginning of the period	1,080	229	1,309	790	156	946
Debt restructurings performed during the period	44	11	55	201	23	224
Debts that have again been classified to unimpaired due to a following restructuring	-	-	-	(2)	-	(2)
Restructured troubled debt written off	(6)	(9)	(15)	(11)	(10)	(21)
Restructured troubled debt settled	(71)	(20)	(91)	(120)	(12)	(132)
Other	(11)	-	(11)	(10)	-	(10)
Balance of restructured troubled debts at the end of the period	1,036	211	1,247	848	157	1,005
Changes in allowances for credit losses on impaired debts:						
Balance of allowance for credit losses as of the beginning of the period	310	111	421	308	70	378
Increase in allowances	109	24	133	134	60	194
Collections and write-offs	(86)	(37)	(123)	(104)	(49)	(153)
Balance of allowance for credit losses as of end of the period	333	98	431	338	81	419

Changes in balances of impaired debts (continued)

	Nine months ended September 30					
	2021			2020		
	Commercial	Private	Total	Commercial	Private	Total
	In NIS millions					
Change in impaired debts (In respect of credit to the public only):						
Balance of impaired debts as of the beginning of the year	1,946	261	2,207	1,625	189	1,814
Debts classified as impaired during the period	769	159	928	1,118	231	1,349
Debts no longer classified as impaired	(16)	-	(16)	(71)	-	(71)
Impaired debts written off	(182)	(96)	(278)	(210)	(178)	(388)
Impaired debts settled	(747)	(90)	(837)	(786)	(56)	(842)
Other	(8)	-	(8)	(8)	-	(8)
Balance of impaired debts as of end of the period	1,762	234	1,996	1,668	186	1,854
Of which: movement in restructured troubled debts						
Balance of restructured troubled debts at beginning of the year	1,154	245	1,399	885	158	1,043
Debt restructurings performed during the period	469	80	549	408	82	490
Debts that have again been classified to unimpaired due to a following restructuring	(14)	-	(14)	(12)	-	(12)
Restructured troubled debt written off	(24)	(30)	(54)	(38)	(43)	(81)
Restructured troubled debt settled	(532)	(84)	(616)	(372)	(40)	(412)
Other	(17)	-	(17)	(23)	-	(23)
Balance of restructured troubled debts at the end of the period	1,036	211	1,247	848	157	1,005
Changes in allowances for credit losses on impaired debts:						
Balance of allowance for credit losses as of the beginning of the year	373	132	505	241	66	307
Increase in allowances	299	105	404	379	159	538
Collections and write-offs	(339)	(139)	(478)	(282)	(144)	(426)
Balance of allowance for credit losses as of end of the period	333	98	431	338	81	419

Several financial ratios used to evaluate the quality of the credit portfolio

	September 30, 2021	September 30, 2020	December 31, 2020
Ratio of balance of impaired credit to the public to balance of credit to the public	0.96%	0.97%	1.15%
Ratio of balance of non-impaired credit to the public, in arrears for 90 days or more, to balance of credit to the public	0.18%	0.24%	0.21%
Ratio of balance of allowance for credit losses in respect of credit to the public, to balance of credit to the public	1.51%	1.91%	1.95%
The ratio of the balance of the group allowance for credit loss, to the balance of credit to the public	1.18%	1.56%	1.56%
Ratio of balance of allowance for credit losses in respect of credit to the public to balance of impaired credit to the public ⁽¹⁾	156.16%	196.55%	170.41%
Ratio of problematic credit risk in respect of the public to the total credit risk in respect of the public	2.28%	2.28%	2.80%
Ratio of credit loss expenses (expenses release) to the average balance of credit to the public (in annualized terms) ⁽²⁾	(0.46%)	1.08%	0.91%
Ratio of net accounting write-offs in respect of credit to the public to the average balance of credit to the public (in annualized terms) ⁽³⁾	-	0.22%	0.19%
Ratio of net accounting write-offs in respect of credit to the public to the balance of allowance for credit losses in respect of credit to the public (in annualized terms) ⁽³⁾	0.30%	11.45%	9.70%
The ratio of the balance of allowance for credit losses in respect of credit to the public, to the balance of impaired credit to the public together with the balance of credit to the public in arrears for 90 days and over ⁽¹⁾	132.08%	158.09%	143.55%
Ratio of the balance of impaired credit to the public together with the balance of credit to the public in arrears for 90 days and over, to balance of credit to the public	1.14%	1.21%	1.36%
The ratio of the outstanding balance of noninterest bearing impaired credit to the public to total credit to the public	0.69%	0.59%	0.74%

Footnotes:

(1) The decrease in the rates stems from a decline in the balance of the allowance for credit losses.

(2) The decrease in the rate of expenditure in relation to the average balance stems, mostly, from the expenses release.

(3) The decrease in the rates stems from a decline in net write-offs as a result of significant debt collections.

Credit risk by economic sectors

Presented below are data regarding credit risk by economic sectors. So that more of the relevant sectors can be examined, against the background of the Corona virus crisis, the format of the table has been expanded in the present quarter.

Credit risk by economic sectors – consolidated

	September 30, 2021							
	Total Credit Risk ⁽¹⁾⁽⁸⁾⁽⁹⁾	Of Which : Credit Performance Rating ⁽⁴⁾	Of Which: Problematic ⁽⁵⁾	Non-problematic credit risk, not in credit granting rating	Of Which: Credit Risk Impaired	Credit Losses ⁽³⁾		
						Periodic Credit Loss Expenses (expense release)	Accounting Write-Offs Recognized during the Period	Net Balance of Allowance for Credit Losses
	in NIS millions							
Industry	16,665	15,762	697	206	260	-	21	318
Construction and Real Estate - Construction ⁽⁶⁾	42,757	41,682	477	598	161	(14)	23	307
Construction and Real Estate - Real Estate Activity	13,794	13,337	265	192	108	(32)	(1)	194
Commerce	22,957	21,970	561	426	168	(187)	(54)	427
Hotels, Hotel Services and Food	2,342	1,899	328	115	106	(48)	(1)	57
Transportation and Storage	6,574	6,061	407	106	195	(10)	8	158
Financial Services ⁽⁷⁾	19,555	19,433	56	66	-	(25)	(7)	78
Other Business Services	7,803	7,095	266	442	131	(59)	5	170
Public and Community Services	10,726	10,557	61	108	25	(21)	(2)	35
Other Business Services	9,275	9,063	118	94	96	(59)	(21)	122
Total Commercial	152,448	146,859	3,236	2,353	1,250	(455)	(29)	1,866
Private Individuals - Housing Loans	56,876	54,823	275	1,778	1	(2)	4	250
Private Individuals - Other	66,020	63,917	537	1,566	233	(127)	22	824
Total Public	275,344	265,599	4,048	5,697	1,484	(584)	(3)	2,940
Banks in Israel and Government of Israel	34,729	34,729	-	-	-	-	-	-
Total Lending Activity in Israel	310,073	300,328	4,048	5,697	1,484	(584)	(3)	2,940
Total Public - Lending Activity Outside of Israel	49,637	44,200	3,349	2,088	561	(106)	10	423
Banks and Governments Outside of Israel	9,262	9,262	-	-	-	7	-	22
Total Lending Activity Outside of Israel	58,899	53,462	3,349	2,088	561	(99)	10	445
Total	368,972	353,790	7,397	7,785	2,045	(683)	7	3,385

Footnotes:

- (1) Balance Sheet and Off-Balance Sheet Credit Risk, including in respect of derivative instruments. Including: Debts⁽²⁾, bonds, securities borrowed or purchased under agreements to resell, assets in respect of derivative instruments, and credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, guarantees and liabilities on account of clients in an amount of NIS 213,069 million, NIS 44,453 million, NIS 1,142 million, NIS 4,367 million, NIS 105,941 million, respectively.
- (2) Credit to the Public, Credit to Governments, deposits with banks and other debts, excluding investments in bonds and securities borrowed or purchased under resale and assets in respect of Maof Market operations.
- (3) Including in respect of off-balance sheet credit instruments (stated in the balance sheet under "Other liabilities").
- (4) Credit risk, the credit rating thereof at date of reporting matches the credit rating for the granting of new credit in accordance with the Bank's policy.
- (5) Balance sheet and off-balance sheet credit risk, which is impaired, substandard or under special mention, including in respect of housing loans, in respect of which an allowance is made according to the extent of arrears, and housing loans in respect of which no allowance is made according to the extent of arrears, and are in arrears of 90 days or more.
- (6) Includes housing loans in the amount of NIS 265 million, which were granted to acquisition groups, the projects being built by them are in the course of construction.
- (7) Including mortgage backed securities in the amount of NIS 6,252 million, issued by GNMA and in the amount of NIS 408 million, issued by FNMA and FHLMC.
- (8) Including credit facilities guaranteed by banks outside the Group in the amount of NIS 7,852 million.
- (9) The balance of commercial debts includes housing loans in the amount of NIS 248 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction.

Credit risk by economic sectors – consolidated (continued)

September 30, 2020

	Total Credit Risk ⁽¹⁾⁽⁸⁾⁽⁹⁾	Of Which : Credit Performance Rating ⁽⁴⁾	Of Which: Problematic ⁽⁵⁾	Non-problematic credit risk, not in credit granting rating	Of Which: Credit Risk Impaired	Credit Losses ⁽³⁾		
						Periodic Credit Loss Expenses	Net Accounting Write-Offs Recognized during the Period	Balance of Allowance for Credit Losses
in NIS millions								
Industry	14,780	13,694	697	389	171	70	(8)	313
Construction and Real Estate - Construction ⁽⁶⁾	33,253	31,932	637	684	151	109	109	340
Construction and Real Estate - Real Estate Activity	13,026	12,359	342	325	145	102	(6)	194
Commerce	22,793	21,334	601	858	202	192	44	548
Hotels, Hotel Services and Food	2,075	1,815	182	78	45	64	(3)	83
Transportation and Storage	6,257	5,646	390	221	132	48	6	162
Financial Services ⁽⁷⁾	16,823	16,118	390	315	327	17	2	106
Other Business Services	7,769	7,003	318	448	77	182	26	256
Public and Community Services	9,679	9,476	134	69	11	22	-	51
Other Business Services	8,232	7,803	241	188	196	46	(62)	173
Total Commercial	134,687	127,180	3,932	3,575	1,457	852	108	2,226
Private Individuals - Housing Loans	45,479	43,398	371	1,710	2	67	18	254
Private Individuals - Other	65,730	62,829	677	2,224	184	413	163	959
Total Public	245,896	233,407	4,980	7,509	1,643	1,332	289	3,439
Banks in Israel and Government of Israel	32,320	32,320	-	-	-	-	-	-
Total Lending Activity in Israel	278,216	265,727	4,980	7,509	1,643	1,332	289	3,439
Total Public - Lending Activity Outside of Israel	48,693	43,356	1,731	3,606	282	172	24	498
Banks and Governments Outside of Israel	8,408	8,369	39	-	39	14	-	15
Total Lending Activity Outside of Israel	57,101	51,725	1,770	3,606	321	186	24	513
Total	335,317	317,452	6,750	11,115	1,964	1,518	313	3,952

Footnotes:

- (1) Balance Sheet and Off-Balance Sheet Credit Risk, including in respect of derivative instruments. Including: Debts⁽²⁾, bonds, securities borrowed or purchased under agreements to resell, assets in respect of derivative instruments, and credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, guarantees and liabilities on account of clients in an amount of NIS 198,526 million, NIS 40,383 million, NIS 679 million, NIS 5,451 million, NIS 90,278 million, respectively.
- (2) Credit to the Public, Credit to Governments, deposits with banks and other debts, excluding investments in bonds and securities borrowed or purchased under resale and assets in respect of Maof Market operations.
- (3) Including in respect of off-balance sheet credit instruments (stated in the balance sheet under "Other liabilities").
- (4) Credit risk, the credit rating thereof at date of reporting matches the credit rating for the granting of new credit in accordance with the Bank's policy.
- (5) Balance sheet and off-balance sheet credit risk, which is impaired, substandard or under special mention, including in respect of housing loans, in respect of which an allowance is made according to the extent of arrears, and housing loans in respect of which no allowance is made according to the extent of arrears, and are in arrears of 90 days or more.
- (6) Including acquisition groups in an amount of NIS 213 million.
- (7) Including mortgage backed securities in the amount of NIS 6,500 million, issued by GNMA and in the amount of NIS 616 million, issued by FNMA and FHLMC.
- (8) Including credit facilities guaranteed by banks outside the Group in the amount of NIS 7,375 million.
- (9) The balance of commercial debts includes housing loans in the amount of NIS 214 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction.

Credit risk by economic sectors – consolidated (continued)

December 31, 2020								
	Total Credit Risk ⁽¹⁾⁽⁸⁾⁽⁹⁾	Of Which : Credit Performance Rating ⁽⁴⁾	Of Which: Problematic ⁽⁵⁾	Non-problematic credit risk, not in credit granting rating	Of Which: Credit Risk Impaired	Credit Losses ⁽³⁾		
						Periodic Credit Loss Expenses	Net Accounting Write-Offs Recognized during the Period	Balance of Allowance for Credit Losses
in NIS millions								
Industry	15,116	13,900	796	420	234	122	13	346
Construction and Real Estate - Construction ⁽⁶⁾	33,119	31,700	630	789	153	115	39	342
Construction and Real Estate - Real Estate Activity	13,186	12,492	356	338	140	137	-	223
Commerce	22,581	21,085	639	857	181	215	49	560
Hotels, Hotel Services and Food	2,126	1,619	393	114	112	83	(3)	102
Transportation and Storage	6,177	5,523	446	208	193	65	10	176
Financial Services ⁽⁷⁾	16,492	16,050	357	85	299	7	2	96
Other Business Services	7,871	6,930	284	657	73	167	32	235
Public and Community Services	9,884	9,621	131	132	23	24	-	53
Other Business Services	8,665	8,388	130	147	91	30	10	158
Total Commercial	135,217	127,308	4,162	3,747	1,499	965	152	2,291
Private Individuals - Housing Loans	47,628	45,994	321	1,313	2	69	19	255
Private Individuals - Other	65,857	62,037	711	3,109	259	449	185	973
Total Public	248,702	235,339	5,194	8,169	1,760	1,483	356	3,519
Banks in Israel and Government of Israel	34,686	34,686	-	-	-	-	-	-
Total Lending Activity in Israel	283,388	270,025	5,194	8,169	1,760	1,483	356	3,519
Total Public - Lending Activity Outside of Israel	46,993	41,252	3,086	2,655	525	221	9	540
Banks and Governments Outside of Israel	8,344	8,344	-	-	-	14	-	15
Total Lending Activity Outside of Israel	55,337	49,596	3,086	2,655	525	235	9	555
Total	338,725	319,621	8,280	10,824	2,285	1,718	365	4,074

Footnotes:

- (1) Balance Sheet and Off-Balance Sheet Credit Risk, including in respect of derivative instruments. Including: Debts⁽²⁾, bonds, securities borrowed or purchased under agreements to resell, assets in respect of derivative instruments, and credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, guarantees and liabilities on account of clients in an amount of NIS 199,508 million, NIS 41,692 million, NIS 1,074 million, NIS 6,399 million, NIS 90,052 million, respectively.
- (2) Credit to the Public, Credit to Governments, deposits with banks and other debts, excluding investments in bonds and securities borrowed or purchased under resale and assets in respect of Maof Market operations.
- (3) Including in respect of off-balance sheet credit instruments (stated in the balance sheet under "Other liabilities").
- (4) Credit risk, the credit rating thereof at date of reporting matches the credit rating for the granting of new credit in accordance with the Bank's policy.
- (5) Balance sheet and off-balance sheet credit risk, which is impaired, substandard or under special mention, including in respect of housing loans, in respect of which an allowance is made according to the extent of arrears, and housing loans in respect of which no allowance is made according to the extent of arrears, and are in arrears of 90 days or more.
- (6) Includes housing loans in the amount of NIS 214 million, which were granted to acquisition groups, the projects being built by them are in the course of construction.
- (7) Including mortgage backed securities in the amount of NIS 6,385 million, issued by GNMA and in the amount of NIS 504 million, issued by FNMA and FHLMC.
- (8) Including credit facilities guaranteed by banks outside the Group in the amount of NIS 7,022 million.
- (9) The balance of commercial debts includes housing loans in the amount of NIS 212 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction.

Exposure to Foreign Countries - consolidated

The Country	As of September 30						As of December 31		
	2021			2020			2020		
	exposure		Total	exposure		Total	exposure		Total
balance sheet ⁽²⁾	Off-balance sheet ⁽²⁾⁽³⁾	balance sheet ⁽²⁾		Off-balance sheet ⁽²⁾⁽³⁾	balance sheet ⁽²⁾		Off-balance sheet ⁽²⁾⁽³⁾		
In NIS millions									
United States	16,546	8,231	24,777	17,557	7,585	25,142	15,148	7,679	22,827
Other	6,759	⁽⁵⁾ 6,486	13,245	7,528	⁽⁵⁾ 5,290	12,818	7,108	⁽⁵⁾ 6,217	13,325
Total exposure to foreign countries⁽¹⁾	23,305	14,717	38,022	25,085	12,875	37,960	22,256	13,896	36,152
Of which - Total exposure to the PIGS countries ⁽⁴⁾	20	209	229	18	160	178	21	213	234
Of which - Total exposure to LDC countries ⁽⁶⁾	416	136	552	568	52	620	329	122	451
Of which - Total exposure to countries having liquidity problems	47	18	65	35	15	50	35	17	52

- Notes:
- (1) Exposure to countries where the total amount of exposure to each of them exceeds 1% of the total consolidated assets or more than 20% of the equity, whichever is the lower based on the final risk, net of the effect of guarantees, liquid collateral and credit derivatives.
 - (2) Balance sheet and off-balance sheet credit risk, Problematic credit risk and impaired debts are presented before the impact of the allowance for credit losses and before the impact of collateral that are deductible for the purpose of a borrower or a group of borrowers liability.
 - (3) Credit risk of off-balance sheet financial instruments as computed for the purpose of borrower indebtedness limitations.
 - (4) Portugal, Italy, Greece and Spain.
 - (5) Including the transfer of credit risk to a consortium of international insurers, as of September 30 2021 in the following countries: Switzerland – an amount of NIS 2,516 million and Germany – an amount of NIS 2,324 million, as of September 30 2020 in the following countries: Switzerland – an amount of NIS 2,157 million and Germany – an amount of NIS 1,975 million, and as of December 31 2020 in the following countries: Switzerland – an amount of NIS 2,291 million and Germany – an amount of NIS 2,188 million.
 - (6) The item "Total exposure to LDC countries" includes the total exposure to countries defined as less developed countries (LDC) which are countries classified by the world bank as having low or medium income.

Credit Exposure to Foreign Financial Institutions

General. Foreign financial institutions include: banks, investment banks, brokers/dealers, insurance companies, institutional entities and entities controlled by the said entities.

As opposed to the definition of the "financial services" economic sector for the purpose of disclosure in the Management Review concerning the "Overall credit risk according to economic sectors", the exposure in respect of foreign financial institutions presented in the table hereunder includes exposure to foreign banks and to foreign investment banks, which, on the one hand, are not included in credit to the public, and on the other hand, does not include exposure in respect of investment in asset backed securities and in respect of potential off-balance sheet exposure.

The Bank maintains a careful credit policy and is monitoring developments and volume of exposure to key markets and to markets of the countries at risk. This is performed on an ongoing basis and at the Group level, within the framework of an inter-division forum. The Bank's dealing room monitors these markets in order to obtain a comprehensive picture and to react in real time to currency risks in accordance with the risk profile of each customer and the approved credit facilities.

As seen from the data presented above regarding "Exposure to foreign countries", The Bank's direct exposure to countries at risk is not material.

For details regarding the manner of managing credit risk applying to foreign financial institutions, see the 2020 Annual Report (pp. 75-76).

Credit exposure to foreign financial institutions. The Bank's credit exposure to foreign financial institutions comprises mostly of exposure to banks and investment banks. As seen from the data presented hereunder, about 90% of the exposure as of September 30, 2021, is to financial institutions rated "A-" rating or higher, compared with about 91% as of December 31, 2020.

The states in respect of which the Bank has exposure as stated above as of September 30, 2021, include, inter-alia, the United States, Great Britain and Canada.

In the first nine months of 2021, no loss on impairment of securities was recorded in respect of exposure to financial institutions.

Details of present credit exposure to foreign financial institutions on a consolidated basis

	Balance sheet credit risk ⁽²⁾⁽⁴⁾⁽⁵⁾	Present off balance sheet credit risk ⁽³⁾⁽⁴⁾	Present credit exposure ⁽⁴⁾
In NIS millions			
As of September 30, 2021			
Present credit exposure to foreign financial institutions ⁽¹⁾⁽⁶⁾			
External credit rating ⁽⁷⁾			
AAA to AA-	643	13	656
A+ to A-	3,743	624	4,367
BBB+ to BBB-	191	187	378
BB+ to B-	1	36	37
Not rated	103	24	127
Total present credit exposure to foreign financial institutions	4,681	884	5,565
Balance of problematic bonds	-	-	-
As of December 31, 2020			
Present credit exposure to foreign financial institutions ⁽¹⁾⁽⁶⁾			
External credit rating ⁽⁷⁾			
AAA to AA-	550	5	555
A+ to A-	4,500	570	5,070
BBB+ to BBB-	258	71	329
BB+ to B-	4	21	25
Not rated	163	23	186
Total present credit exposure to foreign financial institutions	5,475	690	6,165
Balance of problematic bonds	-	-	-

Notes:

- (1) Foreign financial institutions include: banks, investment banks, brokers/dealers, insurance companies, institutional entities and entities controlled by the said entities.
- (2) Deposits with banks, credit to the public, investment in bonds, securities borrowed or purchased under agreements to resell and other assets in respect of derivative instruments.
- (3) Mainly guarantees, including guarantees securing third party indebtedness.
- (4) Credit exposures and problematic credit risk are presented before the effect of allowance for credit losses and before deductions as defined in Section 5 of Proper Conduct of Banking Business Directive No. 313.
- (5) For further information regarding the composition of the credit exposure reflected in the table showing derivative instruments in relation to banks/dealers/brokers, see Note 11 to the condensed financial statements.
- (6) Credit exposure does not include exposure to financial institutions that have explicit and full government guarantees, and does not include investment in assets backed securities (for additional details regarding assets backed securities, see Note 5 to the condensed financial statements).
- (7) According to Moody's rating, and in its absence, the Fitch rating or S&P.

In addition to the exposure presented in the above table, as of September 30, 2021 and December 31, 2020 a potential off-balance sheet exposure exists in respect of derivative instruments of foreign banks (as defined in Section (4)(a) to the definition of indebtedness in Proper Conduct of Banking Business Directive No. 313 regarding "Restrictions on indebtedness of a single borrower and of a group of borrowers"), namely, variable percentage of the outstanding balance of a future transaction, in the amount of NIS 288 million and NIS 115 million, respectively.

Credit risk in housing loans

General. The data presented hereunder relate to all the activity of the Group in this field: the Bank, MDB and IDB Bank (hereinafter will be named together as "the Group"). It is noted though, that the data relating to IDB Bank are negligible (housing credit in the amount of NIS 170 million as of September 30, 2021 and NIS 143 million as of December 31, 2020).

Developments in the field of housing loans. A growth was recorded in recent years in the demand and in the volume housing loans granted. The growth in performance has been caused by both the increased demand in the residential market and the rise in prices, resulting from the shortage in the supply in residential units in relation to the said demand.

The growth recorded in the volume of housing loans granted by the banking industry, which exceeds the economic growth rates and the growth rates in the standard of living and in household income, together with a scenario of a

rise in unemployment and in interest rates, may lead to impairment in the quality of the housing credit portfolio and may increase exposure to credit risk in the banking industry. The growth trend in the volume of granting housing loans continued in 2021 at the banking system as a whole, and a record high in the demand for mortgage loans was also recorded in the third quarter of 2021. The volume of loans granted within the framework of the "price for the home purchaser" program, is marked by a decline in the third quarter of 2021, both at the Bank and in the system as a whole. For details regarding the measures taken by the Group, see 2020 Annual Report (p. 77).

The volume of the Group's housing loan portfolio as of September 30, 2021, amounted to NIS 50,592 million (December 31, 2020 – NIS 42,863 million).

For details regarding the deferral of housing loan payments, against the background of the Corona crisis, see "Preparations by the Bank in the wake of the Corona crisis – credit risk" above.

Certain risk characteristics of the Group's housing loans portfolio

	September 30, 2021	December 31, 2020
	%	
Rate of housing loans financing over 75% of the value of the property	1.2	1.5
Rate of housing loans, the monthly repayment amount of each exceeds 35% of the income of the borrower	9.0	8.5
Rate of housing loans carrying variable interest rate of the total amount of the housing loan portfolio ⁽¹⁾	58.6	58.8

Footnote:

(1) Loans in which the interest rate change frequency exceeds five years were also included in computing the ratio.

Amount of loans and average financing ratios

	For the nine months ended September 30,2021	For the year ended December 31,2020
Average amount of loan (in NIS thousands)	934	861
Average financing ratio for housing loans (in %)	56.2	55.0
Average financing ratio for general purpose loans (in %)	28.8	24.4

Division of housing credit balances according to size of credit to borrowers

	September 30, 2021		December 31, 2020	
	In NIS millions	% of total Housing Credit	In NIS millions	% of total Housing Credit
Credit limit net ⁽¹⁾⁽²⁾ (in NIS thousands)				
Up to 1,200	36,373	72.3	32,608	76.5
Between 1,200 and 4,000	13,103	26.0	9,386	22.0
Over 4,000	864	1.7	610	1.5
Total	50,340	100.0	42,604	100.0

Of which:

Housing loans that were granted abroad	170	143
--	-----	-----

Footnotes:

(1) The balance of credit is after deduction of allowance for credit losses in the amount of NIS 252 million (31.12.2020: NIS 259 million).

(2) The outstanding balance of credit to the public includes housing loans in the amount of NIS 248 million, which are integrate in the transactions and security layout of the business of commercial borrowers, or which have been granted to acquisition groups, the projects being constructed by them are in stage of construction (December 31,2020:NIS 212 million).

Volume of problematic debts in housing credit

As at	Balance of credit to the public ⁽¹⁾⁽⁵⁾	Balance of problematic credit ⁽¹⁾	Balance of allowances for credit losses ⁽²⁾⁽³⁾	Ratio of problematic debt
	In NIS millions			Change in %
September 30, 2021	50,592	⁽⁴⁾ 281	64	0.6
December 31, 2020	42,863	⁽⁴⁾ 328	71	0.8

Footnotes:

- (1) Recorded amount.
- (2) As at September 30, 2021 the balance of the allowance includes an allowance in accordance with the extent of arrears in an amount of NIS 63 million, and also an allowance over the extent of arrears in an amount of NIS 1 million (as of December 31, 2020: NIS 70 million and NIS 1 million, respectively).
- (3) Not including group allowance in a percentage of 0.37% from the credit balance in respect of which on allowance in accordance with the extent of arrears was not made, in amount of NIS 187 million as at September 30, 2021. (as at December 31, 2020: NIS 187 million) and not including another group allowance in amount of NIS 1 million, similar to year 2020.
- (4) Including an amount of NIS 4 million, defined as problematic credit, which is not in arrears (December 31, 2020: NIS 7 million).
- (5) The outstanding balance of credit to the public includes housing loans in the amount of NIS 248 million, which are integrate in the transactions and security layout of the business of commercial borrowers, or which have been granted to acquisition groups, the projects being constructed by them are in stage of construction (December 31, 2020: NIS 212 million).

Distribution of housing credit granted, according to financing ratios and as a ratio of credit granted

	For the nine months ended September 30,				For the year ended December 31,	
	2021		2020		2020	
	In NIS millions	% of total Housing Credit	In NIS millions	% of total Housing Credit	In NIS millions	% of total Housing Credit
Loan to value (LTV) ratio ⁽¹⁾						
Up to 45%	3,071	26.0	2,000	27.6	2,814	28.0
Between 45% and 60%	4,095	34.8	2,520	34.8	3,433	34.2
Over 60%	4,614	39.2	2,724	37.6	3,790	37.8
Total	11,780	100.0	7,244	100.0	10,037	100.0

Footnote:

- (1) The loan to value (LTV) ratio is computed in respect of the purchased asset and does not include additional collateral, if granted.

Data regarding developments in housing credit balances according to linkage segments

	Non-linked credit			CPI linked credit			Foreign currency linked credit			Total Housing Credit ⁽¹⁾⁽²⁾
	Fixed interest	Variable interest	% of total Housing Credit	Fixed interest	Variable interest	% of total Housing Credit	Fixed interest	Variable interest	% of total Housing Credit	
	In NIS millions			In NIS millions			In NIS millions			
As at September 30, 2021	15,437	20,360	71.1	5,076	9,320	28.6	43	104	0.3	50,340
As at December 31, 2020	12,386	17,111	69.2	4,698	8,246	28.6	45	118	0.4	42,604

Footnotes:

- (1) The outstanding balance of credit to the public includes housing loans in the amount of NIS 248 million, which are integrated in the transactions and security layout of the business of commercial borrowers, or which have been granted to acquisition groups, the projects being constructed by them are in stage of construction (December 31, 2020: NIS 212 million).
- (2) The balance of credit is after deduction of allowance for credit losses of NIS 252 million (December 31, 2020: NIS 259 million).

Most of the loans are granted for an initial period of up to 25 years. The average period of the loan at the Bank is slightly lower than that of the industry.

The outstanding balance as of September 30, 2021 of the housing loans portfolio according to the present period to maturity of over 20 years, amount to NIS 5,888 million, comprising 11.7% of the total housing loans portfolio (as of December 31, 2020, the balance amounted to NIS 4,662 million, comprising 10.9% of the total housing loans portfolio).

Composition of loans granted for housing purposes, divided by the ratio of repayments to earnings

	For the nine months ended September 30,				For the year ended December 31,	
	2021		2020		2020	
	In NIS millions	% of total Housing Credit	In NIS millions	% of total Housing Credit	In NIS millions	% of total Housing Credit
Ratio of payment to income (PTI) ⁽¹⁾						
Up to 40%	10,996	99.8	6,564	99.5	9,049	99.5
Over 40%	20	0.2	34	0.5	43	0.5
Total	11,016	100.0	6,598	100.0	9,092	100.0

Footnote:

(1) The amount of loans granted do not include loans secured by a mortgage on a residential unit, balloon loans and bullet loans.

In accordance with the directives of the Supervisor, the repayment ratio is restricted to 50%. The capital allocation required for loans with a repayment ratio in excess of 40% stands at 100%, with this not being connected to the requested financing rate. Against the background of these requirements, the granting of housing loans at a rate in excess of 40% is negligible.

Credit risk of private individuals (excluding housing credit risk)

General. The data presented in this section comprise data of operation in Israel, excluding housing loans, and they include the Bank and MDB. Certain data relating to credit to private individuals at ICC is presented separately hereunder, in accordance with available data of ICC.

Definitions. Following are the definitions used in the preparation of this report:

Amount of income per account – average income of a recurring pattern from salaries, annuities, transfers and deposits, after elimination of exceptional amounts.

Balance-Sheet credit upper limit – in accordance with the reporting to the Supervisor of Banks under Reporting to the Supervisor of Banks Directive No. 836 – current account balances, credit cards and loans. Excluding non-utilized facilities of current account and credit cards.

”Financial assets portfolio” – the financial assets portfolio related to the account of the customer: financial deposits (including current account balance), securities portfolio and other financial assets.

Development in balances

Distribution by customer's fixed income and by financial assets portfolio related to the account

	Balance Sheet Credit Risk				
	Financial assets portfolio				
	Less than NIS 50 thousand	Greater than NIS 50 thousand	Total balance credit risk	Total off-balance credit risk	Total credit risk
	Balance in NIS million				
	September 30, 2021				
Level of income to the account					
Excluding permanent income to the account	1,211	93	1,304	507	1,811
Less than NIS 10 thousand	4,097	932	5,029	3,257	8,286
Greater than NIS 10 thousand, but less than NIS 20 thousand	3,879	1,672	5,551	3,472	9,023
Greater than NIS 20 thousand	3,133	2,817	5,950	4,607	10,557
Total	12,320	5,514	17,834	11,843	29,677
	December 31, 2020				
Level of income to the account					
Excluding permanent income to the account	1,363	104	1,467	473	1,940
Less than NIS 10 thousand	4,134	876	5,010	3,151	8,161
Greater than NIS 10 thousand, but less than NIS 20 thousand	3,874	1,613	5,487	3,462	8,949
Greater than NIS 20 thousand	3,032	2,755	5,787	4,528	10,315
Total	12,403	5,348	17,751	11,614	29,365

Additional quantitative characteristics

Distribution by the average remaining period to maturity

	September 30, 2021	December 31, 2020 ⁽¹⁾
	Balance of loans	
Fixed maturity date	in NIS millions	
Up to 1 year	1,369	1,406
Over 1 year and up to 3 years	4,804	4,763
Over 3 years and up to 5 years	4,111	4,119
Over 5 years	2,354	2,242
Total	12,638	12,530

Footnote:

(1) Reclassified – following improvement of data.

It is noted that the above Table presents the distribution relating only to loans, while the remaining Tables present distribution relating to the maximum balance-sheet credit, which includes also current account balances and credit cards.

Distribution by size of credit to the borrower

	September 30, 2021	December 31, 2020
	in NIS million	
Balance sheet credit upper limit (NIS thousands)	in NIS million	
Up to 40	3,565	3,589
Between 40 and 150	9,384	9,406
Over 150	4,885	4,756
Total	17,834	17,751

Distribution by exposure to changes in interest rates

	September 30, 2021	December 31, 2020
	in NIS million	
Fixed interest credit	5,239	5,184
Variable interest credit	12,595	12,567
Total	17,834	17,751

Distribution of collateral securing the credit

	September 30, 2021	December 31, 2020
	Total collateral	
Type of collateral	in NIS millions	
Liquid financial assets	1,231	1,400
Other collateral	1,095	910
Total	2,326	2,310

Development of problematic credit risk in respect of private individuals

	September 30, 2021	December 31, 2020	Change in %	Rate from total balance-sheet to credit to the public	
				September 30, 2021	December 31, 2020
	in NIS million		%	%	
Problematic credit risk	253	387	(34.7)	1.4	2.2
Of which: impaired credit risk	126	124	1.5	0.7	0.7
Debts in arrears of 90 days or more	44	30	46.7	0.2	0.2
Net accounting write-offs (collections)	()	73	⁽¹⁾ (100.7)	⁽¹⁾ (0.0)	0.4
Balance of allowance for credit losses	453	569	(20.4)	2.5	3.2

Footnote:

(1) On an annual basis.

Credit risk regarding the purchase of motor vehicles. The balance of credit granted for the purchase of motor vehicles, pledged (in the Bank and MDB), amounted to NIS 1,196 million at September 30, 2021, as compared to NIS 1,102 million, as of December 31, 2020.

Additional details

Background

Credit products. The credit activity in this field is conducted in three principal channels: current account credit facilities, credit card facilities and loans.

The loans comprise the major part of consumer credit balances, and are usually granted in amounts of less than NIS 50 thousand and for short periods (mostly up to five years). The market share of loan operations conducted outside the branch premises rises gradually year by year and constitutes a central layer of the total consumer credit activity.

Credit underwriting. Over the years, the Bank has developed advanced models for the assessment of risk relating to a customer seeking credit. The underwriting processes in respect of consumer credit at the Bank are accompanied by wide use of the model products and are conducted in accordance with the Bank’s credit policy, carefully modifying the product to the needs of the customer.

Credit underwriting at the branches is comprised of two layers: the one – underwriting under authority, performed at the discretion of an authorized factor using indications and products of models as to the risk rating of the customer, his repayment ability, as well as additional indications required in accordance with the customer’s risk and the amount of the loan. The other – automatic underwriting, being performed generally in the case of loans in relatively small amounts and in accordance with the recommendation of the model, which takes into consideration the risk level of the customer, his repayment ability and the past experience of the Bank with the borrower.

Development of the risk

Starting with the previous decade, the credit granted to households doubled its ratio in the credit portfolios of the five large banking groups. At the beginning of 2016, credit to households comprised nearly one half of the total credit portfolio of the banking industry in Israel. Most of the growth in credit to households in Israel stems from housing loans (about two thirds of credit granted to households). At the same time, the credit to households granted by off-banking entities continued to grow, though its share is still low in relation to banking credit.

The Corona virus crisis, which broke out in the first quarter of 2020, caused a fall in product and a significant rise in unemployment. Most of the rise in unemployment came about as a direct result of the lockdowns policy that was intended to reduce the level of morbidity. It should also be noted that even after the beginning of the economic recovery process and the increase in economic activity, a high rate of unemployment still exists in relation to the last decade, as a not insignificant part of unemployed that had been added during the Corona period, has not yet returned to the labor market.

Risk mitigating measures

Determining underwriting thresholds. Within the framework of determining the risk appetite, underwriting thresholds have been set, which reflect the maximum level of risk in which new consumer credit may be provided. Deviation from these rules is possible only in exceptional cases and in limited amounts, while ascending the authorization scale.

Models and analytical tools. The process of determining the consumer credit risk at the Bank is accompanied by statistical models, which calculate the credit risk assessments (LGD and PD) that forecast the customer's risk level and the marginal transaction. The models are based upon variables referring to the characteristics of the customer, his repayment ability, financial stability and his banking past. The models are being updated from time to time in accordance with market changes, state of the borrowers and additional factors.

Effective measurement. All business units at the Bank are being measured on a current basis by the quality of the consumer credit portfolio under their responsibility, and by their adherence to the underwriting rules. All functions related to credit underwriting have defined indices, the aim of which is maintaining the quality of the portfolio and the wide distribution of credit to the extent possible.

Use of information obtained from the credit data base. Credit underwriting is performed using information obtained from the data base, subject to minimum levels of materiality, as defined by the Bank and to limitations set by law.

The fairness principle

In accordance with guidelines of the Supervisor of Banks, criteria for the initiation and marketing of credit to the private individual customer population were defined, in respect thereof the Bank is permitted to initiate offers for the granting of credit. The rules are based upon the risk level of the customer as well as on the advisability of accepting the loan on the part of the customer.

The approach to the customer is made according to conversation scenarios that include proper disclosure of the loan terms, needs of the customer and his characteristics as well as mention of the assets and liabilities stated in the customer's account.

It is noted that the fairness principle as regards the customer, has been defined both as part of the risk appetite of the Discount Group and as part of the credit underwriting policy regarding private customers.

The principle of fairness and decency as regards debtors is being applied both while they are being handled under the responsibility of the managing branch as well as after passing them on for legal proceedings by the law offices engaged by the Bank. The guideline is to try and reach an arrangement with each debtor in default, which meets his capabilities and his repayment ability.

The Bank implements the requirements of the Fair Credit Act. For details regarding this Act, see the 2020 Annual Report (pp. 396-397).

Monitoring and control

The Bank performs on a current basis, control over the quality of underwriting, adherence to policy rules and proper disclosure rules. Control is performed by means of compliance officers in the business units, credit controllers and the internal audit.

Current monitoring is also performed with respect to the quality of the consumer credit portfolio at the Bank.

With the outbreak of the Corona crisis, the Bank increased the monitoring and control of the portfolio, including the ongoing monitoring of the deferral/freezing of loan repayments.

The collection centers have been guided to reduce to the extent possible debt collection operations, including the instigating of collection proceedings against new debtors, to be renewed following the return to normal.

Quantitative data regarding credit granted to private individuals at ICC

An increase at the rate of 5.5% was recorded in the first nine months of 2021 in the balance of interest bearing credit granted to private individuals, compared to a decrease of 5.5% in 2020. A change in trend took place in the second quarter, in which the outstanding balance of credit increased by 4.6%, and later in the third quarter, in which the outstanding balance of credit increased by 3.5%, compared to a decline of 2.6% in the first quarter. This credit amounted as of September 30, 2021, to NIS 5,442 million, and comprises 58.5% of total credit to private individuals at the responsibility of ICC, most of which is credit carrying variable interest rates regarding credit transactions, revolving credit card transactions, loans, designated credit for the purchase of vehicles and other transactions. The remaining credit to private individuals amounted to NIS 3,857 million, as compared to NIS 3,371 million as of December 31, 2020 (an increase of approx. 14.4%), reflecting balances of regular transactions, installment transaction on account of the trading house and other transactions. The major part of credit losses stems from interest bearing credit. Credit losses in respect of private individuals amounted in the first nine months to an expenses release of NIS 9 million, compared to an expense in the amount of NIS 172 million in the corresponding period last year.

Credit risk in relation to the construction and real estate sector

The construction and real estate sectors are a central component in the Bank's credit portfolio, and most of the credit to these sectors is managed by the Real Estate wing in the Corporate Division, which possesses a high level of expertise and considerable experience in this field. In this area, the Bank operates subject to the regulatory limitation and in accordance with mitigating instructions determined by the Supervisor of Banks, within the framework of the Provisional Instruction, in order to enable confronting the Corona crisis, according to which banks may increase the volume of credit extended to the construction and real estate sector, so that the rate of credit in this sector shall not exceed 26% of total credit, and after deduction of indebtedness of national infrastructure projects, shall rise from 20% to 22%. In order to allow banks to revert to a rate of 20% upon expiry of the Provisional Instruction, the mitigation shall continue to apply for an additional period of 24 months as from December 31, 2025, on condition that the rate of indebtedness shall not exceed the rate existing at date of expiry of the Instruction. The Bank conforms to the said limits and also to internal limits serving as alert levels.

Moreover, the credit policy for the sector focuses on financing activities in Israel, while giving priority to long-established borrowers having a high level of financial strength, with whom the Bank has positive business experience. The financing of entrepreneur residential construction projects and income generating real-estate projects is conducted by the closed loan method, under minimum requirements, including equity capital, minimal estimated profitability, compliance with stress tests (inter alia, price reduction scenarios), price reduction absorption ability, early sales and more – for a fuller explanation, see hereunder “Construction and Real Estate Activity” under “Additional Details Regarding the Business of the Banking Corporation and Management Thereof”.

Reinforcement of monitoring and control procedures and expansion of disclosure regarding credit to the construction and real estate sector

The Supervisor of Banks issued on August 19, 2021, a letter in the matter of “Growth in credit risk pertaining to the construction and real estate sector”, on the background of the significant growth that had taken place at the banking system during the first half of the year with respect to business credit balances in general and in credit balances to the construction and real estate sector in particular, as well as in view of the increase in competition and the growing risk appetite, and in consequence thereof, an increase in credit risk. The letter requires banking corporations to reinforce their monitoring and control procedures as regards the development of risks, especially with respect to new credit transactions. Within the framework of monitoring and control, as stated, banking corporations are required to determine criteria for credit underwriting defined by them as “increased risk” credit (on the basis of parameters stated in an Annex to the letter). Moreover, banking corporations are required to make adjustments to the computation of the group allowance for credit losses following the fast growth of the credit portfolio and the relaxation in underwriting conditions.

In continuation to that stated above, and on the background of the growth in risks pertaining to the construction and real estate sector, banks were required by the Supervisor of Banks, on October 11, 2021, to expand, as from the report for the third quarter of 2021, the quantitative and qualitative disclosure regarding the construction and real estate sector presented in their Boards of Directors and Managements' reports. The Bank is preparing for the expansion of disclosure, and accordingly, has added a Table detailing credit exposure and data regarding credit rated for granting and credit not rated for granting.

A detailed analysis of increased risk transactions conducted at Discount Bank in the second quarter of 2021, has disclosed the following finds:

- The main part of the growth in increased risk credit in the second quarter, as based on the Bank of Israel definitions, is attributed to a small number of transactions, most of them involving the financing of the purchase of land.
- The credit granted in respect of such transactions relates to the financing of "price to the house purchaser"/reduced price projects with borrowers who are not rated as high risk borrowers. Moreover, the transactions had been approved in compliance with the credit policy requirements, in accordance with the quality of the borrower, and the Bank's Management considers the risk involved in these transactions as reasonable.
- The pricing of such transactions relates, inter alia, both to the nature of the transactions and to the quality of the borrower.

As at September 30, 2021, MDB has no balance of credit matching the definition of "increased risk credit", in accordance with parameters suggested in the said letter of the Supervisor of Banks.

The data presented hereunder relate to operations conducted in Israel (operations by Discount Bank and by MDB).

Development of credit risk relating to the construction and real estate by principal characteristics

Distribution of credit risk and problematic debts in the construction and real estate sector

Sector	September 30, 2021					December 31, 2020					Change in total credit risk
	Credit for the public	Guarantees	Unutilized facilities	Total Credit Risk	Of which: problematic credit	Credit for the public	Guarantees	Unutilized facilities	Total Credit Risk	Of which: problematic credit	
in NIS million											
Income generating real estate	11,061	224	1,686	12,971	248	10,800	329	1,246	12,375	342	4.8
Construction – general building contracting	1,549	339	274	2,162	62	1,600	631	196	2,427	111	(10.9)
Residential projects financing	4,967	5,183	10,891	21,041	171	5,449	3,998	6,198	15,645	168	34.5
Acquisition of building land	9,347	348	1,401	11,096	17	6,734	278	333	7,345	77	51.1
Subcontracting	1,511	1,046	601	3,158	90	1,363	990	719	3,072	75	2.8
Civil engineering work	1,741	1,768	748	4,257	84	1,314	1,596	407	3,317	150	28.3
Other	1,383	381	360	2,124	71	1,454	425	364	2,243	64	(5.3)
Total	31,559	9,289	15,961	56,809	743	28,714	8,247	9,463	46,424	987	22.4

The credit risk relating to the construction and real estate sector grew in the first nine months of 2021 by 22.4%. As shown in the table above, most of the growth is in the residential projects financing and acquisition of building land.

Breakdown by quality of credit portfolio

	September 30, 2021	December 31, 2020	
	2021	2020	
	in NIS million		Change in %
Impaired debts	240	251	(4.4)
Impaired debts in Arrears of 90 Days or More	8	7	14.3
Other problematic debts	495	729	(32.1)
Total problematic debts	743	987	(24.7)
Non-problematic debts ranked for granting	55,275	44,382	24.7
Non-problematic debts not ranked for granting	791	1,055	(25.0)
Total Credit	56,809	46,424	22.4
Of which: debts whose settlement date has been deferred, at the customer's request ⁽¹⁾	11	354	(96.9)

Footnote:

(1) Requests for deferment of loan settlement dates due to the economic crisis that developed as a result of the "Corona virus" event.

As shown by the Table, the impaired credit risk for the construction and real estate sector decreased in the first nine months of 2021 by 4.4%, due to debt collection. Furthermore, other problematic debts decreased by 32.1% and performing credit which is not at credit rated for granting decreased by 25%.

For details regarding the purchase of a policy to insure against credit risk related to Sale Act guarantees and performance guarantees and with respect to the purchase of credit risk insurance in the real estate field, see the 2020 Annual Report (p. 362).

Credit risk in respect of leveraged finance

Definition of leveraged finance. Defined as credit for the finance of capital transactions by corporations, granted at a high financing ratio and credit granted to borrowers typified by a high leverage finance level which significantly exceeds accepted norms in this sector of operations. According to Proper Conduct of Banking Business Directive No. 327 the definition of leveraged loans has been set, and it includes, among other things, transactions for the acquisition of another corporation, purchase of own shares and the distribution of capital.

Credit risk in respect of leveraged finance. The Bank's credit policy determines strict guidelines regarding underwriting and restrictions on the scope of exposure to leveraged finance. In addition, developments in leveraged finance and compliance with the determined limitations are reported once in each quarter to the Bank's Management and the Board of Directors, this, in order to monitor the risks inherent in such financing.

Proper Conduct of Banking Business Directives determined restrictions regarding the finance of capital transactions, which the Bank abides by.

Following are data regarding credit risk pertaining to leveraged finance as of September 30, 2020. The disclosure is focused on exposure leverage transactions, each of which exceeds the threshold set in the Bank's policy and subject to Proper Conduct of Banking Business Directives.

The Bank's exposure to leveraged finance according to economic sector of the acquired corporation

Sector	September 30, 2021				December 31, 2020			
	Balance sheet exposure	Off-sheet exposure	Total exposure	Specific allowance for credit losses	Balance sheet exposure	Off-sheet exposure	Total exposure	Specific allowance for credit losses
	In NIS millions							
Construction and real estate	128	-	128	-	148	-	148	-
Communication and Computer Services	-	-	-	-	161	1	162	-
Public and Community Services	262	4	266	-	-	-	-	-
Total	390	4	394	-	309	1	310	-

Exposure to leveraged finance as of September 30, 2021 amounted to a total of NIS 390 million, compared to NIS 309 million at December 31, 2020, an increase of approx. 26.2%. The said increase stemmed, mainly, from changes in financial ratios causing present credit to exit the definition of leveraged finance, alongside a growth in credit agreeing with the definition of leveraged finance.

The balance of exposure presented in the table above, is after accounting write-offs in accordance with the directive regarding impaired debts.

For additional details, see "Credit risk" in the document "Disclosure according to the third pillar of Basel and additional information regarding risks", which is available for review on the MAGNA website of the Israel Securities Authority and on the MAYA website of the Tel Aviv Stock Exchange as well as on the Bank's website.

Additional disclosure regarding credit risk in respect of significant exposure to borrower groups

As at September 30, 2021, there is no borrower group whose indebtedness exceeds 15% of the capital, as defined in the Directive.

Market Risks

Market risks are presented in this review on a Group basis that includes the Bank, Mercantile Discount Bank, IDB Bank, ICC and the severance pay fund for the Bank's employees (hereafter in this section: "the Group"). Other Group companies do not have any material market risk.

For general details regarding market risks, see the 2020 Annual Report (pp. 85-94).

Quantitative information regarding interest risk – sensitivity analysis

Net adjusted fair value of financial instruments

	September 30 2021			September 30 2020			December 31 2020		
	Israeli currency	Foreign currency ⁽²⁾	Total	Israeli currency	Foreign currency ⁽²⁾	Total	Israeli currency	Foreign currency ⁽²⁾	Total
	In NIS millions								
Net adjusted fair value ⁽¹⁾⁽³⁾	13,130	5,067	18,197	9,636	5,676	15,312	9,684	5,442	15,126
Of which: the banking book	12,252	5,332	17,584	9,352	5,567	14,919	8,709	5,590	14,299

Footnotes:

- (1) Net fair value of financial instruments, excluding nonfinancial items and net of the effect of liability for employee rights and allocation to periods of on-call deposits.
- (2) Including Israeli currency linked to foreign currency.
- (3) Not including liabilities in respect of leasing.

The impact of scenarios of changes in interest rates on the net adjusted fair value

	September 30 2021			September 30 2020			December 31 2020		
	Israeli currency	Foreign currency ⁽⁴⁾	⁽⁵⁾ Total	Israeli currency	Foreign currency ⁽⁴⁾	⁽⁵⁾ Total	Israeli currency	Foreign currency ⁽⁴⁾	⁽⁵⁾ Total
In NIS millions									
Parallel changes									
A parallel increase of 1%	(407)	140	(267)	86	478	564	(107)	354	247
Of which: the banking book	(419)	130	(289)	68	495	563	(127)	347	220
A parallel decrease of 1%	431	(376)	55	56	(464)	(408)	229	(391)	(162)
Of which: the banking book	443	(361)	82	73	(481)	(408)	248	(384)	(136)
Non-parallel changes									
Curving ⁽²⁾	(529)	47	(482)	(328)	201	(127)	(387)	38	(349)
Flattening ⁽³⁾	424	(34)	390	351	(106)	245	373	(7)	366
Interest rise in the short-term	250	27	277	333	131	464	282	128	410
Interest decline in the short-term	(262)	(175)	(437)	(328)	(189)	(517)	(292)	(224)	(516)

Footnotes:

- (1) Net fair value of financial instruments, excluding nonfinancial items and net of the effect of liability for employee rights and allocation to periods of on-call deposits.
- (2) Curving – decline in interest in the short-term and increase in interest in the long-term.
- (3) Flattening – increase in interest in the short-term and decline in interest in the long-term.
- (4) Including Israeli currency linked to foreign currency.
- (5) After offsetting effects.

Foreign currency – The growth in exposure to the interest rate, under the scenario of rising interest, in the first nine months of the year, stemmed from the increase in the credit portfolio and in the bond portfolio, as well as from the extension in the average period to maturity of the bond portfolio, following the upward trend in the US interest graph. This change has not been reflected in a scenario of declining interest rates, as a minimum rate of interest exists in the scenario of declining interest. Under this scenario, to the extent that the basic interest rates (interest rates prevailing in the government bond market) are nearer the minimum interest rate than the effect of declining interest in the scenario is smaller. Whereas the basic interest rates in the US recorded an increase in the first quarter, their distance from that minimum interest rate has grown, resulting in a higher impact of declining interest, thus offsetting the growth presented by rising interest rates.

It is noted, that the absence of symmetry between the results of a rising interest scenario and a declining interest scenario, stems, mostly, from the fact that a "minimum interest rate" applies to a part of the deposits with IDB New York, a minimum rate of interest payable on a certain class of deposits irrespective of the prevailing market interest rate. The assumption is that under a scenario of declining interest rates, the interest payable on the said deposits is not reduced and does not reduce the interest expense, thus reducing the effect of declining interest rates on the assets side.

Israeli currency – During the first nine months of the year, exposure has increased in a scenario of rising interest rates, due to the growth in the credit portfolio bearing a fixed interest rate (principally mortgage activity) as well as due to the purchase of index linked government bonds held in the available-for-sale portfolio.

The impact of scenarios of changes in interest rates on net interest income and on non-interest financing income

	September 30 2021			September 30 2020			December 31 2020		
	Interest income	Non-interest financing income	Total	Interest income	Non-interest financing income	Total	Interest income	Non-interest financing income	Total
In NIS millions									
Parallel changes									
A parallel increase of 1%	1,115	(3)	1,112	956	58	1,014	1,000	48	1,048
Of which: the banking book	1,102	6	1,108	946	56	1,002	989	55	1,044
A parallel decrease of 1%	(1,308)	4	(1,304)	(1,125)	(60)	(1,185)	(1,174)	(51)	(1,225)
Of which: the banking book	(1,295)	(5)	(1,300)	(1,118)	(56)	(1,174)	(1,164)	(58)	(1,222)

Sensitivity of the income is calculated on the basis of various assumptions regarding the effect of a change in interest on the return on assets and the cost of the deposits (Beta) and application of minimum interest levels for pricing.

The rise in sensitivity of the income to changes in interest in the first nine months of 2021 stemmed from an increase in the volume of current account deposits, which were used to increase credit, to acquire securities and to enlarge liquidity balances.

For additional quantitative and qualitative details about the interest risks, see the “Disclosure according to the third pillar of Basel and additional information regarding risks” document, which is available for perusal on the Bank’s website, on the MAGNA website of the Israel Securities Authority and on the MAYA website of the Tel Aviv Stock Exchange Ltd.

Sensitivity analysis to the effect of changes in interest rate based on the fair value of financial instruments

Fair value of financial instruments. Most of the Bank’s balance sheet financial instruments do not have a quoted “market price” as they are not traded on an active market. Accordingly, in accordance with the directive, the fair value is estimated using accepted pricing models, and in particular through the calculation of the present value of the discounted cash flows using a discount interest rate appropriate to the level of risk embodied in the instrument.

The determination of the discount interest rate is subjective. Thus, for most of the financial instruments, the fair value estimate presented below does not necessarily constitute an indication of the realizable value of the financial instruments on the reporting date.

The assessment of the present value of future cash flows was done in accordance with the interest rates in effect on the reporting date, without taking into consideration fluctuations in interest rates. Using different discount rates assumptions, may result in significantly different fair value amounts. This relates particularly to financial instruments bearing a fixed interest rate or non-interest bearing.

It should be further noted, that the differential between the book value of the financial instrument and its fair value, may never be realized, as the Bank usually holds the financial instrument to maturity.

In consequence of the above, it should be stressed that the data included in this Note, is no indication of the Bank’s value.

Furthermore, due to the broad spectrum of possible assessment techniques and estimates in implementing the reporting directives with regard to the fair value, care should be taken when examining the fair value data itself as well as when comparing it with the fair value data presented by other banks.

Hybrid financial instruments are debt instruments, in which are embedded derivative components that have not been separated there from. In providing information regarding fair value, the Bank is not required to classify financial instruments as hybrid financial instruments, because, according to the Bank of Israel's guidelines, the interest rate exposure of these instruments included the division of such transactions according to maturity dates, while separating the option component from these instruments. Following are details of the hybrid financial instruments, where in the disclosure regarding exposure to changes in interest rates, the separated option and the host instrument have been treated as standalone instruments (the effect on the financial statements is not material): deposits with the option of a fixed rate of interest or of a variable rate of interest, savings deposits linked to the CPI or linked to foreign currency with an option for changing the linkage base and an option securing the Shekel principal sum deposited, deposits and loans linked to the CPI or linked to foreign currency with an option for securing the Shekel principal sum.

For further details regarding the main methods and assumptions used in assessing the fair value of financial instruments, see Note 34 to the financial statements as of December 31, 2020 (pp. 291-299).

Following are certain updates as of September 30, 2021:

- The fair value of impaired debts – increasing the discount interest rate by 1 basis point would have reduced the fair value of the impaired debts by NIS 0.4 million. Increasing the discount interest rate by 0.1 basis point would have reduced the fair value of the impaired debts by NIS 1 million (compared to NIS 0.3 million and NIS 1 million, respectively, as of December 31, 2020);
- Cash flows in respect of mortgages have been evaluated on the basis of an early redemption forecast based on a statistical model. Discounting the said cash flows in accordance with expected redemption dates instead of the contractual redemption dates, decreased the fair value of the mortgages, particularly in the CPI linked segment, by NIS 171 million (compared to NIS 131 million as at December 31, 2020);
- The average period to maturity of assets in the CPI-linked segment, based on the original cash flow, which does not take into consideration early redemptions, reached 4.1 years on September 30, 2021, compared to 3.60 years, taking into consideration the forecast for early redemptions (compared to 4.15 years and 3.54 years, respectively, as of December 31, 2020);
- Cash flows in respect of deposits were evaluated on the basis of an early redemption forecast based on a statistical model. Discounting the said cash flows in accordance with expected redemption dates instead of the contractual redemption dates, decreased the fair value of the deposits by NIS 10 million (compared to NIS 18 million at December 31, 2020);
- The average period to maturity of liabilities in the CPI-linked segment, based on the original cash flow, which does not take into consideration early redemptions, reached 2.66 years on September 30, 2021, compared to 2.52 years, taking into consideration the forecast for early redemption (compared to 2.73 years and 2.57 years, respectively, as of December 31, 2020).

For details regarding the effect of changes in interest rates on the fair value of problematic debts, see Note 34 C to the financial statements as of December 31, 2020 (pp. 292).

The net changes in fair value, in the different linkage segments, stem from the active management of the active capital and the decision to move it in accordance with returns expected in the different linkage segments.

No weekly cumulative change occurred in the past ten years, which had it occurred in the reported period would have adversely affected the "going concern" assumption used at the basis of preparation of the financial statements.

Sensitivity analysis according to data used for interest exposure management (hereinafter: "economic exposure")

The data presented above, was computed on the basis of fair value, as required by the public reporting directives of the Supervisor of Banks and in accordance with the calculation of the table "Exposure to interest rate changes", which is presented within the framework of the document "Disclosure according to the third pillar of Basel and additional information regarding risks".

The current management of exposure to interest rates applies to all of the Bank's operations, and takes into consideration additional data that represent the economic approach to the management of exposure of the economic value of the Bank's equity to changes in interest rates.

The principal differences between the computation of exposure according to accounting fair value and the managed economic exposure are as follows:

- (a) The computation of the accounting fair value made use of graphs that take into consideration credit margins. Computation of the economic exposure made use of graphs representing the transfer prices;
- (b) Items relating to liabilities for employee rights are included in the economic measurement in the CPI-linked segment, while in the accounting measurement they are presented in the unlinked segment;
- (c) Economic exposure takes into consideration expected future cash flows, such as deposits in savings schemes, in contrast to the calculation on the fair value basis, which does not take into account such future deposits;
- (d) An impaired non-interest bearing debt is related in economic exposure to the non-linked segment, as it does not carry interest, while in fair value calculations, it is presented in its original segment;
- (e) Optional savings schemes are presented at fair value in their principal linkage segment, while in economic exposure each component is presented in its related linkage segment.

Effect of hypothetical changes in interest rates of 100 base points on the Group's economic value

The change in interest rates	Non-linked	CPI linked	US dollar	Other foreign currency	Total
In NIS millions					
September 30, 2021					
An increase of 100BP in interest rates	(518)	(216)	92	17	(626)
A decrease of 100BP in interest rates	409	274	(321)	(24)	338
December 31, 2020					
An increase of 100BP in interest rates	(219)	(164)	294	4	(85)
A decrease of 100BP in interest rates	280	146	(353)	(14)	59

The changes between the effect of the changes in interest in this table and the changes presented in the table “the impact of scenarios of changes in interest rates on the net adjusted fair value” shown above are due mainly to the use of different discounting curves in the two measurements, as set forth above. This effect was mostly reflected in the non-linked segment, due to the fact that a significant gap in results exists in this segment, stemming from capitalization at transfer prices instead of capitalization at the cost of credit, since most of the interest exposure relates to the credit portfolio. In the dollar segment (including foreign currency) there is no material gap between the two tables, since most of the interest exposure in this segment derives from the deposits, which are not affected by the gap between the transfer price and the cost of credit.

In addition to a scenario of a parallel move in the interest graphs, the exposure to non-parallel changes in the various interest graphs is also being studied.

Replacement of foreign interest benchmarks (base rates) and its repercussions

General. On March 20, 2019, the Supervisor of Banks addressed a letter to the banking corporations, in which they are requested to prepare for the anticipated discontinuation of the publication of LIBOR interest benchmarks existing around the world and their replacement with other benchmarks. On February 13, 2020, the Supervisor of Banks published a letter regarding disclosure of the preparations made with respect to the discontinuation of the use of the LIBOR rate, on the background of disclosure guidelines published by the SEC in the matter.

Discontinuation of the use of LIBOR interests. In accordance with the pronouncement made by the UK's Financial Conduct Authority (FCA) in July 2017, it has been decided to gradually terminate the use of the LIBOR interests in stages through the end of 2021. Further to this decision, various work teams have been set up around the world in order to determine interest indices, as an alternative to the LIBOR interest rates. In May 2020, the Bank informed the relevant customers with respect to the anticipated change and the preparations made by the Bank in the matter.

ICE Benchmark Administration Company, the administrator for the dollar LIBOR interest, announced on November 30, 2020, its intention to defer to June 2023, the termination of publishing the US dollar LIBOR interest in respect of the most material tenors (one month and three months).

Furthermore, the International Swaps and Derivatives Association (ISDA), published on October 23, 2020, the ISDA 2020 IBOR Fallbacks protocol, which includes swap mechanisms for LIBOR interest. The Bank adopted the said protocol on February 1, 2021.

The main risks and the Bank's preparations therefor. The discontinuation of the use of LIBOR interests and the transition to alternative interest indices create various risks – operational, IT systems, the Bank–customer relations, financial and legal, that arise from the Bank's operations with its customers. The Bank is making preparations to identify the risks, inter alia, by means of mapping all the relevant forms, contracts and exposures.

As part of these preparations, the Bank has established a steering committee and a designated team whose purpose, inter alia, is to develop work processes for the purpose of identifying the risks, examining the effects of each risk, proposing alternatives for mitigating the risks, and monitoring the risks and their effects. The Bank intends to give training to the relevant employees. Regular updates are being provided to Management and the Board of Directors. The Bank has completed the process of examining the expected effect of discontinuing the publication of LIBOR interest's rates, including examination of possible alternatives with respect to each of the relevant currencies, the financial implications likely to result from the transition to using the above alternatives and preparations necessary from the business aspect, from the aspect of the risk management of the new exposures as well as from the legal aspect.

The Bank had examined the expected effect of the termination of publication of the LIBOR interest rates, and is now in the midst of the progressive implementation process of the transition to the new interest bases with respect to each of the relevant currencies. Furthermore, the Bank continues the required preparations in respect of the business aspect, the risk management aspect of the new exposure and the legal aspect together. Inter alia, the pamphlet "General terms for the opening and management of accounts with the Bank" has been updated in a way allowing the definition of an alternative interest base, and a notice in writing has been distributed to relevant customers regarding the expected change and the preparations in the matter. The updating of the alternative interest bases is currently conducted with respect to the other relevant documents being signed by customers, as well as with respect to appropriate notices that would be sent to relevant customers having contracts continuing to apply in periods succeeding the year 2021, this in addition to prior notices that had been sent, as stated.

Proper Conduct of Banking Business Directive No. 250A – Transition from the LIBOR interest rate. The Directive published on September 30, 2021, states instructions regarding the preparations to be made in respect of the termination as from December 31, 2021, of the publication of the LIBOR interest rate, including the application of an alternative basic interest rate, treatment of existing agreements, and information/data that a bank has to publish, as follows:

- In deciding the alternative computation method, a banking corporation has to take into consideration the recommendations made by the relevant committees and work teams regarding the different currencies, including the recommendations of the International Swaps and Derivatives Association (ISDA). Furthermore, the banking corporation has to operate fairly.
- In cases where customers being individuals, small or minute business are involved (hereinafter: "consumer customers"), who are party to existing agreements requiring their consent, no early redemption commission may be charged if the customer has chosen to repay the loan instead of changing to the alternative interest rate.
- Consumer customers have to be informed of the transition until October 31, 2021, while all other customers have to be informed until November 30, 2021.
- Managements and boards of directors of banks are required to determine a policy and hold periodic discussions (with respect to the preparations and potential risks).

The Directive took effect on October 14, 2021. The Bank is preparing to apply the instructions until October 31, 2021, including the delivery to relevant customers of additional notices, posting the required contents to the Bank's Internet website, completing and digitalizing the new forms and notices to customers having existing credit/deposits bearing LIBOR interest.

Material exposures. The Bank has various contracts that continue beyond 2021 which relate to LIBOR.

Discount's exposure to the LIBOR interest rate in respect to exposures that will continue beyond June 30, 2023 – in US\$ currency

	As of September 30, 2021		As of December 31, 2020	
	Number of transactions	Book value in NIS million	Number of transactions	Book value in NIS million
Loans	1,531	9,103	1,457	8,149
Deposits	-	-	-	-
Securities	21	621	35	1,135
Total	1,552	9,724	1,492	9,284
Derivatives (volume transactions)	1,345	48,052	1,082	41,441

Discount's exposure to the LIBOR interest rate in respect to exposures that will continue beyond 2021 – in other currencies

	As of September 30, 2021		As of December 31, 2020	
	Number of transactions	Book value in NIS million	Number of transactions	Book value in NIS million
Loans	176	578	210	378
Total	176	578	210	378
Derivatives (volume transactions)	7	120	206	7,518

The Tables include data of Discount Bank, MDB and of IDB Bank.

As stated, the publication of Libor dollar interest will continue until June 2023, while publication of the interest in other currencies will be discontinued by the end of 2021. As revealed by the data presented above, most of the exposure relates to the Libor dollar interest.

For additional details, see the 2020 Annual Report (p. 91).

Inflation and exchange rate risk

Exposure to base risk is measured in the CPI linked segment and in the foreign currency segment (including Israeli currency linked to foreign currency). For details regarding assets and liabilities according to linkage terms, see Note 15 to the condensed financial statements.

Capital sensitivity to changes in exchange rate. The capital's sensitivity to changes in exchange rate is presented in the following table, which provides details regarding the impact of changes in exchange rates of the major currencies on the capital as of June 30, 2021.

Effect of hedging relations and transactions in derivative instruments on the exposure. The exposure in the CPI-linked segment is created due to an excess of applications in relation to sources in this segment. In order to hedge the exposure in the CPI-linked segment, the Bank makes use of contracts on the consumer price index. As a general rule, the Bank's policy is not to create an exposure to foreign currency exchange rates in its ongoing activity. Coverage of the built-in foreign currency position, which arises from the investment in IDB NY, was canceled several years ago, in order to reduce the sensitivity of the capital ratio to changes in exchange rates (see above "Exposure regarding the investment in Discount Bancorp Inc." in section "Capital and capital adequacy").

The Bank's capital sensitivity of changes in exchange rates

For the third quarter ended on September 30, 2021				
in NIS millions				
Segment	10%	5%	-5%	-10%
USD	285	143	(139)	(277)
EUR	(13)	(7)	11	21
Other Foreign Currencies	*_	*_	*_	(1)

Footnote:

* Less than NIS 1 million.

This effect has been computed on the basis of the expected change in the fair value of the Group in the various currencies, given the scenario determined by the Supervisor of Banks.

Sensitivity of the capital to changes in the CPI. The sensitivity of the capital to changes in the CPI is presented in the following Table, which details the effect of a 3% change on the capital as of June 30, 2021.

Sensitivity of the capital to changes in the CPI

September 30, 2021		
in NIS millions		
Scenario	Increase 3%	Decrease 3%
	164	(167)

This effect has been computed as the difference between the net fair value based on the "known" CPI, including off-balance sheet items, and the net fair value after raising/reducing the CPI by 3%.

For quantitative and qualitative details about share price risk, see the 2020 Annual Report (p. 93) and in the "Disclosure according to the third pillar of Basel and additional information regarding risks" document, which is available for perusal on the Bank's website, on the MAGNA site of the Israel Securities Authority and on the MAYA site of the Tel Aviv Stock Exchange Ltd.

Liquidity and financing risks

Liquidity risk is a risk to the stability of the Group, stemming from the inability to provide for its liquidity needs and the difficulty to honor its obligations, due to unexpected developments, as a result of which, the Group would be forced to raise funds and/or dispose of assets in a manner that would cause it a material loss. The Bank has determined the limitation of maximum exposure to liquidity risk. In addition, the regulatory coverage ratio is being examined and managed on a current basis, as required by Proper Conduct of Banking Business Directive No. 221.

No deviation from the said restrictions was recorded in the third quarter of 2021.

For further details regarding the management of the Liquidity and financing risks, see the 2020 Annual Report (pp. 94-96).

Liquidity coverage ratio

The liquidity coverage ratio of the Discount Group, on the basis of 72 observations average, stood as of September 30, 2021, at 130.07%, compared with 147.51% as of December 31, 2020, higher than the minimum requirements according to the instructions.

For additional details, see Note 9 to the condensed financial statements.

Liquidity and the raising of resources in the Bank

Transferability of liquidity within the Group. The transfer of liquidity between the Group companies and the Bank is based on the money price mechanism established at the Bank. As stated, the subsidiary companies may not rely upon the transfer of liquidity where no liquidity framework had been defined which is taken into account in the liquidity model at the counterparty.

During the first nine months of 2021, the Bank maintained liquid assets in a volume larger than that of its liquid liabilities and its internal liquidity model indicated a liquidity surplus.

An analysis of the changes during the quarter in deposits from the public according to linkage bases reveals that most of the growth during the period is due to a rise in the scope of the non-linked and foreign currency deposits (mostly in US dollars). A growth in retail and wholesale deposits was recorded by the Bank during the first nine months.

Deposits from the public

	September 30, 2021	September 30, 2020	December 31, 2020	Change compared to September 30, 2020		Change compared to December 31, 2020	
	In NIS millions			In NIS millions	in %	In NIS millions	in %
Non-linked shekels	132,389	124,089	125,367	8,300	6.7	7,022	5.6
CPI-linked shekels	5,662	4,319	4,769	1,343	31.1	893	18.7
Foreign currency and foreign currency linked shekels	39,862	34,960	33,397	4,902	14.0	6,465	19.4
Total	177,913	163,368	163,533	14,545	8.9	14,380	8.8
Foreign currency and foreign currency linked shekels - In US\$ millions	12,345	10,160	10,388	2,185	21.5	1,957	18.8

Deposits from Banks

	September 30, 2021	September 30, 2020	December 31, 2020	Change compared to September 30, 2020		Change compared to December 31, 2020	
	In NIS millions			In NIS millions	in %	In NIS millions	in %
Non-linked shekels	7,595	3,320	4,958	4,275	128.8	2,637	53.2
CPI-linked shekels	25	30	30	(5)	(16.7)	(5)	(16.7)
Foreign currency and foreign currency linked shekels	744	728	850	16	2.2	(106)	(12.5)
Total	8,364	4,078	5,838	4,286	105.1	2,526	43.3

For additional details regarding liquidity risks and the management thereof, see the “Disclosure according to the third pillar of Basel and additional information regarding risks” document, which is available for perusal as stated, and also Note 15 regarding assets and liabilities according to linkage terms.

For additional details regarding financial risk, see the “Disclosure according to the third pillar of Basel and additional information regarding risks” document, which is available for perusal on the Bank’s website, on the MAGNA site of the Israel Securities Authority and on the MAYA site of the Tel Aviv Stock Exchange Ltd.

Operational Risks

For details regarding Operational risks and the manner of management thereof, including in the matter of business continuity, see the 2020 Annual Report (pp. 97–98) and the document "Disclosure according to the third pillar of Basel and additional information regarding risks" available for perusal as stated.

Environmental Risks

For details regarding the letter of the Supervisor of Banks to banking corporations and credit card companies regarding environmental risk management, see the 2020 Annual Report (p. 100). The Bank is studying the subject in order to prepare for the rise in level of managing environmental risks, climate risks and transition risks, while examining international management and reporting frameworks.

Compliance risks

Prohibition of money laundering and terror financing

Discount Group's activities with banks acting in the Palestinian Authority. In 2018, the Bank received immunity letter and indemnity letter signed by the State of Israel. Validity of the letters of indemnification and immunity has been extended from time to time. Validity of the letters of indemnification and immunity were extended in July 2021 until July 15, 2022. This on the background of the delay in the start of operations of the Government Correspondence Company.

For further details regarding compliance risks including Discount Group's activities with banks acting in the Palestinian Authority, see the 2020 Annual Report (pp. 101–102).

Other risks

For additional details regarding other risks, see 2020 Annual Report (including: Cross-border risks – pp. 98–99; Information technology risks – p. 99; Strategic risk – p. 99; Reputation risk – p. 100; Data and cyber protection risks – p. 100; Legal risks – p. 101; Conduct risks – p. 102).

Risk Factors Table

Following the decline in the inherent risk as a result of the return to work at the Bank offices, the strengthening of business continuity and the stabilization of the changes that had followed the retirement process, the evaluation of the effect of the operational risk has been lowered in the second quarter from Medium-high to Medium, the rating in effect prior to the outbreak of the Corona crisis.

For additional details regarding Risk Factors Table, see the 2020 Annual Report (pp. 102–106).

Chapter "D" – Accounting policy and critical accounting estimates, controls and procedures

Critical Accounting Policies and Critical Accounting Estimates

The Bank's financial statements are prepared according to generally accepted accounting principles (summarized in Note 1 to the financial statements as of December 31, 2020, pp. 133–152) and according to instructions and guidelines of the Supervisor of Banks.

The level of regulation regarding the financial reporting of banking corporations is among the highest in the financial reporting fields in Israel. The instructions and guidelines of the Supervisor of Banks are comprehensive, detailed and at times even dictate the wording to be used by banking corporations. Nonetheless, there are areas where implementation of the accounting policy involves a high level of evaluation and assessment performed by management of the banking corporation in the course of the preparation of the financial statements.

Implementation by management of the accounting principles and the instructions and guidelines of the Supervisor of Banks, sometimes requires various assumptions, evaluations and assessments that affect the reported amounts of assets and liabilities, including contingent liabilities, as well as the financial results reported by the Bank. It is possible that when the evaluations and assessments materialize in the future, their results may be different than those anticipated at the time the financial statements were prepared.

Certain of the evaluations and assessments applied involve uncertainty or sensitivity to various variables to a large extent. Such evaluations and assessments, changes in which might have a considerable effect on the reported financial results, are considered evaluations and assessments of "critical" matters.

The Bank's Management believes that the evaluations and assessments used in the preparation of the financial statements are fair and were made in accordance with the best of its knowledge and professional judgment.

A summary review of evaluations and assessments made regarding "critical" matters is included in the 2020 Annual Report (pp. 107–113).

Allowance for credit losses – allowances on a group basis

As stated in the 2020 annual report (pp. 107–108), the process of assessing the loss inherent in the credit portfolio is based on significant assessments involving uncertainty and on subjective assessments. Accordingly, a change in the estimates or assessments might have a significant effect on the allowance for credit losses presented in the Bank's financial statements.

The Corona crisis has created an extreme situation of uncertainty: the force of the crisis and the period of time in which it is expected to have an effect; concerns regarding further waves of the outbreak of the pandemic and its implications, including changes in the form and scope of the preventive measures; long-term changes in the labor market, in consumption patterns and scope; changes in scope of government support (such as: unpaid leave, assistance to households and the business sector); changes in the fiscal policy, etc. The level of uncertainty declined during 2021, in view of the wide scope vaccination of the population in Israel, the drastic decline in the rates of morbidity and the lifting of most of the restrictions that had been imposed on economic activity.

In light of the said uncertainty, the evaluation process has become complex and challenging since the outbreak of the Corona crisis. This, inter alia, in view of the lack of valid models and reliable past data, such as those used in the evaluation process in conventional periods. These matters are particularly relevant in relation to the group allowance, due to the necessity to assess the inherent credit losses with respect to borrowers harmed by the crisis but not yet identified – by means of updating the adjustment coefficient, so as to reflect the damage assessment, under exceptional conditions of uncertainty.

Within the framework of the assessment, the parameters used in the calculation were made tighter in 2020, in accordance with the latest macroeconomic data evaluations and with deterioration coefficients that are based on an assessment of the risk of the various economic sectors. Also conducted in the first half of 2020 was a study of the

possible effect on segments of business customers and a study of the effect of possible deferral of credit repayments on borrowers, and a certain additional allowance has been recorded regarding the inherent risk, based on a subjective assessment. Furthermore, the Bank conducted in the first half of 2020 and in the first quarter of 2021, a cross-organizational move to locate and classify groups of borrowers on the basis of economic properties, such as: credit in deferral, period of deferral, the rating of the borrower and additional risk characteristics.

In the three quarters of 2021, in light of the decrease in the number of deferrals and in light of the comprehensive classifications made in previous quarters, it was decided to lift the classification to borrowers that had resumed making three consecutive repayments, and which do not have negative markings.

It is also noted that the expense in respect of credit losses had been examined, inter alia, in comparison with the calculations made under different scenarios conducted by the Bank from time to time.

It is noted that in view of the uncertainty and in order to challenge the allowance, use has been made of scenarios, tested by the Bank in computations for the purpose of capital allocation and credit losses, using a methodology that connects macro-economic indices to losses of the Bank. The basis used by the methodology for the calculation of the loss, is the internal risk assessments of the Bank with the addition of the effect of the change in the macro-economic indices.

It should be noted that the process of determining the allowances for credit losses on a group basis, particularly in the circumstances described above, is sensitive to possible changes in the subjective estimates or assessments, whereby a potential deviation in these factors might cause a significant divergence in the amount of the allowances for credit losses on a group basis.

Over time, as the level of uncertainty diminishes and as additional information regarding the chances of collecting from borrowers becomes available to the Bank, the Bank will continue adjusting the estimates accordingly.

Sensitivity tests. In accordance with the guidelines of the Supervisor of Banks, the Bank has made an assessment of the effect of changes in the principal macro-economic parameters, which may be reasonably assessed, on the computation of the group allowance as of September 30, 2021, with respect to the Bank and the principal subsidiaries in Israel: the model for calculating stress scenarios applying at the overall level of the portfolio, served as a basis for the evaluation.

In computing the allowance actually made, an annual unemployment average rate of 10.2% and growth in the product at a rate of 6%³, had been assumed (this, compared to an unemployment rate of 16% and a decline of 4% in the product, in calculating the allowance as of December 31, 2020).

The Bank estimates that a growth of 2.0% in the rate of unemployment during 2021 and a reduction of 2.0% in the rate of the GDP at the end of 2021, would cause an increase of between NIS 130 and 160 million in the allowance for credit losses.

The Bank estimates that a decrease of 2.0% in the average unemployment rate during 2021 and additional growth of 2.0% in the rate of the GDP at the end of 2021, would cause a reduction of between NIS 145 and 185 million in the allowance for credit losses.

It is emphasized that the actual allowance is affected by many and different variables, sectorial and macro-economic, as well as subjective assumptions. Moreover, sensitivity tests are intended to examine changes in prevalent and normal reality situations, and their validity deteriorates in situations of extreme uncertainty, such as the Corona crisis. In view of the above stated, the forecasting ability of the sensitivity calculation of the allowance required in actual fact, given the economic parameters at the rates stated above, is rather limited. It is further emphasized that these effects are not linear, and therefore it is not possible to draw from the above assessments the effect, which another change in the principal economic parameters mentioned above, might have.

It is further emphasized that in the absence of a defined and uniform model for the assessment of the group allowance required in circumstances of uncertainty, as described above, and in view of the fact that in the circumstances of the matter, the process of determining the allowance involves assessments and subjective assumptions, extra caution should be taken when examining the sensitivity tests presented above and when making a comparison of the matter between banks.

3 The rates noted are the rates estimated at date of assessment of the loss inherent in the credit portfolio. It is noted that the Bank updates from time to time the assessment of the parameters in accordance with changes in circumstances.

Measurement of financial instruments according to their fair value

The credit risk. In the first nine months of 2021, the Group recorded an expense in an amount of NIS 1 million with respect to the credit risk coefficient (CVA/DVA), compared to NIS 21 million in the corresponding period last year.

Adjustments made to assets and liabilities in respect of derivative instruments

	September 30, 2021	December 31, 2020
	in NIS millions	
Assets in respect of derivative instruments	4,373	6,410
Adjustment in respect of credit risk regarding assets relating to derivative instruments	(41)	(20)
Liabilities in respect of derivative instruments	4,577	7,375
Adjustment in respect of credit risk regarding liabilities relating to derivative instruments	(4)	16

For additional details regarding the measurement of financial instruments according to their fair value, see the 2020 Annual Report (pp. 110–112).

Employee Rights

Updated actuarial opinion. The Bank has ordered an updated actuarial assessment as of September 30, 2021. For details regarding the computation of the actuarial provision amount that would have been required were the cap rate to be determined in accordance with the Israeli Securities Authority's "deep market" guideline, see the actuarial assessment appended to the annual report for 2020.

Presenting the actuary's opinion for perusal. The opinion of the Actuary⁴ is available for perusal on the MAGNA website of the Israeli Securities Authority and on the MAYA website of the Tel Aviv Stock Exchange Ltd. together with the 2021 Third Quarter Report (this Report).

The actuarial estimate as of September 30, 2021, as compared with the estimate of December 31, 2020, has been mostly affected by the decrease in the discounting rate. The principal change stemmed from the decrease in the international margin and from a decrease in the rates of yields to redemption of CPI-linked governments bonds.

Controls and Procedures

Disclosure controls and procedures

The Bank's President & CEO and its Chief Accounting Officer have evaluated in conjunction with the Bank's Management, the efficiency of the controls and procedures relating to disclosure at the Bank as of the end of the reporting period. Based on this evaluation, the President & CEO and Chief Accounting Officer have reached the conclusion that as of the end this period, the controls and procedures relating to disclosure at the Bank operate efficiently in order to record, process, summarize and report the information that the Bank is required to disclose in its quarterly report, in accordance with the directives of the Supervisor of Banks in the matter of reporting to the public and at such date indicated therein.

⁴ The English translation of the Opinion is available for perusal at the Bank's website.

Changes in Internal Control

During the third quarter of 2021, no change has occurred in the Bank's internal control over financial reporting, which materially affected, or is reasonably expected to materially affect, the Bank's internal control over financial reporting.

Shaul Kobrinsky
Chairman of the Board of
Directors

Uri Levin
President & Chief Executive Officer

November 22, 2021

Internal Control over Financial Reporting

- 89 President & CEO's
certifications
- 90 Chief Accountant's
certification

Certification

I, Uri Levin, certify that:

1. I have reviewed the quarterly report of Israel Discount Bank Ltd. (hereinafter: "the Bank") as of September 30, 2021 (hereinafter: "the Report").
2. Based on my knowledge, the Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made therein, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by the Report.
3. Based on my knowledge, the interim financial statements, and other financial information included in the Report, fairly present in all material respects the financial condition, results of operations (including the comprehensive income), changes in equity and cash flows of the Bank as of, and for the periods presented in this report.
4. Other officers of the Bank providing this certification and I are responsible for establishing and maintaining disclosure controls and procedures and to the internal control of the Bank over financial reporting (as defined in the public reporting instructions regarding "Directors' Report"), and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Bank, including its consolidated subsidiaries, is made known to us by others within the Bank and those entities, particularly during the period of preparing this report;
 - b) We established such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accepted accounting principles and directives and guidelines of the Supervisor of Banks;
 - c) Evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in the Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by the Report based on such evaluation;
 - d) Disclosed in the Report any change in the Bank's internal control over financial reporting that occurred during this quarter that has materially affected, or is reasonably likely to materially affect, the Bank's internal control over financial reporting; and
5. The other officers of the Bank providing this certification and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Bank's Auditors, to the Board of Directors and to the Audit Committee of the Board of Directors:
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Bank's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Bank's internal control over financial reporting.

Nothing in that stated above derogates my responsibility or the responsibility of any other person under any law.

November 22, 2021

Uri Levin
President & Chief Executive Officer

Certification

I, Joseph Beressi, certify that:

1. I have reviewed the quarterly report of Israel Discount Bank Ltd. (hereinafter: "the Bank") as of September 30, 2021 (hereinafter: "the Report").
2. Based on my knowledge, the Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made therein, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by the Report.
3. Based on my knowledge, the interim financial statements, and other financial information included in the Report, fairly present in all material respects the financial condition, results of operations (including the comprehensive income), changes in equity and cash flows of the Bank as of, and for, the periods presented in this report.
4. Other officers of the Bank providing this certification and I are responsible for establishing and maintaining disclosure controls and procedures and to the internal control of the Bank over financial reporting (as defined in the public reporting instructions regarding "Directors' Report"), and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Bank, including its consolidated subsidiaries, is made known to us by others within the Bank and those entities, particularly during the period of preparing this report;
 - (b) We established such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accepted accounting principles and directives and guidelines of the Supervisor of Banks;
 - (c) Evaluated the effectiveness of the Bank's disclosure controls and procedures and presented in the Report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by the Report based on such evaluation;
 - (d) Disclosed in the Report any change in the Bank's internal control over financial reporting that occurred during this quarter that has materially affected, or is reasonably likely to materially affect, the Bank's internal control over financial reporting; and
5. The other officers of the Bank providing this certification and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Bank's Auditors, to the Board of Directors and to the Audit Committee of the Board of Directors:
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Bank's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Bank's internal control over financial reporting.

Nothing in that stated above derogates my responsibility or the responsibility of any other person under any law.

Joseph Beressi
Senior Executive Vice President
Chief Accountant

November 22, 2021

Condensed Financial Statements

- 93 Review Report of the independent auditors to the shareholders of Israel Discount Bank Ltd.
- 94 Condensed Consolidated statement of profit and loss
- 95 Condensed Consolidated statement of comprehensive Income
- 96 Condensed Consolidated Balance Sheet
- 97 Condensed Statement of Changes in Equity
- 98 Condensed Consolidated Statement of Cash Flows
- 101 Notes to the Condensed Financial Statements

Review Report of the independent auditors to the shareholders of Israel Discount Bank Ltd.

Introduction

We have reviewed the accompanying financial information of Israel Discount Bank Ltd. and its subsidiaries (hereinafter: "the Bank") comprising of the condensed consolidated interim balance sheet as at September 30, 2021 and the related condensed consolidated interim statements of income, comprehensive income, changes in equity and cash flows for the three and nine months' periods then ended. The Board of Directors and management are responsible for the preparation and presentation of the financial data for these interim periods in accordance with Israeli GAAP regarding financial reporting for the interim periods and in accordance with the guidelines and directives of the Supervisor of Banks. Our responsibility is to express a conclusion on the financial information for these interim periods based on our review.

Scope of Review

We have conducted our review in accordance with Standard on Review Engagements (Israel) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" of the Institute of Certified Public Accountants in Israel, and a review standard applied in the review of banking institutions according to the guidelines and directives of the Supervisor of Banks. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards in Israel and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying financial information was not prepared, in all material respects, in accordance with Israeli GAAP regarding financial reporting for interim periods and in accordance with the instructions and directives of the Supervisor of Banks.

Emphasis of a matter

Without qualifying our above conclusion, we call attention to the Note 10 section 4 regarding different proceedings filed against the Bank and against investee companies.

Somekh Chaikin
Certified Public Accountants (Isr.)

Ziv Haft
Certified Public Accountants (Isr.)

November 22, 2021

Condensed Consolidated statement of profit and loss

	Notes	Unaudited		Audited	
		For the three months ended September 30,	For the nine months ended September 30,	For the year ended December 31,	
		2021	2020	2021	2020
in NIS millions					
Interest income		1,912	1,730	5,620	5,263
Interest expenses		255	254	774	869
Net interest income	2	1,657	1,476	4,846	4,394
Credit loss expenses (expenses release)	6,14	(126)	330	(683)	1,518
Net interest income after credit loss expenses		1,783	1,146	5,529	2,876
Non-interest Income					
Non-interest financing income	3	198	301	585	994
Fees and commissions		807	698	2,316	2,087
Other income		10	7	22	15
Total non-interest income		1,015	1,006	2,923	3,096
Operating and other Expenses					
Salaries and related expenses		867	830	2,498	2,448
Maintenance and depreciation of buildings and equipment		292	289	894	848
Other expenses		497	628	1,527	1,565
Total operating and other expenses		1,656	1,747	4,919	4,861
Profit before taxes		1,142	405	3,533	1,111
Provision for taxes on profit		401	134	1,247	390
Profit after taxes		741	271	2,286	721
Bank's share in profit of associates, net of tax effect		-	6	16	14
Net profit:					
Before attribution to non-controlling interests		741	277	2,302	735
Attributed to the non-controlling interests		(19)	(19)	(58)	(24)
Net Profit Attributed to the Bank's Shareholders		722	258	2,244	711
Earnings per share of NIS 0.1 par value attributed to the Bank's shareholders (in NIS)	3A	0.62	0.22	1.93	0.61

The notes to the condensed financial statements form an integral part thereof.

Shaul Kobrinsky
Chairman of the Board of Directors

Uri Levin
President & Chief Executive Officer

Joseph Beressi
Senior Executive Vice President,
Chief Accountant

November 22, 2021

Condensed Consolidated statement of comprehensive Income

	Unaudited				Audited
	For the three months ended		For the nine months ended		For the
	September 30,	September 30,	September 30,	September 30,	year
	2021	2020	2021	2020	ended
	December 31,				
	2021	2020	2021	2020	2020
	in NIS millions				
Net profit before attribution to non-controlling interests	741	277	2,302	735	1,007
Net profit attributed to non-controlling interests	(19)	(19)	(58)	(24)	(32)
Net profit attributed to the Bank's shareholders	722	258	2,244	711	975
Other comprehensive income (loss), before taxes:					
Net adjustments, for presentation of available-for-sale bonds at fair value	(43)	11	(420)	159	157
Adjustments from translation of financial statements	(34)	(28)	16	(14)	(254)
Adjustments of liabilities in respect of employee benefits ⁽²⁾	(25)	(124)	209	(416)	(417)
Net loss in respect of cash flows hedge	-	-	(1)	-	(1)
Other comprehensive loss, before taxes	(102)	(141)	(196)	(271)	(515)
Related tax effect	21	40	66	97	97
Other comprehensive loss, before attribution to non-controlling interests, after taxes	(81)	(101)	(130)	(174)	(418)
Other comprehensive income (loss) , attributed to non-controlling interests	(1)	1	(1)	-	(2)
Other comprehensive loss, attributed to the Bank's shareholders, after taxes	(80)	(102)	(129)	(174)	(416)
Comprehensive income, before attribution to non-controlling interests holders	660	176	2,172	561	589
Comprehensive income, attributed to non-controlling interests holders	(18)	(20)	(57)	(24)	(30)
Comprehensive income, attributed to the Bank's shareholders⁽¹⁾	642	156	2,115	537	559

Footnotes:

(1) See Note 4.

(2) Reflects mostly adjustments in respect of actuarial assessments as of the end of the period of defined benefits pension plans and amortization of amounts recorded in the past in other comprehensive income.

The notes to the condensed financial statements are an integral part thereof.

Condensed Consolidated Balance Sheet

		Unaudited		Audited
	Note	September 30, 2021	September 30, 2020	December 31, 2020
in NIS millions				
Assets				
Cash and deposits with banks		46,334	40,469	42,936
Securities (of which: 12,721 , 9,117, 10,489 respectively, pledged to lenders)	5	45,962	41,431	42,785
Securities borrowed or purchased under agreements to resell		1,142	679	1,074
Credit to the public	6,14	206,944	190,300	192,479
Allowance for credit losses	6,14	(3,117)	(3,644)	(3,761)
Net credit to the public		203,827	186,656	188,718
Credit to Governments		3,127	4,276	3,473
Investments in associates		392	269	348
Buildings and equipment		3,203	2,805	2,995
Intangible assets and goodwill		163	164	164
Assets in respect of derivative instruments	11	4,367	5,451	6,400
Other assets		4,894	5,478	5,076
Total assets		313,411	287,678	293,969
Liabilities and Equity				
Deposits from the public	7	245,393	225,108	226,118
Deposits from banks		13,635	9,384	13,107
Deposits from the Government		285	226	344
Securities lent or sold under agreements to repurchase		-	-	161
Bonds and Subordinated debt notes		11,170	11,314	10,201
Liabilities in respect of derivative instruments	11	4,570	5,586	7,365
Other liabilities ⁽¹⁾		16,352	16,361	16,946
Total liabilities		291,405	267,979	274,242
Equity attributed to the Bank's shareholders		21,346	19,160	19,182
Non-controlling rights		660	539	545
Total equity		22,006	19,699	19,727
Total Liabilities and Equity		313,411	287,678	293,969

Footnote:

(1) Of which NIS 246 million, NIS 293 million and NIS 298 million, as of September 30, 2021, September 30, 2020 and December 31, 2020, respectively, allowance for credit losses in respect of off-balance sheet credit instruments.

The notes to the condensed financial statements form an integral part thereof.

Condensed Statement of Changes in Equity

	Paid up		Other	Total paid up share capital and reserves	Accumulated other comprehensive income (loss)	Retained earnings	Shareholders' equity	Non-controlling interests	Total equity
	Share capital	Share premium							
Capital reserves									
in NIS millions									
A. For the three months ended September 30, 2021 and 2020 (unaudited)									
Balance at June 30, 2021	676	4,174	258	5,108	(946)	16,542	20,704	642	21,346
Net Profit for the period	-	-	-	-	-	722	722	19	741
Other comprehensive loss, net after tax effect	-	-	-	-	(80)	-	(80)	(1)	(81)
Balance at September 30, 2021	676	4,174	258	5,108	(1,026)	17,264	21,346	660	22,006
Balance at June 30, 2020	676	4,174	209	5,059	(553)	14,498	19,004	519	19,523
Net Profit for the period	-	-	-	-	-	258	258	19	277
Other comprehensive loss, net after tax effect	-	-	-	-	(102)	-	(102)	1	(101)
Balance at September 30, 2020	676	4,174	209	5,059	(655)	14,756	19,160	539	19,699
B. For the nine months ended September 30, 2021 and 2020 (unaudited)									
Balance at December 31, 2020 (audited)	676	4,174	209	5,059	(897)	15,020	19,182	545	19,727
Net Profit for the period	-	-	-	-	-	2,244	2,244	58	2,302
A decrease in the rate of holding in a subsidiary company, with no loss of control	-	-	49	49	-	-	49	58	107
Other comprehensive loss, net after tax effect	-	-	-	-	(129)	-	(129)	(1)	(130)
Balance at September 30, 2021	676	4,174	258	5,108	(1,026)	17,264	21,346	660	22,006
Balance at December 31, 2019 (audited)	676	4,174	215	5,065	(481)	14,094	18,678	515	19,193
Net Profit for the period	-	-	-	-	-	711	711	24	735
Dividend paid	-	-	-	-	-	(49)	(49)	-	(49)
Transactions with minority	-	-	(6)	(6)	-	-	(6)	-	(6)
Other comprehensive loss, net after tax effect	-	-	-	-	(174)	-	(174)	-	(174)
Balance at September 30, 2020	676	4,174	209	5,059	(655)	14,756	19,160	539	19,699
C. For the year of 2020 (audited)									
Balance at December 31, 2019	676	4,174	215	5,065	(481)	14,094	18,678	515	19,193
Net Profit for the year	-	-	-	-	-	975	975	32	1,007
Dividend paid	-	-	-	-	-	(49)	(49)	-	(49)
Transactions with minority	-	-	(6)	(6)	-	-	(6)	-	(6)
Other comprehensive loss, net after tax effect	-	-	-	-	(416)	-	(416)	(2)	(418)
Balance at December 31, 2020	676	4,174	209	5,059	(897)	15,020	19,182	545	19,727

The notes to the condensed financial statements are an integral part thereof.

Condensed Consolidated Statement of Cash Flows

	Unaudited				Audited
	For the three months ended		For the nine months ended		For the year
	September 30	September 30	September 30	September 30	ended
	2021	2020	2021	2020	December 31
	in NIS millions				
Cash Flows from Operating Activities					
Net profit before attribution to non-controlling interests in consolidated companies	741	277	2,302	735	1,007
Adjustments necessary to present cash flows from current operations:					
Bank's share in undistributed (profits) loss of affiliated companies	2	(6)	(23)	(15)	(54)
Depreciation of buildings and equipment (including impairment in value)	134	128	400	364	491
Provision for impairment in value of securities	17	3	73	20	29
Credit loss expenses (expenses release)	(126)	330	(683)	1,518	1,718
Gain on sale of credit portfolio, net	-	-	-	-	(3)
Profit on sale of available-for-sale bonds and shares not for trading	(106)	(184)	(416)	(466)	(647)
Realized and non-realized loss (gain) from adjustment to fair value of trading securities, net	17	(5)	16	(101)	(91)
Non realized gain on adjustment to fair value of shares no for trading	(13)	(24)	(52)	(24)	(8)
Gain from realization at an investment in investee companies	(12)	-	(12)	-	-
Gain on realization of buildings and equipment	(6)	(5)	(4)	(10)	(32)
Net deferred taxes	56	(78)	399	(461)	(353)
Severance pay – increase (decrease) in excess of provision over the deposits	38	177	(204)	530	201
Net change in current assets:					
Assets in respect of derivative instruments	304	405	2,032	(906)	(1,855)
Trading securities	(255)	(199)	(558)	1,090	1,441
Other assets	(318)	(52)	70	71	360
Effect of changes in exchange rate on cash and cash equivalent balances	44	⁽¹⁾ (72)	18	⁽¹⁾ (3)	150
Accrual differences included in investment and financing activities	344	268	668	204	1,272
Net change in current liabilities:					
Liabilities in respect of derivative instruments	(307)	(479)	(2,796)	746	2,526
Other liabilities	(752)	1,001	(248)	288	⁽¹⁾ 1,026
Adjustments in respect of exchange rate differences on current assets and liabilities	(19)	(20)	33	33	(143)
Dividends received from affiliated companies	6	-	13	9	18
Net Cash Flows from Operating Activities (to Operating Activities)	(211)	1,465	1,028	3,622	7,053

Footnote:

(1) Amended following improvement of data.

The notes to the condensed financial statements form an integral part thereof.

Condensed Consolidated Statement of Cash Flows (continued)

	Unaudited				Audited
	For the three months ended		For the nine months ended		For the year
	September 30	September 30	September 30	September 30	ended
	2021	2020	2021	2020	December 31
	in NIS millions				
Cash Flows to Investing Activities					
Net change in Deposits with banks	(188)	(2,274)	(160)	(2,908)	(372)
Net change in net credit to the public	(341)	(1,750)	(5,690)	(5,394)	(5,610)
Net change in Credit to the Governments	465	214	1,282	941	1,931
Net change in Securities borrowed or purchased under agreements to resell	236	153	(68)	(148)	(543)
Acquisition of held-to-maturity bonds	-	-	(1,592)	(3,536)	(3,920)
Proceeds from redemption of held-to-maturity bonds	27	47	315	528	556
Purchase of available-for-sale bonds and shares not for trading	(2,514)	(4,060)	(12,866)	(14,522)	(19,086)
Proceeds of sale of available-for-sale bonds and shares not for trading	2,071	1,962	8,040	11,540	13,131
Purchased credit portfolios	(4,036)	(1,761)	(9,306)	(5,836)	(7,926)
Gain on sale of credit portfolio	-	-	93	121	74
Proceeds of redemption of available-for-sale bonds	664	770	2,322	2,927	3,543
Purchase of shares in affiliated companies	(43)	(109)	(43)	(109)	(160)
Proceeds of the sale of investments in associates	-	-	23	-	-
Acquisition of buildings and equipment	(228)	(287)	(650)	(602)	⁽¹⁾ (836)
Proceeds from sale of buildings and equipment	10	9	10	18	60
Net Cash Flows to Investing Activities	(3,877)	(7,086)	(18,290)	(16,980)	(19,158)
Cash Flows from Financing Activities					
Net change in Deposits from banks	(1,656)	1,666	528	2,965	6,688
Net change in Deposits from the public	4,640	2,770	19,531	24,163	25,125
Net change in Deposits from the Government	(2)	(6)	(58)	45	163
Net change in Securities borrowed or purchased under agreements to resell	-	(174)	(161)	(346)	(185)
Issuance of subordinated debt notes	23	-	1,205	541	540
Redemption of subordinated debt notes	(116)	(122)	(505)	(2,407)	(3,438)
Dividend paid to the shareholders	-	-	-	(49)	(49)
Net cash flows from Financing Activities	2,889	4,134	20,540	24,912	28,844
Increase (decrease) in cash	(1,199)	(1,487)	3,278	11,554	16,739
Cash balance at beginning of period	46,762	38,706	42,265	25,777	25,777
Effect of changes in exchange rate on cash and cash equivalent balances	(59)	⁽¹⁾ 73	(39)	⁽¹⁾ (39)	(251)
Cash balance at end of period	45,504	37,292	45,504	37,292	42,265
Interest and taxes paid and/or received					
Interest received	2,141	1,784	5,435	5,382	6,947
Interest paid	(245)	(294)	(622)	(1,017)	(1,260)
Dividends received	10	1	21	16	27
Taxes on income paid	(443)	(372)	(700)	(832)	(1,066)
Taxes on income received	35	5	116	207	207

Footnote:

(1) Amended following improvement of data.

The notes to the condensed financial statements form an integral part thereof.

Appendix A – Non-cash asset and liability activity during the reported period

	Unaudited				Audited
	For the three months ended		For the nine months ended		For the year
	September 30		September 30		ended
	2021	2020	2021	2020	December 31
in NIS millions					
Recognition of a right-of-use asset in consideration for a leasing liability	5	91	52	852	895
Purchase of fixed assets	(2)	3	11	6	⁽¹⁾ 134
Securities sold	-	(71)	-	(71)	-
Lending of securities	713	310	459	(1,699)	(1,574)

Footnote:

(1) Amended following improvement of data.

The notes to the condensed financial statements form an integral part thereof.

Notes to the Condensed Financial Statements

	Page No.
1. Accounting Policies	102
2. Interest Income and Expenses	104
3. Non-interest Financing Income	105
3A. Earnings Per Share	106
4. Accumulated other comprehensive income (loss)	107
5. Securities	110
6. Credit risk, credit to the public and allowance for credit losses	125
7. Deposits from the public	129
8. Employee Benefits	130
9. Capital Adequacy, leverage and liquidity in accordance with Directives of the Supervisor of Banks	136
10. Contingent liabilities and special commitments	141
11. Derivative Instruments Activity - volume, credit risk and due dates	147
12. Regulatory Operating Segments	151
13. Managerial Operating Segments	162
14. Additional information regarding credit risk, credit to the public and allowance for credit losses	165
15. Assets and liabilities according to linkage terms - consolidated	187
16. Balances and fair value estimates of financial instruments	190
17. Credit card activity	200
18. Dividends	202
19. Taxation	203
20. Issuance of deferred debt notes (expansion of Series G)	203
21. The Corona crisis	203
22. Establishment of the PayBox Company	204

1. Accounting Policies

- A. General.** Israel Discount Bank Ltd. (hereinafter: "the Bank") is a banking corporation incorporated in Israel. The Bank's condensed consolidated interim financial statements (hereinafter: "the interim financial statements") as of September 30, 2021, include the financial statements of the Bank and of its subsidiaries (hereinafter: "the Group") as well as the rights of the Group in associates. The interim financial statements do not include all the information required to be presented in full annual financial statements. These financial statements should be read in conjunction with the annual financial statements as of December 31, 2020 and the accompanying notes. The interim financial statements have been prepared on the basis of the same accounting principles used for the preparation of the audited financial statements as of December 31, 2020 except as detailed in section E hereunder.
- B.** The interim financial statements were approved for publication by the Bank's Board of Directors on November 22, 2021.
- C. Principles of financial reporting.** The interim financial statements are prepared in accordance with accounting principles determined in directives of the Supervisor of Banks applying to the preparation of an annual financial report of a banking corporation, with required changes in the circumstances of the matter, and in accordance with U.S. GAAP applying to financial reporting for interim periods, and the reporting principles determined in directives and guidelines of the Supervisor of Banks. In most of the subjects, the Supervisor's instructions are based on accounting principles accepted by U.S. banks.
- D. Use of assessments and discretion.** In preparing the interim financial statements in accordance with the rules, instructions and guidelines, as stated, the Management of the Bank and of the investee companies are required to use discretion and apply assessments, evaluations and assumptions that affect the implementation of the accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from such assessments. Discretion of Management in applying the accounting policy and the principal assumptions used in assessments involving uncertainty, are consistent with those applied in the preparation of the annual financial statements.
- E. Initial implementation of accounting standards, updates of accounting standards and Directives of the Supervisor of Banks**
Starting with the period beginning January 1, 2021, the Bank implements accounting standards and instructions as detailed hereunder:
- (1) Changes in disclosure requirements for fair value measurements and employee benefits (see section 1 below);
 - (2) The Corona virus outbreak –supervisory emphasis (see section 2 below).
- Following is a description of the changes adopted in these interim financial statements and a description of the manner and effect of the initial implementation, if at all:
- 1. Changes in disclosure requirements for fair value measurements and employee benefits.** The U.S. Financial Accounting Standards Board ("FASB") published on August 28, 2018, Standards ASU 2018-13 and ASU 2018-14, regarding disclosure framework – changes in disclosure requirements for fair value measurements, comprising an update of Topic 820 of the Codification regarding fair value measurement and defined benefit plans, being an update of subtopic 715-20 of the Codification regarding Compensation—Retirement Benefits—Defined Benefit Plans, respectively. These updates were published as part of the framework project for the review of disclosures of the FASB, which mainly focuses on the improvement of effectiveness of disclosure in notes to financial statements, including the reduction in costs involved in the preparation of the required notes.
The initial implementation and its effect. The provisions of the amendments were implemented as from January 1, 2021. The implementation of the said provisions did not have a material impact, except for changes in disclosure.
 - 2. The Corona virus outbreak –supervisory emphasis.** Within the framework of the letters of the Supervisor of Banks dated December 3 and December 17, 2020, in the matter of the Corona crisis – focal points in the matter of the additional outline for the deferment in repayments, it is stated that a banking corporation that had elected not to classify as restructure of a troubled debt, loans that were not in arrears of 30 days or over at date of deferral of repayments, in respect of which deferral of repayments had been granted from January 1, 2021 and until March 31, 2021, within the framework of the additional outline for deferment, shall include in the quarterly and annual financial statements to the public in 2021, a pro-forma disclosure presenting the principal effects of implementing the said choice upon the financial statements. The Bank has chosen not to make use of the relief included within the framework of the additional outline. MDB has indeed chosen to make use of the said relief, however, the volume of debts which in accordance with the relief, had not undergone a troubled debt restructure, is not material, even in terms of MDB.
- F. New accounting standards and new Directives of the Supervisor of Banks in the period prior to their implementation**
- 1. Allowances for current expected credit losses (CECL).** On March 28, 2018, the Supervisor of Banks issued a letter in which it is, inter alia, required, to apply the accounting principles accepted by U.S. banks in the matter of allowances for credit losses (ASU 2016-13).
On November 29, 2020, the Supervisor of Banks issued a circular regarding "Implementation of US GAAP in the matter of expected credit losses", which includes integration of the new rules in the public reporting directives.

1. Accounting Policies (continued)

Banking corporations have to implement the new Standard as from January 1, 2022. A banking corporation is required to start a parallel run at the earliest date possible, but no later than July 1, 2021.

The initial implementation is to be made by the modified retrospective method, by modifying the cumulative effect to be recognized in the retained earnings balance at January 1, 2022. Notwithstanding the above, the implementation would be by the prospective (from now onwards) method in respect of the following: (1) financial assets acquired with deteriorating credit; (2) bonds in respect of which other than temporary impairment (OTTI) had been recognized prior to the adoption of the Standard.

The aim of the new rules is to improve the quality of financial condition reports by banking corporations, by means of recording in advance allowances for credit losses, in a way that strengthens the counter-recurrence in the manner of the allowances for credit losses, supporting a quicker reaction of banks to deterioration in the credit quality of borrowers and the strengthening of the bond between credit risk management and the way such risk is reflected in financial statements.

Within the framework of the implementation of the new guidelines, changes are to take place in measurement and disclosure rules in this matter, including:

- Credit loss allowances will derive from probable credit losses all through the life of the credit portfolio (instead of allowances for the credit losses incurred in the credit portfolio until date of the financial statements, as per the present rules);
- In determining the allowances for credit losses, significant use shall be made of forward looking information reflecting reasonable forecasts regarding future economic events;
- Enlarged disclosure shall be presented regarding the effect of the date of granting the credit upon the quality of the credit portfolio;
- Changes will take place in the rules for recording impairment in bonds held in the available-for-sale securities portfolio.

The circular of the Supervisor of Banks dated December 1, 2020, in the matter of "Regulatory capital – effect of implementation of accounting principles regarding expected credit losses" included a relief, according to which a banking corporation would be entitled to add to the Common Equity Tier 1 the amount of the reduction recorded on date of initial implementation, spread over a period of three years: on January 1, of the first year of implementation – 75%; of the second year – 50%; and of the third year – 25%.

Furthermore, in the months of January and February 2021, the Supervisor of Banks issued circulars that contain updates of the new rules regarding housing loans.

The Bank continues preparations for the implementation of the instructions. It is not possible to assess at this stage, the effect of implementation of the new guidelines.

2. Interest Income and Expenses

	Unaudited			
	For the three months ended September 30,		For the nine months ended September 30,	
	2021	2020	2021	2020
	in NIS millions			
A. Interest Income⁽²⁾				
Credit to the public	1,755	1,571	5,143	4,716
Credit to the Governments	16	19	49	60
Deposits with the Bank of Israel and cash	9	8	27	29
Deposits with Banks	2	-	7	15
Bonds ⁽¹⁾	126	128	379	428
Other assets	4	4	15	15
Total interest income	1,912	1,730	5,620	5,263
B. Interest Expenses⁽²⁾				
Deposits from the public	(125)	(162)	(403)	(595)
Deposits from the Government	(1)	(1)	(2)	(2)
Deposits from the Bank of Israel	(1)	(1)	(4)	(1)
Deposits from banks	(7)	(7)	(22)	(41)
Securities lent or sold under agreements to repurchase	-	-	-	(5)
Bonds and subordinated debt notes	(121)	(82)	(342)	(223)
Other liabilities	-	(1)	(1)	(2)
Total interest expenses	(255)	(254)	(774)	(869)
Net interest income	1,657	1,476	4,846	4,394
C. Details of the net effect of hedge derivative instruments on interest income and expenses⁽³⁾:				
Interest Income	(9)	(8)	(24)	7
Interest expenses	4	3	15	9
D. Accrual basis, interest income from bonds:				
Held-to-maturity	31	24	85	68
Available-for-sale	92	100	283	350
Trading	3	4	11	10
Total included in interest income	126	128	379	428
Footnotes:				
(1) Interest Income generated by mortgage backed securities (MBS) - in US \$ millions	8	9	26	31
Interest Income generated by mortgage backed securities (MBS) - in NIS millions	26	32	84	108
(2) Including the impact of hedge relations.				
(3) Details of the effect of hedge derivative instruments on subsection A+B.				

3. Non-interest Financing Income

	Unaudited			
	For the three months ended September 30,		For the nine months ended September 30,	
	2021	2020	2021	2020
	in NIS millions			
A. Non-interest financing expenses from operations not for trading purposes				
From operations in derivative instruments , net				
Net loss in respect of derivative instruments ⁽⁴⁾	(296)	(66)	(181)	(117)
Total from operations in derivative instruments	(296)	(66)	(181)	(117)
From investments in bonds:				
Gains on sale of available-for-sale bonds ⁽³⁾	44	90	194	366
Losses on sale of available-for-sale bonds ⁽³⁾	-	-	(11)	-
Provision for impairment of available-for-sale bonds ⁽³⁾	(13)	-	(48)	(5)
Total from investments in bonds	31	90	135	361
Net exchange rate differences	288	106	133	320
Net profit (loss) from investments in shares:				
Gains on sale from non-trading shares	66	94	233	102
Losses on sale from non-trading shares	(4)	-	-	(2)
Provision for impairment of non-trading shares	(4)	(3)	(25)	(15)
Dividends from non-trading shares	3	1	7	7
Unrealized profits ⁽⁷⁾	13	24	52	24
Profit on sale of shares and activities of associates	12	-	12	-
Total from investment in shares	86	116	279	116
Total non-interest financing income from operations not for trading purposes	109	246	366	680
B. Non-interest financing income (expenses) from operations for trading purposes^{(5):}				
Net income in respect of non-trading derivative instruments	106	50	235	213
Net realized and non-realized profit (losses) on adjustment of trading bonds to fair value ⁽¹⁾	(16)	5	(17)	102
Net realized and non-realized profit (losses) on adjustment of trading shares to fair value ⁽²⁾	(1)	-	1	(1)
Total from trading operations⁽⁶⁾	89	55	219	314
Details of non-interest financing income (expenses) from operations for trading purposes, according to risk exposure:				
Interest rate exposure	95	44	145	147
Foreign currency exposure	(6)	10	72	168
Share exposure	-	1	2	(1)
Total according to risk exposure	89	55	219	314
Total non-interest financing income	198	301	585	994
Footnotes:				
(1) Of which, a part of the loss relating to trading bonds that are still on hand at balance sheet date	(4)	(18)	(7)	(4)
(2) Of which, a part of the loss relating to trading shares that are still on hand at balance sheet date	(1)	-	-	(1)
(3) Reclassified from accumulated other comprehensive income, see Note 4: Of which, profit from investments in bonds, net	31	90	135	361
(4) Excluding the impact of hedge relations.				
(5) Including exchange rate differences from trading operations.				
(6) For interest income on investments in trading bonds, see Note 2, above.				
(7) Including profits and losses on measurement at fair value of shares with readily determinable fair value, as well as upward or downward adjustments of shares without readily determinable fair value.				

3A. Earnings Per Share

	Unaudited				Audited
	For the three months ended September 30,		For the nine months ended September 30,		For the year ended December 31,
	2021	2020	2021	2020	2020
	in NIS millions				
Earnings per share					
Total net income attributed to bank's shareholders	722	258	2,244	711	975
	In Thousands				
Earnings per share:					
Weighted average of shares of NIS 0.1 par value:					
Balance at the beginning and end of the period	1,164,017	1,164,017	1,164,017	1,164,017	1,164,017
Weighted average of shares of NIS 0.1 par value, used for earnings per share	1,164,017	1,164,017	1,164,017	1,164,017	1,164,017
Earnings per share of NIS 0.1 (in NIS)	0.62	0.22	1.93	0.61	0.84

In the reported period, the Bank did not have securities having a dilutive effect.

4. Accumulated other comprehensive income (loss)

A. Changes in other comprehensive income (loss) after tax effect

						Other comprehensive income (loss) attributed to non-controlling interests	Other comprehensive income (loss) attributed to the Bank's shareholders
	Net adjustments, for presentation of available-for-sale bonds at fair value	Adjustments from translation of financial statements ⁽¹⁾	Net profit (loss) in respect of cash flows hedge	Adjustments in respect of employee benefits	Total		
in NIS millions							
A. For the three months ended September 30, 2021 and 2020 (unaudited)							
Balance at June 30, 2021	233	(548)	-	(644)	(959)	(13)	(946)
Net change during the period	(30)	(34)	-	(17)	(81)	(1)	(80)
Balance at September 30, 2021	203	(582)	-	(661)	(1,040)	(14)	(1,026)
Balance at June 30, 2020	479	(330)	2	(716)	(565)	(12)	(553)
Net change during the period	9	(28)	-	⁽²⁾ (82)	(101)	1	(102)
Balance at September 30, 2020	488	(358)	2	(798)	(666)	(11)	(655)
B. For the nine months ended September 30, 2021 and 2020 (unaudited)							
Balance at December 31, 2020 (audited)	486	(598)	1	(799)	(910)	(13)	(897)
Net change during the period	(283)	16	(1)	138	(130)	(1)	(129)
Balance at September 30, 2021	203	(582)	-	(661)	(1,040)	(14)	(1,026)
Balance at December 31, 2019 (audited)	374	(344)	2	(524)	(492)	(11)	(481)
Net change during the period	114	(14)	-	⁽²⁾ (274)	(174)	-	(174)
Balance at September 30, 2020	488	(358)	2	(798)	(666)	(11)	(655)
C. For the year of 2020 (audited)							
Balance at December 31, 2019	374	(344)	2	(524)	(492)	(11)	(481)
Net change during the year	112	(254)	(1)	⁽²⁾ (275)	(418)	(2)	(416)
Balance at December 31, 2020	486	(598)	1	(799)	(910)	(13)	(897)

Footnotes:

- (1) Including adjustments from translation of financial statements of a consolidated subsidiary - Discount Bancorp Inc., the functional currency of which is different from that of the Bank.
- (2) Including an amount of NIS 354 million for the nine months ended 2020, and an amount of NIS 365 million in the whole of 2020, in respect of the 2020 retirement plan, see Note 8 C.

4. Accumulated other comprehensive income (loss) (continued)

B. Changes in other comprehensive income (loss) component before tax effect and after tax effect

	Unaudited					
	For the three months ended					
	September 30, 2021		September 30, 2020			
	Before taxes	Tax effect	After taxes	Before taxes	Tax effect	After taxes
in NIS millions						
Changes in components of accumulated other comprehensive income (loss), before attribution to non-controlling interests:						
Adjustments for presentation of available-for-sale bonds at fair value						
Net unrealized income (loss) from adjustments to fair value	(12)	9	(3)	101	(22)	79
Income on available-for-sale bonds reclassified to the statement of income ⁽²⁾	(31)	4	(27)	(90)	20	(70)
Net change during the period	(43)	13	(30)	11	(2)	9
Translation adjustments						
Adjustments from translation of financial statement ⁽¹⁾	(34)	-	(34)	(28)	-	(28)
Net change during the period	(34)	-	(34)	(28)	-	(28)
Cash flow hedging						
Net income in respect of cash flow hedging	-	-	-	4	(2)	2
Net income in respect of cash flow hedging reclassified to the statement of income	-	-	-	(4)	2	(2)
Net change during the period	-	-	-	-	-	-
Employee benefits						
Net actuarial loss	(47)	15	(32)	(168)	58	⁽⁴⁾ (110)
loss reclassified to the statement of income ⁽³⁾	22	(7)	15	44	(16)	28
Net change during the period	(25)	8	(17)	(124)	42	(82)
Total net changes during the period	(102)	21	(81)	(141)	40	(101)
Changes in components of accumulated other comprehensive income (loss) attributed to non-controlling interests:						
Total net changes during the period	(1)	-	(1)	1	-	1
Changes in components of accumulated other comprehensive loss attributed to the Bank's shareholders:						
Total net changes during the period	(101)	21	(80)	(142)	40	(102)

For footnotes see next page.

4. Accumulated other comprehensive income (loss) (continued)

B. Changes in other comprehensive income (loss) component before tax effect and after tax effect (continued)

	Unaudited						Audited		
	For the nine months ended						For the year ended		
	2021		2020		2020		2020		
	Before taxes	Tax effect	After taxes	Before taxes	Tax effect	After taxes	Before taxes	Tax effect	After taxes
in NIS millions									
Changes in components of accumulated other comprehensive income (loss), before attribution to non-controlling interests:									
Adjustments for presentation of available-for-sale bonds at fair value									
Net unrealized income (loss) from adjustments to fair value	(285)	98	(187)	520	(156)	364	560	(169)	391
Income on available-for-sale bonds reclassified to the statement of income ⁽²⁾	(135)	39	(96)	(361)	111	(250)	(403)	124	(279)
Net change during the period	(420)	137	(283)	159	(45)	114	157	(45)	112
Translation adjustments									
Adjustments from translation of financial statement ⁽¹⁾	16	-	16	(14)	-	(14)	(254)	-	(254)
Net change during the period	16	-	16	(14)	-	(14)	(254)	-	(254)
Cash flow hedging									
Net income in respect of cash flow hedging	-	-	-	2	(1)	1	2	(1)	1
Net income in respect of cash flow hedging reclassified to the statement of income	(1)	-	(1)	(2)	1	(1)	(3)	1	(2)
Net change during the period	(1)	-	(1)	-	-	-	(1)	-	(1)
Employee benefits									
Net actuarial (loss) profit	27	(9)	18	(496)	170	⁽⁴⁾ (326)	(892)	304	⁽⁴⁾ (588)
loss reclassified to the statement of income ⁽³⁾	182	(62)	120	80	(28)	52	475	(162)	313
Net change during the period	209	(71)	138	(416)	142	(274)	(417)	142	(275)
Total net change during the period	(196)	66	(130)	(271)	97	(174)	(515)	97	(418)
Changes in components of accumulated other comprehensive loss attributed to non-controlling interests:									
Total net change during the period	(1)	-	(1)	-	-	-	(2)	-	(2)
Changes in components of accumulated other comprehensive loss attributed to the Bank's shareholders:									
Total net change during the period	(195)	66	(129)	(271)	97	(174)	(513)	97	(416)

Footnotes:

- (1) Including adjustments from translation of financial statement of a consolidated subsidiary - Discount Bancorp Inc., the functional currency of which is different from that of the Bank.
- (2) The pre-tax amount is reported in the of statement of profit and loss in the item "non-interest financing income". For further details see the note on non-interest financing income.
- (3) The pre-tax amount has been classified to other expenses.
- (4) Including an amount of NIS 354 million for the nine months ended 2020, and an amount of NIS 365 million in the whole of 2020, in respect of the 2020 retirement plan, see Note 8 C.

5. Securities

A. Composition

Unaudited					
September 30, 2021					
	Book value	Amortized cost	Unrecognized gains from adjustment to fair value	Unrecognized losses from adjustment to fair value	Fair value ⁽¹⁾
In NIS millions					

(1) Held-to-maturity bonds

Bonds and loans:

Of the Israeli Government	8,518	8,518	197	57	8,658
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	404	404	4	2	406
Of others abroad ⁽⁵⁾	121	121	5	-	126
Total held-to-maturity bonds	9,043	9,043	206	59	9,190

Unaudited					
September 30, 2021					
	Book value	Amortized cost	Accumulated other comprehensive income		Fair value ⁽¹⁾
			Profits	Losses	
In NIS millions					

(2) Available- for- sale bonds

Bonds and loans:

Of the Israeli Government	20,539	20,386	254	101	20,539
Of foreign governments	2,587	2,603	11	27	2,587
Of Israeli financial institutions	129	125	4	-	129
Of foreign financial institutions	420	410	10	-	420
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	7,527	7,497	80	50	7,527
Of others in Israel	532	510	22	-	532
Of others abroad ⁽⁵⁾	1,988	1,920	70	2	1,988
Total Available- for- sale bonds	33,722	33,451	(2) 451	(2) 180	33,722

Unaudited					
September 30, 2021					
	Book value	Cost	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value ⁽¹⁾⁽³⁾
In NIS millions					

(3) Investment in not for trading shares	1,505	1,414	⁽⁴⁾ 95	⁽⁴⁾ 4	1,505
Of which: shares, the fair value of which is not readily available	1,233	1,233	-	-	1,233
Total not for trading securities	44,270	43,908			44,417

For footnotes see next page.

5. Securities (continued)

A. Composition (Continued)

	Unaudited				
	September 30, 2021				
	Book value	Amortized cost (in shares - cost)	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value ⁽¹⁾
	In NIS millions				
(4) Trading Securities					
Bonds and loans:					
Of the Israeli Government	1,595	1,599	1	5	1,595
Of foreign governments	44	44	-	-	44
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	26	25	1	-	26
Of others in Israel	23	27	1	5	23
Total bonds	1,688	1,695	3	10	1,688
Shares	4	4	1	1	4
Total trading securities	1,692	1,699	⁽⁴⁾ 4	⁽⁴⁾ 11	1,692
Total securities	45,962	45,607			46,109

Footnotes:

- (1) Fair value data based on market prices, does not necessarily reflect the price that may be obtained on the sale of securities in large volumes.
- (2) Included in "Accumulated other comprehensive income".
- (3) Regarding shares in this column without readily determinable fair value, are presented cost minus impairment adjusted upwards or downwards to observable prices in orderly transactions for the identical or a similar investment of the same issuer.
- (4) Recorded in the statement of profit and loss.
- (5) Municipal bonds and bonds of states in the U.S.A.

5. Securities (continued)

A. Composition (continued)

	Unaudited				
	September 30, 2020				
	Book value	Amortized cost	Unrecognized gains from adjustment to fair value	Unrecognized losses from adjustment to fair value	Fair value ⁽¹⁾
	In NIS millions				
(1) Held-to-maturity bonds					
Bonds and loans:					
Of the Israeli Government	7,248	7,248	312	-	7,560
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	215	215	7	1	221
Of others abroad ⁽⁵⁾	175	175	6	2	179
Total held-to-maturity bonds	7,638	7,638	325	3	7,960

For footnotes see next page.

	Unaudited				
	September 30, 2020				
	Book value	Amortized cost	Accumulated other comprehensive income		Fair value ⁽¹⁾
	In NIS millions				
			Profits	Losses	
(2) Available- for- sale bonds					
Bonds and loans:					
Of the Israeli Government	18,896	18,461	490	55	18,896
Of foreign governments	837	811	33	7	837
Of Israeli financial institutions	138	138	1	1	138
Of foreign financial institutions	833	817	20	4	833
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	7,959	7,788	179	8	7,959
Of others in Israel	389	379	13	3	389
Of others abroad ⁽⁵⁾	2,236	2,183	65	12	2,236
Total Available- for- sale bonds	31,288	30,577	(2) 801	(2) 90	31,288

	Unaudited				
	September 30, 2020				
	Book value	Cost	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value ⁽¹⁾⁽³⁾
	In NIS millions				
(3) Investment in not for trading shares	1,047	994	⁽⁴⁾ 54	⁽⁴⁾ 1	1,047
Of which: shares, the fair value of which is not readily available	930	930	-	-	930
Total not for trading securities	39,973	39,209			40,295

For footnotes see next page.

5. Securities (continued)

A. Composition (continued)

Unaudited					
September 30, 2020					
	Book value	Amortized cost (in shares - cost)	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value ⁽¹⁾
In NIS millions					
(4) Trading Securities					
Bonds and loans:					
Of the Israeli Government	1,350	1,350	5	5	1,350
Of foreign governments	26	26	-	-	26
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	49	47	2	-	49
Of others in Israel	18	24	-	6	18
Of others abroad	14	14	-	-	14
Total bonds	1,457	1,461	7	11	1,457
Shares	1	2	-	1	1
Total trading securities	1,458	1,463	⁽⁴⁾ 7	⁽⁴⁾ 12	1,458
Total securities	41,431	40,672			41,753

Footnotes:

- (1) Fair value data based on market prices, does not necessarily reflect the price that may be obtained on the sale of securities in large volumes.
- (2) Included in "Accumulated other comprehensive income".
- (3) Regarding shares in this column without readily determinable fair value, are presented cost minus impairment adjusted upwards or downwards to observable prices in orderly transactions for the identical or a similar investment of the same issuer.
- (4) Recorded in the statement of profit and loss.
- (5) Municipal bonds and bonds of states in the U.S.A.

5. Securities (continued)

A. Composition (continued)

Audited					
December 31, 2020					
	Book value	Amortized cost	Unrecognized gains from adjustment to fair value	Unrecognized losses from adjustment to fair value	Fair value ⁽¹⁾
In NIS millions					
(1) Held-to-maturity bonds					
Bonds and loans:					
Of the Israeli Government	7,594	7,594	301	-	7,895
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	165	165	6	1	170
Of others abroad ⁽⁵⁾	164	164	6	2	168
Total held-to-maturity bonds	7,923	7,923	313	3	8,233
Audited					
December 31, 2020					
	Book value	Amortized cost	Accumulated other comprehensive income		Fair value ⁽¹⁾
			Profits	Losses	
In NIS millions					
(2) Available- for- sale securities					
Bonds and loans:					
Of the Israeli Government	21,209	20,745	488	24	21,209
Of foreign governments	836	830	25	19	836
Of Israeli financial institutions	138	136	2	-	138
Of foreign financial institutions	475	464	12	1	475
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	7,799	7,657	148	6	7,799
Of others in Israel	379	360	19	-	379
Of others abroad ⁽⁵⁾	1,797	1,725	74	2	1,797
Total Available- for- sale bonds	⁽⁶⁾ 32,633	31,917	⁽²⁾ 768	⁽²⁾ 52	32,633
Audited					
December 31, 2020					
	Book value	Cost	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value ⁽¹⁾⁽³⁾
In NIS millions					
(3) Investment in not for trading shares	1,092	1,051	⁽⁴⁾ 42	⁽⁴⁾ 1	1,092
Shares	1,000	1,000	-	-	1,000
Total shares	41,648	40,891			41,958

For footnotes see next page.

5. Securities (continued)

A. Composition (continued)

Audited					
December 31, 2020					
	Book value	Amortized cost (in shares - cost)	Unrealized gains from adjustment to fair value	Unrealized losses from adjustment to fair value	Fair value ⁽¹⁾
In NIS millions					
(4) Trading Securities					
Bonds and loans:					
Of the Israeli Government	1,057	1,049	8	-	1,057
Of foreign governments	26	26	-	-	26
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	40	39	1	-	40
Of others in Israel	13	16	1	4	13
Total bonds	1,136	1,130	10	4	1,136
Shares	1	1	1	1	1
Total trading securities	1,137	1,131	(4)11	(4)5	1,137
Total securities	42,785	42,022			43,095

Footnotes:

- (1) Fair value data based on market prices, does not necessarily reflect the price that may be obtained on the sale of securities in large volumes.
- (2) Included in "Accumulated other comprehensive income".
- (3) Regarding shares in this column without readily determinable fair value, are presented cost minus impairment adjusted upwards or downwards to observable prices in orderly transactions for the identical or a similar investment of the same issuer.
- (4) Recorded in the statement of profit and loss.
- (5) Municipal bonds and bonds of states in the U.S.A.
- (6) Including securities sold by overseas consolidated subsidiary under repurchase terms from the available for sale portfolio with a market value of NIS 184 million (approx. US\$ 57 million).

5. Securities (continued)

B. Amortized cost and unrealized losses, according to the length of the period and rate of impairment of held-to-maturity bonds which are in an unrealized loss position – consolidated

Unaudited								
September 30, 2021								
	Less than 12 months				More than 12 months			
	Unrecognized losses from adjustment to fair value				Unrecognized losses from adjustment to fair value			
	Amortized cost	0-20%	20-40%	Total	Amortized cost	0-20%	20-40%	Total

In NIS millions								
Held-to-maturity bonds								
Bonds and loans:								
Of the Israeli Government	1,881	57	-	57	-	-	-	-
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	192	2	-	2	17	(1)	-	-
Total held-to-maturity bonds	2,073	59	-	59	17	-	-	-

Unaudited								
September 30, 2020								
	Less than 12 months				More than 12 months			
	Unrecognized losses from adjustment to fair value				Unrecognized losses from adjustment to fair value			
	Amortized cost	0-20%	20-40%	Total	Amortized cost	0-20%	20-40%	Total

In NIS millions								
Held-to-maturity bonds								
Bonds and loans:								
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	46	(1)	-	-	20	1	-	1
Of others abroad	-	-	-	-	34	2	-	2
Total held-to-maturity bonds	46	-	-	-	54	3	-	3

Audited								
December 31, 2020								
	Less than 12 months				More than 12 months			
	Unrecognized losses from adjustment to fair value				Unrecognized losses from adjustment to fair value			
	Amortized cost	0-20%	20-40%	Total	Amortized cost	0-20%	20-40%	Total

In NIS millions								
Held-to-maturity bonds								
Bonds and loans:								
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	34	1	-	1	6	(1)	-	-
Of others in Israel	1	(1)	-	-	-	-	-	-
Of others abroad	-	-	-	-	32	2	-	2
Total held-to-maturity bonds	35	1	-	1	38	2	-	2

Footnote:

(1) An amount lower than NIS 1 million.

5. Securities (continued)

C. Fair value and unrealized losses, according to the length of the period and rate of impairment of available-for-sale bonds which are in an unrealized loss position- consolidated

Unaudited								
September 30, 2021								
	Less than 12 months				More than 12 months			
	Fair value	Unrealized losses			Fair value	Unrealized losses		
0-20%		20-40%	Total	0-20%		20-40%	Total	
In NIS millions								
Available- for-sale bonds								
Bonds and loans:								
Of the Israeli Government	3,753	78	-	78	244	23	-	23
Of foreign governments	751	27	-	27	-	-	-	-
Of foreign financial institutions	75	(1)	-	-	35	(1)	-	-
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	3,216	50	-	50	26	(1)	-	-
Of others abroad	195	2	-	2	-	-	-	-
Total available-for-sale bonds	7,990	157	-	157	305	23	-	23

Unaudited								
September 30, 2020								
	Less than 12 months				More than 12 months			
	Fair value	Unrealized losses			Fair value	Unrealized losses		
0-20%		20-40%	Total	0-20%		20-40%	Total	
In NIS millions								
Available- for-sale bonds								
Bonds and loans:								
Of the Israeli Government	3,882	53	-	53	1,109	2	-	2
Of foreign governments	441	7	-	7	-	-	-	-
Of Israeli financial institutions	70	1	-	1	-	-	-	-
Of foreign financial institutions	180	3	-	3	40	1	-	1
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	812	2	-	2	428	6	-	6
Of others in Israel	70	3	-	3	-	-	-	-
Of others abroad	658	9	-	9	92	3	-	3
Total available-for-sale bonds	6,113	78	-	78	1,669	12	-	12

Footnote:

(1) An amount lower than NIS 1 million.

5. Securities (continued)

C. Fair value and unrealized losses, according to the length of the period and rate of impairment of available-for-sale bonds which are in an unrealized loss position – consolidated (continued)

Audited								
December 31, 2020								
	Less than 12 months				More than 12 months			
	Fair value	Unrealized losses			Fair value	Unrealized losses		
0-20%		20-40%	Total	0-20%		20-40%	Total	
In NIS millions								
Available- for-sale bonds								
Bonds and loans:								
Of the Israeli Government	3,959	23	-	23	1,110	1	-	1
Of foreign governments	459	19	-	19	-	-	-	-
Of Israeli financial institutions	15	(1)	-	-	-	-	-	-
Of foreign financial institutions	50	(1)	-	-	37	1	-	1
Mortgage-backed-securities (MBS) or Assets - backed-securities (ABS)	936	4	-	4	424	2	-	2
Of others in Israel	30	(1)	-	-	-	-	-	-
Of others abroad	98	2	-	2	87	(1)	-	-
Total available-for-sale bonds	5,547	48	-	48	1,658	4	-	4

Footnote:

(1) An amount lower than NIS 1 million.

D. The securities portfolio, as of September 30, 2021, includes investments in asset backed securities, primarily investment in mortgage-backed-securities (MBS), which are held mainly by a consolidated subsidiary abroad. Details regarding the terms "Mortgage-backed- securities - MBS", A real estate mortgage investment conduit (REMIC), a stripped MBS, "Mortgage Pass - Through" and "Collateralized Mortgage Obligation - CMO" were brought in Note 12 to the financial statements as of December 31, 2020.

E. Most of the unrealized losses as at September 30, 2021 relate to securities rated as "investment grade" and they are attributed to certain factors, including changes in market interest rate subsequent to date of acquisition, an increase in margins occurring in the credit market concerning similar types of securities, the impact of inactive markets and changes in the rating of securities. For debt securities, there are no securities past due or securities for which the Bank and/or its relevant consolidated companies estimates that it is not probable that they will be able to collect all the amounts owed to them pursuant to the investment contracts.

Whereas the Bank and the relevant subsidiaries do not intend to sell securities having an unrealized loss, the Bank and the relevant subsidiaries do not view the impairment in value of these investments to be other than temporarily impaired at September 30, 2021.

F. **Fair value presentation.** The balances of securities as of September 30, 2021, September 30, 2020, and December 31, 2020, include securities amounting to NIS 35,686 million, NIS 32,863 million and NIS 33,862 million, respectively, that are presented at fair value.

5. Securities (continued)

G. Additional details (consolidated) regarding mortgage and asset backed bonds (continued)

	Unaudited			
	September 30, 2020			
	Amortized cost	Unrealized gains from adjustment to fair value ⁽¹⁾	Unrealized losses from adjustment to fair value ⁽¹⁾	Fair value
	In NIS millions			
1. Mortgage-backed bonds (MBS):				
Available-for-sale bonds				
Mortgage pass-through bonds:	730	22	-	752
of which:				
Bonds guaranteed by GNMA	495	13	-	508
Bonds issued by FHLMC and FNMA	235	9	-	244
Other mortgage-backed bonds (including CMO, REMIC and STRIPPED MBS):	5,948	154	2	6,100
Of which Bonds issued or guaranteed by FHLMC, FNMA and GNMA	5,948	154	2	6,100
Total available-for-sale MBS bonds	6,678	176	2	6,852
Held-to-maturity bonds				
Mortgage pass-through bonds:	18	2	-	20
of which:				
Bonds guaranteed by GNMA	13	1	-	14
Bonds issued by FHLMC and FNMA	5	1	-	6
Other mortgage-backed bonds (including CMO, REMIC and STRIPPED MBS):	197	5	1	201
Of which Bonds issued or guaranteed by FHLMC, FNMA and GNMA	197	5	1	201
Total held-to-maturity MBS bonds	215	7	1	221
Trading bonds				
Other mortgage-backed bonds (including CMO, REMIC and STRIPPED MBS):	47	2	-	49
Of which Bonds issued or guaranteed by FHLMC, FNMA and GNMA	47	2	-	49
Total mortgage-backed trading bonds (MBS)	47	2	-	49
Total mortgage-backed bonds (MBS)	6,940	185	3	7,122
2. Total Asset-backed available-for-sale bonds (ABS)	1,110	3	6	1,107
Of which collateralized bonds CLO	1,106	3	6	1,103
Of which Asset-backed bond (ABS)	4	-	-	4
Total mortgage and asset-backed bonds	8,050	188	9	8,229

Footnote:

(1) For available for sale bonds-accumulated other comprehensive income.

5. Securities (continued)

G. Additional details (consolidated) regarding mortgage and asset backed bonds (continued)

	Audited			
	December 31, 2020			
	Amortized cost	Unrealized gains from adjustment to fair value ⁽¹⁾	Unrealized losses from adjustment to fair value ⁽¹⁾	Fair value
	In NIS millions			
1. Mortgage-backed bonds (MBS):				
Available-for-sale bonds				
Mortgage pass-through bonds:	613	20	-	633
of which:				
Bonds guaranteed by GNMA	415	12	-	427
Bonds issued by FHLMC and FNMA	198	8	-	206
Other mortgage-backed bonds (including CMO, REMIC and STRIPPED MBS):	5,931	124	4	6,051
Of which Bonds issued or guaranteed by FHLMC, FNMA and GNMA	5,931	124	4	6,051
Total available-for-sale MBS bonds	6,544	144	4	6,684
Held-to-maturity bonds				
Mortgage pass-through bonds:	16	1	-	17
of which:				
Bonds guaranteed by GNMA	12	1	-	13
Bonds issued by FHLMC and FNMA	4	-	-	4
Other mortgage-backed bonds (including CMO, REMIC and STRIPPED MBS):	149	5	1	153
Of which Bonds issued or guaranteed by FHLMC, FNMA and GNMA	149	5	1	153
Total held-to-maturity MBS bonds	165	6	1	170
Trading bonds				
Other mortgage-backed bonds (including CMO, REMIC and STRIPPED MBS):	39	1	-	40
Of which Bonds issued or guaranteed by FHLMC, FNMA and GNMA	39	1	-	40
Total mortgage-backed trading bonds (MBS)	39	1	-	40
Total mortgage-backed bonds (MBS)	6,748	151	5	6,894
2. Total Asset-backed available-for-sale bonds (ABS)	1,113	4	2	1,115
Of which collateralized bonds CLO	1,109	4	2	1,111
Of which Asset-backed bond (ABS)	4	-	-	4
Total mortgage and asset-backed bonds	7,861	155	7	8,009

Footnote:

(1) For available for sale bonds-accumulated other comprehensive income.

5. Securities (continued)

H. Additional details (consolidated) regarding mortgage and asset backed securities

Additional details regarding mortgage and asset backed securities in unrealized loss position

	Unaudited			
	September 30, 2021			
	Less than 12 months	12 months and over		
	Unrealized	Unrealized		
	Fair value	losses	Fair value	losses
In NIS millions				
1. Mortgage-backed bonds (MBS):				
Available-for-sale bonds				
Bonds issued by FHLMC and FNMA	33	1	-	-
Other mortgage-backed bonds (including CMO, REMIC and STRIPPED MBS):				
Bonds issued or guaranteed by FHLMC, FNMA and GNMA	2,833	48	26	(1)
Total other mortgage-backed bonds	2,833	48	26	-
Total available-for-sale MBS	2,866	49	26	-
Held-to-maturity bonds				
Other mortgage-backed bonds (including CMO, REMIC and STRIPPED MBS):				
Bonds issued or guaranteed by FHLMC, FNMA and GNMA	190	2	17	(1)
Total other mortgage-backed bonds	190	2	17	-
Total held-to-maturity MBS bonds	190	2	17	-
Total mortgage-backed bonds (MBS)	3,056	51	43	-
2. Asset-backed available-for-sale bonds (ABS)				
Collateralized bonds CLO	350	1	-	-
Total asset-backed available-for-sale bonds (ABS)	350	1	-	-
Total mortgage and asset-backed bonds	3,406	52	43	-

Footnote:

(1) Amount lower than NIS 1 million

5. Securities (continued)

H. Additional details (Consolidated) regarding mortgage and asset backed securities (continued)

Additional details regarding mortgage and asset backed securities in unrealized loss position (continued)

	Unaudited			
	September 30, 2020			
	Less than 12 months	12 months and over	Unrealized	Unrealized
	Fair value	losses	Fair value	losses
	In NIS millions			
1. Mortgage-backed bonds (MBS):				
Available-for-sale bonds				
Other mortgage backed bonds (including CMO, REMIC and STRIPPED MBS):				
Bonds issued or guaranteed by FHLMC, FNMA and GNMA	658	1	27	1
Total other mortgage backed bonds	658	1	27	1
Total available-for-sale MBS bonds	658	1	27	1
Held-to-maturity securities				
Other mortgage backed bonds (including CMO, REMIC and STRIPPED MBS):				
Bonds issued or guaranteed by FHLMC, FNMA and GNMA	46	(1)	19	1
Total other mortgage backed bonds	46	-	19	1
Total held-to-maturity MBS bonds	46	-	19	1
Total mortgage-backed bonds (MBS)	704	1	46	2
2. Asset-backed available-for-sale bonds (ABS)				
Collateralized bonds CLO	150	1	401	5
Of which Asset-backed bond (ABS)	4	(1)	-	-
Total asset backed available-for-sale bond (ABS)	154	1	401	5
Total mortgage and asset backed bond	858	2	447	7

Footnote:

(1) Amount lower than NIS 1 million

5. Securities (continued)

H. Additional details (Consolidated) regarding mortgage and asset backed securities (continued)

Additional details regarding mortgage and asset backed securities in unrealized loss position (continued)

Audited				
December 31, 2020				
	Less than 12 months	12 months and over		
	Fair value	Unrealized losses	Fair value	Unrealized losses
In NIS millions				
1. Mortgage-backed bonds (MBS):				
Available-for-sale securities				
B. Other Mortgage-Backed Securities (including CMO, REMIC and STRIPPED MBS):				
Bonds issued or guaranteed by FHLMC, FNMA and GNMA	913	4	12	(1)
Total other mortgage-backed bonds	913	4	12	-
Total available-for-sale MBS bonds	913	4	12	-
Held-to-maturity bonds				
Other mortgage-backed bonds (including CMO, REMIC and STRIPPED MBS):				
Bonds issued or guaranteed by FHLMC, FNMA and GNMA	33	1	6	(1)
Total other mortgage-backed bonds	33	1	6	-
Total held-to-maturity MBS bonds	33	1	6	-
Total mortgage-backed bonds (MBS)	946	5	18	-
2. Asset-backed available-for-sale bonds (ABS)				
Collateralized bonds CLO	22	(1)	412	2
Of which Asset-backed bond (ABS)	1	(1)	-	-
Total asset-backed available-for-sale bonds (ABS)	23	-	412	2
Total mortgage and asset backed bonds	969	5	430	2

Footnote:

(1) Amount lower than NIS 1 million

I. Information regarding impaired bonds

	September 30, 2021	September 30, 2020	December 31, 2020
In NIS millions			
Recorded amount of non accruing interest income impaired bonds	7	50	13

J. Zim shares

The Bank and MDB had received in the past shares in ZIM Combined Shipping Services Ltd. (hereinafter: "ZIM"), as part of a debt arrangement, which were recorded at zero value. In accordance with a report by ZIM, the issue of ZIM shares on the New York Stock Exchange (NYSE) was concluded on February 1, 2021. Blocking arrangements applied to the said shares, which terminated on July 26, 2021, and the process of realization of these shares began. MDB has realized its holdings in full, while the Bank has realized a part of its holdings. A pre-tax gain of NIS 110 million was recorded in the first nine months of 2021. The remaining balance of holdings in these share is recorded in the financial statements as of September 30, 2021 at NIS 15 million.

6. Credit risk, credit to the public and allowance for credit losses

General. Debts – in this Note: Credit to the public, credit to Governments, deposits with banks and other debts, excluding bonds, securities borrowed or purchased under agreements to resell and assets in respect of the " Maof" market activity.

It is noted, that Note 14 presents the details included in this Note, as well as an extended discussion thereof.

1. Debts, credit to the public and the balance of allowance for credit losses – consolidated

	Unaudited					Total
	September 30, 2021					
	Credit to the public			Total Governments	Banks and	
	Commercial	Private Individuals - Housing Loans	Private Individuals - Other Loans			
	In NIS millions					
Recorded amount of debts:						
Examined on a specific basis ⁽¹⁾	95,628	1	976	96,605	4,680	101,285
Examined on a group basis:						
The allowance in respect thereof is computed by the extent of arrears	⁽²⁾ 248	50,172	-	50,420	-	50,420
Group - other	30,532	171	29,216	59,919	1,445	61,364
Total debts*	126,408	50,344	30,192	206,944	6,125	213,069
* Of which:						
Restructured troubled debts	1,036	-	211	1,247	-	1,247
Other Impaired debts	726	1	22	749	-	749
Total balance of impaired debts	1,762	1	233	1,996	-	1,996
Debts in arrears of 90 days or more	44	276	44	364	-	364
Other problematic debts	4,236	4	293	4,533	-	4,533
Total Problematic debts	6,042	281	570	6,893	-	6,893
Allowance for Credit Losses in respect of debts:						
Examined on a specific basis ⁽¹⁾	1,742	-	128	1,870	-	1,870
Examined on a group basis:						
The allowance in respect thereof is computed by the extent of arrears	-	⁽³⁾ 251	-	251	-	251
Group - other	367	1	628	996	22	1,018
Total allowance for Credit Losses	2,109	252	756	3,117	22	3,139
Of which: in respect of impaired debts	333	-	98	431	-	431

Footnotes:

- (1) Including credit examined on a specific basis and found not to be impaired in an amount of NIS 99,289 million and the allowance in its respect in an amount of NIS 1,439 million computed on a group basis.
- (2) The balance of commercial debts includes housing loans in the amount of NIS 248 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction.
- (3) Includes the balance of allowance in excess of that required by the extent of arrears method, computed on a specific basis, in amount of NIS 1 million, computed on a group basis, in amount of NIS 187 million.

6. Credit risk, credit to the public and allowance for credit losses (continued)

1. Debts, credit to the public and the balance of allowance for credit losses – consolidated (continued)

	Unaudited					
	September 30, 2020					
	Credit to the public					
	Commercial	Private Individuals - Housing Loans	Private Individuals - Other Loans	Total	Banks and Governments	Total
	In NIS millions					
Recorded amount of debts:						
Examined on a specific basis ⁽¹⁾	89,394	2	599	89,995	7,198	97,193
Examined on a group basis:						
The allowance in respect thereof is computed by the extent of arrears	⁽²⁾ 214	40,952	-	41,166	-	41,166
Group - other	27,821	197	31,121	59,139	1,028	60,167
Total debts*	117,429	41,151	31,720	190,300	8,226	198,526
* Of which:						
Restructured troubled debts	848	-	157	1,005	-	1,005
Other Impaired debts	820	2	27	849	-	849
Total balance of impaired debts	1,668	2	184	1,854	-	1,854
Debts in arrears of 90 days or more	66	357	28	451	-	451
Other problematic debts	3,194	21	459	3,674	-	3,674
Total Problematic debts	4,928	380	671	5,979	-	5,979
Allowance for Credit Losses in respect of debts:						
Examined on a specific basis ⁽¹⁾	1,964	-	99	2,063	-	2,063
Examined on a group basis:						
The allowance in respect thereof is computed by the extent of arrears	⁽³⁾ 1	⁽³⁾ 255	-	256	-	256
Group - other	536	2	787	1,325	15	1,340
Total allowance for Credit Losses	2,501	257	886	3,644	15	3,659
Of which: in respect of impaired debts	338	-	81	419	-	419

Footnotes:

- (1) Including credit examined on a specific basis and found not to be impaired in an amount of NIS 95,339 million and the allowance in its respect in an amount of NIS 1,644 million computed on a group basis.
- (2) The balance of commercial debts includes housing loans in the amount of NIS 214 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction.
- (3) Includes the balance of allowance in excess of that required by the extent of arrears method, computed on a specific basis in amount of NIS 1 million, computed on a group basis in amount of NIS 184 million.

6. Credit risk, credit to the public and allowance for credit losses (continued)

1. Debts, credit to the public and the balance of allowance for credit losses – consolidated (continued)

	Audited					
	December 31, 2020					
	Credit to the public					
	Commercial	Private Individuals - Housing Loans	Private Individuals - Other Loans	Total	Banks and Governments	Total
	In NIS millions					
Recorded amount of debts:						
Examined on a specific basis ⁽¹⁾	91,236	2	663	91,901	6,101	98,002
Examined on a group basis:						
The allowance in respect thereof is computed by the extent of arrears	⁽²⁾ 212	42,505	-	42,717	-	42,717
Group - other	26,697	144	31,020	57,861	928	58,789
Total debts*	118,145	42,651	31,683	192,479	7,029	199,508
* Of which:						
Restructured troubled debts	1,154	-	245	1,399	-	1,399
Other Impaired debts	792	2	14	808	-	808
Total balance of impaired debts	1,946	2	259	2,207	-	2,207
Debts in arrears of 90 days or more	65	318	30	413	-	413
Other problematic debts	4,462	10	413	4,885	-	4,885
Total Problematic debts	6,473	330	702	7,505	-	7,505
Allowance for Credit Losses in respect of debts:						
Examined on a specific basis ⁽¹⁾	2,119	-	148	2,267	-	2,267
Examined on a group basis:						
The allowance in respect thereof is computed by the extent of arrears	⁽³⁾ 1	⁽³⁾ 257	-	258	-	258
Group - other	484	1	751	1,236	15	1,251
Total allowance for Credit Losses	2,604	258	899	3,761	15	3,776
Of which: in respect of impaired debts	373	-	132	505	-	505

Footnotes:

- (1) Including credit examined on a specific basis and found not to be impaired in an amount of NIS 95,795 million and the allowance in its respect in an amount of NIS 1,762 million computed on a group basis.
- (2) The balance of commercial debts includes housing loans in the amount of NIS 212 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction.
- (3) Includes the balance of allowance in excess of that required by the extent of arrears method, computed on a specific basis, in amount of NIS 1 million, computed on a group basis, in amount of NIS 187 million.

6. Credit risk, credit to the public and allowance for credit losses (continued)

2. Movement in the balance of allowance for credit losses – consolidated

	Unaudited					
	Credit to the public					Total
	Commercial	Private Individuals - Housing Loans	Private Individuals - Other Loans	Total	Banks and Governments	
In NIS millions						
Three months ended September 30, 2021						
Balance of allowance for credit losses, as at June 30, 2021	2,421	254	852	3,527	17	3,544
Expenses (expense release) for credit loss	(132)	(1)	2	(131)	5	(126)
Accounting write-offs	(77)	(1)	(70)	(148)	-	(148)
Collection of debts written-off in previous years	65	-	53	118	-	118
Net accounting write-offs	(12)	(1)	(17)	(30)	-	(30)
Adjustments from translation of financial statements	3	-	(6)	(3)	-	(3)
Balance of allowance for credit losses, as at September 30, 2021	2,280	252	831	3,363	22	3,385
Of which: In respect of off-balance sheet credit instruments	171	-	75	246	-	246
Three months ended September 30, 2020						
Balance of allowance for credit losses, as at June 30, 2020	2,484	292	918	3,694	15	3,709
Expenses (expense release) for credit loss	263	(23)	90	330	-	330
Accounting write-offs	(89)	(12)	(101)	(202)	-	(202)
Collection of debts written-off in previous years	51	-	66	117	-	117
Net accounting write-offs	(38)	(12)	(35)	(85)	-	(85)
Adjustments from translation of financial statements	(2)	-	-	(2)	-	(2)
Balance of allowance for credit losses, as at September 30, 2020	2,707	257	973	3,937	15	3,952
Of which: In respect of off-balance sheet credit instruments	206	-	87	293	-	293
Nine months ended September 30, 2021						
Balance of allowance for credit losses, as at December 31, 2020 (audited)	2,817	258	984	4,059	15	4,074
Expenses (expenses release) for credit loss	(563)	(2)	(125)	(690)	7	(683)
Accounting write-offs	(243)	(6)	(202)	(451)	-	(451)
Collection of debts written-off in previous years	262	2	180	444	-	444
Net accounting write-offs	19	(4)	(22)	(7)	-	(7)
Adjustments from translation of financial statements	7	-	(6)	1	-	1
Balance of allowance for credit losses, as at September 30, 2021	2,280	252	831	3,363	22	3,385
Of which: In respect of off-balance sheet credit instruments	171	-	75	246	-	246
Nine months ended September 30, 2020						
Balance of allowance for credit losses, as at December 31, 2019 (audited)	1,823	207	717	2,747	1	2,748
Expenses for credit loss	1,017	68	419	1,504	14	1,518
Accounting write-offs	(320)	(18)	(356)	(694)	-	(694)
Collection of debts written-off in previous years	188	-	193	381	-	381
Net accounting write-offs	(132)	(18)	(163)	(313)	-	(313)
Adjustments from translation of financial statements	(1)	-	-	(1)	-	(1)
Balance of allowance for credit losses, as at September 30, 2020	2,707	257	973	3,937	15	3,952
Of which: In respect of off-balance sheet credit instruments	206	-	87	293	-	293

7. Deposits from the public

A. Type of deposits according to location of raising the deposit and type of depositor

	Unaudited		Audited
	September 30		December 31
	2021	2020	2020
	In NIS millions		
In Israel			
Demand deposits:			
Non-interest bearing	63,297	47,422	51,252
Interest bearing	55,934	54,948	56,454
Total demand deposits	119,231	102,370	107,706
Time deposits	94,270	94,017	90,798
Total deposits in Israel*	213,501	196,387	198,504
* Of which:			
Private individuals deposits	108,897	105,808	106,847
Institutional bodies deposits	17,298	⁽¹⁾ 14,674	14,615
Corporations and others deposits	87,306	⁽¹⁾ 75,905	77,042
Outside Israel			
Demand deposits:			
Non-interest bearing	7,088	6,032	5,629
Interest bearing	21,675	17,493	18,246
Total demand deposits	28,763	23,525	23,875
Time deposits	3,129	5,196	3,739
Total deposits outside Israel	31,892	28,721	27,614
Total deposits from the public	245,393	225,108	226,118

Footnote:

(1) Reclassified – improvement in the attribution of the balance of several customers' deposits.

B. Deposits from the public according to size, on a consolidated basis

Deposit limit	Unaudited		Audited
	September 30		December 31
	2021	2020	2020
In NIS millions	Balance In NIS millions		
Up to 1	87,363	84,648	86,723
Over 1 up to 10	65,107	63,072	63,483
Over 10 up to 100	37,687	35,763	35,663
Over 100 up to 500	26,495	24,202	19,226
Over 500	28,741	17,423	21,023
Total	245,393	225,108	226,118

8. Employee Benefits (continued)

B. Defined benefit plan (continued)

1. Commitment and financing status (continued)

1.2 CHANGE IN FAIR VALUE OF THE PLAN'S ASSETS AND FINANCING STATUS OF THE PLAN

	Unaudited				Audited
	For the three months ended September 30,		For the nine months ended September 30,		For the year ended December 31,
	2021	2020	2021	2020	2020
Severance pay, retirement and pension payments					
in NIS millions					
Fair value of the plan's assets at the beginning of the period	1,272	1,513	1,318	1,625	1,625
Actual return on the plan's assets	10	51	99	(33)	48
Deposits by the Bank to the plan	5	6	16	18	23
Benefits paid	(5)	(11)	(151)	(51)	(378)
Fair value of the program's assets at the end of the period	1,282	1,559	1,282	1,559	1,318
Financing status - net liability, recognized at the end of the period	(1,611)	(2,080)	(1,611)	(2,080)	(1,815)

1.3 AMOUNTS RECOGNIZED IN THE CONSOLIDATED BALANCE SHEET

	Unaudited				Audited	
	September 30		December 31		December 31	
	2021	2020	2021	2020	2020	
	Severance pay, retirement and pension payments		Post retirement retiree benefits		Severance pay, retirement and pension payments	Post retirement retiree benefits
in NIS millions						
Amounts recognized in the item "other liabilities"	(1,611)	(2,080)	(619)	(639)	(1,815)	(613)
Net liability at the end of the period	(1,611)	(2,080)	(619)	(639)	(1,815)	(613)

1.4 AMOUNTS RECOGNIZED IN ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS), BEFORE TAX EFFECT

	Unaudited				Audited	
	September 30		December 31		December 31	
	2021	2020	2021	2020	2020	
	Severance pay, retirement and pension payments		Post retirement retiree benefits		Severance pay, retirement and pension payments	Post retirement retiree benefits
in NIS millions						
Net actuarial loss	(928)	(1,172)	(66)	(33)	(1,152)	(53)
Net cost in respect of prior service	-	-	1	2	-	2
Closing balances of accumulated other comprehensive loss	(928)	(1,172)	(65)	(31)	(1,152)	(51)

8. Employee Benefits (continued)

B. Defined benefit plan (continued)

1. Commitment and financing status (continued)

1.5 PLANS IN WHICH THE COMMITMENT IN RESPECT OF CUMULATIVE BENEFITS EXCEEDS THE PLAN'S ASSETS

	Unaudited	Audited	
	September 30	December 31	
	2021	2020	2020
Severance pay, retirement and pension payments			
	in NIS millions		
Commitment in respect of cumulative benefits	2,331	3,098	2,561
Fair value of the plan's assets	1,141	1,378	1,146

1.6 PLANS IN WHICH THE COMMITMENT IN RESPECT OF ANTICIPATED BENEFITS EXCEEDS THE PLAN'S ASSETS

	Unaudited	Audited	
	September 30	December 31	
	2021	2020	2020
Severance pay, retirement and pension payments			
	in NIS millions		
Commitment in respect of anticipated benefits	2,893	3,639	3,133
Fair value of the plan's assets	1,282	1,559	1,318

8. Employee Benefits (continued)

B. Defined benefit plan (continued)

2. Expense for the period

2.1 COMPONENTS OF NET BENEFIT COSTS RECOGNIZED IN THE STATEMENT OF PROFIT AND LOSS IN RESPECT OF DEFINED BENEFITS PENSION AND DEFINED DEPOSIT PLANS

	Unaudited				Audited
	For the three months ended September 30,		For the nine months ended September 30,		For the year ended December,
	2021	2020	2021	2020	2020
	in NIS millions				
Severance pay, retirement and pension payments					
Cost of service	27	25	79	70	90
Cost of interest	13	18	42	60	75
Anticipated return on assets of the plan	(15)	(15)	(45)	(44)	(58)
Amortization of unrecognized amounts:					
Net actuarial loss	16	20	55	43	65
Total amortization of unrecognized amounts	16	20	55	43	65
Other, including loss from reduction or settlement	7	25	129	40	413
Total net cost of benefits	48	73	260	169	585
Total expense regarding defined deposits pension plans	50	52	143	151	201
Total expenses included in respect Severance pay, retirement and pension payments	98	125	403	320	786
Of which: expenses included in salaries and related expenses	77	77	222	221	291
Of which: expenses included in other expenses	21	48	181	99	495
Post retirement retiree benefits					
Cost of service	2	1	5	4	6
Cost of interest	4	4	12	12	16
Amortization of unrecognized amounts:					
Net actuarial income	(1)	-	(1)	(2)	(2)
Cost of prior service	-	(1)	(1)	(1)	(1)
Total amortization of unrecognized amounts	(1)	(1)	(2)	(3)	(3)
Total net cost of benefits	5	4	15	13	19
Of which: expenses included in salaries and related expenses	2	1	5	4	6
Of which: expenses included in other expenses	3	3	10	9	13

8. Employee Benefits (continued)

B. Defined benefit plan (continued)

3. Assumptions (continued)

3.2 EFFECT OF A ONE PERCENTAGE POINT CHANGE ON THE COMMITMENT FOR ANTICIPATED BENEFITS, BEFORE THE TAX EFFECT

	Unaudited		Audited		Unaudited		Audited		Unaudited		Audited	
	Increase of one percentage point				Decrease of one percentage point							
	Severance pay, retirement and pension payments		Post retirement retiree benefits		Severance pay, retirement and pension payments		Post retirement retiree benefits		Severance pay, retirement and pension payments		Post retirement retiree benefits	
	September 30	December 31	September 30	December 31	September 30	December 31	September 30	December 31	September 30	December 31	September 30	December 31
	2021	2020	2020	2021	2020	2020	2021	2020	2020	2021	2020	2020
	in NIS millions											
Discount rate	(254)	(312)	(284)	(43)	(42)	(45)	265	322	300	43	42	46

The said sensitivity analysis relates to the Bank, and to MDB, which comprise more than 90% of the liability in respect of an anticipated benefit.

4. Cash flow

4.1 DEPOSITS

	Unaudited				Audited	
	Forecast ⁽¹⁾		Actual deposits		For the year ended December 31,	
	For the three months ended September 30,		For the nine months ended September 30,		December 31,	
	2021	2021	2020	2021	2020	2021
	Severance pay, retirement and pension payments					
	in NIS millions					
Deposits	6	5	6	16	18	23

Footnote:

(1) Assessment of expected deposits with defined benefit pension plans the remainder of 2021.

C. The 2020 retirement plan. Note 23 I to the financial statements as of December 31, 2020, contains a description of the 2020 retirement plan applying to the Bank, MDB and ICC.

75 retirees of the Bank completed the retirement process until the end of the first quarter of 2021, within the framework of the retirement plans. Accordingly, the amount of the settlement charged in respect of the 2020 retirement plan to profit and loss in the first quarter of 2021, amounted to NIS 115 million (before tax effect). The balance will be spread over the average duration of the liability, which currently stands at approx. 13 years, in accordance with the accounting principles applicable to the Bank.

9. Capital Adequacy, leverage and liquidity in accordance with Directives of the Supervisor of Banks

1. Capital adequacy according to Directives of the Supervisor of Banks

- (a) **Adoption of Basel III instructions.** Details in this matter were brought in Note 25, section 1, in the 2020 Annual Report.
- (b) **Additional capital requirements in respect of housing loans.** On September 28, 2014 the Supervisor of Banks issued an amendment to Proper Conduct of Banking Business Directive No. 329, in the framework of which, a banking corporation is required to increase their Common equity target by a rate which expresses 1% of the outstanding housing loans. The said requirement increased the total minimum equity capital requirement and the total capital by approx. 0.16%. It is noted that in accordance to the Provisional Instruction from April 27, 2020, the said requirement shall not apply to housing loans approved as from March 19, 2020 and until date of expiry of the Provisional Instruction. Housing loans approved as from the effective date of the provisional instruction, and in respect of which, the additional capital requirement does not apply, as stated, amounted at September 30, 2021 to NIS 17,277 million. In reply to an approach by the Bank, the Supervisor of Banks clarified on June 2, 2021, that the said requirement relates only to the Common Equity Tier 1 goal, and that it is not required to apply it also with respect to the total capital goal. Accordingly, the required minimum total capital ratio has been reduced by approx. 0.2%.
- (c) **Relief regarding the retirement plan**
- (1) **Relief regarding the retirement plan 2016.** The Supervisor of Banks granted the Bank relief regarding its 2016 efficiency plan. Costs in a total amount of NIS 372 million (before taxes; on a consolidated basis; an amount of NIS 245 million net of tax) have been eliminated in computing capital adequacy in the report for the third quarter of 2016, and were gradually amortized, as from the fourth quarter of 2016, on a quarterly straight-line basis (5% per quarter). Amortization of the costs had been completed in the financial statements as of September 30, 2021. Additional details regarding this matter are given in Note 25 section 1 c (1) to the 2020 annual report.
- (2) **Relief regarding the retirement plan 2018.** The Supervisor of Banks granted the Bank a relief regarding its 2018 efficiency plan. Costs in a total amount of approx. NIS 145 million (before taxes; an amount of NIS 95 million net of tax) have been eliminated in computing capital adequacy in the report for the second quarter of 2018, and are gradually amortized, as from the third quarter of 2018, on a quarterly straight-line basis (5% per quarter) over a period of five years. Costs in the amount of NIS 62 million have been amortized to September 30, 2021. Additional details regarding this matter are given in Note 25 section 1 c (2) to the 2020 annual report.
- (3) **Relief regarding the retirement plan 2020.** The Supervisor of Banks granted the Bank a relief regarding its 2020 retirement plan. Costs in a total amount of approx. NIS 257 million (before taxes; an amount of NIS 169 million net of tax) have been eliminated in computing capital adequacy in the report for the second quarter of 2020, and are gradually amortized, as from the third quarter of 2020, on a quarterly straight-line basis (5% per quarter) over a period of five years. Costs in the amount of NIS 42 million have been amortized to September 30, 2021. Additional details regarding this matter are given in Note 25 section 1 c (3) to the 2020 annual report.
- (4) **Relief regarding the expanding of the retirement plan 2020.** The Supervisor of Banks granted the Bank a relief regarding the expanding of its 2020 retirement plan. Costs in a total amount of approx. NIS 238 million (before taxes; an amount of NIS 157 million net of tax) have been eliminated in computing capital adequacy in the report for the third quarter of 2020, and are gradually amortized, as from the fourth quarter of 2020, on a quarterly straight-line basis (5% per quarter) over a period of five years. Costs in the amount of NIS 31 million have been amortized to September 30, 2021. Additional details regarding this matter are given in Note 25 section 1 c (4) to the 2020 annual report.
- (5) **Relief regarding the retirement plan 2020 - MDB.** The Supervisor of Banks granted MDB a relief regarding its 2020 retirement plan. Costs in a total amount of approx. NIS 60 million (before taxes; an amount of NIS 40 million net of tax) have been eliminated in computing capital adequacy in the 2020 annual report, and are gradually amortized, as from the fourth quarter of 2020, on a quarterly straight-line basis (5% per quarter) over a period of five years. Costs in the amount of NIS 7 million have been amortized to September 30, 2021. Additional details regarding this matter are given in Note 25 section 1 c (5) to the 2020 annual report.

9. Capital Adequacy, leverage and liquidity in accordance with Directives of the Supervisor of Banks (continued)

1. Capital adequacy according to Directives of the Supervisor of Banks (continued)

(d) **Provisional Instruction mitigating the capital requirements in order to face the Corona crisis.** The Supervisor of Banks published on March 31, 2020 a Provisional Instruction, according to which, on the background of the spreading of the Corona virus and in order to secure the ability of banks to continue the granting of credit, the regulatory capital requirements applying to banks, have been reduced so that the minimum Common Equity Tier 1 ratio (excluding the additional capital buffer in respect of residential credit) would be 8% (compared to 9% prior to the change), and the minimum total capital ratio would be 11.5% (compared to 12.5% prior to the change). The Provisional Instruction has been extended from time to time, and recently until December 31, 2021. The mitigated capital requirements will apply for a period of twenty-four months following the end of the temporary directive period (namely, until December 31, 2023), on condition that the Bank's capital ratios shall not be lower than the capital ratios existing at the end of the temporary directive period, or the capital ratios applying to the Bank prior to the temporary directive, whichever is lower. Within the framework of the circular dated March 22, 2021, it was prescribed that a reduction in the capital ratios of up to 0.3 percentage points in the six-month period from the end of the temporary directive's validity (namely, until June 30, 2022) would not be considered a deviation from the regulatory capital requirements. As from January 1, 2022, with the expiry of the period of the Provisional Instruction, the minimum level of the Common Equity Tier 1 ratio and the minimum level of the total capital ratio will revert to the level of 9% and 12.5%, respectively, subject to that stated above.

E. Capital for calculating ratio of capital

	Unaudited		Audited
	September 30,	December 31,	
	2021	2020	2020
	in NIS millions		
Common equity tier 1 after deductions	⁽¹⁾ 21,719	⁽¹⁾ 19,725	⁽¹⁾ 19,707
Additional tier 1 capital after deductions	178	356	356
Tier 1 capital	21,897	20,081	20,063
Tier 2 capital after deductions	6,374	5,237	5,170
Total capital	28,271	25,318	25,233

Footnote:

(1) See item "C" above.

F. Weighted risk assets balance

	Unaudited		Audited
	September 30,	December 31,	
	2021	2020	2020
	in NIS millions		
Credit risk ⁽¹⁾	190,636	174,367	173,317
Market Risk	3,759	4,313	3,337
CVA risk	1,542	2,023	1,763
Operational risk	15,211	14,656	14,815
Total weighted risk assets balance	211,148	195,359	193,232

Footnote:

(1) The total weighted balances of the risk assets have been reduced by NIS 367 million (September 30, 2020: NIS 463 million, December 31, 2020: NIS 439 million) due to adjustments in respect to the efficiency plan.

9. Capital Adequacy, leverage and liquidity in accordance with Directives of the Supervisor of Banks (continued)

1. Capital adequacy according to Directives of the Supervisor of Banks (continued)

G. Ratio of capital risk assets

	Unaudited		Audited
	September 30,		December 31,
	2021	2020	2020
	In %		
A. Consolidated			
Ratio of common equity tier 1 to risk assets	10.29	10.10	10.20
Ratio of total capital to risk assets	13.39	12.96	13.06
Ratio of minimum common equity tier 1 required by the Supervisor of Banks ⁽³⁾⁽⁵⁾	8.16	8.18	8.18
Minimum total capital adequacy ratio required by the Supervisor of Banks ⁽⁵⁾	11.50	⁽⁶⁾ 11.50	⁽⁶⁾ 11.50
B. Significant subsidiaries			
1. Mercantile Discount Bank LTD. and its consolidated companies			
Ratio of common equity tier 1 to risk assets	12.1	11.2	11.4
Ratio of total capital to risk assets	14.2	13.6	13.8
Ratio of minimum common equity tier 1 required by the Supervisor of Banks ⁽⁴⁾⁽⁵⁾	8.2	8.2	8.2
Minimum total capital adequacy ratio required by the Supervisor of Banks ⁽⁵⁾	11.5	⁽⁶⁾ 11.5	⁽⁶⁾ 11.5
2. Discount Bancorp Inc. ⁽¹⁾			
Ratio of common equity tier 1 to risk assets	13.0	14.5	14.1
Ratio of total capital to risk assets	14.2	15.8	15.3
Ratio of minimum common equity tier 1 required in accordance with local regulation ⁽²⁾	4.5	4.5	4.5
Minimum total capital adequacy ratio required in accordance with local regulation ⁽²⁾	8.0	8.0	8.0
3. Israel Credit Cards LTD.			
Ratio of common equity tier 1 to risk assets	15.4	13.6	13.8
Ratio of total capital to risk assets	16.4	14.6	14.8
Ratio of minimum common equity tier 1 required by the Supervisor of Banks	8.0	8.0	8.0
Minimum total capital adequacy ratio required by the Supervisor of Banks	11.5	11.5	11.5

Footnotes:

(1) The data in this item was computed in accordance with the rules mandatory in the U.S.A.

(2) IDB New York is subject to the new Basel III capital rules based on the final rules published by the FRB. Capital ratios are as follows: 4.5% CET1 to risk-weighted assets; 6.0% Tier 1 capital to risk-weighted assets; and 8.0% Total capital to risk-weighted assets.

(3) With an addition of 0.16% (September 30, 2020 and December 31, 2020: 0.18%), in accordance with the additional capital requirements with respect to housing loans - see item 1 (b) above.

(4) With an addition of 0.17% (September 30, 2020: 0.20%, December 31, 2020: 0.19%), in accordance with the additional capital requirements with respect to housing loans - see item 1 (b) above.

(5) .For details regarding provision instruction mitigating the capital requirements in order to face the Corona crisis, see sections B and D above

(6) Amended, following clarification by the Supervisor of Banks, see section 1(b) above.

9. Capital Adequacy, leverage and liquidity in accordance with Directives of the Supervisor of Banks (continued)

1. Capital adequacy according to Directives of the Supervisor of Banks (continued)

H. Capital components for calculating ratio of capital

	Unaudited		Audited
	September 30,		December 31,
	2021	2020	2020
	in NIS millions		
A. Common Equity Tier 1			
Common equity	22,006	19,699	19,727
Difference between common equity and common equity tier 1	(399)	(241)	(246)
Total common equity tier 1 before supervisory adjustments and deductions	21,607	19,458	19,481
Supervisory adjustments and deductions			
Goodwill and other intangible assets	196	207	207
Supervisory adjustments and other deductions	4	(22)	(16)
Total supervisory adjustments and deductions before adjustments in respect to the efficiency plan	200	185	191
Total adjustments in respect to the efficiency plan	312	452	417
Total common equity tier 1 after supervisory adjustments and deductions	21,719	19,725	19,707
B. Additional tier 1 capital			
Additional tier 1 capital before deductions	178	356	356
Total additional tier 1 capital after deductions	178	356	356
C. Tier 2 capital			
Instruments before deductions	3,886	2,946	2,896
Allowance for credit losses before deductions	2,402	2,205	2,188
Minority interests in a subsidiary	86	86	86
Total tier 2 capital before deductions	6,374	5,237	5,170
Deductions	-	-	-
Total tier 2 capital	6,374	5,237	5,170

I. The effect of the adjustments in respect to the efficiency plan on the ratio of common equity tier 1

	Unaudited		Audited
	September 30,		December 31,
	2021	2020	2020
	In %		
Ratio of common equity tier 1 to risk assets before the effect of the adjustments in respect to the efficiency plan	10.12	9.84	9.96
Effect of the adjustments in respect to the efficiency plan	0.17	0.26	0.24
Ratio of common equity tier 1 to risk assets after the effect of the adjustments in respect to the efficiency plan	10.29	10.10	10.20

9. Capital Adequacy, leverage and liquidity in accordance with Directives of the Supervisor of Banks (continued)

2. Leverage ratio according to Directives of the Supervisor of Banks

Computed according to Proper Conduct of Banking Business Directive No. 218 in the matter of leverage ratio.

Temporary directive for a relaxation in relation to leverage in light of the Corona crisis. On November 15, 2020, the Banking Supervision Department issued an update to Proper Conduct of Banking Business Directive No. 250. The update deals with the relaxation in the leverage ratio for a banking corporation, so that it will amount to 4.5% for a banking corporation whose market share is smaller than 24%. This was done in order to prevent a situation where the leverage ratio would constitute an obstacle to extending bank credit. After being extended, the temporary directive will be in effect through December 31, 2021. The relaxation in the requirement regarding this will be in effect for 24 months once the validity of the temporary directive comes to an end (viz. through December 31, 2023) and provided that the leverage ratio does not fall below the rate on the Directive's termination date or the minimum leverage ratio required of a banking corporation prior to the temporary directive, whichever is the lower.

	Unaudited		Audited
	September 30,		December 31,
	2021	2020	2020
	in NIS millions		
A. Consolidated			
Tier 1 capital ⁽¹⁾	21,897	20,081	20,063
Total exposures	346,679	313,877	319,222
	In %		
Leverage ratio	6.3	6.4	6.3
Minimal Leverage ratio required by the Supervisor of Banks	4.5	5.0	4.5
B. Significant subsidiaries			
1. Mercantile Discount Bank LTD. and its consolidated companies			
Leverage ratio	6.4	6.1	6.0
Minimal Leverage ratio required by the Supervisor of Banks	4.5	5.0	4.5
2. Discount Bakcorp Inc.			
Leverage ratio	9.9	10.8	10.3
Minimal Leverage ratio required by the Supervisor of Banks	4.0	4.0	4.0
3. Israel Credit Cards LTD.			
Leverage ratio	11.3	8.6	8.7
Minimal Leverage ratio required by the Supervisor of Banks	4.5	5.0	4.5

Footnote:

(1) For the effect of the adjustments in respect to the efficiency plans, see items 1 H ,I.

9. Capital Adequacy, leverage and liquidity in accordance with Directives of the Supervisor of Banks (continued)

3. Liquidity coverage ratio according to Directives of the Supervisor of Banks

Computed according to Proper Conduct of Banking Business Directive No. 221 in the matter of liquidity coverage ratio.

General. The computation is based on the average of daily observations in the period of ninety days prior to the date of the report (with the exception of ICC, where the computation was based on the average of monthly observations).

	Unaudited		Audited
	For the three months ended		
	September 30,	December 31,	
	2021	2020	2020
	In %		
A. Consolidated			
Liquidity coverage ratio	130.1	146.9	147.5
Minimal Liquidity coverage ratio required by the Supervisor of Banks	100.0	100.0	100.0
B. The Bank			
Liquidity coverage ratio	141.5	167.3	165.4
Minimal Liquidity coverage ratio required by the Supervisor of Banks	100.0	100.0	100.0
C. Significant subsidiaries⁽¹⁾			
Mercantile Discount Bank LTD. and its consolidated companies			
Liquidity coverage ratio	130.8	143.1	155.8
Minimal Liquidity coverage ratio required by the Supervisor of Banks	100.0	100.0	100.0

Footnotes:

(1) The new directive does not apply to credit card companies and thus data relating to ICC are not presented. Likewise, the directive does not apply to IDB New York.

10. Contingent liabilities and special commitments

Contingent liabilities and other special commitments

	Unaudited		Audited
	September 30		
	2021	2020	2020
	in NIS millions		
1. Commitment to acquire buildings and equipment ⁽¹⁾	885	⁽²⁾ 614	⁽²⁾ 661
2. Commitment to invest in private investment funds and in venture capital funds	668	776	708

Footnotes:

(1) Mainly due to the Discount campus establishment, see item 5.

(2) Reclassified – improvement of data.

3. Various actions against the Bank and its consolidated subsidiaries:

As detailed in Note 26 C 11 to the financial statements as at December 31, 2020, various actions are pending against the Bank and its consolidated subsidiaries, including class action suits and requests to approve actions as class action suits. In the opinion of the Bank's Management, which is based, inter alia, on legal opinions and/or on the opinion of managements of its consolidated subsidiaries, which are based upon the opinion of their legal counsels, respectively, as the - case may be, adequate provisions have been included in the financial statements, where required.

The total exposure with respect to claims filed against the Bank and its consolidated subsidiaries, whose prospects of materializing, in whole or in part, have been assessed as reasonably possible, amounted to approx. NIS 690 million as of September 30, 2021.

A description of material legal proceedings being conducted against the Bank and Group companies was brought in Note 26 C sections 11-12 to the financial statements as at December 31, 2020. The criteria under which a legal proceeding will usually be defined by the Bank as material is brought in Note 1 D 16 to the financial statements as at December 31, 2020.

Following is a summary of significant updates regarding material legal actions against the Bank and its subsidiaries:

10. Contingent liabilities and special commitments (continued)

3.1 Note 26 C 11.1 to the financial statements as of December 31, 2020, described a lawsuit together with a motion for its approval as a class action suit, filed on April 28, 2014, with the District Court Central Region against ICC and other credit card companies. The above motion raises the allegation for two binding arrangements in the field of immediate debit cards ("debit") and pre-paid cards ("pre-paid"). A new motion was filed on June 8, 2016, which assessed the damage in respect of all defendants at approx. NIS 7 billion.

An action requesting declaratory relief was filed with the Competition Tribunal on October 16, 2017, in which the Tribunal is requested to state that upon submission of the verdict which approved the cross-commission arrangement, such arrangement did not include immediate debit cards and rechargeable cards. The credit card companies, including ICC, have filed a motion for the dismissal in limine of the claim. On October 16, 2018, the Competition Tribunal admitted the motions for the in limine dismissal of the motion for the granting of declaratory relief. On December 4, 2018, an appeal against the decision of the Competition Tribunal was submitted. On June 18, 2019, the Supreme Court dismissed the appeal.

On December 23, 2018, the Appellants submitted a motion to the Supreme Court, sitting as a High Court of Justice, against the Competition Commissioner. It is requested in the motion that the Court instructs the Competition Commissioner to act in order to clarify, or annul, or change the verdict of the Competition Court which approved the cross-commission arrangement. A hearing of the Plea was held on July 16, 2020, and on that day the Court ruled for the rejection of the Plea. Accordingly, the proceedings are to continue at the District Court. A pretrial was held on April 12, 2021, in which the parties stated their arguments. In accordance with the suggestion of the Court, the parties informed of their consent to refer the case to mediation regarding the question of the settlement date, the identity of the mediator has been agreed upon and a mediation meeting took place on November 1, 2021.

3.2 Note 26 C 11.3 to the financial statements as of December 31, 2020, described various legal proceedings conducted in Australia and in Israel against the Bank and against MDB, relating to accounts held with these two banks by certain Australian family members and by companies related to them. The essence of the said proceedings is civil lawsuits (fiscal) filed in Australia by Liquidators of the related companies, claiming damage caused to these companies due to amended tax assessments issued by the Australian Tax Authorities. The claims were based on the argument (refuted) that the said banks had provided banking services to customers, assisting them in evading the payment of taxes in Australia. An examination performed at the banks did not identify additional related accounts, in respect of which additional actions, as stated above, might be lodged.

On January 31, 2021, the Bank signed a compromise arrangement in relation to the aforementioned proceedings for the settlement of all claims and actions of the Plaintiffs against the Discount Group, including in relation to the proceedings, the family members and the related companies, with this being without any admission of liability. Concurrently, MDB also signed a compromise arrangement in connection with the matter described in the said Note 26 C 11.3, subsection (d). In accordance with the aforesaid arrangements, the amount of the settlement totals AUD 138 million, equivalent to approx. NIS 343 million. Concurrently, the Bank has agreed to an arrangement whereby, after the settlement amount was paid by the Bank and by MDB ("the Banks") to the Plaintiffs, the insurers paid the Banks an amount of approx. US\$ 55 million, in respect of which an amount of approx. US\$ 47.5 million (approx. NIS 151 million) was recorded as income.

3.3 Note 26 C 11.2 to the financial statements as of December 31, 2020, described a lawsuit together with a motion for its approval as a class action suit against the Bank, filed with the Tel Aviv- Jaffa District Court on February 21, 2017. The motion claims that the Bank charges customers entitled to be defined as a "small business", with fees and commissions that are not in agreement with the small business pricelist. It is further claimed that the Bank did not disclose to its business customers the option of being classified as a small business and the practical significance of such classification, a conduct that led to the charging of excess fees and commissions. The Claimants stated the amount of the claim at approx. NIS 261 million.

The Appellants have filed similar legal actions against additional banks. The respondent banks informed the Court that they agree to the consolidation of the hearing though not to the consolidation of the cases, so that a separate clarification of the facts would be required in respect of each of the respondents. The hearing by the District Court in the matter of the consolidated cases was fixed for a pre-trial on April 6, 2021. In the hearing, the Court instructed a technical consolidation only of the actions for the purpose of conducting the hearing of proof, and clarified that each action would be decided on its own merits. In its decision of May 4, 2021, the Court informed the parties that it intends to examine referral to a Regulator, and instructed the parties to submit their position in the matter. The parties have submitted their positions. The case is fixed for mediation on November 24, 2021. The case is fixed for the hearing of evidence in the months of March-April 2023.

10. Contingent liabilities and special commitments (continued)

3.4 Note 26 C 11.6 to the financial statements as of December 31, 2020, described a claim and a petition for the claim's approval as a class action filed on July 22, 2018, in the Tel Aviv District Court against ICC and two other credit card companies. The subject of the petition is paperless transactions (mainly telephone transactions) with companies engaged in direct marketing. It is alleged in the petition that the credit card companies have not prevented the companies engaged in direct marketing from exploiting the elderly and stealing their money in respect to illegal transactions, with this being done by charging their credit cards. It is also alleged in the petition that the credit card companies should have prevented this phenomenon at the outset and, prior to entering into an engagement with the direct marketing companies, they should have checked the nature of these companies and their activity and should have verified that they were in full compliance with the law. The petitioners have assessed the amount of their claim in the sum of NIS 900 million for all the members of the group.

The Court decision of June 11, 2021, stated that the Attorney General to the Government has to inform whether he wishes to appear as part of the proceedings. On October 24, 2021, the Court partially accepted the Israel Consumer Council's request to join the proceedings as a "friend of the court". A further hearing was fixed for January 6, 2022.

3.5 Note 26 C 11.5 to the financial statements as of December 31, 2020, described an action together with a motion for approval of the action as a class action suit filed against the Bank on June 21, 2018, with the Central District Court in Lod. As alleged by the Appellant, the Bank violates the provisions of the Custodian General Act, 1978, and the provisions of the Protection of Deposited Assets Act, 1964, in that it does not report to the Custodian General its holding of an "abandoned asset". It is claimed that the Bank does not make reasonable efforts to locate the owners of the "abandoned asset", and causes damage to members of the class in that the Custodian General would have invested these funds in a most beneficial fashion suitable to the type of the abandoned asset, and would have made real efforts to locate the owners. The Appellant stated the amount of the claim for all class members at NIS 300 million.

The response of the Bank was filed in February 10, 2019. A motion for the amendment of the motion for approval was filed on December 25, 2019. On March 17, 2020, the Bank submitted its response, according to which it opposes the motion for the amendment of the motion for approval, which comprises an attempt to broadening the scope claim. On May 26, 2020, the Court resolution was given, according to which the motion for amendment of the motion for approval would be heard at the preliminary hearing meeting. A preliminary hearing was fixed for April 20, 2021 and in continuation, the parties have reached agreement to refer to mediation and a first mediation meeting was held. On August 9, 2021, the Appellant informed the Court that the mediation had failed. On September 13, 2021, the Court ruled that the petitioner should file an amended petition for approval of the claim as a class action. On September 29, 2021, the amended motion for approval was filed.

3.6 Note 26 C 12.2 to the financial statements as of December 31, 2020, described four lawsuits against the Bank together with motions for their approval as class action suits filed on January 30, 2020, with the Tel Aviv District Court. The lawsuits refer to a failure in the installation of a server regarding the PayBox payment application, a failure, which, as argued by the plaintiffs, caused them damage.

The amounts of the claims in respect of all members of the class amount in the four motions to NIS 850 million, NIS 500 million, NIS 25 million and NIS 5.2 million, respectively.

On March 4, 2020, the Bank filed motions in all the cases of motions for approval, whereby the Court was asked to use its authority to order the dismissal of three of the four motions for approval. At the request of the Bank, the Court instructed that the Bank's response to the motion for approval would be submitted within ninety days following the decision regarding the request for the dismissal of three of the motions. The four motions for approval in this matter had been fixed for a pretrial hearing on April 12, 2021, during which, the Court instructed the Claimants in the parallel actions to inform the Court within fourteen days as to whether they had reached agreement to consolidate the motions into one motion to be conducted by one representative. The four Appellants informed on June 7, 2021, that they had reached agreement regarding the submission of a consolidated motion for approval. A decision dated June 20, 2021, fixed dates for submission of argument briefs with respect to the consolidated motion. Hearing of the case was fixed for January 24, 2022. A consolidated motion was filed on August 23, 2021, in one case, and on August 29, 2021, the three motions in the other cases were erased.

10. Contingent liabilities and special commitments (continued)

3.7 Note 26 C 12.3 to the financial statements as of December 31, 2020, described a statement of claim and a petition for its approval as a class action against the Bank and against two other banks, filed on May 11, 2020, at the Tel Aviv District Court. The petitioner alleges that the Bank has breached its duty of banking confidentiality in that it has granted international corporations, such as Facebook and Google, access to its digital platforms and is allowing them to gather private information regarding customers. It is alleged that the banks have made a bargain with these international data corporations whereby they have received cheap and effective tools in return to causing damage to customer privacy. As alleged by the petitioner, the Bank's different documents have been drafted in an all-embracing and sweeping fashion without providing any explanation to customers regarding the nature of the data that is transferred and the customers' signature on these agreements should not be considered as consent to the transfer of information.

The petitioner has stated that the amount of the damage caused to all the class action members cannot be assessed.

The Bank submitted its response on February 14, 2021, and the responses by the Appellants were submitted on June 27, 2021. In the hearing held on July 15, 2021, the Court fixed dates for submission of argument briefs with respect to the motion by the banks for the deletion of items included in the response by the Appellants ("motion for deletion"). It was also stated that following a decision in the matter of the motion for deletion, the argument briefs would be delivered to the Regulator, in order to obtain his position in this case. On August 30, 2021, the banks filed a motion for the deletion of items from the response brief of the Appellants.

For details of a motion for approval of an action as a class action involving a similar issue, filed against ICC and additional Respondents, see section 4.4 below.

3.8 Note 26 C 12.4 to the financial statements as of December 31, 2020, described a claim together with a motion for its approval as a class action against MDB filed on September 16, 2020 at the Jerusalem District Court. The Claimant alleges that as a condition for the grant of a state-guaranteed loan MDB requires to open a deposit from the loan funds, with id pledged to secure the repayment of the loan, namely that the amount of the loan actually received is the amount of the loan, net of the amount of the deposit. The Claimant also alleges that the loan documents do not mention the level of the effective interest, including all fees, interest and other payments that have to be made.

The Claimant has assessed the amount of the action for the whole group in the sum of approx. NIS 817 million, but it was noted that the exact amount will be determined once the material in MDB's possession is received.

The response by MDB was submitted on June 21, 2021. On September 19, 2021, the Appellant filed a response brief to the response; hearing of the case is fixed for December 9, 2021.

4. Class action suits and requests to approve certain actions as class action suits as well as other actions are pending against the Bank and its consolidated subsidiaries, which, in the opinion of the Bank's Management, based on legal opinions and/or on the opinion of managements of its consolidated subsidiaries, which are based on the opinions of their legal counsels, respectively, as the case may be, it is not possible at this stage to evaluate their prospects of success, and therefore no provision have been included in respect therewith.

4.1 Note 26 C 12.1 to the financial statements as of December 31, 2020, described a claim brief together with a plea for deferment of the payment of Court fees, filed on December 19, 2019, with the Tel Aviv-Yaffo District Court against the Bank and against five additional defendants. The claim had been filed by a commercial bank in the Ukraine, the Joint Stock Company Commercial Bank, Private Bank, and the cause of action being fraud, embezzlement and deceit perpetrated by former controlling stockholders of the Plaintiff who are being sued in the claim brief.

As argued in the claim brief, the controlling stockholders of the Plaintiff had acted for the granting of loans by the Plaintiff to entities under their control, such loan monies being later transferred through bank accounts in order to hide their source, and finally usurped for the personal benefit of the controlling stockholders. It is further argued that as part of the fraud and embezzlement perpetrated in accordance with the instructions of the controlling stockholders, an amount of US\$1.2 billion was smuggled to Israel by way of monetary transfers from a bank account in Cyprus belonging to a company owned by the controlling stockholders to its account with the Bank. As described in the claim brief, the said monetary transfers were made in the years from 2007 to 2011. According to the arguments of the Plaintiff by allowing these monetary transfers to and from the Bank, the Bank has caused damage to the Plaintiff, and this, as argued by the Plaintiff, is in contradiction to the duties applying to him under the Prohibition of Money Laundering Act in Israel.

The amount of the claim against all defendants is stated at NIS 2.1 billion.

The Court fee was paid on January 30, 2020. On March 18, 2020, the Court accepted the plaintiff's motion and granted an order permitting the service of the statement of claim outside its jurisdiction.

10. Contingent liabilities and special commitments (continued)

On February 17, 2020, the Bank filed a motion for the dismissal in limine of the claim or, alternately, for a stay of proceedings therein due to the parallel proceedings being conducted overseas. On May 17, 2020, the Court ruled to accept the Bank's motion for an extension to the date for filing a statement of defense.

On December 7, 2020, the Court ruled for the rejection of the motion of the Bank for the in limine dismissal of the action. On December 31, 2020, the Bank applied to the Supreme Court for permission to appeal the said decision. On January 26, 2021, the Court granted the Bank an extension for the submission of a defense brief within sixty days from date of the decision of the Supreme Court in the request for permission to appeal. The Supreme Court dismissed on March 25, 2021, the motion for permission to appeal.

At the request of the Claimant, the Court permitted the delivery of the claim brief to a part of the Defendants, whose alleged place of residence is in the Ukraine; and this decision was appealed (not yet decided). Furthermore, at the request of the Bank dated May 26, 2021, the Court has extended the date for submission of the defense brief until after a decision is given in the motion for an Order under the money laundering prohibition laws, submitted by the Bank. In between, the Attorney General for the Government informed on October 28, 2021, of his intention to appear in the proceedings, and also stated his position, whereby, inter alia, he is opposed to the granting of an Order under the Prohibition of Money Laundering statutes. On October 17, 2021, the Bank filed a motion for the stay of proceedings in Israel, inter alia, on the background of the existence of parallel proceedings in the Ukraine.

- 4.2 Note 26 C 12.5 to the financial statements as of December 31, 2020, described an action together with a motion for approval of the action as a class action suit, against the Bank, MDB and five additional banks, filed on November 16, 2020 with the Jerusalem District Court. The action brief was delivered to the banks during December 2020. The Claimants argue that the banks are not acting in accordance with the provisions of the Credit Data Act and the Regulations enacted under it, by incorrectly reporting data relating to cases where they have no authority to do so. It is also argued that the banks report legal proceedings in respect of a debt even after a verdict had been given at the conclusion thereof, and this until repayment of the debt had been made in full, or until a debt arrangement had been signed, date of granting exemption, or any other date following the rendering of a verdict.

It is further argued that the banks report also claims in determined amounts submitted to the Debt Execution Office, and this despite the fact that no legal proceedings had been instituted with a Court of Law. The Claimants claim a monetary damage of different amounts in respect of the different class members and a nonmonetary damage in respect of damaged autonomy in the amount of NIS 50,000, with no proof of damage.

The Claimants state that the members of the class number tens of thousands of customers who had suffered considerable damage, though, at this stage and prior to obtaining data, the Claimants are unable to estimate the amount of the damage to the class as a whole. The parties agreed to refer the case to mediation and a first mediation meeting has been fixed for December 1, 2021.

- 4.3 On April 13, 2021, ICC received notice of a motion for approval of a class action. The motion had been filed against fifteen financial bodies, including banks, credit card companies, insurance companies and investment houses.

The subject of the action is the argument made by the Claimants that the Respondents provide to third parties, and to Google and to its advertising services in particular, private, personal and confidential data regarding their customers who are making use of the digital services of the Respondents, or who had done so during the seven years prior to the date of filing the action, without obtaining the consent of the said customers, thus damaging their rights to privacy while violating the duties imposed on the Respondents in accordance with the law.

The damage caused to the group, which the Claimants wish to represent, is estimated by the Claimants at amounts reaching millions of NIS. The Claimants state the amount of the personal damage for each Claimant at NIS 1,000 in respect of non-monetary damage, and NIS 1,000 in respect of the monetary damage.

ICC has until December 31, 2021 to file its response.

For details regarding a motion for approval of an action as a class action in a similar matter, filed against the Bank and additional banks, see section 3.6 above.

- 4.4 On September 13, 2021, the Bank was informed of a claim and a motion for its approval as a class action, which had been filed in the Haifa District court against Israel Discount Bank and four other banks. It is alleged in the Motion that the Bank deducts withholdings tax from dividend/interest receipts in connection with shares and bonds which is paid by the Bank to the tax country of the securities' issuer at a higher rate than the rate applicable under the treaty for the prevention of double taxation when the country of the customer's residency differs from the tax country of the securities' issuer.

The Motion does not quote the amount of the damages claimed by the whole class, alleging this cannot be estimated at this stage.

10. Contingent liabilities and special commitments (continued)

5. **Discount Campus.** Details regarding the project are presented in Note 26 C 17 to the annual financial statements as of December 31, 2020. The investment in the project amounted at September 30, 2021, to NIS 603 million. The balance of the commitment in respect of this project amounted at that date to NIS 782 million.
6. **Directors and officers liability insurance.** On March 31, 2021, pursuant to the approval of the Remuneration Committee and the Board of Directors, the Bank took out a collective policy for the insurance of directors and officers, who are currently serving with the Bank or who will serve with it from time to time, including with respect to their service on behalf of the Bank as officers with any other company which is held by the Bank (hereinafter: "the Insurance Policy"), with this being in accordance with Regulation 1B1 of the Companies Regulations (Reliefs in Transactions with Interested Parties), 2000, and in accordance with the Israel Securities Authority's position paper 101-21 (as last updated in August 2020) and with the provisions of the Bank's remuneration policy, as approved by the general meeting of the Bank's shareholders on March 18, 2020 subject to that stated below.
The Insurance Policy will be in effect from April 1, 2021 through March 31, 2022 (hereinafter: "the Insurance Period"). The liability limit insured within the framework of the Insurance Policy is US\$115 million per claim and in aggregate for the Insurance Period. The cost of the premium that is to be paid for the Insurance Policy for the Insurance Period amounts to approx. US\$4.33 million. In the event of a claim against any of the officers, no deductible shall be applicable to the officers themselves. The Bank will bear the deductible of US\$500 thousand per event; with respect to claims relating to securities (Entity-SEC), the Bank will bear a deductible of US\$1 million per event, while, with respect to claims relating to labor relations (Entity-EPL), the Bank will bear a deductible of US\$500 thousand per event.
7. **Merger of Municipal Bank.** Section 16 of Note 26 to the financial statements as of December 31, 2020 describes an appeal that was filed with the Supreme Court by Jerusalem Bank against the decision of the Competition Tribunal to reject in limine the appeal that had been filed by Jerusalem Bank against the decision of the Competition Commissioner to approve the merger with Municipal Bank. On August 29, 2021, the Supreme Court ruled to reject the appeal.

11. Derivative Instruments Activity – volume, credit risk and due dates

A. Volume of activity on a consolidated basis

1. Par value of derivative instruments

	Unaudited						Audited		
	September 30, 2021			September 30, 2020			December 31, 2020		
	Non-trading derivatives	Trading derivatives	Total	Non-trading derivatives	Trading derivatives	Total	Non-trading derivatives	Trading derivatives	Total
In NIS millions									
Interest rate contracts									
Forward and Futures contracts	7,633	8,927	16,560	7,027	11,177	18,204	7,177	5,987	13,164
Options written	18	637	655	185	3,368	3,553	34	792	826
Options purchased	19	805	824	243	2,068	2,311	73	892	965
Swaps ⁽¹⁾	7,352	113,488	120,840	10,793	104,273	115,066	9,539	103,393	112,932
Total⁽²⁾	15,022	123,857	138,879	18,248	120,886	139,134	16,823	111,064	127,887
Of which: Hedging derivatives ⁽⁵⁾	3,931	-	3,931	4,788	-	4,788	4,123	-	4,123
Foreign currency contracts									
Forward and Futures contracts ⁽³⁾	1,378	40,890	42,268	2,078	39,035	41,113	2,098	33,026	35,124
Options written	6	12,037	12,043	31	16,856	16,887	34	15,646	15,680
Options purchased	6	11,106	11,112	31	16,684	16,715	34	14,813	14,847
Swaps	20,931	89,832	110,763	18,003	70,782	88,785	15,595	76,536	92,131
Total	22,321	153,865	176,186	20,143	143,357	163,500	17,761	140,021	157,782
Contracts on shares									
Options written	92	12,261	12,353	114	7,156	7,270	92	8,194	8,286
Options purchased ⁽⁴⁾	96	12,261	12,357	117	7,156	7,273	95	8,194	8,289
Swaps	-	876	876	-	825	825	-	865	865
Total	188	25,398	25,586	231	15,137	15,368	187	17,253	17,440
Commodities and other contracts									
Forward and Futures contracts	-	240	240	-	1,213	1,213	-	371	371
Options written	-	3	3	21	4	25	19	3	22
Options purchased	-	3	3	21	3	24	19	3	22
Total	-	246	246	42	1,220	1,262	38	377	415
Total stated amount	37,531	303,366	340,897	38,664	280,600	319,264	34,809	268,715	303,524

Footnotes:

(1) Of which: swaps on which the Bank pays a fixed interest	32,232	41,938	35,319
(2) Of which: shekel/CPI swaps	16,238	13,114	13,208
(3) Of which: spot foreign currency swap contracts	4,010	3,266	1,640
(4) Of which: traded on the Stock Exchange	13,782	9,894	11,939
(5) The Bank conducts accounting hedge by way of IRS transactions.			

11. Derivative Instruments Activity – volume, credit risk and due dates (continued)

A. Volume of activity on a consolidated basis (continued)

2. Gross fair value of derivative instruments

	Gross amount of assets in respect of derivative instruments			Gross amount of liabilities in respect of derivative instruments		
	Non-trading derivatives	Trading derivatives	Total	Non-trading derivatives	Trading derivatives	Total
In NIS millions						
Unaudited						
September 30, 2021						
Interest rate contracts	182	2,004	2,186	288	1,918	2,206
Of which: Hedging	104	-	104	64	-	64
Foreign currency contracts	436	1,455	1,891	555	1,520	2,075
Contracts on shares	4	292	296	4	292	296
Commodities and other contracts	-	-	-	-	-	-
Total assets/liabilities in respect of derivatives gross⁽¹⁾	622	3,751	4,373	847	3,730	4,577
Amounts offset in the balance sheet	-	-	-	-	-	-
Balance sheet balance	622	3,751	4,373	847	3,730	4,577
Of which: not subject to net settlement arrangement or similar arrangements	-	269	269	4	286	290
Unaudited						
September 30, 2020						
Interest rate contracts	279	3,032	3,311	503	3,039	3,542
Of which: Hedging	51	-	51	262	-	262
Foreign currency contracts	376	1,361	1,737	361	1,283	1,644
Contracts on shares	6	341	347	6	341	347
Commodities and other contracts	-	65	65	-	64	64
Total assets/liabilities in respect of derivatives gross⁽¹⁾	661	4,799	5,460	870	4,727	5,597
Amounts offset in the balance sheet	-	-	-	-	-	-
Balance sheet balance	661	4,799	5,460	870	4,727	5,597
Of which: not subject to net settlement arrangement or similar arrangements	-	336	336	21	355	376
Audited						
December 31, 2020						
Interest rate contracts	239	2,534	2,773	385	2,549	2,934
Of which: Hedging	64	-	64	150	-	150
Foreign currency contracts	567	2,651	3,218	963	3,061	4,024
Contracts on shares	5	337	342	5	337	342
Commodities and other contracts	-	77	77	-	75	75
Total assets/liabilities in respect of derivatives gross⁽¹⁾	811	5,599	6,410	1,353	6,022	7,375
Amounts offset in the balance sheet	-	-	-	-	-	-
Balance sheet balance	811	5,599	6,410	1,353	6,022	7,375
Of which: not subject to net settlement arrangement or similar arrangements	5	352	357	27	361	388

Footnote:

(1) Of which: NIS 6 million (September 30, 2020: NIS 9 million, December 31, 2020: NIS 10 million) positive gross fair value of assets stemming from embedded derivative instruments.

Of which: NIS 7 million (September 30, 2020: NIS 11 million, December 31, 2020: NIS 10 million) negative gross fair value of liabilities stemming from embedded derivative instruments.

11. Derivative Instruments Activity – volume, credit risk and due dates (continued)

B. Accounting hedge

1. Effect of fair value hedge

	Unaudited				Audited
	For the three months ended September 30		For the nine months ended September 30		For the year ended December 31
	2021	2020	2021	2020	2020
	Interest income (expenses)				
	In NIS millions				
Profit (loss) on fair value hedge					
Interest rate contracts					
Hedged items	(31)	(84)	(123)	170	24
Hedging derivatives	24	75	102	(166)	(34)

2. Items hedged by fair value hedge

	Unaudited						Audited		
	September 30, 2021			September 30, 2020			December 31, 2020		
	Book value	Cumulative fair value adjustments increasing (decreasing) the book value		Book value	Cumulative fair value adjustments increasing (decreasing) the book value		Book value	Cumulative fair value adjustments increasing (decreasing) the book value	
		Existing hedge relations	Discontinued hedge relations		Existing hedge relations	Discontinued hedge relations		Existing hedge relations	Discontinued hedge relations
	In NIS millions								
Securities	2,882	(3)	18	3,826	206	-	2,833	100	-
Credit to the public	-	-	-	(1)344	4	-	(2)322	1	-
Deposits from the public	1,386	7	-	1,092	(37)	-	1,297	(28)	-

Footnote:

(1) Amounts designated for hedge out of the loan portfolio totaling approx. NIS 974 million.

(2) Amounts designated for hedge out of the loan portfolio totaling approx. NIS 908 million.

3. Effect of Derivatives not designated as hedging instruments on statement of profit and loss

	Unaudited				Audited
	For the three months ended September 30		For the nine months ended September 30		For the year ended December 31
	2021	2020	2021	2020	2020
	Profit (loss) recognized in income (expenses) from activity in derivative instruments ⁽¹⁾				
	In NIS millions				
Interest rate contracts	2	16	30	45	34
Foreign currency contracts	(193)	(33)	23	51	(1,035)
Contracts on shares	1	1	1	--	--
Commodities and other contracts	-	-	-	--	--
Total	(190)	(16)	54	96	(1,001)

Footnote:

(1) Included in the item Non-interest financing income (expenses)

11. Derivative Instruments Activity – volume, credit risk and due dates (continued)

C. Derivative Instruments credit risk based on the counterparty to the contract, on a consolidated basis

	Unaudited					
	Stock Exchange	Banks	Dealers/ brokers	Governments and central banks	Others	Total
	In NIS millions					
September 30, 2021						
Balance sheet balance of assets in respect of derivative instruments ⁽²⁾	68	1,791	7	53	2,454	4,373
Gross amounts not offset in the balance sheet:						
Credit risk mitigation in respect of financial instruments ⁽⁵⁾	-	(1,375)	(1)	(5)	(1,183)	(2,564)
Credit risk mitigation in respect of cash collateral received	-	(357)	(2)	-	(85)	(444)
Net amount of assets in respect of derivative instruments	68	59	4	48	1,186	1,365
Off-balance sheet credit risk in respect of derivative instruments ⁽¹⁾	376	290	41	24	971	1,702
Total credit risk in respect of derivative instruments⁽⁴⁾	444	2,081	48	77	3,425	6,075
Balance sheet balance of liabilities in respect of derivative instruments ⁽³⁾	216	2,110	28	5	2,218	4,577
Gross amounts not offset in the balance sheet:						
Financial instruments	-	(1,375)	(1)	(5)	(1,183)	(2,564)
Pledged cash collateral	-	(699)	-	-	(539)	(1,238)
Net amount of liabilities in respect of derivative instruments	216	36	27	-	496	775
Unaudited						
September 30, 2020						
Balance sheet balance of assets in respect of derivative instruments ⁽²⁾	66	2,046	10	7	3,331	5,460
Gross amounts not offset in the balance sheet:						
Credit risk mitigation in respect of financial instruments	-	(1,703)	(4)	(7)	(1,932)	(3,646)
Credit risk mitigation in respect of cash collateral received	-	(300)	(3)	-	(6)	(309)
Net amount of assets in respect of derivative instruments	66	43	3	-	1,393	1,505
Off-balance sheet credit risk in respect of derivative instruments ⁽¹⁾	206	119	59	1	628	1,013
Total credit risk in respect of derivative instruments⁽⁴⁾	272	2,165	69	8	3,959	6,473
Balance sheet balance of liabilities in respect of derivative instruments ⁽³⁾	262	2,721	69	9	2,536	5,597
Gross amounts not offset in the balance sheet:						
Financial instruments	-	(1,703)	(4)	(7)	(1,932)	(3,646)
Pledged cash collateral	-	(929)	-	(2)	(237)	(1,168)
Net amount of liabilities in respect of derivative instruments	262	89	65	-	367	783
Audited						
December 31, 2020						
Balance sheet balance of assets in respect of derivative instruments ⁽²⁾	64	2,801	9	120	3,416	6,410
Gross amounts not offset in the balance sheet:						
Credit risk mitigation in respect of financial instruments ⁽⁵⁾	-	(2,408)	(3)	-	(1,666)	(4,077)
Credit risk mitigation in respect of cash collateral received	-	(348)	(2)	(118)	(212)	(680)
Net amount of assets in respect of derivative instruments	64	45	4	2	1,538	1,653
Off-balance sheet credit risk in respect of derivative instruments ⁽¹⁾	239	125	12	26	697	1,099
Total credit risk in respect of derivative instruments⁽⁴⁾	303	2,926	21	146	4,113	7,509
Balance sheet balance of liabilities in respect of derivative instruments ⁽³⁾	272	3,684	50	-	3,369	7,375
Gross amounts not offset in the balance sheet:						
Financial instruments	-	(2,408)	(3)	-	(1,666)	(4,077)
Pledged cash collateral	-	(1,177)	-	-	(715)	(1,892)
Net amount of liabilities in respect of derivative instruments	272	99	47	-	988	1,406

Footnotes:

- (1) The difference, if positive, between the total amount in respect of derivative instruments (including derivative instruments with a negative fair value) included in the borrower's indebtedness, as computed for the purpose of limitation on the indebtedness of a borrower, before credit risk mitigation, and between the balance sheet amount of assets in respect of derivative instruments of the borrower.
- (2) Of which: a balance sheet balance of standalone derivative instruments in the amount of NIS 4,367 million included in the item assets in respect of derivative instruments (September 30, 2020: NIS 5,451 December 31, 2020: NIS 6,400 million).
- (3) Of which: a balance sheet balance of standalone derivative instruments in the amount of NIS 4,570 million included in the item liabilities in respect of derivative instruments (September 30, 2020: NIS 5,586 December 31, 2020: NIS 7,365 million).
- (4) The amount does not include the above deductions.
- (5) The fair value of derivative instruments subject to netting agreements is in the amount of NIS 2,552 million (as of September 30 2020: NIS 3,442 as of December 31, 2020: NIS 3,972 million).

11. Derivative Instruments Activity – volume, credit risk and due dates (continued)

D. Due dates – Par value: consolidated period end balances

Unaudited					
	Up to 3 months	From 3 months to 1 year	From 1 year to 5 years	Over 5 years	Total
In NIS millions					
September 30, 2021					
Interest rate contracts					
Shekel/CPI	1,205	4,168	8,603	2,262	16,238
Other	7,794	18,156	50,032	46,659	122,641
Foreign currency contracts	91,170	60,165	18,697	6,154	176,186
Contracts on shares	24,111	1,332	143	-	25,586
Commodities and other contracts	-	-	246	-	246
Total	124,280	83,821	77,721	55,075	340,897
Unaudited					
September 30, 2020					
Total	109,878	85,127	69,688	54,571	319,264
Audited					
December 31, 2020					
Total	110,852	73,216	69,030	50,426	303,524

12. Regulatory Operating Segments

A. Details regarding the regulatory segments were brought in Note 29 a to the financial statements as of December 31, 2020. The principal assumptions, assessments and reporting principles used in the preparation of the data were detailed in Note 29 D in the financial statements as of December 31, 2020.

For details regarding administrative segments recognized by the Bank were brought in Note 30a to the financial statements as of December 31, 2020.

Whereas, with respect to a part of the customers, the Bank did not have the complete information required for the classification to regulatory operating segment, in accordance with the new instructions, in particular information regarding their business turnover, various actions were taken to obtain such information, and in certain cases, in the absence of information, decisions had been made on the basis of evaluations and estimates. The Bank is acting to complete the improvement of the information, and accordingly, such improvements may in future reporting periods require the reclassification of customers to the operating segments.

B. Reclassification - In the fourth quarter of 2020 certain improvements were made to the amended expense allocation model, which had been introduced in the first quarter of 2020. The comparative data has been reclassified accordingly.

12. Regulatory Operating Segments (continued)

C. Information regarding regulatory operating segments, consolidated

Unaudited					
For the three months ended September 30, 2021					
	Domestic operations				
	Total	Households	Private Banking		Small and minute businesses
		Of which - Housing loans	Of which - Credit cards		
in NIS millions					
Interest income from external sources	721	395	142	3	385
Interest expenses To external sources	39	-	-	9	13
Net interest income from external sources	682	395	142	(6)	372
Net interest income Intersegmental	(185)	(249)	(4)	17	(21)
Total net Interest income	497	146	138	11	351
Non-interest financing income from external sources	596	3	320	139	231
Non-interest financing income Intersegmental	(151)	-	-	(120)	(94)
Total Non-interest financing income	445	3	320	19	137
Total income	942	149	458	30	488
Credit loss expenses (expenses release)	-	(1)	-	(1)	(57)
Operating and other expenses	775	54	291	17	315
Profit (Loss) before taxes	167	96	167	14	230
Provision for taxes (tax savings) on profit	55	33	57	5	80
Profit (Loss) after taxes	112	63	110	9	150
Bank's share in operating income of associates	-	-	-	-	-
Net Profit from ordinary operations before Attributed to the non-controlling interests	112	63	110	9	150
Net Profit (Loss) from ordinary operations Attributed to the non-controlling interests	(24)	-	(24)	-	(1)
Net profit (Loss) Attributed to the bank's shareholders	88	63	86	9	149
Average Assets	77,239	48,167	14,478	454	37,498
Of which - Investment in Investee companies	-	-	-	-	-
Of which - Average credit to the public ⁽³⁾	76,687	48,317	14,187	414	36,733
Balance of credit to the public at the period end ⁽³⁾	78,835	⁽⁴⁾ 49,846	14,434	⁽⁴⁾ 407	37,865
Balance of impaired debts	234	1	107	-	710
Balance of debts (not impaired) in arrears for over ninety days	320	276	-	-	44
Average Liabilities	94,821	120	2,824	17,709	47,886
Of which - Average Deposits from the public	90,643	-	16	17,615	42,418
Balance of deposits from the public at the period end	89,677	-	15	19,220	45,535
Average Risk-assets ⁽¹⁾	57,077	27,529	14,385	529	35,758
Balance of Risk-assets at the period end ⁽¹⁾	58,057	28,299	14,555	535	36,080
Average assets under management ⁽²⁾	35,794	363	-	24,637	29,902
Net interest income:					
Margin from credit activity to the public	448	146	138	1	331
Margin from deposits activity from the public	49	-	-	10	20
Other	-	-	-	-	-
Total net interest income	497	146	138	11	351

Footnotes:

(1) Risk weighted assets – as computed for capital adequacy purposes.

(2) Managed assets – including assets of provident funds, further education funds, mutual funds and customer securities.

(3) Outstanding balance of credit to the public- the recorded amount of the debt is presented.

(4) Including housing loans to small and minute business customers with an outstanding credit balance at the end of the period of NIS 3,336 million.

						International operations	
	Medium businesses	Large businesses	Institutional bodies	Financial management	Total Domestic operations	Total International operations	Total
	130	302	2	135	1,678	234	1,912
	6	14	12	140	233	22	255
	124	288	(10)	(5)	1,445	212	1,657
	(25)	(70)	16	268	-	-	-
	99	218	6	263	1,445	212	1,657
	57	128	16	(210)	957	58	1,015
	(25)	(17)	(13)	420	-	-	-
	32	111	3	210	957	58	1,015
	131	329	9	473	2,402	270	2,672
	27	(69)	(1)	5	(96)	(30)	(126)
	68	175	13	114	1,477	179	1,656
	36	223	(3)	354	1,021	121	1,142
	13	74	(2)	135	360	41	401
	23	149	(1)	219	661	80	741
	-	-	-	-	-	-	-
	23	149	(1)	219	661	80	741
	-	(1)	-	7	(19)	-	(19)
	23	148	(1)	226	642	80	722
	14,452	46,731	577	98,556	275,507	35,521	311,028
	-	-	-	359	359	-	359
	14,522	46,340	539	-	175,235	24,909	200,144
	14,381	49,226	487	-	181,201	25,743	206,944
	374	378	-	-	1,696	300	1,996
	-	-	-	1,398	1,762	-	1,762
	12,311	35,052	18,793	31,437	258,009	31,833	289,842
	11,250	31,147	18,757	-	211,830	30,386	242,216
	11,073	30,698	17,298	-	213,501	31,892	245,393
	14,309	53,622	1,014	16,188	178,497	29,684	208,181
	14,553	54,871	948	16,061	181,105	30,043	211,148
	9,018	46,769	88,653	412	235,185	13,437	248,622
	96	209	3	-	1,088	160	1,248
	3	9	3	-	94	31	125
	-	-	-	263	263	21	284
	99	218	6	263	1,445	212	1,657

12. Regulatory Operating Segments (continued)

C. Information regarding regulatory operating segments, consolidated (continued)

Unaudited					
For the three months ended September 30, 2020					
Domestic operations					
	Households	Private Banking	Small and minute businesses		
	Total	Of which - Housing loans	Of which - Credit cards		
in NIS millions					
Interest income from external sources	606	276	136	1	380
Interest expenses To external sources	42	-	-	17	14
Net interest income from external sources	564	276	136	(16)	366
Net interest income Intersegmental	(84)	(158)	(6)	31	(13)
Total net Interest income	480	118	130	15	353
Non-interest financing income from external sources	306	2	254	7	125
Non-interest financing income Intersegmental	63	-	-	12	13
Total Non-interest financing income	369	2	254	19	138
Total income	849	120	384	34	491
Credit loss expenses (expenses release)	65	(23)	24	(1)	160
Operating and other expenses	(4)783	(4)48	(4)326	(4)196	(4)312
Profit (Loss) before taxes	1	95	34	(161)	19
Provision for taxes (tax savings) on profit	(4)(9)	(4)32	(4)10	(4)(57)	(4)2
Profit (Loss) after taxes	10	63	24	(104)	17
Bank's share in operating income of associates	-	-	-	-	-
Net Profit (Loss) from ordinary operations before Attributed to the non-controlling interests	10	63	24	(104)	17
Net Profit from ordinary operations Attributed to the non-controlling interests	(3)	-	(3)	-	(1)
Net profit (Loss) Attributed to the bank's shareholders	7	63	21	(104)	16
Average Assets	71,263	39,785	16,241	434	36,060
Of which - Investment in Investee companies	-	-	-	-	-
Of which- Average credit to the public ⁽³⁾	70,479	39,917	16,027	368	35,596
Balance of credit to the public at the period end ⁽³⁾	70,974	(5)40,713	15,802	(5)368	36,734
Balance of impaired debts	186	2	54	-	564
Balance of debts (not impaired) in arrears for over ninety days	385	357	-	-	61
Average Liabilities	89,931	111	2,605	16,923	46,391
Of which - Average Deposits from the public	85,808	-	13	16,816	40,557
Balance of deposits from the public at the period end	87,493	-	16	18,315	41,893
Average Risk-assets ⁽¹⁾	52,076	22,648	13,443	515	34,576
Balance of Risk-assets at the period end ⁽¹⁾	52,251	23,028	13,439	506	34,397
Average assets under management ⁽²⁾	28,997	367	-	20,168	26,924
Net interest income:					
Margin from credit activity to the public	419	118	130	-	327
Margin from deposits activity from the public	61	-	-	15	26
Other	-	-	-	-	-
Total net interest income	480	118	130	15	353

Footnotes:

(1) Risk weighted assets – as computed for capital adequacy purposes.

(2) Managed assets – including assets of provident funds, further education funds, mutual funds and customer securities.

(3) Outstanding balance of credit to the public- the recorded amount of the debt is presented.

(4) Reclassified - see B above.

(5) Including housing loans to small and minute business customers with an outstanding credit balance at the end of the period of NIS 2,837 million.

(6) Improvement to the calculation following the correction of a mistake in attributing certain balances.

					International operations		
	Medium businesses	Large businesses	Institutional bodies	Financial management	Total Domestic operations	Total International operations	Total
	99	291	5	109	1,491	239	1,730
	5	30	13	88	209	45	254
	94	261	(8)	21	1,282	194	1,476
	(9)	(56)	13	118	-	-	-
	85	205	5	139	1,282	194	1,476
	41	159	43	275	956	50	1,006
	(11)	(75)	(41)	39	-	-	-
	30	84	2	314	956	50	1,006
	115	289	7	453	2,238	244	2,482
	18	49	5	-	296	34	330
	⁽⁴⁾ 63	⁽⁴⁾ 134	⁽⁴⁾ 12	⁽⁴⁾ 93	1,593	154	1,747
	34	106	(10)	360	349	56	405
	⁽⁴⁾ 10	⁽⁴⁾ 32	⁽⁴⁾ (3)	⁽⁴⁾ 139	114	20	134
	24	74	(7)	221	235	36	271
	-	-	-	6	6	-	6
	24	74	(7)	227	241	36	277
	(1)	(1)	-	(13)	(19)	-	(19)
	23	73	(7)	214	222	36	258
	12,545	42,515	936	85,584	249,337	33,218	282,555
	-	-	-	193	193	-	193
	12,530	42,573	675	-	162,221	23,156	185,377
	13,130	43,948	665	-	165,819	24,481	190,300
	199	484	304	-	1,737	117	1,854
	1	4	-	1,176	1,627	-	1,627
	9,924	31,885	14,919	24,160	234,133	29,489	263,622
	8,719	27,822	14,891	-	194,613	28,196	222,809
	8,491	27,061	13,134	-	196,387	28,721	225,108
	13,366	45,817	1,360	17,511	165,221	28,726	193,947
	13,369	46,572	1,379	18,180	166,654	28,705	195,359
	1,705	39,729	69,495	⁽⁶⁾ 368	187,386	12,791	200,177
	81	196	3	-	1,026	115	1,141
	4	9	2	-	117	32	149
	-	-	-	139	139	47	186
	85	205	5	139	1,282	194	1,476

12. Regulatory Operating Segments (continued)

C. Information regarding regulatory operating segments, consolidated (continued)

Unaudited					
For the nine months ended September 30, 2021					
Domestic operations					
	Households	Private Banking	Small and minute businesses		
	Total	Of which - Housing loans	Of which - Credit cards		
in NIS millions					
Interest income from external sources	2,092	1,131	412	6	1,147
Interest expenses To external sources	121	-	-	30	43
Net interest income from external sources	1,971	1,131	412	(24)	1,104
Net interest income Intersegmental	(528)	(723)	(14)	59	(62)
Total net Interest income	1,443	408	398	35	1,042
Non-interest financing income from external sources	1,362	9	881	114	462
Non-interest financing income Intersegmental	(112)	-	-	(52)	(50)
Total Non-interest financing income	1,250	9	881	62	412
Total income	2,693	417	1,279	97	1,454
Credit loss expenses (expenses release)	(128)	(2)	(15)	(1)	(232)
Operating and other expenses	2,341	165	865	60	961
Profit before taxes	480	254	429	38	725
Provision for taxes on profit	157	87	145	13	251
Profit after taxes	323	167	284	25	474
Bank's share in operating income of associates	-	-	-	-	-
Net Profit from ordinary operations before Attributed to the non-controlling interests	323	167	284	25	474
Net Profit (Loss) from ordinary operations Attributed to the non-controlling interests	(59)	-	(59)	-	(4)
Net Profit Attributed to the bank's shareholders	264	167	225	25	470
Average Assets	75,627	45,249	15,658	426	36,480
Of which - Investment in Investee companies	-	-	-	-	-
Of which - Average credit to the public ⁽³⁾	74,939	45,413	15,389	380	35,963
Balance of credit to the public at the period end ⁽³⁾	78,835	⁽⁴⁾ 49,846	14,434	⁽⁴⁾ 407	37,865
Balance of impaired debts	234	1	107	-	710
Balance of debts (not impaired) in arrears for over ninety days	320	276	-	-	44
Average Liabilities	94,249	112	2,698	18,067	49,346
Of which - Average Deposits from the public	90,191	-	16	17,971	43,528
Balance of deposits from the public at the period end	89,677	-	15	19,220	45,535
Average Risk-assets ⁽¹⁾	55,115	25,991	14,041	519	35,120
Balance of Risk-assets at the period end ⁽¹⁾	58,057	28,299	14,555	535	36,080
Average assets under management ⁽²⁾	34,038	361	-	23,887	28,220
Net interest income:					
Margin from credit activity to the public	1,292	408	398	2	978
Margin from deposits activity from the public	151	-	-	33	64
Other	-	-	-	-	-
Total net interest income	1,443	408	398	35	1,042

Footnotes:

(1) Risk weighted assets – as computed for capital adequacy purposes.

(2) Managed assets – including assets of provident funds, further education funds, mutual funds and customer securities.

(3) Outstanding balance of credit to the public- the recorded amount of the debt is presented.

(4) Including housing loans to small and minute business customers with an outstanding credit balance at the end of the period of NIS 3,336 million.

					International operations		
	Medium businesses	Large businesses	Institutional bodies	Financial management	Total Domestic operations	Total International operations	Total
	356	907	12	402	4,922	698	5,620
	14	51	40	399	698	76	774
	342	856	(28)	3	4,224	622	4,846
	(60)	(206)	51	746	-	-	-
	282	650	23	749	4,224	622	4,846
	99	283	22	398	2,740	183	2,923
	(3)	17	(15)	215	-	-	-
	96	300	7	613	2,740	183	2,923
	378	950	30	1,362	6,964	805	7,769
	26	(328)	(27)	7	(683)	-	(683)
	199	479	43	306	4,389	530	4,919
	153	799	14	1,049	3,258	275	3,533
	52	270	4	407	1,154	93	1,247
	101	529	10	642	2,104	182	2,286
	-	-	-	16	16	-	16
	101	529	10	658	2,120	182	2,302
	(1)	(4)	-	10	(58)	-	(58)
	100	525	10	668	2,062	182	2,244
	13,864	46,023	757	96,184	269,361	35,231	304,592
	-	-	-	353	353	-	353
	13,904	45,858	735	-	171,779	24,415	196,194
	14,381	49,226	487	-	181,201	25,743	206,944
	374	378	-	-	1,696	300	1,996
	-	-	-	1,398	1,762	-	1,762
	11,629	32,396	17,665	29,403	252,755	31,589	284,344
	10,506	28,129	17,631	-	207,956	29,962	237,918
	11,073	30,698	17,298	-	213,501	31,892	245,393
	13,817	51,118	1,144	16,436	173,269	28,972	202,241
	14,553	54,871	948	16,061	181,105	30,043	211,148
	8,100	47,785	79,871	322	222,223	13,567	235,790
	271	630	11	-	3,184	458	3,642
	11	20	12	-	291	96	387
	-	-	-	749	749	68	817
	282	650	23	749	4,224	622	4,846

12. Regulatory Operating Segments (continued)

C. Information regarding regulatory operating segments, consolidated (continued)

Unaudited					
For the nine months ended September 30, 2020					
Domestic operations					
	Households	Private Banking	Small and minute businesses		
	Total	Of which - Housing loans	Of which - Credit cards		
in NIS millions					
Interest income from external sources	1,748	717	413	4	1,178
Interest expenses To external sources	119	-	-	65	66
Net interest income from external sources	1,629	717	413	(61)	1,112
Net interest income Intersegmental	(138)	(384)	(18)	116	(10)
Total net Interest income	1,491	333	395	55	1,102
Non-interest financing income from external sources	1,048	9	755	55	406
Non-interest financing income Intersegmental	67	-	-	4	7
Total Non-interest financing income	1,115	9	755	59	413
Total income	2,606	342	1,150	114	1,515
Credit loss expenses	479	67	183	1	531
Operating and other expenses	(4)2,242	(4)134	(4)894	(4)313	(4)936
Profit (Loss) before taxes	(115)	141	73	(200)	48
Provision for taxes (tax savings) on profit	(4)(55)	(4)49	(4)15	(4)(69)	(4)16
Profit (Loss) after taxes	(60)	92	58	(131)	32
Bank's share in operating income of associates	-	-	-	-	-
Net Profit (Loss) from ordinary operations before Attributed to the non-controlling interests	(60)	92	58	(131)	32
Net Profit from ordinary operations Attributed to the non-controlling interests	(7)	-	(7)	-	(3)
Net Profit (Loss) Attributed to the bank's shareholders	(67)	92	51	(131)	29
Average Assets	70,583	38,505	16,165	398	36,338
Of which - Investment in Investee companies	-	-	-	-	-
Of which - Average credit to the public ⁽³⁾	69,745	38,609	15,921	336	35,868
Balance of credit to the public at the period end ⁽³⁾	70,974	(6)40,713	15,802	(6)368	36,734
Balance of impaired debts	186	2	54	-	564
Balance of debts (not impaired) in arrears for over ninety days	385	357	-	-	61
Average Liabilities	86,517	97	2,551	16,941	45,219
Of which - Average Deposits from the public	82,566	-	15	16,832	39,633
Balance of deposits from the public at the period end	87,493	-	16	18,315	41,893
Average Risk-assets ⁽¹⁾	51,708	21,896	13,449	505	34,932
Balance of Risk-assets at the period end ⁽¹⁾	52,251	23,028	13,439	506	34,397
Average assets under management ⁽²⁾	30,545	367	-	19,454	26,474
Net interest income:					
Margin from credit activity to the public	1,267	333	395	2	1,003
Margin from deposits activity from the public	224	-	-	53	99
Other	-	-	-	-	-
Total net interest income	1,491	333	395	55	1,102

Footnotes:

(1) Risk weighted assets – as computed for capital adequacy purposes.

(2) Managed assets – including assets of provident funds, further education funds, mutual funds and customer securities.

(3) Outstanding balance of credit to the public- the recorded amount of the debt is presented.

(4) Reclassified - see B above.

(5) Including housing loans to small and minute business customers with an outstanding credit balance at the end of the period of NIS 2,837 million.

(6) Improvement to the calculation following the correction of a mistake in attributing certain balances.

					International operations		
	Medium businesses	Large businesses	Institutional bodies	Financial management	Total Domestic operations	Total International operations	Total
	304	829	17	341	4,421	842	5,263
	20	89	60	236	655	214	869
	284	740	(43)	105	3,766	628	4,394
	(20)	(147)	66	133	-	-	-
	264	593	23	238	3,766	628	4,394
	88	285	65	959	2,906	190	3,096
	2	(26)	(58)	4	-	-	-
	90	259	7	963	2,906	190	3,096
	354	852	30	1,201	6,672	818	7,490
	135	258	4	14	1,422	96	1,518
	⁽⁴⁾ 189	⁽⁴⁾ 395	⁽⁴⁾ 40	⁽⁴⁾ 273	4,388	473	4,861
	30	199	(14)	914	862	249	1,111
	⁽⁴⁾ 9	⁽⁴⁾ 65	⁽⁴⁾ (5)	⁽⁴⁾ 344	305	85	390
	21	134	(9)	570	557	164	721
	-	-	-	14	14	-	14
	21	134	(9)	584	571	164	735
	(1)	(3)	-	(10)	(24)	-	(24)
	20	131	(9)	574	547	164	711
	12,945	40,519	876	80,446	242,105	34,338	276,443
	-	-	-	169	169	-	169
	12,916	40,445	699	-	160,009	23,718	183,727
	13,130	43,948	665	-	165,819	24,481	190,300
	199	484	304	-	1,737	117	1,854
	1	4	-	1,176	1,627	-	1,627
	9,180	28,381	16,713	23,864	226,815	30,591	257,406
	8,047	24,558	16,675	-	188,311	27,432	215,743
	8,491	27,061	13,134	-	196,387	28,721	225,108
	13,352	44,317	1,330	16,199	162,343	28,772	191,115
	13,369	46,572	1,379	18,180	166,654	28,705	195,359
	7,543	34,679	69,511	⁽⁶⁾ 622	188,828	12,841	201,669
	250	568	13	-	3,103	435	3,538
	14	25	10	-	425	104	529
	-	-	-	238	238	89	327
	264	593	23	238	3,766	628	4,394

12. Regulatory Operating Segments (continued)

C. Information regarding regulatory operating segments, consolidated (continued)

Audited					
For the year ended December 31, 2020					
Domestic operations					
	Households	Private Banking	Small and minute businesses		
	Total	Of which - Housing loans	Of which - Credit cards		
	in NIS millions				
Interest income from external sources	2,356	992	558	6	1,538
Interest expenses To external sources	156	-	-	76	73
Net interest income from external sources	2,200	992	558	(70)	1,465
Net interest income Intersegmental	(225)	(536)	(22)	137	(30)
Total net Interest income	1,975	456	536	67	1,435
Non-interest financing income from external sources	1,846	12	1,020	520	909
Non-interest financing income Intersegmental	(346)	-	-	(441)	(370)
Total Non-interest financing income	1,500	12	1,020	79	539
Total income	3,475	468	1,556	146	1,974
Credit loss expenses	518	70	215	1	593
Operating and other expenses	3,194	202	1,201	162	1,329
Profit (Loss) before taxes	(237)	196	140	(17)	52
Provision for taxes (tax savings) on profit	(106)	68	28	3	18
Profit (Loss) after taxes	(131)	128	112	(20)	34
Bank's share in operating income of associates	-	-	-	-	-
Net Profit (Loss) from ordinary operations before Attributed to the non-controlling interests	(131)	128	112	(20)	34
Net Profit from ordinary operations Attributed to the non-controlling interests	(13)	-	(13)	-	(6)
Net Profit (Loss) Attributed to the bank's shareholders	(144)	128	99	(20)	28
Average Assets	71,008	39,247	16,101	390	35,759
Of which - Investment in Investee companies	-	-	-	-	-
Of which - Average credit to the public ⁽³⁾	70,167	39,327	15,853	331	35,287
Balance of credit to the public at the period end ⁽³⁾	72,620	⁽⁴⁾ 42,246	16,036	⁽⁴⁾ 364	36,439
Balance of impaired debts	261	2	136	-	631
Balance of debts (not impaired) in arrears for over ninety days	348	318	-	-	38
Average Liabilities	88,026	100	2,545	17,037	45,243
Of which - Average Deposits from the public	83,966	-	15	16,912	39,546
Balance of deposits from the public at the period end	88,888	-	16	17,959	41,818
Average Risk-assets ⁽¹⁾	51,918	22,336	13,472	499	34,880
Balance of Risk-assets at the period end ⁽¹⁾	52,744	24,097	13,561	519	34,665
Average assets under management ⁽²⁾	30,551	366	-	19,878	24,084
Net interest income:					
Margin from credit activity to the public	1,696	456	536	3	1,316
Margin from deposits activity from the public	279	-	-	64	119
Other	-	-	-	-	-
Total net interest income	1,975	456	536	67	1,435

Footnotes:

(1) Risk weighted assets – as computed for capital adequacy purposes.

(2) Managed assets – including assets of provident funds, further education funds, mutual funds and customer securities.

(3) Outstanding balance of credit to the public- the recorded amount of the debt is presented.

(4) Including housing loans to small and minute business customers with an outstanding credit balance at the end of the period of NIS 2,919 million.

					International operations		
	Medium businesses	Large businesses	Institutional bodies	Financial management	Total Domestic operations	Total International operations	Total
	407	1,128	24	445	5,904	1,083	6,987
	26	103	85	319	838	251	1,089
	381	1,025	(61)	126	5,066	832	5,898
	(29)	(220)	99	268	-	-	-
	352	805	38	394	5,066	832	5,898
	245	625	190	(544)	3,791	216	4,007
	(120)	(267)	(181)	1,725	-	-	-
	125	358	9	1,181	3,791	216	4,007
	477	1,163	47	1,575	8,857	1,048	9,905
	198	261	2	15	1,588	130	1,718
	267	589	59	386	5,986	695	6,681
	12	313	(14)	1,174	1,283	223	1,506
	4	107	(5)	449	470	79	549
	8	206	(9)	725	813	144	957
	-	-	-	50	50	-	50
	8	206	(9)	775	863	144	1,007
	(1)	(4)	-	(8)	(32)	-	(32)
	7	202	(9)	767	831	144	975
	12,928	41,971	874	82,958	245,888	34,378	280,266
	-	-	-	200	200	-	200
	12,883	41,841	728	-	161,237	23,850	185,087
	12,865	45,687	1,007	-	168,982	23,497	192,479
	276	567	276	-	2,011	196	2,207
	-	-	2	1,162	1,550	25	1,575
	9,965	28,019	17,703	24,586	230,579	30,629	261,208
	8,823	24,105	17,656	-	191,008	27,707	218,715
	9,842	25,382	14,615	-	198,504	27,614	226,118
	13,263	45,027	1,338	16,071	162,996	28,542	191,538
	12,906	47,854	1,364	15,557	165,609	27,623	193,232
	8,198	37,014	70,140	544	190,409	13,008	203,417
	333	776	21	-	4,145	560	4,705
	19	29	17	-	527	146	673
	-	-	-	394	394	126	520
	352	805	38	394	5,066	832	5,898

13. Managerial Operating Segments

	Unaudited									Total
	Retail banking ⁽²⁾	Middle market banking	Corporate banking	Financial management	Discount Capital ⁽¹⁾	Discount Bancorp ⁽¹⁾	Israel Credit Cards ⁽¹⁾	Other	Adjustments	
In NIS millions										
For the three months ended September 30, 2021										
Net interest income	638	165	242	258	3	211	139	-	1	1,657
Non-interest income	282	34	99	94	93	57	385	16	(45)	1,015
Total income	920	199	341	352	96	268	524	16	(44)	2,672
Credit loss expenses (expenses release)	(50)	(16)	(31)	-	-	(30)	1	-	-	(126)
Operating and other expenses	768	95	149	81	13	179	393	23	(45)	1,656
Income (loss) before taxes	202	120	223	271	83	119	130	(7)	1	1,142
Provision for taxes on income	64	41	75	101	27	41	49	3	-	401
Income (loss) after taxes	138	79	148	170	56	78	81	(10)	1	741
Bank's share in income of associates, net of tax effect	-	-	-	2	(2)	-	1	-	(1)	-
Net income (loss) before attributed to the non-controlling interests	138	79	148	172	54	78	82	(10)	-	741
Net income attributed to the non-controlling interests	-	-	-	-	-	-	(26)	7	-	(19)
Net income (loss) attributed to the non-controlling interests	138	79	148	172	54	78	56	(3)	-	722
Balance of Assets	94,702	26,075	56,306	99,310	2,234	37,858	15,165	7,897	(26,136)	313,411
Balance of credit to the public	92,139	26,561	52,770	-	36	25,743	14,410	-	(4,715)	206,944
Balance of deposits from the public	150,879	23,514	40,025	6,724	-	31,892	15	-	(7,656)	245,393
For the three months ended September 30, 2020										
Net interest income	633	167	222	121	4	194	134	1	-	1,476
Non-interest income	260	33	81	194	31	49	383	13	(38)	1,006
Total income	893	200	303	315	35	243	517	14	(38)	2,482
Credit loss expenses	165	38	67	-	-	34	26	-	-	330
Operating and other expenses	⁽²⁾ 911	⁽²⁾ 95	⁽²⁾ 126	⁽²⁾ 75	12	154	405	7	(38)	1,747
Income (loss) before taxes	(182)	67	110	240	23	55	86	7	-	405
Provision for taxes (tax saving) on income	⁽²⁾ (72)	⁽²⁾ 22	⁽²⁾ 36	⁽²⁾ 97	5	18	25	2	1	134
Income (loss) after taxes	(110)	45	74	143	18	37	61	5	(1)	271
Bank's share in income of associates, net of tax effect	-	-	-	1	4	-	-	-	1	6
Net income (loss) before attributed to the non-controlling interests	(110)	45	74	144	22	37	61	5	-	277
Net income attributed to the non-controlling interests	-	-	-	-	-	-	(19)	(1)	1	(19)
Net income (loss) attributed to the non-controlling interests	(110)	45	74	144	22	37	42	4	1	258
Balance of Assets	83,976	26,614	53,064	89,620	1,632	36,709	18,431	6,956	(29,324)	287,678
Balance of credit to the public	81,275	26,809	48,436	-	41	24,482	17,689	-	(8,432)	190,300
Balance of deposits from the public	144,404	21,596	30,975	6,196	-	28,721	16	-	(6,800)	225,108

Footnotes:

(1) The contribution to the Bank's business results.

(2) Reclassified, see Note 12 B.

13. Managerial Operating Segments (continued)

	Unaudited								Total	
	Middle Retail banking	market banking	Corporate banking	Financial management	Discount Capital ⁽¹⁾	Discount Bancorp ⁽¹⁾	Israel Credit Cards ⁽¹⁾	Other		
	In NIS millions									
	For the nine months ended September 30, 2021									
Net interest income	1,860	491	720	739	11	620	402	-	3	4,846
Non-interest income	844	105	290	367	171	182	1,048	43	(127)	2,923
Total income	2,704	596	1,010	1,106	182	802	1,450	43	(124)	7,769
Credit loss expenses (expenses release)	(260)	(65)	(340)	-	-	-	(18)	-	-	(683)
Operating and other expenses	2,327	285	443	241	41	531	1,141	35	(125)	4,919
Income before taxes	637	376	907	865	141	271	327	8	1	3,533
Provision for taxes on income	209	129	310	333	44	93	121	8	-	1,247
Income after taxes	428	247	597	532	97	178	206	-	1	2,286
Bank's share in income of associates, net of tax effect	1	-	-	6	11	-	1	-	(3)	16
Net income before attributed to the non-controlling interests	429	247	597	538	108	178	207	-	(2)	2,302
Net income attributed to the non-controlling interests	-	-	-	-	-	-	(65)	5	2	(58)
Net income attributed to the non-controlling interests	429	247	597	538	108	178	142	5	-	2,244
Balance of Assets	94,702	26,075	56,306	99,310	2,234	37,858	15,165	7,897	(26,136)	313,411
Balance of credit to the public	92,139	26,561	52,770	-	36	25,743	14,410	-	(4,715)	206,944
Balance of deposits from the public	150,879	23,514	40,025	6,724	-	31,892	15	-	(7,656)	245,393
	For the nine months ended September 30, 2020									
Net interest income	1,971	499	648	232	10	626	402	2	4	4,394
Non-interest income	792	100	263	779	39	190	1,005	39	(111)	3,096
Total income	2,763	599	911	1,011	49	816	1,407	41	(107)	7,490
Credit loss expenses	715	215	302	-	-	96	190	-	-	1,518
Operating and other expenses	⁽²⁾ 2,417	⁽²⁾ 299	⁽²⁾ 385	234	27	473	1,112	21	(107)	4,861
Income (loss) before taxes	(369)	85	224	777	22	247	105	20	-	1,111
Provision for taxes (tax saving) on income	⁽²⁾ (133)	⁽²⁾ 30	⁽²⁾ 78	288	7	84	29	7	-	390
Income (loss) after taxes	(236)	55	146	489	15	163	76	13	-	721
Bank's share in income of associates, net of tax effect	1	-	-	3	12	-	-	-	(2)	14
Net income before attributed to the non-controlling interests	(235)	55	146	492	27	163	76	13	(2)	735
Net income attributed to the non-controlling interests	-	-	-	-	-	-	(24)	(2)	2	(24)
Net income (loss) attributed to the non-controlling interests	(235)	55	146	492	27	163	52	11	-	711
Balance of Assets	83,976	26,614	53,064	89,620	1,632	36,709	18,431	6,956	(29,324)	287,678
Balance of credit to the public	81,275	26,809	48,436	-	41	24,482	17,689	-	(8,432)	190,300
Balance of deposits from the public	144,404	21,596	30,975	6,196	-	28,721	16	-	(6,800)	225,108

Footnotes:

(1) The contribution to the Bank's business results.

(2) Reclassified, see Note 12 B.

13. Managerial Operating Segments (continued)

Audited										
In NIS millions										
	Retail banking ⁽²⁾	Middle market banking	Corporate banking	Financial management	Discount Capital ⁽¹⁾	Discount Bancorp ⁽¹⁾	Israel Credit Cards ⁽¹⁾	Other	Adjustments	Total
For the year ended December 31, 2020										
Net interest income	2,582	665	890	381	14	829	530	2	5	5,898
Non-interest income	1,059	136	360	829	175	218	1,327	52	(149)	4,007
Total income	3,641	801	1,250	1,210	189	1,047	1,857	54	(144)	9,905
Credit loss expenses	733	319	313	-	-	130	223	-	-	1,718
Operating and other expenses	3,227	420	571	324	41	695	1,493	54	(144)	6,681
Income (loss) before taxes	(319)	62	366	886	148	222	141	-	-	1,506
Provision for taxes (tax saving) on income	(116)	22	126	338	54	78	40	8	(1)	549
Income (loss) after taxes	(203)	40	240	548	94	144	101	(8)	1	957
Bank's share in income of associates, net of tax effect	1	-	-	2	50	-	1	-	(4)	50
Net income before attributed to the non-controlling interests	(202)	40	240	550	144	144	102	(8)	(3)	1,007
Net income attributed to the non-controlling interests	-	-	-	-	-	-	(32)	(3)	3	(32)
Net income attributed to the non-controlling interests	(202)	40	240	550	144	144	70	(11)	-	975
Balance of Assets	86,759	25,889	53,970	92,236	1,777	35,394	18,534	6,356	(26,946)	293,969
Balance of credit to the public	83,293	26,278	49,612	-	39	23,497	17,901	-	(8,141)	192,479
Balance of deposits from the public	146,487	22,589	29,949	5,630	-	27,614	16	-	(6,167)	226,118

Footnote:

(1) The contribution to the Bank's business results.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses

General. Debts – in this Note: Credit to the public, credit to Governments, deposits with banks and other debts, excluding bonds, securities borrowed or purchased under agreements to resell and assets in respect of the "Maof" market activity.

A. Debts and off-balance sheet credit instruments

1. Change in the balance of the allowance for credit losses - Consolidated

	Unaudited					
	Credit to the public					Total
	Commercial	Private Individuals - Housing Loans	Private Individuals - Other Loans	Total	Banks and Governments	
In NIS millions						
Three months ended September 30, 2021						
Balance of allowance for credit losses, as at June 30, 2021	2,421	254	852	3,527	17	3,544
Expenses (expenses release) for credit loss	(132)	(1)	2	(131)	5	(126)
Accounting write-offs	(77)	(1)	(70)	(148)	-	(148)
Collection of debts written-off in previous years	65	-	53	118	-	118
Net accounting write-offs	(12)	(1)	(17)	(30)	-	(30)
Adjustments from translation of financial statements	3	-	(6)	(3)	-	(3)
Balance of allowance for credit losses, as at September 30, 2021	2,280	252	831	3,363	22	3,385
Of which: In respect of off-balance sheet credit instruments	171	-	75	246	-	246
Three months ended September 30, 2020						
Balance of allowance for credit losses, as at June 30, 2020	2,484	292	918	3,694	15	3,709
Expenses (expenses release) for credit loss	263	(23)	90	330	-	330
Accounting write-offs	(89)	(12)	(101)	(202)	-	(202)
Collection of debts written-off in previous years	51	-	66	117	-	117
Net accounting write-offs	(38)	(12)	(35)	(85)	-	(85)
Adjustments from translation of financial statements	(2)	-	-	(2)	-	(2)
Balance of allowance for credit losses, as at September 30, 2020	2,707	257	973	3,937	15	3,952
Of which: In respect of off-balance sheet credit instruments	206	-	87	293	-	293
Nine months ended September 30, 2021						
Balance of allowance for credit losses, as at December 31, 2020 (audited)	2,817	258	984	4,059	15	4,074
Expenses (expense release) for credit loss	(563)	(2)	(125)	(690)	7	(683)
Accounting write-offs	(243)	(6)	(202)	(451)	-	(451)
Collection of debts written-off in previous years	262	2	180	444	-	444
Net accounting write-offs	19	(4)	(22)	(7)	-	(7)
Adjustments from translation of financial statements	7	-	(6)	1	-	1
Balance of allowance for credit losses, as at September 30, 2021	2,280	252	831	3,363	22	3,385
Of which: In respect of off-balance sheet credit instruments	171	-	75	246	-	246
Nine months ended September 30, 2020						
Balance of allowance for credit losses, as at December 31, 2019 (audited)	1,823	207	717	2,747	1	2,748
Expenses for credit loss	1,017	68	419	1,504	14	1,518
Accounting write-offs	(320)	(18)	(356)	(694)	-	(694)
Collection of debts written-off in previous years	188	-	193	381	-	381
Net accounting write-offs	(132)	(18)	(163)	(313)	-	(313)
Adjustments from translation of financial statements	(1)	-	-	(1)	-	(1)
Balance of allowance for credit losses, as at September 30, 2020	2,707	257	973	3,937	15	3,952
Of which: In respect of off-balance sheet credit instruments	206	-	87	293	-	293

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

A. Debts and off-balance sheet credit instruments (continued)

2. Additional information regarding the mode of computing the allowance for credit losses in respect of the debts and regarding the debts for which the allowance is computed – consolidated

Unaudited						
	Credit to the public			Total	Banks and Governments	Total
	Commercial	Private Individuals - Housing Loans	Private Individuals - Other Loans			
In NIS millions						
September 30, 2021						
Recorded amount of debts:						
Examined on a specific basis ⁽¹⁾	95,628	1	976	96,605	4,680	101,285
Examined on a group basis:						
The allowance in respect thereof is computed by the extent of arrears	⁽²⁾ 248	50,172	-	50,420	-	50,420
Group - other	30,532	171	29,216	59,919	1,445	61,364
Total debts	126,408	50,344	30,192	206,944	6,125	213,069
Allowance for Credit Losses in respect of debts:						
Examined on a specific basis ⁽¹⁾	1,742	-	128	1,870	-	1,870
Examined on a group basis:						
The allowance in respect thereof is computed by the extent of arrears	-	⁽³⁾ 251	-	251	-	251
Group - other	367	1	628	996	22	1,018
Total allowance for Credit Losses	2,109	252	756	3,117	22	3,139
September 30, 2020						
Recorded amount of debts:						
Examined on a specific basis ⁽¹⁾	89,394	2	599	89,995	7,198	97,193
Examined on a group basis:						
The allowance in respect thereof is computed by the extent of arrears	⁽²⁾ 214	40,952	-	41,166	-	41,166
Group - other	27,821	197	31,121	59,139	1,028	60,167
Total debts	117,429	41,151	31,720	190,300	8,226	198,526
Allowance for Credit Losses in respect of debts:						
Examined on a specific basis ⁽¹⁾	1,964	-	99	2,063	-	2,063
Examined on a group basis:						
The allowance in respect thereof is computed by the extent of arrears	⁽³⁾ 1	⁽³⁾ 255	-	256	-	256
Group - other	536	2	787	1,325	15	1,340
Total allowance for Credit Losses	2,501	257	886	3,644	15	3,659

Footnotes:

- (1) Including credit examined on a specific basis and found not to be impaired in an amount of NIS 99,289 million (September 30, 2020 - NIS 95,339 million) and the allowance in its respect in an amount of NIS 1,439 million (September 30, 2020 - NIS 1,644 million) computed on a group basis.
- (2) The balance of commercial debts includes housing loans in the amount of NIS 248 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction (as of September 30, 2020 – an amount of NIS 214 million).
- (3) Includes the balance of allowance in excess of that required by the extent of arrears method, computed on a specific basis, in amount of NIS 1 million (September 30, 2020 - NIS 1 million), and computed on a group basis, in an amount of NIS 187 million (September 30, 2020 - NIS 184 million).

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

A. Debts and off-balance sheet credit instruments (continued)

2. Additional information regarding the mode of computing the allowance for credit losses in respect of the debts and regarding the debts for which the allowance is computed – consolidated (continued)

	Audited					
	December 31, 2020					
	Credit to the public					
	Commercial	Private Individuals - Housing Loans	Private Individuals - Other Loans	Total	Banks and Governments	Total
	In NIS millions					
Recorded amount of debts:						
Examined on a specific basis ⁽¹⁾	91,236	2	663	91,901	6,101	98,002
Examined on a group basis:						
The allowance in respect thereof is computed by the extent of arrears	⁽²⁾ 212	42,505	-	42,717	-	42,717
Group - other	26,697	144	31,020	57,861	928	58,789
Total debts	118,145	42,651	31,683	192,479	7,029	199,508
Allowance for Credit Losses in respect of debts:						
Examined on a specific basis ⁽¹⁾	2,119	-	148	2,267	-	2,267
Examined on a group basis:						
The allowance in respect thereof is computed by the extent of arrears	⁽³⁾ 1	⁽³⁾ 257	-	258	-	258
Group - other	484	1	751	1,236	15	1,251
Total allowance for Credit Losses	2,604	258	899	3,761	15	3,776

Footnotes:

- (1) Including credit examined on a specific basis and found not to be impaired in an amount of NIS 95,795 million and the allowance in its respect in an amount of NIS 1,762 million computed on a group basis.
- (2) The balance of commercial debts includes housing loans in the amount of NIS 212 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction.
- (3) Includes the balance of allowance in excess of that required by the extent of arrears method, computed on a specific basis, in amount of NIS 1 million, and computed on a group basis, in an amount of NIS 187 million.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts

1. Credit quality and arrears - consolidated

	Unaudited					
	September 30, 2021					
	Problematic ⁽¹⁾			Unimpaired debts – additional information		
	Non-problematic	Unimpaired	Impaired ⁽²⁾	Total	In Arrears of 90 Days or More ⁽³⁾	In Arrears of 30 to 89 Days ⁽⁴⁾
	In NIS millions					
Lending Activity in Israel						
Public - Commercial						
Construction and Real Estate - Construction	19,132	232	132	19,496	6	25
Construction and Real Estate - Real Estate Activity	11,562	123	108	11,793	2	16
Financial Services	10,676	55	-	10,731	1	1
Commercial - Other	53,764	1,277	961	56,002	35	113
Total Commercial	95,134	1,687	1,201	98,022	44	155
Private Individuals - Housing Loans	49,838	⁽⁵⁾ 274	1	50,113	270	101
Private Individuals - Other Loans	28,399	295	233	28,927	44	160
Total Public - Activity in Israel	173,371	2,256	1,435	177,062	358	416
Banks in Israel	878	-	-	878	-	-
Government of Israel	1,364	-	-	1,364	-	-
Total Activity in Israel	175,613	2,256	1,435	179,304	358	416
Lending Activity Abroad						
Public - Commercial						
Construction and Real Estate	9,017	1,152	169	10,338	-	3
Commercial - Other	16,215	1,441	392	18,048	-	1
Total Commercial	25,232	2,593	561	28,386	-	4
Private Individuals	1,448	48	-	1,496	6	-
Total Public - Activity Abroad	26,680	2,641	561	29,882	6	4
Foreign banks	2,120	-	-	2,120	-	-
Foreign governments	1,763	-	-	1,763	1,398	-
Total Activity Abroad	30,563	2,641	561	33,765	1,404	4
Total public	200,051	4,897	1,996	206,944	364	420
Total banks	2,998	-	-	2,998	-	-
Total governments	3,127	-	-	3,127	1,398	-
Total	206,176	4,897	1,996	213,069	1,762	420

For footnotes see p. 170.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

1. Credit quality and arrears – consolidated (continued)

	Unaudited					
	September 30, 2020					
	Problematic ⁽¹⁾			Unimpaired debts – additional information		
	Non-problematic	Unimpaired	Impaired ⁽²⁾	Total	In Arrears of 90 Days or More ⁽³⁾	In Arrears of 30 to 89 Days ⁽⁴⁾
In NIS millions						
Lending Activity in Israel						
Public - Commercial						
Construction and Real Estate - Construction	16,520	251	106	16,877	7	20
Construction and Real Estate - Real Estate Activity	11,048	172	144	11,364	1	22
Financial Services	8,558	62	328	8,948	-	14
Commercial - Other	51,031	1,561	814	53,406	58	76
Total Commercial	87,157	2,046	1,392	90,595	66	132
Private Individuals - Housing Loans	40,533	⁽⁵⁾ 369	2	40,904	351	97
Private Individuals - Other Loans	29,642	487	184	30,313	28	98
Total Public - Activity in Israel	157,332	2,902	1,578	161,812	445	327
Banks in Israel	479	-	-	479	-	-
Government of Israel	2,684	-	-	2,684	-	-
Total Activity in Israel	160,495	2,902	1,578	164,975	445	327
Lending Activity Abroad						
Public - Commercial						
Construction and Real Estate	9,529	457	230	10,216	-	-
Commercial - Other	15,815	757	46	16,618	-	1
Total Commercial	25,344	1,214	276	26,834	-	1
Private Individuals	1,645	9	-	1,654	6	-
Total Public - Activity Abroad	26,989	1,223	276	28,488	6	1
Foreign banks	3,471	-	-	3,471	-	-
Foreign governments	1,592	-	-	1,592	1,176	11
Total Activity Abroad	32,052	1,223	276	33,551	1,182	12
Total public	184,321	4,125	1,854	190,300	451	328
Total banks	3,950	-	-	3,950	-	-
Total governments	4,276	-	-	4,276	1,176	11
Total	192,547	4,125	1,854	198,526	1,627	339

For footnotes see next page.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

1. Credit quality and arrears – consolidated (continued)

	Audited					
	December 31, 2020					
	Problematic ⁽¹⁾				Unimpaired debts – additional information	
	Non-problematic	Unimpaired	Impaired ⁽²⁾	Total	In Arrears of 90 Days or More ⁽³⁾	In Arrears of 30 to 89 Days ⁽⁴⁾
In NIS millions						
Lending Activity in Israel						
Public - Commercial						
Construction and Real Estate - Construction	16,655	231	113	16,999	6	51
Construction and Real Estate - Real Estate Activity	11,171	185	138	11,494	1	8
Financial Services	9,496	58	300	9,854	6	1
Commercial - Other	51,309	1,720	870	53,899	27	90
Total Commercial	88,631	2,194	1,421	92,246	40	150
Private Individuals - Housing Loans	42,136	⁽⁵⁾ 319	2	42,457	312	66
Private Individuals - Other Loans	29,695	443	259	30,397	30	99
Total Public - Activity in Israel	160,462	2,956	1,682	165,100	382	315
Banks in Israel	849	-	-	849	-	-
Government of Israel	1,755	-	-	1,755	-	-
Total Activity in Israel	163,066	2,956	1,682	167,704	382	315
Lending Activity Abroad						
Public - Commercial						
Construction and Real Estate	8,858	869	185	9,912	-	-
Commercial - Other	14,183	1,464	340	15,987	25	97
Total Commercial	23,041	2,333	525	25,899	25	97
Private Individuals	1,471	9	-	1,480	6	-
Total Public - Activity Abroad	24,512	2,342	525	27,379	31	97
Foreign banks	2,707	-	-	2,707	-	-
Foreign governments	1,718	-	-	1,718	1,162	34
Total Activity Abroad	28,937	2,342	525	31,804	1,193	131
Total public	184,974	5,298	2,207	192,479	413	412
Total banks	3,556	-	-	3,556	-	-
Total governments	3,473	-	-	3,473	1,162	34
Total	192,003	5,298	2,207	199,508	1,575	446

Footnotes:

- (1) Impaired, substandard or under special mention credit risk, including housing loans for which an allowance according to the extent of arrears exists and including housing loans in arrears for ninety days or over for which an allowance according to the extent of arrears does not exist.
- (2) As a general rule, interest income is not accrued in respect of impaired debts. For information regarding impaired debt restructured under problematic debt restructuring, see B.2.c. below.
- (3) Classified as unimpaired problematic debts. Accruing interest income.
- (4) Debts in arrears for between 30 and 89 days which accrue interest income, in amount of NIS 124 million are classified as unimpaired problematic debts (September 30, 2020 - NIS 94 million, December 31, 2020 - NIS 182 million).
- (5) Including housing loans in amount of NIS 8 million with an allowance according to the extent of arrears, for which an arrangement was made for the repayment of overdue amounts, which included a change in the repayment schedule for the balance of the loan not yet due (September 30, 2020 - NIS 9 million, December 31, 2020 - NIS 8 million).

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

2. Additional information regarding impaired debts – consolidated

A. IMPAIRED DEBTS AND SPECIFIC ALLOWANCE

	Unaudited				
	September 30, 2021				
	Balance ⁽¹⁾ of impaired debts in respect of which specific allowance exist ⁽²⁾	Balance of specific allowance ⁽²⁾	Balance ⁽¹⁾ of impaired debts for which specific allowance do not exist ⁽²⁾	Total balance ⁽¹⁾ of Impaired Debts	Contractual principal amount of impaired debts ⁽³⁾
In NIS millions					
Lending Activity in Israel					
Public - Commercial					
Construction and Real Estate - Construction	85	25	47	132	782
Construction and Real Estate - Real Estate Activity	47	5	61	108	540
Financial Services	-	-	-	-	91
Commercial - Other	848	268	113	961	2,731
Total Commercial	980	298	221	1,201	4,144
Private Individuals - Housing Loans	1	⁽⁴⁾ -	-	1	1
Private Individuals - Other Loans	207	98	26	233	548
Total Public - Activity in Israel	1,188	396	247	1,435	4,693
Total Activity in Israel	1,188	396	247	1,435	4,693
Lending Activity Abroad					
Public - Commercial					
Construction and Real Estate	15	15	154	169	501
Commercial - Other	210	20	182	392	446
Total Commercial	225	35	336	561	947
Private Individuals	-	-	-	-	-
Total Public - Activity Abroad	225	35	336	561	947
Total Activity Abroad	225	35	336	561	947
Total public	1,413	431	583	1,996	5,640
Total	1,413	431	583	1,996	5,640
Of which:					
Measured according to present value of cash flows	1,087	379	139	1,226	
Debts under troubled debt restructurings	909	214	338	1,247	

For footnotes see p. 173.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

2. Additional information regarding impaired debts – consolidated (continued)

A. IMPAIRED DEBTS AND SPECIFIC ALLOWANCE (CONTINUED)

Unaudited					
September 30, 2020					
	Balance ⁽¹⁾ of impaired debts in respect of which specific allowance exist ⁽²⁾	Balance of specific allowance ⁽²⁾	Balance ⁽¹⁾ of impaired debts for which specific allowance do not exist ⁽²⁾	Total balance ⁽¹⁾ of Impaired Debts	Contractual principal amount of impaired debts ⁽³⁾
In NIS millions					
Lending Activity in Israel					
Public - Commercial					
Construction and Real Estate - Construction	65	21	41	106	1,012
Construction and Real Estate - Real Estate Activity	97	10	47	144	882
Financial Services	328	28	-	328	422
Commercial - Other	723	229	91	814	2,762
Total Commercial	1,213	288	179	1,392	5,078
Private Individuals - Housing Loans	2	⁽⁴⁾ -	-	2	2
Private Individuals - Other Loans	156	81	28	184	532
Total Public - Activity in Israel	1,371	369	207	1,578	5,612
Total Activity in Israel	1,371	369	207	1,578	5,612
Lending Activity Abroad					
Public - Commercial					
Construction and Real Estate	144	50	86	230	600
Commercial - Other	-	-	46	46	99
Total Commercial	144	50	132	276	699
Private Individuals	-	-	-	-	-
Total Public - Activity Abroad	144	50	132	276	699
Total Activity Abroad	144	50	132	276	699
Total public	1,515	419	339	1,854	6,311
Total	1,515	419	339	1,854	6,311
Of which:					
Measured according to present value of cash flows	1,364	375	73	1,437	
Debts under troubled debt restructurings	885	172	120	1,005	

For footnotes see next page.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

2. Additional information regarding impaired debts – consolidated (continued)

A. IMPAIRED DEBTS AND SPECIFIC ALLOWANCE (CONTINUED)

Audited					
December 31, 2020					
	Balance ⁽¹⁾ of impaired debts in respect of which specific allowance exist ⁽²⁾	Balance of specific allowance ⁽²⁾	Balance ⁽¹⁾ of impaired debts for which specific allowance do not exist ⁽²⁾	Total balance ⁽¹⁾ of Impaired Debts	Contractual principal amount of impaired debts ⁽³⁾
In NIS millions					
Lending Activity in Israel					
Public - Commercial					
Construction and Real Estate - Construction	85	27	28	113	996
Construction and Real Estate - Real Estate Activity	67	7	71	138	867
Financial Services	300	20	-	300	393
Commercial - Other	773	251	97	870	2,805
Total Commercial	1,225	305	196	1,421	5,061
Private Individuals - Housing Loans	2	⁽⁴⁾ -	-	2	2
Private Individuals - Other Loans	244	132	15	259	593
Total Public - Activity in Israel	1,471	437	211	1,682	5,656
Total Activity in Israel	1,471	437	211	1,682	5,656
Lending Activity Abroad					
Public - Commercial					
Construction and Real Estate	136	50	49	185	558
Commercial - Other	182	18	158	340	399
Total Commercial	318	68	207	525	957
Private Individuals	-	-	-	-	-
Total Public - Activity Abroad	318	68	207	525	957
Total Activity Abroad	318	68	207	525	957
Total public	1,789	505	418	2,207	6,613
Total	1,789	505	418	2,207	6,613

Of which:

Measured according to present value of cash flows	1,449	428	66	1,515
Debts under troubled debt restructurings	1,133	271	266	1,399

Footnotes:

- (1) Recorded amount.
- (2) Specific allowance for credit losses.
- (3) The contractual balance of the principal amount includes accrued unpaid interest at date of the initial implementation of the instruction in respect of impaired debts, not yet written off or collected.
- (4) An amount lower than NIS 1 million.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

2. Additional information regarding impaired debts – consolidated (continued)

B. AVERAGE BALANCE AND INTEREST INCOME

	Unaudited					
	Three months ended September 30					
	2021			2020		
Average balance of Impaired Debts ⁽¹⁾	Recorded Interest Income ⁽²⁾	Of which: recorded on cash basis	Average balance of Impaired Debts ⁽¹⁾	Recorded Interest Income ⁽²⁾	Of which: recorded on cash basis	
In NIS millions						
Lending Activity in Israel						
Public - Commercial						
Construction and Real Estate - Construction	133	3	3	114	1	1
Construction and Real Estate - Real Estate Activity	121	1	1	144	1	1
Financial Services	1	-	-	314	2	-
Commercial - Other	994	5	2	945	4	3
Total Commercial	1,249	9	6	1,517	8	5
Private Individuals - Housing Loans	1	-	-	2	-	-
Private Individuals - Other Loans	247	4	3	201	3	1
Total Public - Activity in Israel	1,497	13	9	1,720	11	6
Total Activity in Israel	1,497	13	9	1,720	11	6
Lending Activity Abroad						
Public - Commercial						
Construction and Real Estate	170	-	-	221	1	-
Commercial - Other	397	1	1	59	1	-
Total Commercial	567	1	1	280	2	-
Total Public - Activity Abroad	567	1	1	280	2	-
Total Activity Abroad	567	1	1	280	2	-
Total	2,064	⁽³⁾ 14	10	2,000	⁽³⁾ 13	6

For footnotes see next page.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

2. Additional information regarding impaired debts – consolidated (continued)

B. AVERAGE BALANCE AND INTEREST INCOME (CONTINUED)

	Unaudited					
	Nine months ended September 30					
	2021		2020			
	Average balance of Impaired Debts ⁽¹⁾	Recorded Interest Income ⁽²⁾	Of which: recorded on cash basis	Average balance of Impaired Debts ⁽¹⁾	Recorded Interest Income ⁽²⁾	Of which: recorded on cash basis
In NIS millions						
Lending Activity in Israel						
Public - Commercial						
Construction and Real Estate - Construction	142	6	5	126	1	1
Construction and Real Estate - Real Estate Activity	144	3	1	171	3	3
Financial Services	149	2	1	355	6	-
Commercial - Other	1,077	15	10	1,092	12	8
Total Commercial	1,512	26	17	1,744	22	12
Private Individuals - Housing Loans	1	-	-	3	-	-
Private Individuals - Other Loans	281	13	8	216	7	2
Total Public - Activity in Israel	1,794	39	25	1,963	29	14
Total Activity in Israel	1,794	39	25	1,963	29	14
Lending Activity Abroad						
Public - Commercial						
Construction and Real Estate	129	2	1	228	3	-
Commercial - Other	430	4	2	75	2	-
Total Commercial	559	6	3	303	5	-
Total Public - Activity Abroad	559	6	3	303	5	-
Total Activity Abroad	559	6	3	303	5	-
Total	2,353	(3) 45	28	2,266	(3) 34	14

Footnotes:

(1) Average recorded amount of Impaired debts during the reported period.

(2) Interest income recognized in the reported period, in respect of the average balance of impaired debts, during the time period in which these debts had been classified as impaired.

(3) Total interest income that would have been recognized had such credit accrued interest according to its original terms is in amount of NIS 20 million and NIS 64 million for the three and nine months ended September 30, 2021 (NIS 21 million and NIS 69 million for the three and nine months ended September 30, 2020), respectively.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

2. Additional information regarding impaired debts – consolidated (continued)

C. RESTRUCTURED TROUBLED DEBTS - CONSOLIDATED

Unaudited					
September 30, 2021					
Recorded amount					
	Not accruing interest income	Accruing debts ⁽¹⁾ , in arrears for 90 days or more	Accruing debts ⁽¹⁾ , in arrears for 30 to 89 Days	Accruing debts ⁽¹⁾ not in arrears	Total ⁽²⁾
In NIS millions					
Lending Activity in Israel					
Public - Commercial					
Construction and Real Estate - Construction	21	-	1	19	41
Construction and Real Estate - Real Estate Activity	18	-	-	22	40
Financial Services	-	-	-	-	-
Commercial - Other	328	-	2	175	505
Total Commercial	367	-	3	216	586
Private Individuals - Other Loans	47	-	3	161	211
Total Public - Activity in Israel	414	-	6	377	797
Total Activity in Israel	414	-	6	377	797
Lending Activity Abroad					
Public - Commercial					
Construction and Real Estate	37	-	-	44	81
Commercial - Other	236	-	-	133	369
Total Commercial	273	-	-	177	450
Total Public - Activity Abroad	273	-	-	177	450
Total Activity Abroad	273	-	-	177	450
Total	687	-	6	554	1,247

Footnotes:

(1) Accruing interest income.

(2) Included in impaired debts.

Commitment to grant additional credit to borrowers, in respect of which a troubled debt restructurings was performed, within the framework of which the credit terms had been changed, amounts at September 30, 2021, to NIS 33 million (September 30, 2020 - NIS 21 million; December 31, 2020 – NIS 23 million).

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

2. Additional information regarding impaired debts – consolidated (continued)

C. RESTRUCTURED TROUBLED DEBTS – CONSOLIDATED (CONTINUED)

Unaudited					
September 30, 2020					
Recorded amount					
	Not accruing interest income	Accruing debts ⁽¹⁾ , in arrears for 90 days or more	Accruing debts ⁽¹⁾ , in arrears for 30 to 89 Days	Accruing debts ⁽¹⁾ not in arrears	Total ⁽²⁾
In NIS millions					
Lending Activity in Israel					
Public - Commercial					
Construction and Real Estate - Construction	23	-	-	12	35
Construction and Real Estate - Real Estate Activity	29	-	-	15	44
Financial Services	-	-	-	304	304
Commercial - Other	162	-	-	224	386
Total Commercial	214	-	-	555	769
Private Individuals - Other Loans	65	-	1	91	157
Total Public - Activity in Israel	279	-	1	646	926
Total Activity in Israel	279	-	1	646	926
Lending Activity Abroad					
Public - Commercial					
Construction and Real Estate	-	-	-	38	38
Commercial - Other	4	-	-	37	41
Total Commercial	4	-	-	75	79
Total Public - Activity Abroad	4	-	-	75	79
Total Activity Abroad	4	-	-	75	79
Total	283	-	1	721	1,005

Footnotes:

(1) Accruing interest income.

(2) Included in impaired debts.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

2. Additional information regarding impaired debts – consolidated (continued)

C. RESTRUCTURED TROUBLED DEBTS – CONSOLIDATED (CONTINUED)

	Audited				
	December 31, 2020				
	Recorded amount				
	Not accruing interest income	Accruing debts ⁽¹⁾ , in arrears for 90 days or more	Accruing debts ⁽¹⁾ , in arrears for 30 to 89 Days	Accruing debts ⁽¹⁾ not in arrears	Total ⁽²⁾
In NIS millions					
Lending Activity in Israel					
Public - Commercial					
Construction and Real Estate - Construction	23	-	1	14	38
Construction and Real Estate - Real Estate Activity	18	-	-	20	38
Financial Services	1	-	-	276	277
Commercial - Other	277	-	-	146	423
Total Commercial	319	-	1	456	776
Private Individuals - Other Loans	59	-	2	184	245
Total Public - Activity in Israel	378	-	3	640	1,021
Total Activity in Israel	378	-	3	640	1,021
Lending Activity Abroad					
Public - Commercial					
Construction and Real Estate	41	-	-	-	41
Commercial - Other	197	-	-	140	337
Total Commercial	238	-	-	140	378
Total Public - Activity Abroad	238	-	-	140	378
Total Activity Abroad	238	-	-	140	378
Total	616	-	3	780	1,399

Footnotes:

(1) Accruing interest income.

(2) Included in impaired debts.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

2. Additional information regarding impaired debts – consolidated (continued)

C. RESTRUCTURED TROUBLED DEBTS - CONSOLIDATED (CONTINUED)

	Unaudited					
	Three months ended September 30					
	2021		2020			
	Debt restructuring performed					
	Number of contracts	Recorded amount before restructuring	Recorded amount after restructuring	Number of contracts	Recorded amount before restructuring	Recorded amount after restructuring
In NIS millions						
Lending Activity in Israel						
Public - Commercial						
Construction and Real Estate - Construction	38	3	3	49	5	5
Construction and Real Estate - Real Estate Activity	3	1	1	7	9	9
Financial Services	1	(1)	(1)	2	(1)	(1)
Commercial - Other	141	29	28	346	156	155
Total Commercial	183	33	32	404	170	169
Private Individuals - Other Loans	977	17	16	1,282	28	28
Total Public - Activity in Israel	1,160	50	48	1,686	198	197
Total Activity in Israel	1,160	50	48	1,686	198	197
Lending Activity Abroad						
Public - Commercial						
Construction and Real Estate	-	-	-	-	-	-
Commercial - Other	-	-	-	-	-	-
Total Commercial	-	-	-	-	-	-
Private Individuals	-	-	-	-	-	-
Total Public - Activity Abroad	-	-	-	-	-	-
Total Activity Abroad	-	-	-	-	-	-
Total	1,160	50	48	1,686	198	197

Footnote:

(1) An amount lower than NIS 1 million.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

2. Additional information regarding impaired debts – consolidated (continued)

C. RESTRUCTURED TROUBLED DEBTS - CONSOLIDATED (CONTINUED)

	Unaudited					
	Nine months ended September 30					
	2021		2020			
	Debt restructuring performed					
	Number of contracts	Recorded amount before restructuring	Recorded amount after restructuring	Number of contracts	Recorded amount before restructuring	Recorded amount after restructuring
In NIS millions						
Lending Activity in Israel						
Public - Commercial						
Construction and Real Estate - Construction	136	21	20	167	24	24
Construction and Real Estate - Real Estate Activity	28	21	21	21	12	12
Financial Services	4	(1)	(1)	4	(1)	(1)
Commercial - Other	709	236	234	913	257	256
Total Commercial	877	278	275	1,105	293	292
Private Individuals - Other Loans	3,785	107	105	4,110	89	88
Total Public - Activity in Israel	4,662	385	380	5,215	382	380
Total Activity in Israel	4,662	385	380	5,215	382	380
Lending Activity Abroad						
Public - Commercial						
Construction and Real Estate	2	78	78	-	-	-
Commercial - Other	4	58	58	1	65	65
Total Commercial	6	136	136	1	65	65
Private Individuals	1	(1)	(1)	3	(1)	(1)
Total Public - Activity Abroad	7	136	136	4	65	65
Total Activity Abroad	7	136	136	4	65	65
Total	4,669	521	516	5,219	447	445

Footnote:

(1) An amount lower than NIS 1 million.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

2. Additional information regarding impaired debts – consolidated (continued)

C. RESTRUCTURED TROUBLED DEBTS - CONSOLIDATED (CONTINUED)

	Unaudited			
	Three months ended September 30			
	2021		2020	
	Failure of restructured debts ⁽¹⁾			
	Number of contracts	Recorded amount	Number of contracts	Recorded amount
In NIS millions				
Lending Activity in Israel				
Public - Commercial				
Construction and Real Estate - Construction	26	2	20	2
Construction and Real Estate - Real Estate Activity	3	⁽²⁾ -	1	⁽²⁾ -
Financial Services	-	-	-	-
Commercial - Other	82	7	95	4
Total Commercial	111	9	116	6
Private Individuals - Other	571	4	687	5
Total Public - Activity in Israel	682	13	803	11
Total Activity in Israel	682	13	803	11
Lending Activity Abroad				
Public - Commercial				
Commercial - Other	1	7	-	-
Total Commercial	1	7	-	-
Private Individuals	-	-	1	⁽²⁾ -
Total Public - Activity Abroad	1	7	1	⁽²⁾-
Total Activity Abroad	1	7	1	⁽²⁾-
Total	683	20	804	11

For footnotes see next page.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

2. Additional information regarding impaired debts – consolidated (continued)

C. RESTRUCTURED TROUBLED DEBTS - CONSOLIDATED (CONTINUED)

	Unaudited			
	Nine months ended September 30			
	2021		2020	
	Failure of restructured debts ⁽¹⁾			
	Number of contracts	Recorded amount	Number of contracts	Recorded amount
In NIS millions				
Lending Activity in Israel				
Public - Commercial				
Construction and Real Estate - Construction	67	7	72	6
Construction and Real Estate - Real Estate Activity	4	⁽²⁾ -	4	1
Financial Services	3	⁽²⁾ -	-	-
Commercial - Other	267	21	324	17
Total Commercial	341	28	400	24
Private Individuals - Other	1,859	12	2,468	16
Total Public - Activity in Israel	2,200	40	2,868	40
Total Activity in Israel	2,200	40	2,868	40
Lending Activity Abroad				
Public - Commercial				
Commercial - Other	1	7	1	57
Total Commercial	1	7	1	57
Private Individuals	-	-	1	⁽²⁾ -
Total Public - Activity Abroad	1	7	2	57
Total Activity Abroad	1	7	2	57
Total	2,201	47	2,870	97

Footnotes:

(1) Debts, which in the reported year turned into debts in arrears for 30 days or over, which had been restructured under troubled debt restructurings during the period of twelve months prior to their having become debts in arrears.

(2) An amount lower than NIS 1 million.

3. Additional disclosure regarding the quality of credit

(A) Risk characteristics according to credit segments

(1) Business credit

- Sensitivity to the domestic economic cycle in Israel. In addition, in view of material overseas investments by large Israeli corporations, the level of exposure to global crises increased;
- Sensitivity to changes in private consumption;
- The Corona pandemic, which broke out in the first quarter of 2020, has a significant impact upon the global economy in general, and upon economic activity in Israel in particular, including on the actual ability of businesses to operate and on the demand for their products. In consequence thereof, the business-commercial credit risk has increased with the outbreak of the crisis. However, in view of the return of the economy to full activity in the course of 2021, with the exception of the aviation and tourism sectors, the level of risk has reverted to its pre-crisis level.

(2) Credit to private individuals – housing loans

- Loans involving a high finance ratio carry risk in the event of impairment in the value of collateral below the balance of the loan. The Bank's underwriting policy limits the ratio of finance when granting a loan.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

3. Additional disclosure regarding the quality of credit (continued)

(3) Credit to private individuals – other

- Exposure to retail credit is affected by macro-economic factors.
- The growth in competition in recent years, whether within the banking industry or against off-banking institutions, may lead to erosion of the spreads, to a decline in the quality of borrowers, and as a result thereof to increased credit risk. The present credit policy examines thoroughly the risk involved in the underwriting of loans to existing and new customers using models and tools developed for sales points, thus reducing such risk.

(4) Implications of the Corona crisis on credit to private individual (mortgages and others)

- The severe effects of the Corona crisis upon unemployment in the market and on the disposable income of households, may implicate the quality of credit in this segment. The pace of recovery of the economy, scope of State assistance and the reduction in unemployment will have a decisive impact upon the repayment ability of borrowers. The Bank follows and conducts the monitoring of sectors and customers, the vulnerability of which has grown as a result of the crisis, and is assisting customers in economic distress having a potential for recovery. It is noted that the number of borrowers who had asked for a deferment in the repayment of the principal of loans during the Corona crisis, and who have not yet returned to regular repayments, is marginal.

(B) INDICATION OF CREDIT QUALITY

	Unaudited				Audited			
	September 30, 2021				December 31, 2020			
	Commercial	Private Individuals		Total	Commercial	Private Individuals		Total
Housing Loans		Other Loans	Housing Loans			Other Loans		
Ratio of the balance of non-problematic credit to the public to the balance of credit to the public	95.2%	99.5%	98.1%	96.7%	94.5%	99.2%	97.8%	96.1%
Ratio of the balance of problematic unimpaired credit to the public to the balance of credit to the public	3.4%	0.5%	1.1%	2.3%	3.8%	0.8%	1.4%	2.8%
Ratio of the balance of impaired credit to the public to the balance of credit to the public	1.4%	-	0.8%	1.0%	1.7%	-	0.8%	1.1%
Ratio of the balance of allowance to credit losses in respect of credit to the public to the balance of credit to the public	1.7%	0.5%	2.5%	1.5%	2.2%	0.6%	2.8%	2.0%
Ratio of the balance of allowance to credit losses in respect of credit to the public to the balance of problematic credit risk (excluding derivatives and bonds)	32.7%	89.7%	130.6%	42.6%	36.4%	78.9%	125.4%	45.9%

The number of days in which a debt is in arrears is a central factor in determining the classification of the Bank's debts, and accordingly affects the allowance for credit losses and the accounting write-offs. A debt that is examined on a specific basis, is classified as an impaired debt when the repayment of capital or interest thereon is in arrears for 90 days or more, except where the debt is well secured and in the process of collection. Notwithstanding the above, during the Corona crisis, in view of the outline for the deferral of loan repayments that had been granted to many borrowers, additional parameters have been taken into account for the classification of borrowers, such as: condition of the borrower, exposure to the crisis, impairment to income, and more.

A central indication regarding the quality of the credit portfolio is the ratio of performing debts to the problematic debts at the Bank.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

B. Debts (continued)

4. Additional information regarding housing loans

BALANCES FOR THE YEAR END, ACCORDING TO LOAN-TO-VALUE (LTV)⁽¹⁾ RATIO, MANNER OF REPAYMENT AND TYPE OF INTEREST

		Balance of housing loans			
		Total	Of which: Bullet and Balloon debts	Of which: variable interest	Total Off- Balance Sheet Credit Risk
In NIS millions					
Unaudited					
September 30, 2021					
First degree pledge: financing ratio	Up to 60%	31,857	366	18,872	440
	Over 60%	17,200	119	10,296	289
Second degree pledge or without pledge		1,287	151	574	6,044
Total		⁽²⁾ 50,344	636	29,742	6,773
Unaudited					
September 30, 2020					
First degree pledge: financing ratio	Up to 60%	26,519	383	15,822	469
	Over 60%	13,541	120	8,227	251
Second degree pledge or without pledge		1,091	121	445	3,859
Total		⁽²⁾ 41,151	624	24,494	4,579
Audited					
December 31, 2020					
First degree pledge: financing ratio	Up to 60%	27,409	394	16,309	519
	Over 60%	14,121	125	8,538	294
Second degree pledge or without pledge		1,121	132	456	4,364
Total		⁽²⁾ 42,651	651	25,303	5,177

Footnotes:

- (1) The ratio between the authorized credit line at the time the credit line was granted and the value of the asset, as confirmed by the Bank at the time the credit line was granted. The LTV ratio is another indication of the bank as to the assessment of the customer risk when the facility was granted.
- (2) The balance of housing loans not includes the balance of commercial debts in the amount of NIS 248 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction (September 30, 2020 - NIS 214 million, December 31, 2020 - NIS 212 million).

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

C. Information regarding the purchase and sale of debts

Details regarding the consideration paid or received for the acquisition or sale of loans

	Unaudited									
	Credit to the public				Credit to the public					
	Commercial	Private Individuals - Housing Loans	Private Individuals - Other Loans	Credit to banks and governments	Total	Commercial	Private Individuals - Housing Loans	Private Individuals - Other Loans	Credit to banks and governments	Total
In NIS millions										
	For the three months ended September 30, 2021					For the three months ended September 30, 2020				
Loans acquired	3,657	-	-	379	4,036	1,476	-	-	285	1,761
Loans sold	-	-	-	-	-	-	-	-	-	-
	For the nine months ended September 30, 2021					For the nine months ended September 30, 2020				
Loans acquired	8,348	-	-	958	9,306	4,119	-	-	1,717	5,836
Loans sold	⁽¹⁾ 93	-	-	-	93	121	-	-	-	121

Footnote:

(1) problematic credit.

For details regarding profit (loss) net in respect of loans sold, see Note 3.

14. Additional information regarding credit risk, credit to the public and allowance for credit losses (continued)

D. Off balance Sheet Financial Instruments⁽³⁾

	Unaudited		Unaudited		Audited	
	Balance ⁽¹⁾	Provision ⁽²⁾	Balance ⁽¹⁾	Provision ⁽²⁾	Balance ⁽¹⁾	Provision ⁽²⁾
	September 30, 2021	September 30, 2020	September 30, 2020	September 30, 2020	December 31, 2020	December 31, 2020
	in NIS millions					
Transactions in which the balance represents credit risk:						
Letters of credit	1,837	3	1,160	6	1,248	7
Credit guarantees	2,307	33	2,426	35	2,256	42
Guarantees for home purchasers	15,057	4	11,396	3	11,169	4
Other guarantees and obligations	11,002	44	9,824	63	10,801	59
Unutilized facilities for transactions in derivative instruments	3,376	-	2,696	-	2,054	-
Unutilized facilities credit line for credit cards	35,639	58	33,201	66	33,537	67
Unutilized current loan account facilities and other credit facilities in on-call accounts	9,929	36	10,397	46	10,584	47
Irrevocable commitments to extend credit approved but not yet granted ⁽³⁾	30,114	63	23,076	67	23,199	67
Commitment to issue guarantees	13,117	5	6,782	7	6,119	5

Footnotes:

(1) Contract balance or their stated amounts at period end before of allowance for credit loss.

(2) Balance of allowance for credit losses at period end.

(3) Including commitments to customers for granting credit within the framework of "an approval in principle and maintaining interest rates" in accordance with Proper Management Directive No. 451 "Procedures for the granting of housing loans".

15. Assets and liabilities according to linkage terms – consolidated

Unaudited							
September 30, 2021							
	Israeli currency		Foreign currency ⁽¹⁾			Non monetary items	Total
	Non-linked	Linked to the CPI	In US\$	In Euro	In other currencies		
in NIS millions							
Assets							
Cash and deposits with banks	42,043	25	3,474	353	439	-	46,334
Securities	27,513	1,432	14,734	773	1	1,509	45,962
Securities borrowed or purchased under agreements to resell	1,142	-	-	-	-	-	1,142
Net credit to the public	149,240	20,695	31,307	2,063	522	-	203,827
Credit to the Government	678	253	1,373	823	-	-	3,127
Investments in associates	2	-	-	-	-	390	392
Buildings and equipment	-	-	-	-	-	3,203	3,203
Intangible assets and goodwill	-	-	-	-	-	163	163
Assets in respect of derivative instruments	1,863	293	1,798	64	71	278	4,367
Other assets	2,218	22	919	66	88	1,581	4,894
Total assets	224,699	22,720	53,605	4,142	1,121	7,124	313,411
Liabilities							
Deposits from the public	167,177	3,993	66,356	6,097	1,770	-	245,393
Deposits from banks	11,799	-	1,634	179	23	-	13,635
Deposits from the Government	138	3	144	-	-	-	285
Bonds and Subordinated debt notes	4,651	6,503	-	16	-	-	11,170
Liabilities in respect of derivative instruments	1,952	359	1,794	114	73	278	4,570
Other liabilities	14,458	763	695	10	27	399	16,352
Total liabilities	200,175	11,621	70,623	6,416	1,893	677	291,405
Difference	24,524	11,099	(17,018)	(2,274)	(772)	6,447	22,006
Effect of non-hedging derivative instruments:							
Derivative instruments (except for options)	(21,274)	(3,690)	21,479	2,742	743	-	-
Net options in the money (in terms of underlying asset)	1,154	-	(760)	(362)	(32)	-	-
Net options out of the money (in terms of underlying asset)	366	-	(268)	(98)	-	-	-
Total	4,770	7,409	3,433	8	(61)	6,447	22,006
Net options in the money (discounted par value)	598	-	(329)	(245)	(24)	-	-
Net options out of the money (discounted par value)	556	-	(116)	(457)	17	-	-

Footnote:

(1) Includes those linked to foreign currency.

15. Assets and liabilities according to linkage terms – consolidated (continued)

Unaudited							
September 30, 2020							
	Israeli currency		Foreign currency ⁽¹⁾			Non monetary items	Total
	Non-linked	Linked to the CPI	In US\$	In Euro	In other currencies		
in NIS millions							
Assets							
Cash and deposits with banks	35,627	28	4,000	394	420	-	40,469
Securities	23,002	1,300	15,344	736	1	1,048	41,431
Securities borrowed or purchased under agreements to resell	679	-	-	-	-	-	679
Net credit to the public	138,390	18,317	27,703	1,945	301	-	186,656
Credit to the Government	1,595	276	1,538	867	-	-	4,276
Investments in associates	-	-	-	-	-	269	269
Buildings and equipment	-	-	-	-	-	2,805	2,805
Intangible assets and goodwill	-	-	-	-	-	164	164
Assets in respect of derivative instruments	1,617	60	2,741	297	410	326	5,451
Other assets	2,669	40	924	75	504	1,266	5,478
Total assets	203,579	20,021	52,250	4,314	1,636	5,878	287,678
Liabilities							
Deposits from the public	154,719	4,136	58,474	5,614	2,165	-	225,108
Deposits from banks	7,625	1	1,700	53	5	-	9,384
Deposits from the Government	128	7	91	-	-	-	226
Securities lent or sold under agreements to repurchase	-	-	-	-	-	-	-
Bonds and Subordinated debt notes	5,249	6,034	-	31	-	-	11,314
Liabilities in respect of derivative instruments	1,636	115	2,747	384	375	329	5,586
Other liabilities	14,217	830	722	11	402	179	16,361
Total liabilities	183,574	11,123	63,734	6,093	2,947	508	267,979
Difference	20,005	8,898	(11,484)	(1,779)	(1,311)	5,370	19,699
Effect of non-hedging derivative instruments:							
Derivative instruments (except for options)	(14,619)	(4,729)	16,460	1,818	1,070	-	-
Net options in the money (in terms of underlying asset)	819	-	(819)	(13)	13	-	-
Net options out of the money (in terms of underlying asset)	(266)	-	345	(90)	11	-	-
Total	5,939	4,169	4,502	(64)	(217)	5,370	19,699
Net options in the money (discounted par value)	447	-	(392)	(57)	2	-	-
Net options out of the money (discounted par value)	(1,344)	-	1,793	(567)	118	-	-

Footnote:

(1) Includes those linked to foreign currency.

15. Assets and liabilities according to linkage terms – consolidated (continued)

Audited								
December 31, 2020								
Israeli currency			Foreign currency ⁽¹⁾				Non monetary items	Total
Non-linked	Linked to the CPI	In US\$	In Euro	In other currencies				
in NIS millions								
Assets								
Cash and deposits with banks	⁽²⁾ 38,367	⁽²⁾ 24	3,854	342	349	-	42,936	
Securities	25,814	991	14,122	764	1	1,093	42,785	
Securities borrowed or purchased under agreements to resell	1,074	-	-	-	-	-	1,074	
Net credit to the public	139,083	18,999	27,908	2,425	303	-	188,718	
Credit to the Government	868	255	1,445	905	-	-	3,473	
Investments in associates	-	-	-	-	-	348	348	
Buildings and equipment	-	-	-	-	-	2,995	2,995	
Intangible assets and goodwill	-	-	-	-	-	164	164	
Assets in respect of derivative instruments	3,363	66	1,840	386	417	328	6,400	
Other assets	2,665	30	954	70	108	1,249	5,076	
Total assets	211,234	20,365	50,123	4,892	1,178	6,177	293,969	
Liabilities								
Deposits from the public	157,927	4,576	56,063	5,773	1,779	-	226,118	
Deposits from banks	9,745	1	3,315	46	-	-	13,107	
Deposits from the Government	136	6	202	-	-	-	344	
Securities lent or sold under agreements to repurchase	-	-	161	-	-	-	161	
Bonds and Subordinated debt notes	⁽²⁾ 4,681	⁽²⁾ 5,487	-	31	-	2	10,201	
Liabilities in respect of derivative instruments	4,201	136	1,933	381	385	329	7,365	
Other liabilities	14,875	823	686	10	371	181	16,946	
Total liabilities	191,565	11,029	62,360	6,241	2,535	512	274,242	
Difference	19,669	9,336	(12,237)	(1,349)	(1,357)	5,665	19,727	
Effect of non-hedging derivative instruments:								
Derivative instruments (except for options)	(16,120)	(3,660)	17,009	1,414	1,357	-	-	
Net options in the money (in terms of underlying asset)	1,051	-	(1,155)	100	4	-	-	
Net options out of the money (in terms of underlying asset)	267	-	(90)	(189)	12	-	-	
Total	4,867	5,676	3,527	(24)	16	5,665	19,727	
Net options in the money (discounted par value)	855	-	(1,000)	171	(26)	-	-	
Net options out of the money (discounted par value)	1,968	-	(1,037)	(993)	62	-	-	

Footnotes:

(1) Includes those linked to foreign currency.

(2) Improvement of the data.

16. Balances and fair value estimates of financial instruments

A. Composition – consolidated

	Unaudited				
	September 30, 2021				
	Book value	Fair value			Total
	Level 1 ⁽¹⁾	Level 2 ⁽¹⁾	Level 3 ⁽¹⁾		
in NIS millions					
Financial assets					
Cash and deposits with banks	46,334	20,066	-	26,252	46,318
Securities ⁽²⁾	45,962	31,618	13,258	1,233	46,109
Securities borrowed or purchased under agreements to resell	1,142	-	-	1,142	1,142
Net credit to the public	203,827	2,789	-	203,128	205,917
Credit to Governments	3,127	-	-	3,117	3,117
Assets in respect of derivative instruments	4,367	288	3,042	1,037	4,367
Other financial assets	1,723	210	6	1,507	1,723
Total financial assets	⁽³⁾306,482	54,971	16,306	237,416	308,693
Financial liabilities					
Deposits from the public	245,393	30,228	177,479	38,214	245,921
Deposits from banks	13,635	230	2,631	10,699	13,560
Deposits from the Government	285	-	199	88	287
Securities lent or sold under agreements to repurchase	-	-	-	-	-
Bonds and Subordinated debt notes	11,170	10,328	51	1,205	11,584
Liabilities in respect of derivative instruments	4,570	288	3,867	415	4,570
Other financial liabilities ⁽⁴⁾	12,245	1,357	7	10,881	12,245
Total financial liabilities	⁽³⁾287,298	42,431	184,234	61,502	288,167
Off-balance sheet financial instruments					
Transactions in which the balance represents credit risk	131	-	-	131	131

Footnotes:

- (1) Level 1 - fair value measurements using quoted prices in an active market. Level 2 - fair value measurements using other significant observable inputs. Level 3 - fair value measurements using significant unobservable inputs.
- (2) For further details of the stated balance sheet amount and the fair value of securities, see Note 5.
- (3) Of which: assets and liabilities in the amount of NIS 65,896 million and NIS 162,350 million, respectively, the stated balance sheet amounts of which are identical to their fair value (instruments stated in the balance sheet at their fair value). For additional information regarding instruments measured at fair value on a recurrent basis and on a non-recurrent basis, see items B and C below.
- (4) Not including liabilities in respect of leasing.

16. Balances and fair value estimates of financial instruments (continued)

A. Composition – consolidated (continued)

	Unaudited				
	September 30, 2020				
	Book value	Fair value			Total
	Level 1 ⁽¹⁾	Level 2 ⁽¹⁾	Level 3 ⁽¹⁾		
in NIS millions					
Financial assets					
Cash and deposits with banks	40,469	16,976	-	23,505	40,481
Securities ⁽²⁾	41,431	25,188	15,635	930	41,753
Securities borrowed or purchased under agreements to resell	679	-	-	679	679
Net credit to the public	186,656	2,390	-	184,311	186,701
Credit to Governments	4,276	-	-	4,304	4,304
Assets in respect of derivative instruments	5,451	330	3,702	1,419	5,451
Other financial assets	2,048	6	9	2,033	2,048
Total financial assets	⁽³⁾281,010	44,890	19,346	217,181	281,417
Financial liabilities					
Deposits from the public	225,108	25,175	163,392	37,050	225,617
Deposits from banks	9,384	⁽⁵⁾ 395	⁽⁵⁾ 3,764	5,205	9,364
Deposits from the Government	226	-	127	102	229
Securities lent or sold under agreements to repurchase	-	-	-	-	-
Bonds and Subordinated debt notes	11,314	10,148	133	1,227	11,508
Liabilities in respect of derivative instruments	5,586	331	4,934	321	5,586
Other financial liabilities ⁽⁴⁾	11,171	528	11	10,632	11,171
Total financial liabilities	⁽³⁾262,789	36,577	172,361	54,537	263,475
Off-balance sheet financial instruments					
Transactions in which the balance represents credit risk	119	-	-	119	119

Footnotes:

- (1) Level 1 - fair value measurements using quoted prices in an active market. Level 2 - fair value measurements using other significant observable inputs. Level 3 - fair value measurements using significant unobservable inputs.
- (2) For further details of the stated balance sheet amount and the fair value of securities, see Note 5.
- (3) Of which: assets and liabilities in the amount of NIS 59,263 million and NIS 134,036 million, respectively, the stated balance sheet amounts of which are identical to their fair value (instruments stated in the balance sheet at their fair value). For additional information regarding instruments measured at fair value on a recurrent basis and on a non-recurrent basis, see items B and C below.
- (4) Not including liabilities in respect of leasing.
- (5) Reclassified - Improvement in the calculation of the data.

16. Balances and fair value estimates of financial instruments (continued)

A. Composition – consolidated (continued)

	Audited				
	December 31, 2020				
	Book value	Fair value			Total
	Level 1 ⁽¹⁾	Level 2 ⁽¹⁾	Level 3 ⁽¹⁾		
in NIS millions					
Financial assets					
Cash and deposits with banks	42,936	16,716	-	26,163	42,879
Securities ⁽²⁾	42,785	27,884	14,211	1,000	43,095
Securities borrowed or purchased under agreements to resell	1,074	-	-	1,074	1,074
Net credit to the public	188,718	2,387	-	187,121	189,508
Credit to Governments	3,473	-	-	3,459	3,459
Assets in respect of derivative instruments	6,400	340	4,600	1,460	6,400
Other financial assets	1,701	7	10	1,684	1,701
Total financial assets	⁽³⁾287,087	47,334	18,821	221,961	288,116
Financial liabilities					
Deposits from the public	226,118	25,593	164,914	36,224	226,731
Deposits from banks	13,107	⁽⁵⁾ 1,856	⁽⁵⁾ 4,771	6,435	13,062
Deposits from the Government	344	-	252	97	349
Securities lent or sold under agreements to repurchase	161	-	-	161	161
Bonds and Subordinated debt notes	10,201	9,211	59	1,247	10,517
Liabilities in respect of derivative instruments	7,365	340	6,710	315	7,365
Other financial liabilities ⁽⁴⁾	12,224	821	10	11,393	12,224
Total financial liabilities	⁽³⁾269,520	37,821	176,716	55,872	270,409
Off-balance sheet financial instruments					
Transactions in which the balance represents credit risk	121	-	-	121	121

Footnotes:

- (1) Level 1 - fair value measurements using quoted prices in an active market. Level 2 - fair value measurements using other significant observable inputs. Level 3 - fair value measurements using significant unobservable inputs.
- (2) For further details of the stated balance sheet amount and the fair value of securities, see Note 5.
- (3) Of which: assets and liabilities in the amount of NIS 62,418 million and NIS 145,027 million, respectively, the stated balance sheet amounts of which are identical to their fair value (instruments stated in the balance sheet at their fair value). For additional information regarding instruments measured at fair value on a recurrent basis and on a non-recurrent basis, see items B and C below.
- (4) Not including liabilities in respect of leasing.
- (5) Reclassified - Improvement in the calculation of the data.

16. Balances and fair value estimates of financial instruments (continued)

B. Items measured at fair value – Consolidated

1. Items measured at fair value on a recurring basis

	Unaudited September 30, 2021				
	Fair value measurements using -				
	Quoted prices in an active market (level 1)	Other significant observable inputs (level 2)	Significant unobservable inputs (level 3)	Influence of deduction agreements	Total fair value
	In NIS millions				
Assets					
Available-for-sale bonds and shares not for trading					
Israeli Government bonds	18,227	2,312	-	-	20,539
Foreign Governments bonds	2,548	39	-	-	2,587
Israeli financial institutions bonds	112	17	-	-	129
Foreign financial institutions bonds	-	420	-	-	420
Bonds backed by assets (ABS) or by mortgage (MBS)	1	7,526	-	-	7,527
Bonds of others in Israel	395	137	-	-	532
Bonds of others abroad	-	1,988	-	-	1,988
Shares not for trading	259	13	-	-	272
Total available-for-sale bonds and shares not for trading	21,542	12,452	-	-	33,994
Trading Securities					
Israeli Government bonds	1,404	191	-	-	1,595
Foreign Governments bonds	44	-	-	-	44
Israeli financial institutions bonds	-	-	-	-	-
Foreign financial institutions bonds	-	-	-	-	-
Bonds backed by assets (ABS) or by mortgage (MBS)	-	26	-	-	26
Bonds of others in Israel	23	-	-	-	23
Bonds of others abroad	-	-	-	-	-
Trading Shares	3	1	-	-	4
Total trading securities	1,474	218	-	-	1,692
Credit to the public in respect of securities loaned	2,789	-	-	-	2,789
Assets in respect of derivative instruments					
Shekel/CPI Interest Rate Contracts	-	-	256	-	256
Other Interest Rate Contracts	-	1,767	163	-	1,930
Foreign Currency Contracts	10	1,257	618	-	1,885
Shares Contracts	278	18	-	-	296
Commodity and other Contracts	-	-	-	-	-
Total assets in respect of derivative instruments	288	3,042	1,037	-	4,367
Other	-	6	-	-	6
Assets in respect of the "Maof" market operations	210	-	-	-	210
Total assets	26,303	15,718	1,037	-	43,058
Liabilities					
Deposits from the public in respect of securities borrowed	1,464	-	-	-	1,464
Deposits from banks in respect of securities borrowed	133	-	-	-	133
CLN deposits	-	-	16	-	16
Liabilities in respect of derivative instruments					
Shekel/CPI Interest Rate Contracts	-	-	232	-	232
Other Interest Rate Contracts	-	1,973	-	-	1,973
Foreign Currency Contracts	10	1,881	183	-	2,074
Shares Contracts	278	13	-	-	291
Commodity and other Contracts	-	-	-	-	-
Total liabilities in respect of derivative instruments	288	3,867	415	-	4,570
Other	-	7	-	-	7
Commitments in respect of the "Maof" market operations	210	-	-	-	210
Short sales of securities	1,147	-	-	-	1,147
Total liabilities	3,242	3,874	431	-	7,547

16. Balances and fair value estimates of financial instruments (continued)

B. Items measured at fair value – Consolidated (continued)

1. Items measured at fair value on a recurring basis (continued)

	Unaudited				
	September 30, 2020				
	Fair value measurements using -				
	Quoted prices in an active market (level 1)	Other significant observable inputs (level 2)	Significant unobservable inputs (level 3)	Influence of deduction agreements	Total fair value
	In NIS millions				
Assets					
Available-for-sale bonds and shares not for trading					
Israeli Government bonds	15,268	3,628	-	-	18,896
Foreign Governments bonds	679	158	-	-	837
Israeli financial institutions bonds	109	29	-	-	138
Foreign financial institutions bonds	-	833	-	-	833
Bonds backed by assets (ABS) or by mortgage (MBS)	1	7,958	-	-	7,959
Bonds of others in Israel	265	124	-	-	389
Bonds of others abroad	-	2,236	-	-	2,236
Shares not for trading	105	12	-	-	117
Total available-for-sale bonds and shares not for trading	16,427	14,978	-	-	31,405
Trading Securities					
Of the Israeli Government	1,201	149	-	-	1,350
Of foreign governments	26	-	-	-	26
Of Israeli financial institutions	-	-	-	-	-
Of foreign financial institutions	-	-	-	-	-
Mortgage-backed-securities (MBS) or Assets -backed-securities (ABS)	-	49	-	-	49
Of others in Israel	18	-	-	-	18
Of others abroad	-	14	-	-	14
Shares	1	-	-	-	1
Total trading securities	1,246	212	-	-	1,458
Credit to the public in respect of securities loaned	2,390	-	-	-	2,390
Assets in respect of derivative instruments					
Shekel/CPI Interest Rate Contracts	-	-	298	-	298
Other Interest Rate Contracts	-	2,717	296	-	3,013
Foreign Currency Contracts	36	897	795	-	1,728
Shares Contracts	294	53	-	-	347
Commodity and other Contracts	-	35	30	-	65
Total assets in respect of derivative instruments	330	3,702	1,419	-	5,451
Other	-	9	-	-	9
Assets in respect of the "Maof" market operations	6	-	-	-	6
Total assets	20,399	18,901	1,419	-	40,719
Liabilities					
Deposits from the public in respect of securities borrowed	1,651	-	-	-	1,651
Deposits from banks in respect of securities borrowed	338	-	-	-	338
CLN deposits	-	-	31	-	31
Liabilities in respect of derivative instruments					
Shekel/CPI Interest Rate Contracts	-	-	189	-	189
Other Interest Rate Contracts	-	3,353	-	-	3,353
Foreign Currency Contracts	37	1,473	132	-	1,642
Shares Contracts	294	45	-	-	339
Commodity and other Contracts	-	63	-	-	63
Total liabilities in respect of derivative instruments	331	4,934	321	-	5,586
Other	-	11	-	-	11
Commitments in respect of the "Maof" market operations	6	-	-	-	6
Short sales of securities	522	-	-	-	522
Total liabilities	2,848	4,945	352	-	8,145

16. Balances and fair value estimates of financial instruments (continued)

B. Items measured at fair value – Consolidated (continued)

1. Items measured at fair value on a recurring basis (continued)

	Audited				
	December 31, 2020				
	Fair value measurements using -				
	Quoted prices in an active market (level 1)	Other significant observable inputs (level 2)	Significant unobservable inputs (level 3)	Influence of deduction agreements	Total fair value
	In NIS millions				
Assets					
Available-for-sale bonds and shares not for trading					
Israeli Government bonds	17,925	3,284	-	-	21,209
Foreign Governments bonds	772	64	-	-	836
Israeli financial institutions bonds	110	28	-	-	138
Foreign financial institutions bonds	-	475	-	-	475
Bonds backed by assets (ABS) or by mortgage (MBS)	1	7,798	-	-	7,799
Bonds of others in Israel	256	123	-	-	379
Bonds of others abroad	-	1,797	-	-	1,797
Shares not for trading	79	13	-	-	92
Total available-for-sale bonds and shares not for trading	19,143	13,582	-	-	32,725
Trading Securities					
Of the Israeli Government	852	205	-	-	1,057
Of foreign governments	26	-	-	-	26
Of Israeli financial institutions	-	-	-	-	-
Of foreign financial institutions	-	-	-	-	-
Mortgage-backed-securities (MBS) or Assets -backed-securities (ABS)	-	40	-	-	40
Of others in Israel	12	1	-	-	13
Of others abroad	-	-	-	-	-
Shares	1	-	-	-	1
Total trading securities	891	246	-	-	1,137
Credit to the public in respect of securities loaned	2,387	-	-	-	2,387
Assets in respect of derivative instruments					
Shekel/CPI Interest Rate Contracts	-	-	246	-	246
Other Interest Rate Contracts	-	2,279	248	-	2,527
Foreign Currency Contracts	38	2,241	929	-	3,208
Shares Contracts	302	40	-	-	342
Commodity and other Contracts	-	40	37	-	77
Total assets in respect of derivative instruments	340	4,600	1,460	-	6,400
Other	-	10	-	-	10
Assets in respect of the "Maof" market operations	7	-	-	-	7
Total assets	22,768	18,438	1,460	-	42,666
Liabilities					
Deposits from the public in respect of securities borrowed	1,718	-	-	-	1,718
Deposits from banks in respect of securities borrowed	190	-	-	-	190
CLN deposits	-	-	31	-	31
Liabilities in respect of derivative instruments					
Shekel/CPI Interest Rate Contracts	-	-	168	-	168
Other Interest Rate Contracts	-	2,765	-	-	2,765
Foreign Currency Contracts	38	3,838	147	-	4,023
Shares Contracts	302	33	-	-	335
Commodity and other Contracts	-	74	-	-	74
Total liabilities in respect of derivative instruments	340	6,710	315	-	7,365
Other	-	10	-	-	10
Commitments in respect of the "Maof" market operations	7	-	-	-	7
Short sales of securities	814	-	-	-	814
Total liabilities	3,069	6,720	346	-	10,135

16. Balances and fair value estimates of financial instruments (continued)

B. Items measured at fair value – Consolidated (continued)

2. Items measured according to fair value not on a recurring basis

Unaudited					
September 30, 2021					
	Level 1	Level 2	Level 3	Total fair value	Profit (Loss) for the nine months ended September 30, 2021
In NIS millions					
Impaired credit the collection of which is collateral dependent	-	-	770	770	20
Not for trading shares	-	-	57	57	(25)

Unaudited					
September 30, 2020					
	Level 1	Level 2	Level 3	Total fair value	Loss for the nine months ended September 30, 2020
In NIS millions					
Impaired credit the collection of which is collateral dependent	-	-	417	417	(90)
Not for trading shares	-	-	44	44	(15)

Audited					
December 31, 2020					
	Level 1	Level 2	Level 3	Total fair value	Loss for the year ended December 31, 2020
In NIS millions					
Impaired credit the collection of which is collateral dependent	-	-	692	692	(122)
Not for trading shares	-	-	94	94	(24)

16. Balances and fair value estimates of financial instruments (continued)

C. Changes in items measured at fair value on a recurring basis included in level 3 – Consolidated

	Fair value as at beginning of period	Total realized and unrealized gains (losses) included in the statement of profit and loss	Acquisitions	Settlements	Transfers from level 3	Transfers to level 3	Fair value as at end of period	Unrealized gains (losses) in respect of held instruments as at end of period
in NIS millions								
Unaudited								
For the three months ended September 30, 2021								
Net Assets (Liabilities) in respect of derivative instruments								
Shekel/CPI Interest Rate Contracts	36	⁽¹⁾ (4)	-	(8)	-	-	24	⁽¹⁾ 5
Other Interest Rate Contracts	175	⁽¹⁾ (3)	-	(18)	-	9	163	⁽¹⁾ (3)
Foreign Currency Contracts	513	⁽¹⁾ 30	(1)	(121)	17	(3)	435	⁽¹⁾ 100
Commodity and other Contracts	-	⁽¹⁾ -	-	-	-	-	-	⁽¹⁾ -
Total	724	23	(1)	(147)	17	6	622	102
Liabilities								
CLN Deposits	(17)	⁽²⁾ -	-	1	-	-	(16)	⁽²⁾ -
For the three months ended September 30, 2020								
Net Assets (Liabilities) in respect of derivative instruments								
Shekel/CPI Interest Rate Contracts	92	⁽¹⁾ 35	-	(18)	-	-	109	⁽¹⁾ 15
Other Interest Rate Contracts	320	⁽¹⁾ (1)	-	(23)	-	-	296	⁽¹⁾ (1)
Foreign Currency Contracts	640	⁽¹⁾ 127	(19)	(96)	(2)	13	663	⁽¹⁾ 145
Commodity and other Contracts	13	⁽¹⁾ 23	-	(6)	-	-	30	⁽¹⁾ 17
Total	1,065	184	(19)	(143)	(2)	13	1,098	176
Liabilities								
CLN Deposits	(32)	⁽²⁾ -	-	1	-	-	(31)	⁽²⁾ -
For the nine months ended September 30, 2021								
Net Assets (Liabilities) in respect of derivative instruments								
Shekel/CPI Interest Rate Contracts	78	⁽¹⁾ (32)	-	(22)	-	-	24	⁽¹⁾ (20)
Other Interest Rate Contracts	248	⁽¹⁾ (48)	-	(45)	(3)	11	163	⁽¹⁾ (48)
Foreign Currency Contracts	782	⁽¹⁾ 15	(124)	(243)	11	(6)	435	⁽¹⁾ 284
Commodity and other Contracts	37	⁽¹⁾ -	-	(37)	-	-	-	⁽¹⁾ -
Total	1,145	(65)	(124)	(347)	8	5	622	216
Liabilities								
CLN Deposits	(31)	⁽²⁾ -	-	15	-	-	(16)	⁽²⁾ -

Footnotes:

- (1) Included in the statement of profit and loss in the item "Non-interest financing income".
(2) Included in the statement of profit and loss in the item "Interest income and expenses".

16. Balances and fair value estimates of financial instruments (continued)

C. Changes in items measured at fair value on a recurring basis included in level 3 – Consolidated (continued)

	Fair value as at beginning of period	Total realized and unrealized gains (losses) included in the statement of profit and loss	Acquisitions	Settlements	Transfers from level 3	Transfers to level 3	Fair value as at end of period	Unrealized gains (losses) in respect of held instruments as at end of period
in NIS millions								
Unaudited								
For the nine months ended September 30, 2020								
Net Assets (Liabilities) in respect of derivative instruments								
Shekel/CPI Interest Rate Contracts	75	⁽¹⁾ 91	-	(57)	-	-	109	⁽¹⁾ 86
Other Interest Rate Contracts	200	⁽¹⁾ 160	-	(61)	(8)	5	296	⁽¹⁾ 186
Foreign Currency Contracts	253	⁽¹⁾ 328	(112)	186	1	7	663	⁽¹⁾ 608
Commodity and other Contracts	23	⁽¹⁾ -	-	7	-	-	30	⁽¹⁾ 30
Total	551	579	(112)	75	(7)	12	1,098	910
Liabilities								
CLN Deposits	(144)	⁽²⁾ (1)	-	114	-	-	(31)	⁽²⁾ (1)
Audited								
For the year ended December 31, 2020								
Net Assets (Liabilities) in respect of derivative instruments								
Shekel/CPI Interest Rate Contracts	75	⁽¹⁾ 77	-	(74)	-	-	78	⁽¹⁾ 64
Other Interest Rate Contracts	200	⁽¹⁾ 169	-	(122)	(8)	9	248	⁽¹⁾ 176
Foreign Currency Contracts	253	⁽¹⁾ 417	(147)	262	(12)	9	782	⁽¹⁾ 687
Commodity and other Contracts	23	⁽¹⁾ 7	-	7	-	-	37	⁽¹⁾ 36
Total	551	670	(147)	73	(20)	18	1,145	963
Liabilities								
CLN Deposits	(144)	⁽²⁾ (1)	-	114	-	-	(31)	⁽²⁾ (2)

Footnotes:

(1) Included in the statement of profit and loss in the item "Non-interest financing income".

(2) Included in the statement of profit and loss in the item "Interest income and expenses".

D. Transfers between hierarchy levels of fair value

Immaterial transfers to or from level 3 were made in the third quarter of 2021, due to a clarification of the Supervisor of Banks, according to which, derivative instruments, the credit risk thereof is determined on the basis of unobservable inputs, shall be included in level 3.

16. Balances and fair value estimates of financial instruments (continued)

E. Additional details regarding significant unobservable inputs and valuation techniques used for the measurement of fair value of items classified to level 3

1. Quantitative information regarding the measurement of fair value at level 3

		Unaudited		
	Fair value as at September 30, 2021	Valuation Techniques	Unobservable inputs	Range (Weighted Average)
	In NIS millions			In %
A. Items measured at fair value not on a recurring basis				
Impaired credit the collection of which is collateral dependent	770	Discounted cash flow, assessments and evaluation	Discount rate, real estate market inputs	
Not for trading shares	57	Evaluation	Company value	
B. Items measured at fair value on a recurring basis				
Net Assets in respect of derivative instruments				
Shekel/CPI Interest Rate Contracts	24	Discounted cash flow	Inflationary expectations	From 1.35% to 3.02% (2.24%)
			Counterparty credit risk (CVA)	From 0.00% to 1.71% (0.74%)
Other Interest Rate Contracts	163	Discounted cash flow	Counterparty credit risk (CVA)	From 0.00% to 0.09% (0.01%)
Foreign Currency Contracts	435	Discounted cash flow	Inflationary expectations	From 1.35% to 3.02% (2.26%)
		Discounted cash flow, Models for the pricing of options.	Counterparty credit risk (CVA)	From 0.00% to 85.58% (0.98%)
Commodities and other contracts	-	Rating model	Counterparty credit risk (CVA)	From 0.00% to 0.00% (0.00%)
Liabilities				
CLN Deposits	16	Discounted cash flow	Credit risk of the underlying asset	
		Unaudited		
	Fair value as at September 30, 2020	Valuation Techniques	Unobservable inputs	Range (Weighted Average)
	In NIS millions			In %
A. Items measured at fair value not on a recurring basis				
Impaired credit the collection of which is collateral dependent	417	Discounted cash flow, assessments and evaluation	Discount rate, real estate market inputs	
Not for trading shares	44	Evaluation	Company value	
B. Items measured at fair value on a recurring basis				
Net Assets in respect of derivative instruments				
Shekel/CPI Interest Rate Contracts	109	Discounted cash flow	Inflationary expectations	From -2.20% to 1.20% (0.45%)
			Counterparty credit risk (CVA)	From 0.00% to 3.43% (1.02%)
Other Interest Rate Contracts	296	Discounted cash flow	Counterparty credit risk (CVA)	From 0.00% to 0.13% (0.01%)
Foreign Currency Contracts	663	Discounted cash flow	Inflationary expectations	From -2.20% to 1.20% (0.72%)
		Discounted cash flow, Models for the pricing of options.	Counterparty credit risk (CVA)	From 0.00% to 10.85% (0.20%)
Commodities and other contracts	30	Rating model	Counterparty credit risk (CVA)	From 0.00% to 0.00% (0.00%)
Liabilities				
CLN Deposits	31	Discounted cash flow	Credit risk of the underlying asset	

16. Balances and fair value estimates of financial instruments (continued)

E. Additional details regarding significant unobservable inputs and valuation techniques used for the measurement of fair value of items classified to level 3 (continued)

1. Quantitative information regarding the measurement of fair value at level 3 (continued)

		Audited			
	Fair value as at December 31, 2020	Valuation Techniques	Unobservable inputs	Range (Weighted Average)	
	In NIS millions			In %	
A. Items measured at fair value not on a recurring basis					
Impaired credit the collection of which is collateral dependent	692	Discounted cash flow, assessments and evaluation	Discount rate, real estate market inputs		
Not for trading shares	94	Evaluation	Company value		
B. Items measured at fair value on a recurring basis					
Net Assets in respect of derivative instruments					
Shekel/CPI Interest Rate Contracts	78	Discounted cash flow	Inflationary expectations	From -4.74%	to 1.31% (0.68%)
			Counterparty credit risk (CVA)	From 0.00%	to 3.16% (1.00%)
Other Interest Rate Contracts	248	Discounted cash flow	Counterparty credit risk (CVA)	From 0.00%	to 1.81% (0.01%)
Foreign Currency Contracts	782	Discounted cash flow	Inflationary expectations	From -4.74%	to 1.31% (0.83%)
		Discounted cash flow, Models for the pricing of options.	Counterparty credit risk (CVA)	From 0.00%	to 91.65% (0.20%)
Commodities and other contracts	37	Rating model	Counterparty credit risk (CVA)	From 0.00%	to 0.00% (0.00%)
Liabilities					
CLN Deposits	31	Discounted cash flow	Credit risk of the underlying asset		

2. Qualitative information regarding the measurement of fair value at level 3

Significant unobservable inputs, which were used to measure the fair value of derivative financial instruments, are the interest graph in the CPI linked segment, and adjustments regarding counterparty credit risk (CVA). As much as the interest graph rises (falls) and the Bank commits to pay the index-linked amount, so the fair value rises (falls). As much as the interest graph rises (falls) and the counterparty to the transaction is obligated to pay the Bank the index-linked amount, so the fair value falls (rises). The counterparty credit risk coefficient (CVA) expresses the probability of credit default of the counterparty to the transaction. A rise in the default probability reduces the fair value of the transaction, and vice versa.

17. Credit card activity

A. Existing arrangements between credit card companies and between such companies and the banks. The arrangements were described in Note 36 A to the financial statements as of December 31, 2020.

Reduction of the cross-commission rate. The Governor of the Bank of Israel announced on February 25, 2018 a new outline with respect to the reduction of the cross-commission in deferred charge transactions, from the rate of 0.7% at that date to a rate of 0.5%, this in five phases.

The cross commission level under the outline has been calculated based on the methodology that was approved in 2006 by the Competition Court, as referred to above.

The reduction in the issuer's fee to a level of 0.5% will be implemented in stages, as follows:

- from January 1, 2019, the end of the current arrangement period, through December 31, 2019, the issuer's fee stood at an average rate that did not exceed 0.6%;
- from January 1, 2020, through December 31, 2020, the issuer's fee stood at an average rate that did not exceed 0.575%;

17. Credit card activity (continued)

- from January 1, 2021, through December 31, 2021, the issuer's fee will stand at an average rate that shall not exceed 0.55%;
- from January 1, 2022, through December 31, 2022, the issuer's fee will stand at an average rate that shall not exceed 0.525%;
- from January 1, 2023, the issuer's fee will stand at an average rate that shall not exceed 0.5%.

In addition, an outline was established with respect to the reduction of the cross-commission regarding immediate charge transactions, from the rate of 0.3% at that date, to a rate of 0.25%, in two phases. The aforementioned reduction will be carried out in stages, as follows:

- from January 1, 2021 through December 31, 2022, the commission will be at an average rate of not more than 0.275%;
- from January 1, 2023, the commission will be at an average rate of not more than 0.25%.

On November 25, 2018, these rates were recognized in the Banking Order (Customer service) (Supervision over cross-clearing service for charge card transactions and for immediate debit transactions), 2018.

It should be noted that the reducing the rate of the cross commission effects various parameters, including: the scope of the fees collected from trading houses, the scope of the royalties paid to the banks with which the company has entered into a joint-issuing agreement, various operational fees, the scope of the clearing activity, the effects of the changes in the credit card sector as a result of the "Strum Law" etc. Difficulties exist in assessing each of these parameters on its own and in assessing their aggregate impact, particularly in light of the fact that their impact is felt gradually over time. Consequently, ICC is of the opinion that it is not possible to assess the scope of the impact of the reduction in the cross commission rate on its business results. Nevertheless, the Bank and ICC estimate that the business results of ICC might be materially impaired as a result of the reduction in the commission rate, as stated.

B. Arrangements following the Strum Act. The arrangements were described in Note 36 B to the financial statements as of December 31, 2020.

C. Joint distribution agreement with El-Al Company. Note 36 C to the financial statements as of December 31, 2020 described an agreement in respect of an engagement of ICC with EL AL, regarding the issuance and operation of brand name credit cards, within the framework of which the FlyCard club is being operated.

In accordance with the plan of operation of the agreement, ICC's profitability is expected to be impaired due to expenses relating to operating the club in the first two years of its operation.

The Corona crisis and restrictions on travelers imposed with respect thereto by governments throughout the world and in Israel have caused economic damage to numerous airline companies, including El Al. On August 18, 2021, El Al published its financial statements as of June 30, 2021, in which it reported the entering into effect of an agreement to receive funding through state assistance, in an amount of US\$210 million, which will be paid in advance for the provision of flight tickets for personnel involved with flight security. The receipt of the funding was contingent on El Al implementing an efficiency plan, on issuing share capital or share options, on restricting dividend distributions, and on additional conditions. The financial statements state that – since El Al's ability to fulfill all its financial obligations is dependent on factors that are beyond the control of EL AL, at this stage, there is significant doubt regarding El Al being able to continue as a going concern.

In recent months, El Al has reported on a discussion being held between it and the Ministry of Finance over the compliance terms regarding El Al's commitment to issue capital, over its application for assistance from the Ministry of Finance, and over the Ministry of Finance's demand for the implementation of an efficiency plan, which includes, inter alia, a commitment to sell a significant portion of the Frequent Flyer Club.

In addition, El Al has reported on contacts to examine a transaction in which El Al will acquire shares of Arkia Airlines & Aviation Services Ltd. ("Arkia") in return for the allocation of El Al shares to the Arkia shareholders. According to El Al's reports, these contacts are at a preliminary stage and there is no certainty that this transaction will materialize and that a binding agreement will be signed.

ICC has studied these developments, and according to assessments made, based, inter alia, on the performance of the operation of the Club and the anticipated income there from, ICC has reached the conclusion that, at this stage, no reason exists for a provision for impairment to be recognized in respect of material amounts paid to El Al within the framework of the agreement, which are amortized over their economic lifetime. This conclusion is based on information existing in the hands of ICC at the reporting date, and on the estimates made by ICC, as stated. It is possible that actual developments would be different than those estimated by ICC.

17. Credit card activity (continued)

- D. Acquisition of the minority interest in Diners.** In December 2015 ICC acquired all the holdings of Dor-Alon and Blue Square in Diners (49%), so that upon conclusion of the transaction ICC holds all the rights (100%) in Diners. A dispute arose between the parties regarding the entitlement of the sellers to additional consideration, conditional upon fulfillment of conditions precedent. The parties referred to mediation proceeding in the matter, but the mediation proceedings were not successfully concluded. A monetary action was filed on September 24, 2019 with the Tel Aviv District Court against ICC, in which the Court is requested to order ICC to pay to Dor-Alon and Blue Square an amount of approx. NIS 21 million. On February 9, 2020, ICC submitted a defense brief in respect of this action. Concurrently with the submission of the defense brief, ICC submitted a counterclaim, in which the Court is requested to order the opposite parties to pay ICC an amount of approx. NIS 33 million. On June 15, 2020, the Plaintiffs filed a response brief in which they reiterated their arguments, and on the same day they submitted a counter defense brief, in which they rejected the arguments of the company in the counterclaim. On September 29, 2021, the Court admitted ICC's motion for the disclosure of documents and rejected the parallel motion by the Claimants. A pretrial was conducted on October 27, 2021.
- E. Extension of the clearing license of ICC and Diners.** On September 29, 2021, the provisional clearing permit of ICC and Diners was extended to March 31, 2022, or until a permanent permit is obtained, the earlier of the two.

18. Dividends

Details regarding the Bank's dividend policy and regarding dividends paid up to and including the dividend from the profits of the fourth quarter of 2019 are presented in Note 24 D to the financial statements to December 31, 2020.

On April 7, 2020, on the background of Corona virus crisis and with the aim of supporting the credit needs of the customers, the Bank's Board of Directors decided to discontinue at this stage the distribution of dividends until the expiry date of the Provisional Instruction issued by the Supervisor of Banks on March 31, 2020, and the clarification of the circumstances.

The validity of the provisional instruction has been extended to December 31, 2021 (see Note 9 section 1 above).

The Supervisor of Banks issued a clarification on July 15, 2021, according to which, in view of the growing trend of exit from the Corona crisis and in view of the solidity presented by banks in Israel, enabling them to support economic activity, banks are not barred from examining the possibility of the distribution of dividend on the basis of a careful and conservative approach, which takes into account the high uncertainty level regarding the continuation of the Corona crisis and its future implications. The position of the Supervisor of Banks is that a distribution of an amount higher than 30% of the profits of 2020 does not constitute a careful and conservative planning.

Following an examination of the Bank's financial condition and plans, the Board of Directors resolved on August 15, 2021, that as from the date of removal of the limitations imposed by the Supervisor of Banks ("removal of limitations"), the Bank will revert to the quarterly distribution of dividends, in accordance with its dividend policy.

According to the resolution of the Board, following the removal of limitations, the Bank intends to distribute a dividend of 20% of the net distributable profit according to the Bank's consolidated financial statements for the relevant quarter, or a lower rate, in the event that the Supervisor of Banks imposes limitations prohibiting distribution at the said rate.

A circular amending Proper Conduct of Banking Business Directive No. 250 was published on September 30, 2021, in the framework of which it is stated, inter alia, that despite the increasing processes of exiting the Corona crisis, the level of uncertainty still remains high impacting the ability of banking corporations to predict their middle-term capital requirements, and that, the said uncertainty and risk require the continuation of careful and conservative capital planning. The circular clarifies, inter alia, that the standpoint of the Supervisor of Banks is that a distribution of an amount higher than 30% of the profits of a banking corporation (in the years 2020 and 2021) would not be considered a careful and conservative capital planning.

In accordance with and further to the Bank's dividend policy and to the stated above, the Bank's Board of Directors decided, on November 22, 2021, to make a dividend distribution at the rate of 20% of the profits of the third quarter of 2021, in an amount of approx. NIS 144.4 million, representing approx. 12.41 Agorot per ordinary A share of NIS 0.1 par value.

19. Taxation

On December 14, 2016, the Director of Value Added Tax ("the Director") issued to ICC assessments for periods from January 2012 to August 2016. The amount charged in these assessments, including interest and linkage, totaled NIS 48 million. ICC disputed the position of the Director, and is of the opinion that it has good arguments in support of its position. Accordingly, ICC filed on March 9, 2017, an appeal. On March 8, 2018, ICC received the decision of the VAT Director rejecting the appeal submitted, as stated, as well as increasing the charge of the tax assessment to NIS 75 million (including interest and linkage increments). To the extent that the position of ICC would not be admitted by the Court, it might be liable with respect to the issues contained in the assessment, also for periods following the date of the assessment. On January 31, 2019, ICC filed an appeal against the said decision with the Central Region District Court. On November 3, 2019, the Supreme Court approved an agreed plea for the consolidation of the hearing of the appeal with the hearing of the appeals filed by competitors of ICC. A pretrial hearing was held on May 24, 2021. Hearing of evidence is fixed for May 2022.

ICC estimates the amount of exposure, in respect of which no provision has been recorded in its financial statements, at approx. NIS 176 million.

20. Issuance of deferred debt notes (expansion of Series G)

On April 22, 2021, the Bank, through its subsidiary Discount Manpikim Ltd., completed the process of issuing deferred debt notes (expansion of Series G), which include a capital loss absorption mechanism, which are capital instruments classified as Tier 2 capital for the purpose of their inclusion in the Bank's regulatory capital, in a total amount of approx. NIS 932 million. On June 28, 2021, the Bank, through its subsidiary Discount Manpikim Ltd., completed the process of issuing a private placement of the said deferred debt notes (expansion of Series G), in a total amount of approx. NIS 250 million.

21. The Corona crisis

A new virus of the "Corona" type broke out in the first quarter of 2020, spreading quickly to most countries around the globe, causing widespread morbidity and a significant mortality rate. Following the outbreak of the virus, governments around the world, including Israel, have adopted preventive measures, which included restrictions on passage between countries, isolation means including lockdown, restrictions on different types of activities and businesses, etc. The said measures have led to a significant impairment of business activity, to a rise in the rates of unemployment, impairment of the economic survivability of businesses and impairment of income and consumption of households. The significant vaccination efforts taken since the beginning of 2021, had led since the month of March 2021, to a decline in the rates of morbidity, allowing a gradual removal of most of the restrictions and in consequence thereof, recovery in economic activity was noted in the second quarter of the year. The rate of the morbidity in Israel indeed started to rise in the second half of June 2021, due to the spreading of the "Delta" variant, however the significant decline in the morbidity situation with the subsiding fourth wave of the Corona pandemic, due to the population being inoculated with the third booster shot with no need for additional lockdowns, brought about a decline in the scope of unemployment and the reduction in Government deficit.

The Corona crisis and its domestic and global implications, have led to an increase in risk in most of the managed risk areas.

The significant decrease in morbidity and the lifting of the third lockdown led to the reopening of the trade and the economy as a whole, with greater economic activity being evident beginning toward the end of the first quarter. During the year, the subsiding fourth wave of the Corona pandemic, due to the population being inoculated with the third booster shot with no need for additional lockdowns, brought about a decline in the scope of unemployment and the reduction in Government deficit. These factors have had a positive impact on the position of businesses and borrowers, as well as on macroeconomic parameters. The said improvement supported the reduction in the group allowance in the first nine months of 2021.

The Bank estimates that the Corona crisis may continue to affect the condition of borrowers and their repayment ability. The level of uncertainty declined during 2021, in view of the wide scope vaccination of the population in Israel, the decline in the rates of morbidity and the lifting most of the restrictions that had been imposed on economic activity. However, the overall economic ramifications of the Corona crisis are still not clear and depend on the rate of economic recovery and the return of the various economic sectors to full activity. The uncertainty is also effected by concerns regarding additional waves of the pandemic outbreak and the implications of such additional waves. In addition, at this stage, significant uncertainty still exists with respect to the length of time in which the Corona epidemic may continue its significant presence in the world.

The Bank and its principal subsidiaries continue to follow developments in this respect and are studying the possible implications on sectors and customers, which might be affected by this situation. The Bank estimates that the Corona crisis may continue and impact the condition of borrowers and their loan repayment ability, even though, at this stage, as stated, uncertainty exists with respect to the rate of recovery from the crisis and the length of time in which it is expected to have an effect.

22. Establishment of the PayBox Company

The cooperation agreement. A strategic cooperation agreement ("the cooperation agreement") was signed on January 19, 2021, by Discount Bank, Shufersal Ltd. ("Shufersal"), Shufersal Club Company Ltd. ("the Club Company") and PayBox Ltd. ("PayBox") (the last two were companies in formation at date of signing the agreement), for the establishment of a digital wallet for use by customers of all banks, on the basis of the payments platform of PayBox, which at that time had been fully owned by the Bank.

The Supervisor's approval. On June 1, 2021, the Bank received the approval of the Supervisor of Banks (hereinafter: "the Supervisor's approval") permitting it to have the sole control and to directly hold the means of control in the auxiliary corporation PayBox Ltd. (hereinafter: "the auxiliary corporation"), which is to engage in managing a digital wallet platform and in providing digital services, including brokerage services for banking services and products of supervised financial bodies, subject to the conditions detailed in the letter of approval. With respect to certain operations, PayBox is required to inform the Supervisor of Banks in writing, at least sixty days prior to the introduction of such operations, and they would be subject to obtaining consent of the Supervisor or his non-objection. The cooperation with and activity of the auxiliary corporation, as well as issues relating to use of the data obtained within the framework of providing the services and to cost comparison, may be subject to legislation initiatives or future regulation, if at all.

Upon receipt of the Supervisor's approval, the Bank received the regulatory approvals for the completion of the transaction being the subject matter of the agreement.

Change in structure. In accordance with the said agreement, the Bank had formed a wholly owned company under the name of "PayBox", to which were transferred all the assets of PayBox in their format existing at that date. Concurrently, Shufersal had formed a wholly owned subsidiary under the name of "Shufersal Digital Benefits" ("Shufersal Benefits"), to which were transferred assets entitling exclusive rights to different digital operations in respect of Shufersal customers.

Following the formation of the said companies, PayBox and Shufersal Benefits were merged in the a manner in which PayBox Company allotted 49.9% of its share capital to Shufersal.

On June 30, 2021, the merger of the companies was completed, so that PayBox absorbed Shufersal Benefits, which was then liquidated ceased to exist.

Recording the transferred assets. The assets which the Bank had transferred to PayBox, including software development expenses, were recorded at their value in the books of the Bank at date of transfer. The rights in respect of the merger agreement that Shufersal had transferred to Shufersal Benefits, including different exclusivity rights, were primarily recorded at their fair value based on the valuation conducted.

Financing the operations of PayBox. In terms of the cooperation agreement, the Bank and Shufersal agreed to provide PayBox with the funds required for its operation and for the realization of its annual work plan, in the initial years of operation.

Ruling by the Tax Authority regarding the application for change in structure. On June 15, 2021, the ruling by the Tax Authority was obtained in the matter of the change in structure. In accordance with the tax ruling, the change in structure is in agreement with the terms stated in the Income Tax Ordinance, and the date of change in structure was fixed for June 30, 2021. Joint instructions were determined for the split and merger, the tax ruling being subject thereto. This ruling states, inter alia, that Discount Bank, Shufersal and PayBox undertake that during the period of two years following the end of the year of merger, each of these entities shall have a separate independent economic activity, the income there from being subject to tax according to Section 2(1) of the Income Tax Ordinance (New version), 1961 ("the Ordinance"), and that Discount Bank and Shufersal shall continue to own their rights in PayBox for a period of not less than two years, subject to the terms of the Ordinance. It is further stated that in the event that the terms of the tax ruling are not fulfilled, Shufersal, Discount Bank and PayBox shall be charged with the taxes and other compulsory payments, from which they had been exempted, together with interest and linkage differences from date of the split and until the date of payment, according to Section 103(j) of the Ordinance. In such an event, Shufersal, Discount Bank and the absorbing company shall submit to the Tax Assessing Officer, immediately proximate to the date of violation, an expert valuation of the transferred operations immediately following the date of the split, in accordance with the Income Tax Rules (application for a pre-ruling in respect of a merger plan), 1995. It was also confirmed that ownership of all employee benefit funds transferred to the names of the employees moving from Discount Bank to PayBox, and the transfer of the funds deposited with employee provident funds would be exempt from withholding tax, and that continuity of the rights to severance pay shall apply to these employees, as stated in Section 103(p) of the Ordinance..

Corporate Governance, Audit, Additional Details Regarding the Business of the Banking Corporation and Management Thereof

207	Corporate Governance and additional details – List of tables	211	The human capital
208	Corporate governance and audit	212	Rating of Liabilities of the Bank and some of its Subsidiaries
208	Board of Directors and Management	213	Activity of the Group according to regulatory operating segments – additional details
208	The Internal Audit in the Group	218	Credit Card Operations
209	Transactions with Interested and Related Parties	219	Technological improvements and innovation
209	Special and independent committee – proceedings in Australia	221	Main developments in the Israeli economy and around the world in the first nine months of 2021
210	Additional details regarding the business of the banking corporation and management thereof	226	Legislation and Supervision
210	Discount Group Structure	234	Legal Proceedings
210	Fixed Assets and Installations	236	Proceedings regarding Authorities

Corporate Governance and additional details – List of tables

	Page No.
Developments in the mortgage market	213
New loans and recycled loans granted for the purchase of a residential unit and secured by a mortgage on a residential unit	213
The changes in selected share indices recorded in the first nine months of the years 2020 and 2021	221
The yields on government bonds	221
Changes in the U.S. dollar against selected currencies in the first nine months of the years 2020 and 2021	221
Changes in selected commodities indexes in the first nine months of the years 2020 and 2021	222
The changes recorded in selected share indices in the first nine months of 2020 and 2021	224
The changes recorded in selected bond indices in the first nine months of 2020 and 2021	224

Corporate governance and audit

Board of Directors and Management

Changes in the Board of Directors

Appointment of Directors. Ms. Sigal Barmak, took office on August 1, 2021, as external Director of the Bank, replacing Prof. Shalom Hochman, who terminated his office on this date. Dr. Doron Avital, took office on August 1, 2021, as Director of the Bank, replacing Mr. Reuven Adler, who terminated his office on this date. All as detailed in immediate reports dated August 1, 2021 (Ref. Nos. 2021-01-125349, 2021-01-125352, 20201-01-125358 and 2021-01-125361, respectively) the information in the above matters contained therein is presented hereby by way of reference.

The Chairman of the Board, the Board of Directors and the President & CEO thank Prof. Hochman and Mr. Adler for their activity and contribution during their period of office at the Bank and wish Ms. Barmak and Dr. Avital success in fulfilling their office.

Changes in Management

Mr. Edan Engel took office on July 1, 2021 as Executive Vice President, Head of the Digital, Data and Innovation Division, replacing Mr. Arik Frishman, Executive Vice President, who terminated his office on that date and commenced office as President & CEO of PayBox.

The Chairman of the Board, the Board of Directors and the President & CEO thank Mr. Arik Frishman for his activity and contribution during his period of office at the Bank and wish Mr. Edan Engel and Mr. Frishman success in fulfilling their office.

Meetings of the Board of Directors and its committees

In the first nine months of 2021, the Board of Directors held 18 meetings. In addition, 54 meetings of committees of the Board of Directors were held.

The Internal Audit in the Group

Details regarding the internal audit in the Group, including the professional standards according to which the internal audit operates, the annual work plans and the considerations at its basis were included in the 2020 Annual Report (pp. 322-324).

Updates. During the third quarter of 2021 the following periodic reports were submitted and discussed:

- The quarterly report on the activities of the internal audit in the second quarter of 2021 was submitted on August 24, 2021, and discussed by the Audit Committee on September 14, 2021;
- The quarterly report on the activities of the internal audit in the third quarter of 2021 was submitted on October 21, 2021, and is yet to be discussed.

Transactions with Interested and Related Parties

On March 31, 2021, the Bank purchased a collective insurance policy in respect of Directors and Officers, officiating and who may officiate from time to time at the Bank, including in respect of their office on behalf of the Bank in any other company in which the Bank has an interest. For additional details, see Note 10 section 6 to the condensed financial statements. The said insurance policy was purchased in accordance with approvals of the Remuneration Committee and the Board of Directors and Position 101-21 of the Securities Authority. The General Meeting of Shareholders approved on May 23, 2021, an amendment to the remuneration policy, within the framework of which the instructions relating to the insurance of Directors and Officers are to be updated so that the terms of the insurance policy would agree with the instructions of the remuneration policy.

Special and independent committee – proceedings in Australia

Different legal proceedings have been conducted in Australia and in Israel against the Bank and against MDB ("the banks"), relating to accounts held with the banks by certain Australian family members and by companies related to them. The essence of the said proceedings is civil lawsuits (fiscal) filed in Australia by Liquidators of the related companies, claiming damage caused to these companies due to amended tax assessments issued by the Australian Tax Authorities. The claims were based on the argument (refuted) that the said banks had provided banking services to customers, assisting them in evading the payment of taxes in Australia.

On January 31, 2021, the banks signed compromise arrangements in relation to the aforementioned proceedings for the settlement of all claims and actions of the Plaintiffs against the Discount Group, including in relation to the proceedings, the family members and the related companies, with this being without any admission of liability. In accordance with the aforesaid arrangements, the amount of the settlement totals approx. AUD 138 million, equivalent to approx. NIS 343 million.

Concurrently, the Bank has agreed to an arrangement whereby the insurers will pay the banks an amount of approx. US\$ 55 million in respect of which an amount of approx. US\$ 47.5 million (approx. NIS 151 million) was recorded as income.

For further details, see Note 26 C 11.3 to the financial statements as of December 31, 2020 (pp. 230-231).

As required by the Supervisor of Banks, the Boards of the two banks have decided to establish a joint committee of the two Boards of Directors, which will be a special, independent committee that will be headed by her honor, Retired Judge Hila Gerstel. His honor, Retired Judge Jacob Sheinman was appointed on August 15, 2021, as joint Chairperson of the Committee acting together with her honor, Retired Judge Gerstel.

The committee will examine the administrative and control processes that allowed the conduct of the Banks that led to the proceedings in respect of which the compromise arrangements were signed, while addressing, inter alia, to corporate governance aspects and the conduct of the Board of Directors and the senior Management including drawing conclusions and making general and personal recommendations with regard to officers and employees, where necessary, including in relation to remuneration awards granted to the officers during the relevant period.

The committee will present its conclusions and recommendations to the Boards of Directors of the banks.

The committee's conclusions and recommendations will be notified to the Supervisor of Banks, in response to the latter's request to the banks.

The Committee started its work at the beginning of February 2021.

Additional details regarding the business of the banking corporation and management thereof

Discount Group Structure



Fixed Assets and Installations

Buildings and Equipment

Establishment of the Discount Campus. For details, see the 2020 Annual Report (pp. 333–334) and Note 10 section 5 to the condensed financial statements.

Realization of assets as part of the preparations for the relocation of the Head Offices and operation of the Bank to the Discount Campus. As part of the preparations for the relocation of the Head Offices and operation of the Bank to the Discount Campus, the following transactions had been effected:

- The Bank sold on March 21, 2021, the property at 17, Yehuda Halevi Street in Tel-Aviv, which serves one of the Bank's Head Office units. Transfer of the right of possession in the property will take place on December 31, 2021, following which, the property would be leased to the Bank until the planned relocation date to the Discount Campus, in the first half of 2023. Upon the transfer of possession of the property, the Bank is expected to record a profit of approx. NIS 38 million, net of the tax effect.
- On September 2, 2021, the Bank completed the bidding process for two of its properties located at 156 Herzl Street and at 160 Herzl Street in Tel Aviv (these properties are to be sold together with another property (the additional property is owned by third parties)). Completion of the sale transaction is expected in the first quarter of 2022, and according to estimates, the Bank is expected to record in respect of this sale a net gain of approx. NIS 250 million.

IDB Bank. The Head Office of the bank was moved in the second quarter of 2021 to a new building, Grace Building. This building houses now the Head Office premises as well as those of the Manhattan Branch.

Information and Computer Systems

For details, see the 2020 Annual Report (pp. 335–337).

ICC. ICC continues the project for replacement of the core system infrastructure, the cost of which at the reporting date is assessed at NIS 220 million. In the reported period, the company transferred the principal computer installations from Givataim to a host location in Modi'in.

The human capital

Labor relations

Management of the Bank is presently conducting negotiations with the representative committee of employees regarding a new wage agreement as well as other matters in respect of labor relations.

Human resource management during the Corona crisis

At the beginning of the second quarter, employees of the Bank returned to full format work at the premises of the Bank, subject to green/purple label restrictions, excluding employees of singular organizational units, who continued to work, fully or partially, from home, as decided. After approximately two months, at the beginning of June, concurrently to the lifting of restrictions by the Ministry of Health, all restrictions on movement at the premises of the Bank were removed. In the middle of August, following the breakout of the fourth Corona wave, the guideline regarding the Green Pass/negative Covid test restrictions was reinstated as a requirement for presence in the Bank's premises.

The Bank continues to operate in accordance with guidelines of the Government with respect to the Corona matter, and communicates guidelines to employees. Concurrently, treatment continues with regards to employees found positive with the virus or who are in isolation.

Organizational culture

Organizational Culture project. One of the layers of the Bank's strategic plan is the structuring of organizational potency by means of the integration of a winning organizational culture that supports continuous improvement, performance, excellence and a high level of bonding. Accordingly, the Organizational Culture project was introduced in the third quarter of 2020, within the framework of which, five project teams have been set up dealing with the following issues: employee experience and bonding, empowerment of managers, professional competence, organizational optimization and performance and change culture.

Employee experience review. An employee experience review was first introduced by the Bank in the first quarter. In the second quarter, the findings of the review were analyzed at Bank, division and manager levels, areas focused for improvement were chosen and work plans were constructed. The implementation of work plans for dealing with the findings started in the third quarter, such as: holding of round-table discussions with employees by members of Management, meetings with new employees, holding forums of middle level managers and more.

A new leadership model. The leadership model was introduced in the first quarter of 2021, in a festive gathering which defines a set of conduct expected from managers. Three integration levels have been defined: integration in processes, training and tools, and integration by managers. The Model was integrated in organizational processes, such as: employee evaluation process, employee experience review, management courses and more. Analysis of the data collected by these processes enables the Bank to focus on areas requiring improvement. The process of integration with respect to members of the senior Forum started in August 2021, by means of study and discussion groups.

Labor Relations of the Principal Subsidiaries

Declaration of a labor dispute at MDB. On February 15, 2021, MDB was informed by the New General Federation of Labor- MAOF Federation (hereinafter: "the Federation") of the declaration of a labor dispute and a strike at MDB, in accordance with Sections 5, 5A and 5B of the Labor Disputes Settlement Act, 1957. The notice states that the essence of the matters in dispute relate to the transfer of the Head Office of the bank to Rishon LeZion and the effect of such transfer upon the employees. According to the notice, employees of MDB may adopt, as from March 3, 2021 and thereafter, organizational measures (including a strike) in according with guidelines of the Federation. MDB's Management continue to conduct talks with the employees' representatives with the aim of resolving the labor dispute.

Improvement of Service

Striving for a winning customer experience. For details, see above "Board of Directors and Management Report".
The handling of complaints. The annual report to the public regarding the handling of complaints in 2020, is available on the Bank's Internet website.
For additional details, see the 2020 Annual Report (p. 346).

Involvement with and Contribution to the Community

"Maala" Rating for 2021. In July 2021, "Maala" published its rating for 2021. The Bank has been rated in the Platinum Plus category (distinguish companies with an absolute score of over 90). ICC has maintained its Platinum rating.

Rating of Liabilities of the Bank and some of its Subsidiaries

Moody's rating agency announced on June 15, 2021, the raising of the rating of deposits with the Bank from "A3" to "A2" with a stable outlook. In its announcement Moody's noted that the ratings upgrade reflects Discount Bank's recent improvements in its profitability, strengthening resiliency in times of stress, given continued focus on efficiencies and robust growth potential and that the ratings upgrade also considered ongoing improvement in the bank's asset risk profile because of growth in low-risk assets, such as residential mortgages in Israel.

All as detailed on the Immediate Report dated June 15, 2021 (Ref. No. 2021-01-101196).

For additional details regarding the rating determined for the Bank and some of its subsidiaries by different rating agencies, see the 2020 Annual Report (p. 349).

Activity of the Group according to regulatory operating segments – additional details

Household Segment (Domestic operations) – additional details

Developments in the segment

Branches. At the end of the third quarter of 2021, the Discount Group has 173 branches in operation in Israel (99 branches of the Bank and 74 branches of MDB). The Ramat-Ganh Branch closed down during the third quarter.

For additional details, see the 2020 Annual Report (pp. 350–355).

Mortgage Activity

At the present time, the Bank operates 71 branches, countrywide, providing mortgage loan services. The Bank focuses on the granting of mortgage loans as a method for maintaining the business with existing customers and attracting new customers.

Developments in the mortgage market

	September 30,		Change in %
	2021	2020	
	in NIS millions		
Total housing loans granted by the banks, excluding internal recycling of loans	82,174	56,570	45.3
Loans from State funds	372	489	(23.9)

New loans and recycled loans granted for the purchase of a residential unit and secured by a mortgage on a residential unit

	For the nine months ended September 30,		Change in %	For the year ended December 31,
	2021	2020		2020
	In NIS millions			In NIS millions
From bank funds ⁽¹⁾	11,780	7,244	62.6	10,037
From Treasury funds ⁽²⁾	38	43	(11.6)	56
Total of new loans	11,818	7,287	62.2	10,093
Recycled loans	812	836	(2.9)	1,079
Total granted⁽³⁾	12,630	8,123	55.5	11,172

Footnotes:

- (1) Including new loans granted, secured by housing mortgages, in the amount of NIS 207 million in the first nine months of 2021, compared to NIS 97 million for the first nine months of 2020 and NIS 255 million in 2020.
- (2) Including standing loans in the amount of NIS 16 million in the first nine months of 2021, compared to NIS 15 million for the first nine months of 2020 and NIS 20 million in 2020.
- (3) At the Bank and M.D.B.

Legislative restrictions, regulations and special constraints applicable to the operations

Amendment of the Q&A file in the matter of restrictions of the granting of housing loans. On October 6, 2021, the Banking Supervision Department published an update to its FAQs in which it is stated that a banking corporation may not extend an additional loan to a borrower who is designated as using “equity” in order to purchase an apartment. According to the update, an exception has been granted for alternative equity financing only for the purchase of a replacement apartment provided that the additional loan is designated as a bridging loan until such time as the existing apartment is sold. The update will apply to loan applications, purchase agreements and loan agreements drawn up after the publication date.

Updates for the guidelines in the matter of housing loans. The Supervisor of Banks published on September 30, 2021, a circular, according to which, after September 30, 2021, no extensions would be granted to the relief enabling the granting of a loan for any purpose in an amount of up to 70% of the value of property (instead of 50%), and to the Provisional Instruction stating that a banking corporation shall not be required to increase the Common Equity Tier 1 target at the rate of 1% in respect of housing loans granted in the period of the provisional instruction.

The Supervisor of Banks’s letter regarding the collection of operating commission with respect to the early redemption of a housing loan. On September 13, 2021, the Supervisor of Banks published the position that was submitted by him in the class action being conducted against other banks, in which it is stated that an operating commission is not to be collected more than once on making an early redemption of a housing loan. According to the position, this does not change if the mortgage loan includes several secondary loans with different interest tracks. The banks are required to act in accordance with the Banking Supervision Department’s position and, with regard to commissions previously collected, the Banking Supervision Department will issue its position at a later date, basing this on the ongoing legal proceedings, among other things.

Consumer reform for increasing transparency of information for bank customers and improvement of the competitive environment in the mortgages market. On November 14, 2021, the Bank of Israel announced the promotion of a line of consumer moves in the mortgages field, intended to facilitate the process of obtaining mortgage loans by borrowers in three aspects: transparency and comparability, simplification, comprehension and efficiency of the borrowing process. Within the framework of these moves, banks would be obliged to provide the customer with an approval in principle in a uniform format, in which would be presented, in addition to the variety of mortgage loans offered by them, also three uniform options, the composition of which was determined by the Bank of Israel, the length of period of the loan being determined by the borrower. In each of these mortgage options would be presented: the envisaged total interest, the envisaged total repayments during the whole mortgage period and the envisaged highest monthly repayment amount in accordance with the forecast. In addition, the time for the issue of the approval in principle would be shortened to only a few days, and all banks would allow the online submission of the request for a mortgage and obtaining of the approval. For the purpose of forming the said moves, the Governor of the Bank of Israel has established a special team, which consulted with several world renowned experts in the mortgage field and in the behavioral economics field, with factors of the Competition Authority and more.

Medium businesses segment (Domestic operations)

Service to segment customers

Merger of business centers was made during the first nine months of the year. In March, the North business center merged with the Sharon business center, and in April the Jerusalem business center merged with the Lowland business center.

For additional details, see the 2020 Annual Report (pp. 359–360).

Large businesses Segment (Domestic operations) – additional details

Legislative Restrictions, Regulations and Special Constraints applicable to the Segment

As of September 30, 2021, no deviations existed from the limitations as set in Proper Conduct of Banking Business Directive No 313. Furthermore, as of September 30, 2021, there were no deviations from the limitations on "related persons". In accordance with a clarification received from the Supervisor of Banks, the investment of the Group in securities of U.S. federal agencies is averaged at 50% for the purpose of computing the liability according to Directive 313.

Developments in the debt of the business sector

The debt of the business sector (excluding banks and insurance companies) amounted at the end of August 2021⁵ to NIS 1,044 billion, an increase of 6.5% compared with the end of December 2020 (all the rates of change are in nominal terms and are affected by changes in exchange rates and in the CPI).

The increase in the total debt stems from the increase of 6.6% in the bank debt, a sharp increase in the debt to foreign residents (approx. 9%, due to bond issues by corporations abroad and loans) and in the debt to households (bonds, approx. 16%). On the other hand, the debt of the business sector to institutional bodies recorded a decrease (1.5%), due to the decline in the balance of bonds held by institutional bodies, while the balance of loans granted to the business sector by institutional bodies has grown. As a result of the aforesaid trends, the weighting of the bank in the total indebtedness of the business sector remains stable and stood at 50% at the end of August 2021.

During the period of January–September 2021 the business segment, excluding banks and insurance companies, raised bonds in an amount of NIS 36.4 billion (in Israel alone), compared to NIS 30.3 billion in the corresponding period last year.

The margin between corporate bonds (included in the Tel-Bond 60 Index) and government bonds as of the end of September 2021 was 1.12%, compared with 1.3% at the end of 2020 and 1.58% at the end of September 2020. The narrowing of the margins is in line with the positive sentiment in the market and is supported by the Bank of Israel's involvement in the bonds market.

Developments in the Segments' Markets

The "open economy" policy, concurrently with the immunization campaign had significantly reduced the risk of significant damage to economic activity, compared to prior waves of morbidity.

Following are development directions in the principal economic sectors:

- Industrial sector – Industrial exports data indicate the continuation of recovery, attributed mostly to the hi-tech segment (the hi-tech industry). The centrality of the hi-tech segment had increased all along the Corona crisis on the background of the decline in demand in the different targeted countries alongside the damage caused to the chain of supply, which have led to the shrinking of sub segments characterized by a more traditional activity;
- The tourism sector – The high occupancy rates with the increase in prices, supported by domestic tourism in general and in vacation areas in particular. Notwithstanding the above, in order to achieve full recovery, including in the urban hotels (in particular those based on foreign tourists), the return of foreign tourism is required;
- The commercial sector – The recovery of retail activity is continuing, as seen from the credit card purchases data, which have risen at a double digit rate since the beginning of 2021, as compared with the corresponding period last year. These developments support the continuing decline in the level of risk compared to that recorded at the outbreak of the crisis, though the force and length of the recovery period will continue to be commensurate with the buying power of the consumer, which inter alia, derives from the unemployment rate;
- Real estate sector – for details, see below under "Construction and real estate activity".

⁵ The most updated data available at the time of submitting the report to print.

Anticipated Developments in the Segments' Markets

The updated growth forecast by the Bank of Israel of October 2021, presents an improvement in relation to the previous forecast. According to this forecast, the product is expected to grow at the rate of 7.0% and 5.5% in the years 2021 and 2022, respectively. In addition, the unemployment rate is expected to decline until the end of 2022 to a level below 6%, and the rate of inflation in the coming year would amount to approx. -1.7%, so that the present acceleration in inflation is considered to have non-recurring characteristics and is not expected to continue rising at this rate, a matter supporting the maintenance of the present interest environment.

For details regarding the "Large businesses Segment", see the 2020 Annual Report (pp. 360-364).

Construction and Real Estate Activity

Developments in markets of the activity

Residential property. Prices of residential property continue to rise at a fast rate since the year 2016. This acceleration is cross-country, applying in particular to the Central Region characterized by low supply, though also in the Northern and Southern Regions, despite relatively high concentration of construction as part of the "price for the purchaser" program. The stability presented by the residential field is mostly attributed to the base data, headed by the excess demand over supply as reflected in the demand for mortgage loans, which has recently crossed the NIS 100 billion line, at an annualized calculation.

Income producing office premises. Demand has risen, primarily from hi-tech companies, with a simultaneous acceleration in rental prices, particularly for prestigious properties in the core demand regions (Tel Aviv, Herzliya Pituach). Conflicting trends are evident with regard to properties having other characteristics.

Income producing commercial real estate. The properties have benefited from the release of pent-up demand, which has led to growth in turnovers and in the conversion rate of visitors to buyers. This trend is across the board, rather than just in specific regions, and is attributed to the growth in savings by households during the lockdowns/not travelling overseas. Current occupancy rates are high and stable (even compared to their level immediately prior to the outbreak of the crisis).

Infrastructures. The growth in volume of activity of the infrastructure sector has continued. Over and above the projects that are already in progress, expectations exist for the beginning of additional significant projects.

Legislative and regulatory limitations and special constraints applying to the activity

The limitations described above applying to the business segment also apply to construction and real-estate operations. In addition, it should be noted that as part of Proper Conduct of Banking Business Directives No. 315, a limitation applies to sectorial credit concentration, where that part of the credit being the responsibility of the banking corporation (including off-balance sheet credit) granted to a certain sector, as defined in the Directive, exceeds 20% of total credit to the public being the responsibility of the banking corporation. The Bank's sectorial credit concentration in the real estate sector was 18.36% as of September 30, 2021, compared with 19.43% at the end of 2020.

Proper conduct of Banking Business Directive No. 315 in the matter of "limitation on sectorial indebtedness" was updated on January 12, 2020. The update allows a banking corporation to maintain the total indebtedness in respect of "real estate construction and manufacturing and trading in construction products" at 24% of total indebtedness of the public to the banking corporation, and this by a condition that the said total indebtedness, net of indebtedness in respect of the financing of projects jointly executed by the public and private segments, shall not exceed 20%. The amendment to the Directive takes effect on date of publication.

Relief in light of the Corona crisis. The Supervisor of Banks published on January 7, 2021, additional modifications to Proper Conduct of Banking Business Directive No. 250 (Provisional instruction for the confrontation with the Corona crisis) – within the framework of which, reference was made also in respect to Proper Conduct of Banking Business Directive No. 315 – limitation on sectorial indebtedness. The update states that the limitation on credit to

the construction and real estate sector, after elimination of indebtedness of national infrastructure projects, shall be increased from a rate of 20% to 22% of total public indebtedness, and that the limitation relating to the construction and real estate sector shall be increased from a rate of 24% to 26% of total public indebtedness. The effect of the relief has been extended until the end of 24 months from December 31, 2025, provided that the rate shall not exceed the rate prevailing on December 31, 2025, or the rate of the sectorial limitation, as stated in Proper Conduct of Banking Business Directive No. 315, whichever is higher.

For additional details, see the 2020 Annual Report (pp. 364–366).

Financial Management Segment (Domestic operations) – additional details

Non-Financial Companies

Legislative restrictions, regulations and special constraints applicable to the sub-segment

As of September 30, 2021, there was no violation of the restriction on investment in non-financial corporations pursuant to Section 23 A (A) of the Banking Law (Licensing). For further details, see the 2020 Annual Report (p. 370).

Investments portfolio – principal data

Scope of the portfolio. The total value of the investments portfolio of Discount Capital (including mezzanine) amounted at September 30, 2021 to NIS 1,708 million. The outstanding investment commitments of Discount Capital amounted on September 30, 2021, to NIS 662 million (US\$205.1 million) most of which in Funds the investment period of which has not yet expired.

Income. Discount Capital recorded in the first nine months of 2021 net income from investments in a total amount of approx. NIS 145.2 million (including an amount of approx. NIS 92.2 million from investment in Funds). This, compared to net income in a total amount of approx. NIS 39.1 million in the corresponding period last year.

New investments. In the third quarter of 2021 Discount Capital completed 9 investment transactions in investment Funds and in corporations in a total amount of approx. US\$43 million.

For additional details, see the 2020 Annual Report (pp. 368–370).

International Operations Segment – Additional Details

Activity in view of the Corona crisis

IDB Bank has implemented several measures intended to maintain business continuity and respond, to the extent possible, to the needs of its customers and employees, and support them in dealing with the crisis. IDB Bank has granted customers mitigating possibilities, including deferral of loan principal and interest payments, and extended loans fully guaranteed by the Government, within the framework of the plan of the Small Businesses Agency for the protection of wages. This plan offers loans to businesses undertaking to continue and engage their employees, and which under certain circumstances would turn into grants. In addition, in view of existing circumstances, IDB Bank has modified its operating model, so that its services to customers continue undisturbed. Alongside this, IDB Bank continued to focus on service to customers and on target sectors, a fact that had given it an advantage during the economic recovery and had led to a growth in its business activity.

Developments in operations

IDB Bank continues to improve its value offer to the hi-tech segment customers, and examines the introduction of new credit products.

Legislative Restrictions, Regulations and Special Constraints applicable to the International Operations

Exposure restriction with regard to overseas extensions. In accordance with guidelines of the Supervisor of Banks, a board of directors of a banking corporation, which operates or intends to operate by means of overseas extensions, is required to discuss and approve a comprehensive policy document with respect to the operations of overseas extensions. Within the framework of the said statement of policy, the Board of the banking corporation is required, among other things, to determine a restriction or a set of restrictions as to the exposure regarding the activities of overseas extensions, which should reflect the risk appetite applying to the operations of the overseas extensions, on condition that the principal part of the operations of the banking corporation and the banking group is located in Israel.

On September 30, 2021, the calculated rate of the Bank's exposure with respect to overseas extensions stood at 14.22% of total risk assets, as compared with 14.3% on December 31, 2020. The said exposure rate complies with the exposure limitations set by the Board of Directors, within the framework of the risk appetite declaration of the Discount Group.

The Bank monitors the development of the risks assets in respect of its operations in overseas extensions.

U.S. legislation. Following the crossing of the US\$10 billion line of total assets in 2020, IDB Bank has been defined as a "Large bank" to which different regulatory requirements apply, and accordingly, these are being prepared for by IDB Bank. Among other things, different instructions apply to it with respect to activity in derivatives and to the methodology for computing the deposit insurance. With the crossing of the line, the activity of IDB Bank is subject to supervision by the Consumer Financial Protection Bureau, the authority of which relates to compliance and to different instructions intended for the protection of customers. In addition, there is a change in the frequency and intensity of the regulatory audits of IDB Bank, performed by the FDIC and the NYDFS, making them more extensive and sequential.

For additional details, see the 2020 Annual Report (pp. 371–372).

Additional Segments

For additional details regarding the Small and minute businesses segment (Domestic operations), see the 2020 Annual Report (pp. 357–359). For additional details regarding the Private Banking Segment (Domestic operations), see the 2020 Annual Report (pp. 355–357). For additional details regarding the Institutional bodies segment (Domestic operations), see the 2020 Annual Report (p. 366).

Credit Card Operations

Developments in operations

Strategic cooperation for setting up a digital wallet. For details, see "Management's handling of current material issues" above. The Bank, Shufersal and ICC are conducting negotiations according to which, ICC would serve as the issuer of the virtual charge cards offered within the framework of the digital wallet of PayBox. At this stage, there is no certainty that the said negotiations would result in a binding agreement.

Provision for benefit campaigns to holders of credit cards. In recent years, ICC informed its customers that the validity of certain benefit plans that had been offered to them would be limited in time. The validity of certain benefit programs expired during the third quarter of 2021. In respect of these benefits, ICC includes a provision in its books, and accordingly, expiry of the benefits resulted in a decrease in the said provision.

Introducing Google Pay in Israel. On September 14, 2021, ICC and Google Ireland Limited signed an agreement for the use of Google technologies for payments using digital wallets of ICC card holders.

For additional details see the 2020 Annual Report (pp. 372–379).

Technological improvements and innovation

General. Among the goals of the Bank's strategic plan, is the goal of the implementation of technological means and increasing customer experience.

The Corona crisis, that erupted at the end of the first quarter of 2020, increased the importance of the activity on the digital channels, that allow receiving extensive information and transacting a wide selection of banking operations in an independent, simple, convenient and also secured way, which may be conducted by the customer from his home.

Strategic cooperation for setting up a digital wallet. For details see "Management's handling of current material issues" above.

A new podcast regarding fintech and innovation. At the beginning of August, the Bank introduced a new podcast on matters of fintech and innovation. The podcast, to be produced jointly with the podcast network "Making history", will host the outstanding entrepreneurs in the fintech field in Israel discussing the challenges, successes and advice, which every entrepreneur must hear. Furthermore, the podcast will host additional factors operating in these fields, who will share with the listener insights and recommendations. The podcast will be available on the central platforms, Apple and Spotify, and on the website of the "Making history" group.

Direct channels

The following innovations and updates took place during the current activity in the third quarter of 2021:

Current accounts and foreign currency

Removal of noting the reason for foreign currency transfers. The noting on the private and business websites of most of the reasons for foreign currency transfers that are not subject to tax has been removed. The noting of such reasons requires tracing and obtaining liability declarations, which, at this stage, cannot be digitally effected. Customers, who want to transfer funds not subject to tax, may do so at the branch.

Receiving foreign currency also in another currency. A possibility has been added to the business website whereby an amount received in a certain currency may be converted into another currency. The field "Account to be credited" opens a list of currencies in which the customer has an account and to which the amount received may be converted.

Credit cards

Indication of a payment made by the digital wallet. In case of a transaction carried out' it is possible to view also whether it has been made using a digital wallet – and if so, which wallet.

Summing up of recent transactions. A summing up has been added to the private Application, of all charges not yet included in the next monthly charge statement, allowing the customer to know the next actual amount to be charged in relation to the credit card.

Additional operations added to the credit card world. Three prevalent operations have been added to the business website: Restoration of a secret code, change of a charge date, and cancellation of a credit card.

Securities, the capital market

Presentation of "historical transactions" query made during the past three years. Under the item "Historical transactions" on the private and business websites, securities transactions made in the period of up to the most recent three years may be viewed.

Quick access to trading in bonds. The capital market menu on the private application added the possibility of direct access to trading in foreign bonds.

Digital for business

Entry into the process of "transfer between my accounts" through the process of a single transfer. The business website has reorganized the structure of the transfer process: the "transfer between my accounts" tab has been removed from the upper tab line, so that under the new setup, the upper tabs represent different transfer processes while the second filters line represents classes of possible beneficiaries.

Differentiation between classes of beneficiaries – supporting signature composition on the business website. The ability has been added of defining a designated and separate composition in respect of a permanent beneficiary, so that customers may manage a different signature composition in respect of permanent beneficiaries as against random beneficiaries.

Change in the type of composition and authorization as regards a single transfer which is exceeding the limit. The composition and authorization shall be determined according to the class of the chosen beneficiary. Previously, a "third party composition" had been required and the required authorization had been "supplier authorization".

Customer experience

A new entry screen on the Application. A change in design has been made to the entry screen of the private Application. The screen is designed in a more convenient fashion with animation adapted to daylight hours. Added also in a prominent place at the head of the screen is a "Help" icon.

Change in accordance with customer feedback. Following suggestions by customers using the Bank's business website, a new identifying field has been added to the Item "Salary details". Also added is the possibility of exporting to Excel sheets the list of beneficiaries from the expanded line. In addition, added to the "transfer to a number of beneficiaries" process is the option of printing the beneficiaries.

Inserting an automatic verification code. Upon receipt by SMS of a verification code, the code will be automatically inserted onto the Application screen with no need for a manual insertion (for Android customers).

Deposits

Process of depositing funds to a deposit. A change has been made to the process of depositing funds in a deposit via the private Application. The customer may choose the liquidity status of the deposit and the track of the depositing (single deposit or by a standing order) and the most suitable deposit would be selected for him.

Increasing the limit for funds deposited in a deposit. It is possible to deposit funds in a deposit via the website and the private Application in an amount of up to NIS 5 million, instead of up to NIS 2 million, and via the website and the business Application in an amount of up to NIS 15 million instead of up to NIS 2 million.

Mortgage

Addition of an e-mail address. The possibility has been introduced of sending an e-mail to the customer service at the mortgage center, for customers who are in the process of obtaining a mortgage loan by digital means.

Main developments in the Israeli economy and around the world in the first nine months of 2021

Developments in the Global economy

General. The US economy expanded in the third quarter at the rate of 2% (annualized), a slowdown compared to the second quarter, this in view of the spreading of the Delta mutation, exhausting the effect of the fiscal expansion and the damage caused to chains of supply. The rate of expansion of the private consumption has slowed down from 12% in the second quarter to 1.6% in the third quarter. At the same time, the Eurozone grew by 8.8%. Thus, while the US product is slightly higher than its level prior to the outbreak of the Corona crisis, that of the Eurozone is slightly lower.

Central banks around the world, headed by the FED, continue to adopt an expansionary policy, though during the course of the quarter, the FED signified the decline in expansion in the future, in view of the economic recovery and the rise in inflation, which the banks consider to be temporary. This policy is being adopted in order to support the continuing recovery of the labor market.

Financial markets. Share indices around the world continued to rise sharply in the course of the first nine months of the year, due to the immunization trend of the population, the recovery of the different economies and the continuing monetary expansion policy.

The changes in selected share indices recorded in the first nine months of the years 2020 and 2021

Index	2021	2020
500 S&P	14.7%	4.1%
DAX	11.2%	(3.7%)
MSCI Emerging Markets	(2.5%)	(1.7%)

During the first nine months, trading in US bonds was characterized by fluctuations. At the end of the first nine months the yield on 10 year bonds was traded at a higher level than that of the end of 2020, 1.52% as against 0.91%, this being supported by the rise in inflationary expectations and by yield in real terms. In Germany, the yield on ten year bonds rose by 30 basis points during the first half of the year, remaining unchanged at the end of the third quarter as compared with its level at the end of June – at a negative level of -0.2%.

The yields on government bonds

10Y Government Bond Yields	September 30, 2021	December 31, 2020
U.S.A.	1.5%	0.9%
Germany	(0.20%)	(0.57%)

During the first nine months of the year, the US dollar gained significant strength around the world, in view of the opening of a yield gap in real terms. In total for the period the "Dollar Index" appreciated by 4.8%.

Changes in the U.S. dollar against selected currencies in the first nine months of the years 2020 and 2021

Exchange rate	2021	2020
EUR	(5.40%)	4.40%
JPY	(7.30%)	2.90%
GBP	(1.4%)	(2.7%)

Commodity prices had risen sharply all along the first nine months of the year, with the GSCI⁶ rising by approx. 36% alongside a significant increase in prices in the oil sector.

Changes in selected commodities indexes in the first nine months of the years 2020 and 2021

	2021	2020
The commodities index - GSCI	36.2%	(19.7%)
The oil price (BRENT)	51.6%	(38.0%)
The oil price (WTI)	54.6%	(34.1%)
Gold	(7.2%)	24.6%

Main Developments in the Israeli Economy

General

The GDP grew in the period from January to September 2021, by approx. 7%, compared to the corresponding period last year, led by private consumption (approx. 10%) and by the export of other services (mostly hi-tech, approx. 15%). In the third quarter of 2021, the GDP grew at an annualized rate of 2.4%, a significant slowdown when compared to the second quarter (approx. 14%), during which the economy returned to almost full activity, with the regression in the import of motor vehicles reducing approx. 2% of the growth.

During the third quarter of the year, together with the limiting of the unpaid leave benefits and the continuing economic recovery, the moderate downward trend in unemployment continued, following a significant decline since March. However, stability in the wide unemployment of about 8% was recorded in the months of August and September, due in part to seasonal factors. On an average, the rate of the wide unemployment amounted to 11.1% in the first nine months of the year, compared to 15.2% in the corresponding period last year. At the same time, the rate of unemployed persons (namely, severed employer/employee relations) increased from 4.1% in the first nine months of 2020 to 5.1% in the current year.

Developments in economic sectors

Based on a business trend review conducted by the Central Bureau of Statistics, a positive trend in the business sector is reported in the third quarter of the year. All sectors, with the exception of the construction sector, had reported acceleration in activity all along the quarter, as well as improvement in the economic condition of corporations. Thus for instance, a growth is reported in the scope of production and sales in the industrial sectors and growth in the scope of sales in the commercial and services sectors. Improvement has taken place in the third quarter also in the estimates by corporations regarding the scope of employment.

Developments in the activity of the Israeli economy with overseas markets

In the period from January to August 2021, a steep growth was recorded in direct investments (through banks) by foreign residents in Israel, as compared with the first nine months of 2020. At the same time, a steep increase has taken place in financial investments by foreign residents in Israeli marketable securities. This, due to an increase in financial investments by foreigners in Israeli shares abroad and in Tel Aviv as well as in government bonds and short-term loans (MAKAM) in Israel. On the other hand, a significant decline has taken place in investment by foreigners in Government bonds abroad, on the background of the decline in issues by the Ministry of Finance abroad.

⁶ Goldman Sachs Commodity Index.

Changes recorded in investments of the Israeli economy abroad

	January- August 2021	January- September 2020
Investments in Israel by foreign residents		
	US\$ millions	
Total direct investments through banking system	10,520	7,425
Total financial investments	20,752	17,332
Of which: Government bonds and MAKAM	13,387	20,266
Shares	4,612	(6,166)
Investments abroad by Israeli residents		
	US\$ millions	
Total direct investments through banking system	2,378	515
Total financial investments	10,371	12,600

Developments in inflation and foreign exchange rates

The rate of inflation increased significantly during the first nine months of the year. This, due to the recovery of the economy, to the suppressed demand phenomenon and to commodity price increases around the world. In total, the indices rose in the period from January to September by 2.5%, compared to a decrease of 0.7% in the corresponding period last year. In consequence thereof, the annual rate of inflation increased to 2.5%, after standing at -0.7% at the end of the corresponding period last year. At the same time, a steep increase was recorded in inflationary expectations all along the graph, both in the expectations grossed up in bond prices and in market quotations of index contracts. Thus, for instance, index contracts expectations for one year were quoted at 0.3% at the beginning of the year as against 2.17% at the end of September.

The shekel was steeply appreciated at the beginning of the year, a fact that has led the Bank of Israel to declare a plan for the purchase of foreign currency to the tune of US\$ 30 billion. During the first nine months of the year, the Bank of Israel purchased an amount of US\$28 billion. Notwithstanding that, and despite the appreciation of the dollar world over, the shekel has appreciated since the beginning of the year by approx. 0.5% against the dollar and by approx. 2.5% against the currencies basket.

Fiscal and monetary policy

Fiscal policy. In September 2021, the State budget deficit for the past twelve months amounted to approx. NIS 108 billion, representing 7.42% of the GDP, this compared to 11.4% of the DGP at the end of 2020. During the period from January to September, State revenues from taxation recorded an increase of approx. 26%, as compared with the corresponding period last year, compared with a rise of only approx. 2.5% in Government expenditure.

Monetary policy. During the first nine months of the year, the Bank of Israel left the interest rate unchanged at a level of 0.1%, continuing to adopt a very expansionary policy using the variety of tools at its disposal, including the purchase of foreign currency and bonds.

Change in the monetary base. A significant growth was recorded in the first nine months of the 2021 in the M1 money supply (cash held by the public and current account deposits in Shekels, approx. 13%) though a very moderate growth compared with the growth of 22% in the corresponding period last year, on the background of the outbreak of the crisis. The slowing down relates to the cash component as well as to the current account deposits.

The growth recorded in the money supply in the first nine months of 2021, was at a slower pace than that of 2020 – approx. NIS 19 billion as against approx. NIS 24 billion, respectively, when a decline occurred in the third quarter. The increase in the money supply stems, mostly, from the purchase of foreign currency in large volumes by the Bank of Israel, alongside loans to commercial banks and a certain supply by means of open market operations. On the other hand, absorption of cash by the Government in large volumes was recorded, as well as by Bank of Israel by means of tenders for shekel deposits.

Sources for the change in the monetary base

	First nine months of	
	2021	2020
	In NIS billion	
Operations on the Capital Market	11.5	66.2
The Shekel deposits tender	(73.0)	(112.0)
Foreign currency conversion	91.8	49.8
Government activity	(32.5)	7.4

Capital market

The local capital market continued to be characterized by rising prices, similarly to the global trend. In total for the first nine months, the TA 125 Index rose by approx. 20%, a faster rise than that of the S&P 500 and of the NASDAQ 100 Index. Also, a steep rise in the TA Banks Index was recorded in this period.

The changes recorded in selected share indices in the first nine months of 2020 and 2021

Index	2021	2020
TA 35	20.2%	(22.3%)
TA 125	18.6%	(16.8%)
TA banks	40.8%	(37.0%)
TA Global-Blutech	2.9%	22.7%
Real-estate 15	27.3%	(32.3%)

During the first nine months of the year, trading in Israel Government bonds was characterized by a rising trend in yields – approx. 60 basis points in shekel ten years' bonds (to 1.45%). The rise in yields was accompanied by the rise in inflationary expectations, all along the graph, from approx. 1.5% for ten years at the end of 2020 to approx. 2.3% at the end of September 2021.

The changes recorded in selected bond indices in the first nine months of 2020 and 2021

Index	2021	2020
General bonds	2.6%	(0.7%)
General Government bonds	0.7%	0.6%
Shekel Government bonds	(1.6%)	1.5%
Linked Government bonds	4.2%	(0.6%)
General Corporate bonds	5.9%	(2.1%)
Linked Corporate bonds	7.1%	(3.3%)
Shekel Tel-Bond	2.1%	(2.1%)

During the first nine months, the corporate bonds market recorded a decline in margins, on the background of the positive sentiment in the market and with the support of the involvement of the Bank of Israel in the bond market. For the first nine months of 2021 as a whole, a total of approx. NIS 43 billion was raised through corporate bonds, of which approx. NIS 36 billion excluding banks, insurers and financial entities. This compared to approx. NIS 41 billion and approx. NIS 30 billion in the corresponding period last year, respectively.

The asset portfolio held by the public

The value of the financial assets portfolio held by the public increased in the period from January to August 2021 by approx. 9%, with growth in most linkage segments, amounting at the end of the period to approx. NIS 4.8 trillion. A material part of the increase stemmed from a growth of approx. 19% in the value of shares, alongside steep increases in current account balances and in the volume of investments abroad by Israelis.

Distribution of the asset portfolio held by the public

	July 30, 2021	December 31, 2020
Shares	27.4%	25.2%
Non-linked assets	36.9%	37.9%
CPI linked assets	25.1%	26.1%
Foreign currency linked assets	10.7%	10.8%

Principal economic developments in October and November 2021⁷

The data indicate the continuing expansion of the global economy, with acceleration in the US, following a slow growth in the third quarter. On the other hand, morbidity in Europe, caused by the Delta virus, had begun to increase during the period, leading to impairment in economic activity. Inflation remained high and a number of central banks around the world have started restraining their monetary policies, despite the fact that the principal central banks, the FED and the ECB, have not yet taken material steps in this direction.

In Israel, alongside the decline in the Delta virus morbidity, due to the booster vaccination, economic activity continued to expand, and unemployment, in its wider definition, continued to decline to a level of 7.3%.

The cumulative deficit (in the past twelve months) decreased in October to 5.5% of the GDP, due to moderation in Government expenditure and growth in revenues.

The CPI for October reflected a downward surprise and rose by only 0.1% and the annual inflation rate decreased to 2.3%, with the core inflation rate (excluding fruit, vegetables and energy) remaining stable at a level of 2.1%.

Since the end of September, the shekel has appreciated as against the US dollar by 4.8%, and by 5.8% against the currencies basket. The Bank of Israel continued to intervene in the foreign exchange market, purchasing an amount of approx. US\$1.7 billion in October, thus completing its plan for the purchase of an amount of US\$30 billion.

Certain fluctuations were recorded during the period in yields on ten year Israel government bonds and as of now, the yield stands at a level of approx. 1.4%, similarly to the level at the end of the third quarter. During this period, inflationary expectations have significantly risen all along the graph, with an Index contract for one year being traded at a level of 2.54%, compared to 2.17% at the end of September.

Equities market around the world continued in a positive trend, with the NASDAQ Index rising by approx. 11%, and the S&P 500 Index rising by approx. 9%. The TA 125 Index also rose during the period by approx. 7%.

⁷ All data relate to the period from April 1, 2021 and until November 18, 2021.

Legislation and Supervision

Following is a summary of legislation changes and relevant legislation initiatives during the reviewed period, which affect or might have a significant effect on the Bank's operations.

Regulation in the wake of the Corona crisis

Against the background of the spread of the Corona virus, various measures have been taken by the government and by the various supervisory authorities to cope with its implications and to support economic activity.

For additional details, see the 2020 Annual Report (pp. 390–391).

The Special Powers Regulations for Combating the Novel Corona virus (Temporary Provision) (Restricting Activity and Additional Provisions) and the Special Powers Regulations for Combating the Novel Corona virus (Temporary Provision) (Restricting Activity in Workplaces) expired on June 1, 2021. In their place, the Special Powers Regulations for Combating the Novel Corona virus (Temporary Provision) (Restricting Activity in Public or Business Locations and Additional Provisions), 2021 were enacted; which are in effect through November 25, 2021 and regulate the way the economy is to be conducted in the wake of the Corona crisis. Moreover, the Nation's Health Order (the new Corona virus) (Isolation at home and other instructions) (Provisional Instruction), 2020, shall remain in effect until December 7, 2021.

Directives of the Supervisor of Banks in the wake of the Corona crisis

Since the outbreak of the crisis, the Supervisor of Banks has initiated various regulatory measures aimed at enabling the banking system to fulfill its role during the period of the crisis and thereafter. These measures have been accompanied by additional government steps taken to support economic activity during this period. See the 2020 Annual Report (pp. 390–391).

Legislation for increasing competition in banking and financial services

Strengthening Competition and Reducing Concentration in the Israeli Banking Industry, (legislation amendments) act, 2017

The Act prescribes, inter alia, prohibiting of a bank, the value of its balance sheet assets on a consolidated basis exceeds 20% of the total balance sheet assets of the banking industry ("a bank with Wide-Ranging Activity"), from engaging in operating the issue of debit cards, from clearing of transactions made by debit cards and from controlling or holding means of control in a corporation engaged in the said operations (namely, from February 1, 2021). In the period from the end of four years from the beginning date and until six years from this date, the Minister of Finance is authorized to determine, with the consent of the Governor of the Bank of Israel and with the approval of the Finance Committee of the Knesset, that, restrictions shall apply also to a banking corporation which holds less than 20%, though not under 10%, and this taking into consideration, inter alia, the state of competition existing in the credit market.

The Committee for the examination of competition in the credit market. In accordance with the law, a committee was formed for the examination of competition in the credit market has been determined, which would monitor the implementation of the Act since the beginning date, and until the end of six years since the said date. The duties of the committee are: conduct periodic examinations regarding the state of competition in the credit market and locate barriers in respect of development of competition in this market; to monitor the implementation of the provisions of the Act; to recommend in the matter of activating the authority of the Minister of Finance in respect of extending to additional banking corporations the prohibition on engagement in the operation of issuance and clearing of charge cards, on the control of or on the holding of means of control in a corporation engaged in the said operations.

A measurable test for the measuring success in increasing competition in the banking sector. In accordance with the Law, on October 25, 2017, the Committee for the Examination of Competition in the Credit Market published measurable tests for the examination of success in increasing competition in the banking market. These tests will serve as a basis for a semi-annual analysis and for the report that the Committee will submit to the Economic Committee of the Knesset, and are also expected to serve the Committee when recommending measures for improvement and increase in competition in the market, including also the matter of exercising the authority of the Minister of Finance, under the Strum Act, to change the definition of "a bank with Wide-Ranging Activity". The Committee retains the right to change, add or reduce tests. A set of general tests have been determined, as well as an additional test relating to the Bank and ICC.

The Committee has determined tests of different types, including – tests for the removal of entry barriers and transfer barriers for customers; tests examining the entry of new competitors and customer activity; tests regarding the distribution of market shares, volume and prices; tests regarding means of payment.

A test for the Bank and ICC. The Committee decided to test whether the cumulative rate of change in credit balances (excluding large business and operations abroad) of the Discount group at the end of 2020 would be in the range of 2.5 to 4.5 percentage points over the cumulative rate of change of the other four large banking groups and the two credit card companies that had been separated. This test would be monitored on a semi-annual frequency. It has been clarified that this test, as all other tests, would serve the Committee as indication for a decision regarding the detachment of ICC from the Bank, though in any event, the Committee retains discretion in the matter.

On May 1, 2018, a draft of additional testing was published that dealt with the implementation of the Strum Committee's conclusions regarding the opening of the overdrafts sector to competition.

The third report by the Committee examining competition in the credit market. This report was published on August 16, 2021. Inter alia, the report points out that since the beginning of the Reform, significant progress had been made in reducing barriers to competition, which forms an essential condition for the growth in competition. This progress has been slowed down following the publication of the second report, both due to the Corona period and in consequence to the political uncertainty prevailing during the reviewed period. In the first place, the progress includes the gradual materialization of a digital bank using a computer services facility, as well as providing the possibility of conducting online additional operations (both by engagement with banking institutions as well as with off-banking providers of credit, among which are regulated bodies). In addition, the report included reference to the ICC-Discount test – on the one hand, the analysis shows the clear conformation of the Discount Group with the lower end of the defined test. On the other hand, the prominent trend in the competition image is the reduction in activity of Hapoalim Bank in the consumer sector and the growth in credit to large businesses. It is further noted, that the Committee had decided not to analyze ICC and Discount in a singular manner, except for their conformation with the test that had been determined at the time.

Rate of cumulative change in the actual balances of credit. The Discount Group's credit has grown at a rate of 35.9% during the years 2016 through 2020 (total credit, net of large businesses and overseas), while the four major banking groups and the two separated credit card companies grew at a rate of 18% in the same period. Namely, the rate of cumulative change in the aforesaid credit balances of the Discount Group was 17.9% higher than the system. For additional details, see the 2020 Annual Report (p. 395)

Financial Information Service Act, 2021

The Act was published on the Official Gazette on November 18, 2021. The Act regulates the activity included in providing a financial information service, both from the aspect of the entity providing the service and also from the aspect of the entities where customers' financial information is centralized.

Online transfer of financial activity (mobility)

Several legislation and regulations amendments were published in the course of the quarter and until date of publication of the Report, with respect to the completion of the legislative arrangement relating to the online transfer of financial activity, all this towards the entry into effect in September 22, 2021, of the Banking Act Amendment (Customer service) with respect to this matter.

Economic Competition

Provisional permit for the existence of a restrictive agreement between ABS and BCC. On April 11, 2021, the Competition Tribunal decided to grant a provisional permit until January 31, 2022, for the existence of a restrictive agreement between ABS and BCC, subject to terms regarding the gradual separation of the two entities. These terms are intended to create competition between the two entities, which until now operate using a joint infrastructure.

Privacy protection

Privacy Protection Bill (Amendment No. 14), 2021. The Bill has been approved by the Ministers Committee on Legislation. The proposed legislation amendments, if passed by the Knesset, include the following changes: expansion of the administrative and criminal enforcement tools of the Privacy Protection Authority; authorization of the Authority to impose monetary sanctions; reducing the bureaucratic burden by means of a significant reduction in the duty of registering data bases; adaptation of the definitions contained in the Act to up to date technological developments, inter alia, by way of expansion of the definition for 'data' and expansion of the principle of 'linkage to the purpose', with a view of limiting the ability of making use of data for a purpose other than that for which the data had been rendered.

Draft Opinion for public comment in the matter of the duty to reduce use of personal information. On March 25, 2021, the Privacy Protection Authority published for public comment, a draft document dealing with personal information maintained in data bases of different private and public organizations. The Authority stresses that the maintaining of information not for the purpose for which it had been provided and not for the objective of the data base, or not for the purpose of related vital purposes, increases the risk of damage to privacy and of violation of data protection duties. The document includes recommendations and focal points as to operating in order to reduce the gathering of redundant information, as stated. The Authority notes that avoidance of the reduction of redundant information by the owner of the data base, who finds that such information is being maintained by him, may constitute violation of the provisions of the Data Protection Regulations.

Position document in the matter of privacy regarding advanced payment means for the transfer of funds and payments at trading houses. On April 22, 2021, the Privacy Protection Authority published its position with respect to the use of Applications as means of payment (digital wallets). The Authority states that registration and use processes of these means include the gathering of vast personal and financial data, a fact presenting a challenge to the privacy of users and to their ability to control such data. The Authority has reviewed the privacy policy and terms of use of the "central means of payments" operating at the present time in the Israeli market, and details several principles with respect to obtaining the consent of users to access authorizations and to the use of other technologies; to the gathering and processing of information by way of "cookies", to the rights of the information objects and to aspects pertaining to the maintenance of data and the use thereof following the termination of the engagement with the customer.

Capital market

Circular addressed to banking corporations engaged in investment consultation regarding modifications required with respect to investment consultation for mutual trust funds, following the implementation of an outline dealing with the phenomenon of numerous similar funds that are managed concurrently by the same fund manager. Concurrently with the decision according to which fund managers shall apply an outline dealing with the phenomenon of numerous similar funds that are being managed by the same fund manager, the staff of the Securities Authority stated in a circular dated June 13, 2021, that banking corporations have to apply various modifications to their mutual trust funds rating systems.

Providing pension consultation services by digital means. On October 20, 2021, the Capital Market, Insurance and Savings Authority extended its notice that it would not apply enforcement measures against banking corporations that provide pension consultation services by digital means or by telephone, to existing customers of the pension consultation operation. The non-enforcement position cancels and replaces the non-enforcement position announced in December 2020, and will be in effect until January 20, 2022. The Authority stated that it has no intention of further extensions for this position, unless in exceptional circumstances justifying this matter.

Corporate governance

Draft amendments of Proper Conduct of Banking Business Directive No. 301 in the matter of the board of directors and Proper Conduct of Banking Business Directive No. 301A in the matter of remuneration and the letter of the Supervisor of Banks. A letter by the Supervisor of Banks was received on June 17, 2021, addressed to the Bank's Board of Directors, in the matter of principles for determination of the terms of office of the chairman of the board of a bank having no core control interest, and with respect to the qualifying terms for the appointment of a director of a banking corporation having no core control interest (lack of affinity). Among these, maintaining the principle according to which the duties and authority of the chairman of the board shall not deviate from the duties and authority bestowed upon him by law, and that the organs that approve the terms of office must verify that the remuneration components (including all rights and duties relating to them) do not create an affinity or impair the independence of the chairman of the board. It is further emphasized that the need to establish the status of the chairman of the board and to segregate him from the Management of the bank, including by means of determining remuneration in relation to the other members of the board of directors (and in accordance with Proper Conduct of Banking Business Directive No. 301A), is of double importance in a banking corporation having no core control interest. The Supervisor of Banks also published draft amendments to Proper Conduct of Banking Business Directive No. 301 in the matter of the board of directors and Proper Conduct of Banking Business Directive No. 301A in the matter of remuneration – the instructions have been updated with respect to the remuneration of office holders in the board of directors, and have been modified according to the legislation requirements applying to chairmen of boards of banking corporations in general and of banking corporations having no core control interest in particular. In addition, instructions have been stated relating to the duties of the chairman of the board and the time resources required for the fulfillment thereof. Amendment of the instructions is intended to allow, inter alia, a banking corporation having no core control interest to pay the chairman of the board appropriate remuneration, on condition that this would not create affinity or impair his independence as regards the banking corporation.

Draft amendment of Proper Conduct of Banking Business Directive No. 301 in the matter of the Board of Directors. The draft was published on November 17, 2021, within the framework of which, it is proposed to add a section stating that the board of directors of a banking corporation shall allow an appropriate representation of the two genders. For this purpose, the board shall determine a policy regarding the ratio of its gender diversity, including time ranges and milestones for attaining this goal.

Directives of the Supervisor of Banks

Proper Conduct of Banking Business Directive No. 368 – Implementation of open banking standard in Israel.

The Supervisor of Banks issued a circular on April 5, 2021, whereby the entry into effect of parts of the above Directive is being deferred for a number of months.

Draft amendment of Proper Conduct of Banking Business Directive No. 368 – open banking. The Supervisor of Banks published on August 11, 2021, an updated draft amendment of the Directive, which, inter alia, is intended to apply the Directive also to an auxiliary corporation managing an account on behalf of the customer taking effect as from January 1, 2023, (excluding exceptions), and expands the possibility of accessing information regarding the account of the customer as well as initiate payments with the consent of the customer, also to additional supervised bodies. For additional details, see the 2020 Annual Report (p. 404).

Activity of banks and credit card companies as consumers of data. On April 14, 2021, the Supervisor of Banks delivered a letter to banking corporations and credit card companies, according to which, in view of the fact that the system is found in an interim period until such time that an Act is passed regulating the cost comparison operation, the Bank of Israel requires the adoption of extra care regarding the use of banks and clearing agents of data in the field of cost comparison involved in brokerage. The Supervisor of Banks notes that the Proper Conduct of Banking Business Directive in the matter would be updated, so that a bank or clearing agent would be required to obtain the prior approval by the Supervisor of Banks in the event of a new operation involving a cost comparison service that includes a financial product brokerage component of the type which the bank or the clearing agent themselves offer to another financial body, and that also an independent legal opinion in the matter of the conflicts of interests might be required. It has been clarified that it is the intention of the Ministry of Finance to promote, within the framework of the coming Arrangements Act, the Bill Memorandum according to the letter of the Minister of Finance. In addition, the position of the Competition Authority was received on April 29, 2021, according to which, the offering of cost comparison services may be considered a restrictive agreement.

Amendment of Proper Conduct of Banking Business Directive No. 420 – Sending Notices via Means of Communication.

An amendment to the Directive was published on June 6, 2021, which expands the possibility of delivering notices via diverse communication channels. In accordance with the amendment, a banking corporation may choose a communication channel suitable for delivering a certain notice to the customer under terms detailed in the Directive. The decision as to whether a certain notice is suitable for delivery via a certain communication channel, shall be taken in accordance with the level of materiality of the data and the required delivery speed, while maintaining a balance between the need to deliver the information to the customer and the need to protect the customer's privacy. Also determined is the duty to deliver to the customer, who had joined the service for delivery of notices regarding certain matters as detailed in the Directive, also via a channel allowing the delivery of information in an immediate and accessible format, such as SMS. The amendments take effect at the end of one year since their publication. An additional letter by the Supervisor of Banks was received on June 29, 2021, which states that, within the framework of the mapping, which a banking corporation has to conduct in order to prepare for the implementation of the amendment, as stated, is included the opportunity of examining the contents of notices in a way which would increase the understanding and effectiveness of notices delivered to customers via communication channels and ordinary mail. The Supervisor suggests that improvement of the effectiveness of disclosure to customers shall be achieved by customer surveys, examination of the text of notices by experts from the field of behavioral economics, and more. Banks were requested to notify the Supervisor how they intend to act in order to improve the effectiveness of disclosure.

The Bank of Israel's guideline regarding a clearing default arrangement – BCC. The Bank of Israel has extended the date for implementing the clearing default arrangement for April 2021 until April 2023. For further details, see the 2020 Annual Report (p. 397).

Application by the Payments and Clearing Systems Department to the ABS Operators and Participants, regarding the clearing interface, access, RTGS connection and default arrangement in the ATM system.

According to the application, the operators of the ABS system and its participants have been granted an extension until April 2023 to implement a central clearing interface and a default arrangement.

Approach by Automated Bank Services (ABS) regarding models for access to the payments system "Charge card services". On September 30, 2021, ABS approached the banking issuers informing that, in accordance with the instructions of the Supervisor regarding payments systems, ABS acts to define all types of participation in the system and to determine risk based thresholds and terms, upon the existence of which, no participation in the system by means of the services of another participant, would be possible. In addition, ABS acts to form a failure arrangement. In accordance with the approach, also the banking issuers would be defined as participants in the system, and they had been invited to take part in the discussions on the matter. The Bank studies the implications of the approach.

Letter of the Supervisor of Banks in the matter of benefits offered to handicapped persons. On May 6, 2021, the Supervisor of banks approached the banks in the matter of commission benefits offered to handicapped persons. It was noted, that within the framework of the withdrawal arrangement from a class action that had been filed against certain banks, the parties agreed that the banks would publish on their websites the benefit stated in the Banking Rules (Customer service) (Commissions), 2008, which is granted to handicapped customers in respect of commissions charged on transactions effected by means of a bank teller. The Supervisor instructed the banks to make their customers aware of the benefit (by publication on the bank's website, for example), of the requirement to present to the bank confirmation of their disability, as well as information regarding the attachment of such customers to the basic commission track. A bank, which has on its records a confirmation regarding the disability of a customer, even if submitted for another purpose, has to act in order to provide to that customer the commission benefits to which he is entitled.

Draft Bank of Israel Order (Information from certain financial bodies regarding expenditure of individuals)(Provisional instruction), 2021. According to this draft Order, the Bank of Israel intends to issue an Order requiring financial corporations (including banks and clearing agents) to deliver to the Bank of Israel information on a daily basis, regarding expenditure of individuals within the framework of their bank accounts and their activity through other means of payment, for the years 2014–2020. This, for the purpose of outlining of the Bank of Israel's policy regarding several areas and the promotion of efficiency of the payments system. Details of the information required from banks according to the Order are: expenditure by means of credit cards divided according to segments of transactions; use of checks and withdrawal of cash from ATM instruments as well as additional payment operations; and the amount of the Corona grant received by each individual. The data would be kept at a high secrecy level at the highest protection level, and access thereto would be limited. The Order will take effect on date of publication thereof.

Amendment of Proper Conduct of Banking Business Directive No. 336 – pledging the assets of a banking corporation. In view of the growth in scope and diversity of operations requiring banking corporations to pledge their assets (in accordance with the law, regulation or market practice), the Supervisor of Banks published on June 15, 2021, an amendment to the Directive, by which the quantitative limitation on pledged assets had been removed, being replaced by defined requirements for the proper management of the pledging of assets. The amendment takes effect on January 1, 2022.

Amendment of Proper Conduct of Banking Business Directive No. 367 – E-Banking. The Amendment, published on July 26, 2021, abolishes the requirement for an examination by a bank officer as to the correctness and appropriateness of the data provided by a customer when opening a bank account online, as a precondition for activating such account. The customer would now be able to operate the account immediately upon opening it, subject to the bank officer making an examination of a sample of accounts involving high risk as regards prohibition of money laundering and additional accounts.

Draft Amendment to Proper Conduct of Banking Business Directive No. 422 – Opening and Managing a Current Account with Credit Balances. Within the framework of the amendment, it is proposed to determine that a bank be prohibited from unreasonably refusing a customer's request to execute a specific transaction (which is defined in the Directive) over the banking communication channels; it is also proposed to determine that no sweeping rules should be made preventing use of basic payment means or execution of transactions on an account over communication channels, just because the customer belongs to a certain population group, and that every request should be considered on its own merits; in addition, it is being proposed to extend the application of the Directive such that it will also apply to the opening of an account for a foreign worker, as this term is defined in the Foreign Workers Act, 1991 (in addition to an individual customer who is an Israel resident); moreover, it is proposed that the Directive be extended so as to also apply to an Israeli currency account that is in overdraft, but which does not exceed the approved credit facility for the account.

Proper Conduct of Banking Business Directive No. 314A – Management of Debt Arrangements and Collection Proceedings for Material Debts Having Difficulties. The Directive, which was published on September 30, 2021, specifies the optimal way of dealing with debts having difficulties is to transfer their treatment from the business unit to a designated unit with appropriate expertise, and sets out a series of corporate governance and risk management guidelines in connection with collection default and debt collection proceedings. Corresponding amendments have been published to Proper Conduct of Banking Business Directive No. 311.

Amendment to Proper Conduct of Banking Business Directive No. 439 – Debits by Authorization. The Directive has been redrafted so as to bring it into line with the Payment Services Act and imposes additional duties on the banks in relation to matters referred to in the Act, including with regard to authorizations for debit card charges. In addition, amendments have been made in the Directive in order to support the implementation of the changing banks project.

Draft Proper Conduct of Banking Business Directive in the matter of the issue of credit cards of issuers engaged in an issue agreement with the Bank. Within the framework of the draft Directive, published on November 17, 2021, it is proposed to determine instructions in the matter of the issue of credit cards in accordance with Section 7F of the Banking Act (Customer service), 1981 (added within the framework of an indirect amendment of the Increase in Competition and Reduction of Centralization in the Banking Market in Israel Act (Legislation amendments), 2017). Inter alia, the instructions relate to the terms of issue agreements, the manner of issue, the details required to be presented to the customer and reporting to the Bank of Israel.

US legislation

The US Congress passed on January 1, 2021, an amendment to the National Defense Authorization Act, within the framework of which was also enacted the Money Laundering Prohibition Act 2020, which establishes a wide change in the prohibition of money laundering acts and the campaign against the financing of terror in the US. The Bank and MDB both hold correspondents accounts with IDB Bank. Inter alia, an amendment entered into effect, which widens the power of the US Authorities to demand documentation from foreign banks having correspondent accounts in the US. This power is exercisable with respect to any interrogation of violations of the Federal Criminal Act, to civil forfeiture proceedings and to any investigation under the prohibition of money laundering laws, even where the correspondent account had not been used for the potential investigated violation. Additional amendments to the Act shall apply to banks operating in the US and to their customers, and are relevant to the compliance activity of IDBNY with respect to the prohibition of money laundering and the finance of terror.

Money Laundering Prohibition

Promoting the Reform of the Money Laundering Prohibition Regime – Draft Uniform Order for Financial Services Data

On October 3, 2021, the Money Laundering Prohibition Authority issued a draft of Money Laundering Prohibition Order (Identification, Reporting and Record Keeping Obligations of a Provider of Financial Services to Prevent Money Laundering and Terror Financing), 2021. This is a draft of a uniform order that will apply to all the financial entities in the economy (including banking corporations and providers of financial services, as defined in the Providers of Regulated Financial Services Act) and will specify basic, identical and uniform provisions for all the financial bodies that report to the Authority. In conjunction with the uniform order, the regulator for each of the financial bodies to which the uniform order applies will issue directives that are specific to the bodies that it oversees. This is in contrast to the current situation, where separate orders exist for different financial bodies in the economy. Publication of the uniform order is a further step in the Money Laundering Prohibition Authority's intention to reform the Money Laundering Prohibition regime in Israel. The draft of the uniform order sets out various provisions regarding the "know the customer" obligation, identification and verification, recording electronic transfers and transfers of virtual assets, and reporting to the Money Laundering Prohibition Authority. The financial bodies have been asked to submit their comments on the draft. For additional details, see the 2020 Annual Report, p. 400.

Amendment to Proper Conduct of Banking Business Directive No. 411 – Prohibition of money laundering and finance of terror risk management. An updated version of the Directive was published on October 26, 2021. This version includes amendments of various issues, including the addition of Annex B2 – an arrangement determined by the Supervisor of Banks in accordance with Section 7A of the Money Laundering Prohibition Order (the duty of identification, reporting and maintaining records by banking corporations for the prevention of money laundering and the finance of terror). The Annex defines reliefs in identification and verification duties according to Chapter B to the Order, when providing payment services, as defined in the Annex, by a banking corporation for the recipient of the service. It is stipulated that the reliefs will also apply when the payment service is given to the recipient of the service by an auxiliary corporation controlled by the banking corporation managing the payment account, subject to the terms detailed in the Annex. The Annex takes effect one year following the date of publication of the amended Directive. For additional details, see the 2020 Annual Report, p. 400.

Miscellaneous subjects

Bill Memorandum of the Economic Efficiency Act (Legislation amendments for attaining the budget goals for the 2021 and 2022 budget years), 2021 – Intensification of tax collection and increasing enforcement. The Ministry of Finance published on August 3, 2021, the said Bill Memorandum. The Memorandum proposes to include in the Income Tax Ordinance the duty to report financial bodies and clearing agents on a semi-annual basis, so that data regarding their customers who conduct business accounts with them, would be reported to the Tax Authority on a current basis. In addition, it is proposed to empower the Director of the Tax Authority to request from a financial body and a clearing agent specific information regarding a group of customers having joint characteristics, which would be based upon the characteristics of the accounts or of the customers being members of the group, and which create suspicion that members of such group had violated any provision of the tax laws, in a manner leading to the loss of tax revenues not immaterial in scope. Concurrently, different mechanisms are being proposed for the protection of privacy of the reported entities and for the protection of the information.

Announcement by the Supervisor of Banks regarding the charge card agreement and the mutual recognition agreement. On May 9, 2021, the Bank received two letters from the Payments and Settlement Systems Department at the Bank of Israel with respect to the intension to declare each of the following: the agreement regarding automated bank machines (mutual recognition agreement) and the charge card agreement (local agreement), as a controlled payment system, as defined by the Payments Systems Act, 2008, this after the said agreement had been examined and it has been found that there is room for the said declaration in respect to each of them. Whereas the agreements have no system "operator", at this stage, the Bank of Israel views all addressees of the above letters as a "system operator" (separately in respect of each agreement) in the matter of the duties and rights stated in the Act. Prior to the declaration by the Governor as to the agreements being considered as controlled payment systems, the addressees are entitled to present their arguments regarding the declaration, to identify parties to the system, to the extent that there are additional factors that have to be included in the declaration, and regarding the identity of the system operator. To the extent that any of the agreements is declared by the Governor as a controlled payment system, the supervision would apply to the agreement as a system and to the "operator" of the system. Supervision over parties to the system shall apply only in relation to their activity or participation in the agreements (systems). Negotiations in the matter are being held with the Bank of Israel.

Opinion of the Ministry of Justice Regarding Application of Section 24 of the Payment Services Act, 2019. On September 30, 2021, the Ministry of Justice published an opinion regarding the responsibility for misuse of payment means in circumstances of impersonating the payment services provider. The opinion broadens the responsibility limits of providers of payment services in the event of misuse of payment means, whereby the full responsibility will be borne by the payer (and not by the provider of the payment services). It is necessary to show that the payer has made the entire essential component of the payment means available to another person and that such other person did not impersonate the provider of the payment services or the trading house.

Memorandum of the Determination of Interest and Linkage Act (Amendment No. 9), 2021. The Memorandum was published on November 11, 2021, in the framework of which it is proposed to amend the rate of interest added under the Act to a determined debt, so that the added interest would be either a shekel interest or linked interest. It is also proposed to change the interest on arrears mechanism, inter alia, in order to create an incentive for the repayment of the debt, so that the interest and the interest on arrears would be separated, and a mechanism separate from the interest would be formed, named "arrears fees". It is proposed that the charging of arrears fees on the debt shall be made once in each quarter, instead of on a daily basis. It is further proposed to cancel the application of "compound interest" mechanism to the arrears fees.

For additional details regarding "Legislation and Supervision", see the 2020 Annual Report (pp. 389-407).

Legal Proceedings

Material claims outstanding against the Bank and its consolidated subsidiaries are described in the 2020 Annual Report (pp. 229-234) and Note 10 to the condensed financial statements.

Additional Legal Proceedings

- Approach in accordance with Section 198A of the Companies Act.** On December 14, 2016, the Bank received an approach headed "approach in accordance with Section 198A of the Companies Act, 1999 – request for clarifications and documents regarding the conduct of the Bank and of MDB regarding Australian customers, prior to the filing of a derivative action". The Bank responded to the approach on December 26, rejecting the request and the arguments raised therein (see Note 10 to the condensed financial statements, section 3.2).
On June 6, 2017, a motion was filed with the Tel Aviv District Court for the disclosure of documents under Section 198A of the Companies Act, in which the Court was asked to instruct Discount Bank and MDB to deliver to the petitioner the documents named in the motion, required by him in order to decide whether to file a motion for approval of a derivative action or a derivative defense in the name of Discount Bank and/or MDB.
On June 24, 2018, the power of a Court verdict was awarded to the agreement by the parties, according to which the motion shall be struck off with no order for expenses, while securing an exclusive right for the Appellant to file anew a disclosure motion under Section 198A of the Companies Act, and/or a motion for approval of a derivative action, this within ninety days from date of the verdict and/or approval of a compromise arrangement within the framework of one or more of the proceedings being conducted against the Respondents in Australia.
On February 6, 2020, a motion for the disclosure of documents under Section 198A of the Companies Act was resubmitted to the Tel Aviv District Court. The motion requests the Court to instruct Discount Bank and MDB to deliver documents listed in the motion for perusal by the Plaintiff, in order to study the possibility of filing a request for approval of a derivative action or derivative defense on behalf of Discount Bank and/or MDB.
The Bank and MDB filed on October 20, 2020 a motion for the stay of proceedings regarding the motion and alternatively for the deferral of the date for submission of their response. The Court fixed a hearing for March 3, 2021, in the presence of the parties, regarding the motion for the stay of proceedings and has exempted the banks from providing a response, at this stage. During the hearing held on March 3, 2021, the Bank's position was admitted, and the proceedings were stayed by mutual consent. At the request of the parties, the Court extended on October 12, 2021, the stay in proceedings and deferred the date for a reminder hearing for March 15, 2022.
- Petition under Section 198A of the Companies Act.** On October 4, 2020, the Bank received notice of a petition requesting the Bank to deliver to the Petitioner documents regarding the "money laundering affair", as defined in the petition. As alleged by the Petitioner, material that had been leaked and published on the BuzzFeed Internet website raises suspicion of global money laundering, within the framework of which, foreign factors including felons and foreign states used different banks, including Israeli banks and the Bank, for the purpose of unlawful money transfers in considerable amounts. A Court verdict was handed on April 11, 2021, admitting the motion of the Bank for the in limine dismissal of the motion. The Appellant had filed an appeal against the verdict. Hearing of the appeal was fixed for March 14, 2022.

3. **Motions for disclosure of documents under Section 198A of the Companies Act.** On December 22 and 23, 2020, two different requests under Section 198A of the Companies Act were delivered to the Bank regarding the disclosure of documents prior to a derivative action concerning the proceedings described in Note 10 to the condensed financial statements, section 4.1. The two requests are identical in substance. The first request was filed with the Haifa District Court while the second request was filed with the Tel Aviv District Court. On January 11, 2021, the Supreme Court instructed that the hearing of the first request be transferred to the Tel Aviv District Court and be consolidated there with the hearing of the second request. Each of the Petitioners has filed a motion with the Tel Aviv district Court requesting to delete the competing request. At the hearing of the motions held on May 2, 2021, the Court decided that the two Claimants would file a unified motion within thirty days. The Appellants had filed a consolidated motion. Hearing of the motion was delayed by consent of the parties.
4. **Legal proceeding in Belgium.** Within the framework of proceedings for the enforcement of a Court verdict given in Belgium, conducted by the Bank for some time against a Belgian corporation, which is not a customer of the Bank, the said corporation filed on May 13, 2019, a criminal action with a Court of first instance in Antwerp, Belgium, against the Bank and against its former employee, claiming that the Bank had forged and acts on the basis of forged documents. On October 22, 2020, the lawyer representing the Bank in the proceedings updated the Bank that the Court in Belgium had decided in favor of the Bank and rejected the criminal complaint served against the Bank and against an employee of the Bank. The company had filed an appeal of right with the Court of Appeal in Antwerp. On February 2, 2021, the Court dismissed the appeal against the Bank and against the former employee. The Appellants have submitted an additional appeal to the Supreme Court in Belgium.

For additional details, see the 2020 Annual Report (pp. 408–409).

Material Legal Proceedings settled in the first nine months of 2021

1. For details regarding the proceedings for which a compromise arrangement was signed on January 31, 2021, see Note 26 C to the financial statements as of December 31, 2020, section 11.3 (pp. 230–231) and Note 10 section 3.2 to the condensed financial statements.
2. For details regarding the legal proceeding in Belgium, which was concluded, see above.

Proceedings regarding Authorities

1. **Requests for data by the Competition Authority.** Since the beginning of the year, the Bank received requests for data regarding the provision of banking services to customers belonging to the Arab sector and in the matter of activity in respect of providers of regulated financial services.
2. On July 7, 2021, ICC received from the Competition Authority a demand for data, under Section 46(b) of the Economic Competition Act, 1988, this in continuation to earlier demands in the same matter (certain data regarding trading houses obtaining from ICC or from entities related to it, clearing services for charge cards). ICC had provided the required data and is in contact with the Authority with respect to the Authority's examination of the subject matter of the demand, and is awaiting updated information with regards to its decision in the matter.
3. **The PayBox case.** The Privacy Protection Authority has consented to the request of the Bank to hold a viva voce hearing. The hearing was held on October 21, 2021.

For additional details, see the 2020 Annual Report (p. 410).

Appendices to the Quarterly Report

- 239 Appendices - List of tables
- 240 Appendix no. 1 - Rates of interest Income and Expenses on a consolidated basis and analysis of the changes in interest Income and expenses
- 248 Appendix no. 2 - Additional details - securities portfolio
- 251 Appendix no. 3 - Additional details
- 255 Appendix no. 4 - Glossary
- 257 Appendix no. 5 - Index

Appendices – List of tables

	Page No.
Appendix no. 1 - Rates of interest Income and Expenses on a consolidated basis and analysis of the changes in interest Income and expenses	240
Details regarding to the distribution of bonds in the available-for-sale portfolio according to economic sectors	248
(1) Details regarding bonds in the financial services sector in the available-for-sale portfolio	248
(2) Details according to geographical areas of investment in bonds of banks and banking holding companies in the available-for-sale portfolio	249
(3) Details by countries of investment in bonds of banks and banking holding companies in the available-for-sale portfolio in Western Europe	249
Details regarding the distribution of bonds in the held-to-maturity securities portfolio according to economic sectors	249
Details regarding the distribution of bonds in the trading securities portfolio according to economic sectors	250
(1) Details according to rating of balance-sheet balances of assets derived from transactions in derivative instruments where the counterparty is a bank	251
(2) Details according to rating of off balance sheet credit risk in respect of transactions in derivative instruments where the counterparty is a bank	252
(3) Details of the column "Other" in Note 11 to the condensed financial statements according to the overall credit to the public risk per economic sectors	253
Details divided by governments with respect to the total securities portfolio	254

Appendix no. 1 – Rates of interest Income and Expenses on a consolidated basis and analysis of the changes in interest Income and expenses

Part "A" – Average balances and interest rates – assets

	For the three months ended September 30					
	2021			2020		
	Average balance ⁽²⁾ In NIS millions	Interest income	Rate of income In %	Average balance ⁽²⁾ In NIS millions	Interest income	Rate of income In %
Interest bearing assets:						
Credit to the public: ⁽³⁾						
In Israel	167,103	1,561	3.79	152,286	1,382	3.68
Abroad	24,909	194	3.15	23,158	189	3.30
Total credit to the public	192,012	*1,755	3.71	175,444	*1,571	3.63
Credit to the Government:						
In Israel	3,156	16	2.04	4,114	19	1.86
Total credit to the Government	3,156	16	2.04	4,114	19	1.86
Deposits with banks:						
In Israel	3,096	2	0.26	2,780	-	-
Abroad	502	-	-	785	-	-
Total deposits with banks	3,598	2	0.22	3,565	-	-
Deposits with central banks:						
In Israel	34,550	8	0.09	29,521	8	0.11
Abroad	482	1	0.83	438	-	-
Total deposits with central banks	35,032	9	0.10	29,959	8	0.11
Securities borrowed or purchased under resale agreements:						
In Israel	1,284	-	-	898	-	-
Total securities borrowed or purchased under resale agreements	1,284	-	-	898	-	-
Bonds held for redemption and available for sale: ⁽⁴⁾						
In Israel	34,550	89	1.03	28,517	78	1.10
Abroad	8,822	34	1.55	8,601	46	2.16
Total bonds held for redemption and available for sale	43,372	123	1.14	37,118	124	1.34
Trading bonds: ⁽⁴⁾						
In Israel	1,840	2	0.44	1,299	4	1.24
Abroad	72	1	5.67	61	-	-
Total trading bonds	1,912	3	0.63	1,360	4	1.18
Other assets:						
Abroad	760	4	2.12	659	4	2.45
Total other assets	760	4	2.12	659	4	2.45
Total interest bearing assets	281,126	1,912	2.75	253,117	1,730	2.76
Debtors in respect of credit card operations	7,974			9,659		
Other non-interest bearing assets ⁽⁵⁾	21,928			19,779		
Total assets	311,028			282,555		
Of which: Total interest bearing assets attributable to operations abroad	35,547	234	2.66	33,702	239	2.87
* Commissions included in interest income from credit to the public		71			71	

For footnotes see p. 243.

Appendix no. 1 – Rates of interest Income and Expenses on a consolidated basis and analysis of the changes in interest Income and expenses (continued)

Part "B" – Average balances and interest rates – liabilities and equity

	For the three months ended September 30					
	2021			2020		
	Average balance ⁽²⁾ In NIS millions	Interest expenses	Rate of expense In %	Average balance ⁽²⁾ In NIS millions	Interest expenses	Rate of expense In %
Interest bearing liabilities:						
Deposits from the public:						
In Israel - On call	55,138	2	0.01	54,094	2	0.01
In Israel - Time deposits	93,976	105	0.45	95,420	121	0.51
Total deposits from the public in Israel	149,114	107	0.29	149,514	123	0.33
Abroad - On call	20,345	16	0.31	16,847	20	0.48
Abroad - Time deposits	3,385	2	0.24	5,853	19	1.30
Total deposits from the public outside Israel	23,730	18	0.30	22,700	39	0.69
Total deposits from the public	172,844	125	0.29	172,214	162	0.38
Deposits from the Government:						
In Israel	223	1	1.81	148	-	-
Abroad	66	-	-	77	1	5.30
Total deposits from the Government	289	1	1.39	225	1	1.79
Deposits from central banks:						
In Israel	9,524	1	0.04	2,598	1	0.15
Total deposits from central banks	9,524	1	0.04	2,598	1	0.15
Deposits from banks:						
In Israel	2,863	5	0.70	3,903	2	0.21
Abroad	1,006	2	0.80	566	5	3.65
Total deposits from banks	3,869	7	0.73	4,459	7	0.63
Securities loaned or sold under repurchase agreements:						
Abroad	(2)	-	-	56	-	-
Total securities loaned or sold under repurchase agreements	(2)	-	-	56	-	-
Bonds and subordinated debt notes:						
In Israel	11,146	121	4.41	11,350	82	2.92
Total bonds and subordinated debt notes	11,146	121	4.41	11,350	82	2.92
Other liabilities:						
In Israel	65	-	-	60	1	6.84
Total other liabilities	65	-	-	60	1	6.84
Total interest bearing liabilities	197,735	255	0.52	190,962	254	0.53
Non-interest bearing deposits from the public	69,372			50,600		
Creditors in respect of credit card operations	11,584			10,539		
Other non-interest bearing liabilities ⁽⁶⁾	11,151			11,521		
Total liabilities	289,842			263,622		
Total capital resources	21,186			18,933		
Total liabilities and capital resources	311,028			282,555		
Interest margin		1,657	2.23		1,476	2.23
Net return on interest bearing assets: ⁽⁷⁾						
In Israel	245,579	1,443	2.37	219,415	1,282	2.36
Abroad	35,547	214	2.43	33,702	194	2.32
Total net return on interest bearing assets	281,126	1,657	2.38	253,117	1,476	2.35
Of which: Total interest bearing liabilities attributable to operations abroad	24,800	20	0.32	23,389	45	0.77

For footnotes see p. 243.

Appendix no. 1 – Rates of interest Income and Expenses on a consolidated basis and analysis of the changes in interest Income and expenses (continued)

Part "C" – Average balances and interest rates – additional information regarding interest bearing assets and liabilities attributed to operations in Israel

	For the three months ended September 30					
	2021			2020		
	Average balance ⁽²⁾	Interest income (expense)	Rate of income (expense)	Average balance ⁽²⁾	Interest income (expense)	Rate of income (expense)
	In NIS millions		In %	In NIS millions		In %
Non-linked shekels:						
Total interest bearing assets	204,381	1,292	2.55	181,239	1,247	2.78
Total interest bearing liabilities	(142,906)	(74)	(0.21)	(134,106)	(88)	(0.26)
Interest margin		1,218	2.34		1,159	2.52
CPI-linked shekels:						
Total interest bearing assets	22,328	307	5.61	19,604	151	3.12
Total interest bearing liabilities	(10,631)	(140)	(5.37)	(10,590)	(75)	(2.86)
Interest margin		167	0.24		76	0.26
Foreign Currency (including foreign currency-linked shekels):						
Total interest bearing assets	18,870	79	1.69	18,572	93	2.02
Total interest bearing liabilities	(19,398)	(21)	(0.43)	(22,877)	(46)	(0.81)
Interest margin		58	1.26		47	1.21
Total operations in Israel:						
Total interest bearing assets	245,579	1,678	2.76	219,415	1,491	2.75
Total interest bearing liabilities	(172,935)	(235)	(0.54)	(167,573)	(209)	(0.50)
Interest margin		1,443	2.22		1,282	2.25

For footnotes see next page.

Appendix no. 1 – Rates of interest Income and Expenses on a consolidated basis and analysis of the changes in interest Income and expenses (continued)

Part "D" – Analysis of changes in interest income and expenses

	For the three months ended September 30		
	2021 compared to 2020		
	Increase (decrease) due to change ⁽⁸⁾		
	Quantity	Price	Net change
	In NIS millions		
Interest bearing assets:			
Credit to the public:			
In Israel	138	41	179
Abroad	14	(9)	5
Total credit to the public	152	32	184
Other interest bearing assets:			
In Israel	17	(9)	8
Abroad	-	(10)	(10)
Total other interest bearing assets	17	(19)	(2)
Total interest income	169	13	182
Interest bearing liabilities:			
Credit to the Government:			
In Israel	-	(16)	(16)
Abroad	1	(22)	(21)
Total deposits from the public	1	(38)	(37)
Other interest bearing liabilities:			
In Israel	31	11	42
Abroad	1	(5)	(4)
Total other interest bearing liabilities	32	6	38
Total interest expenses	33	(32)	1
Interest income, net	136	45	181

Footnotes:

- (1) The data is presented after the effect of hedge derivative instruments.
- (2) Based on monthly opening balances, except for the non-linked shekels segment in respect of which the average balances are based on daily data.
- (3) Before deduction of the average stated balance of allowances for credit losses. Including impaired debts that do not accrue interest income.
- (4) From the average balance of trading bonds and of available-for-sale bonds was deducted (added) the average balance of non-realized gains (losses) from adjustment to fair value of trading bonds as well as gains (losses) in respect of available-for-sale bonds included in shareholders' equity as part of accumulated other comprehensive income, in the item "Adjustments in respect of available-for-sale securities according to fair value" in the amount of NIS (1) million and NIS 398 million, respectively; 2020 – NIS 12 million and NIS 740 million respectively.
- (5) Including derivative instruments and other assets that are not interest bearing and net of allowance for credit losses.
- (6) Including derivative instruments.
- (7) Net return – net interest income divided by total interest bearing assets.
- (8) The quantitative impact has been computed by multiplying the interest margin by the change in the average balance between the periods. The price impact has been calculated by multiplying the average balance for the corresponding period last year by the change in the interest margin between the periods.

Appendix no. 1 – Rates of interest Income and Expenses on a consolidated basis and analysis of the changes in interest Income and expenses (continued)

Part "E" – Average balances and interest rates – assets

	For the nine months ended September 30					
	2021			2020		
	Average balance ⁽²⁾ In NIS millions	Interest income	Rate of income In %	Average balance ⁽²⁾ In NIS millions	Interest income	Rate of income In %
Interest bearing assets:						
Credit to the public: ⁽³⁾						
In Israel	162,207	4,571	3.77	150,306	4,059	3.62
Abroad	24,415	572	3.14	23,718	657	3.71
Total credit to the public	186,622	*5,143	3.69	174,024	*4,716	3.63
Credit to the Government:						
In Israel	3,238	49	2.02	3,962	60	2.02
Total credit to the Government	3,238	49	2.02	3,962	60	2.02
Deposits with banks:						
In Israel	3,268	7	0.29	3,264	15	0.61
Abroad	538	-	-	437	-	-
Total deposits with banks	3,806	7	0.25	3,701	15	0.54
Deposits with central banks:						
In Israel	34,730	26	0.10	25,499	28	0.15
Abroad	718	1	0.19	602	1	0.22
Total deposits with central banks	35,448	27	0.10	26,101	29	0.15
Securities borrowed or purchased under agreements to resell:						
In Israel	1,236	-	-	722	-	-
Total securities borrowed or purchased under agreements to resell	1,236	-	-	722	-	-
Bonds held for redemption and available for sale: ⁽⁴⁾						
In Israel	32,788	259	1.05	27,527	250	1.21
Abroad	9,030	109	1.61	8,743	168	2.57
Total bonds held for redemption and available for sale	41,818	368	1.18	36,270	418	1.54
Trading bonds: ⁽⁴⁾						
In Israel	1,672	10	0.80	1,841	9	0.65
Abroad	68	1	1.97	65	1	2.06
Total trading bonds	1,740	11	0.84	1,906	10	0.70
Other assets:						
Abroad	680	15	2.95	669	15	3.00
Total other assets	680	15	2.95	669	15	3.00
Total interest bearing assets	274,588	5,620	2.74	247,355	5,263	2.85
Debtors in respect of credit card operations	9,426			9,521		
Other non-interest bearing assets ⁽⁵⁾	20,578			19,567		
Total assets	304,592			276,443		
Of which: Total interest bearing assets attributable to operations abroad	35,449	698	2.63	34,234	842	3.29
* Fees and commissions included in interest income from credit to the public		226			226	

For footnotes see p. 247.

Appendix no. 1 – Rates of interest Income and Expenses on a consolidated basis and analysis of the changes in interest Income and expenses (continued)

Part "F" – Average balances and interest rates – liabilities and equity

	For the nine months ended September 30					
	2021			2020		
	Average balance ⁽²⁾ In NIS millions	Interest expenses	Rate of expense In %	Average balance ⁽²⁾ In NIS millions	Interest expenses	Rate of expense In %
Interest bearing liabilities:						
Deposits from the public:						
In Israel - On call	54,398	4	0.01	51,444	10	0.03
In Israel - Time deposits	94,552	333	0.47	94,480	402	0.57
Total deposits from the public in Israel	148,950	337	0.30	145,924	412	0.38
Abroad - On call	19,853	54	0.36	15,385	101	0.88
Abroad - Time deposits	3,739	12	0.43	7,103	82	1.54
Total deposits from the public outside Israel	23,592	66	0.37	22,488	183	1.09
Total deposits from the public	172,542	403	0.31	168,412	595	0.47
Deposits from the Government:						
In Israel	213	2	1.25	156	-	-
Abroad	68	-	-	71	2	3.77
Total deposits from the Government	281	2	0.95	227	2	1.18
Deposits from central banks:						
In Israel	7,826	4	0.07	1,214	1	0.11
Total deposits from central banks	7,826	4	0.07	1,214	1	0.11
Deposits from banks:						
In Israel	3,969	14	0.47	4,411	16	0.48
Abroad	1,190	8	0.90	1,974	25	1.69
Total deposits from banks	5,159	22	0.57	6,385	41	0.86
Securities lent or sold under agreements to repurchase:						
Abroad	54	-	-	536	5	1.25
Total securities lent or sold under agreements to repurchase	54	-	-	536	5	1.25
Bonds and subordinated debt notes:						
In Israel	10,692	342	4.29	12,034	223	2.48
Total bonds and subordinated debt notes	10,692	342	4.29	12,034	223	2.48
Other liabilities:						
In Israel	63	1	2.12	58	2	4.62
Total other liabilities	63	1	2.12	58	2	4.62
Total interest bearing liabilities	196,617	774	0.53	188,866	869	0.61
Non-interest bearing deposits from the public	65,376			47,332		
Creditors in respect of credit card operations	11,172			9,933		
Other non-interest bearing liabilities ⁽⁶⁾	11,179			11,275		
Total liabilities	284,344			257,406		
Total capital resources	20,248			19,037		
Total liabilities and capital resources	304,592			276,443		
Interest spread		4,846	2.21		4,394	2.24
Net return on interest bearing assets:⁽⁷⁾						
In Israel	239,139	4,222	2.36	213,121	3,767	2.36
Abroad	35,449	624	2.35	34,234	627	2.45
Total net return on interest bearing assets	274,588	4,846	2.36	247,355	4,394	2.38
Of which: Total interest bearing liabilities attributable to operations abroad	24,904	74	0.40	25,069	215	1.15

For footnotes see p. 247.

Appendix no. 1 – Rates of interest Income and Expenses on a consolidated basis and analysis of the changes in interest Income and expenses (continued)

Part "G" – Average balances and interest rates – additional information regarding interest bearing assets and liabilities attributed to operations in Israel

	For the nine months ended September 30					
	2021			2020		
	Average balance ⁽²⁾	Interest income (expense)	Rate of income (expense)	Average balance ⁽²⁾	Interest income (expense)	Rate of income (expense)
	In NIS millions		In %	In NIS millions		In %
Non-linked shekels:						
Total interest bearing assets	198,791	3,808	2.56	174,747	3,808	2.92
Total interest bearing liabilities	(142,002)	(234)	(0.22)	(130,018)	(295)	(0.30)
Interest spread		3,574	2.34		3,513	2.62
CPI-linked shekels:						
Total interest bearing assets	21,628	868	5.39	19,584	282	1.92
Total interest bearing liabilities	(10,437)	(397)	(5.10)	(11,206)	(169)	(2.02)
Interest spread		471	0.29		113	(0.10)
Foreign Currency (including foreign currency-linked shekels):						
Total interest bearing assets	18,720	246	1.76	18,790	331	2.36
Total interest bearing liabilities	(19,274)	(69)	(0.48)	(22,573)	(190)	(1.12)
Interest spread		177	1.28		141	1.24
Total operations in Israel:						
Total interest bearing assets	239,139	4,922	2.75	213,121	4,421	2.78
Total interest bearing liabilities	(171,713)	(700)	(0.54)	(163,797)	(654)	(0.53)
Interest spread		4,222	2.21		3,767	2.25

For footnotes see next page.

Appendix no. 1 – Rates of interest Income and Expenses on a consolidated basis and analysis of the changes in interest Income and expenses (continued)

Part "H" – Analysis of changes in interest income and expenses

	For the nine months ended September 30		
	2021 Compared to 2020		
	Increase (decrease) due to change ⁽⁸⁾		
	Quantity	Price	Net change
	In NIS millions		
Interest bearing assets:			
Credit to the public:			
In Israel	335	177	512
Abroad	16	(101)	(85)
Total credit to the public	351	76	427
Other interest bearing assets:			
In Israel	64	(75)	(11)
Abroad	6	(65)	(59)
Total other interest bearing assets	70	(140)	(70)
Total interest income	421	(64)	357
Interest bearing liabilities:			
Deposits from the public:			
In Israel	7	(82)	(75)
Abroad	3	(120)	(117)
Total deposits from the public	10	(202)	(192)
Other interest bearing liabilities:			
In Israel	78	43	121
Abroad	(8)	(16)	(24)
Total other interest bearing liabilities	70	27	97
Total interest expenses	80	(175)	(95)
Net interest income	341	111	452

Footnotes:

- (1) The data is presented after the effect of hedge derivative instruments.
- (2) Based on monthly opening balances, except for the non-linked shekels segment in respect of which the average balances are based on daily data.
- (3) Before deduction of the average stated balance of allowances for credit losses. Including impaired debts that do not accrue interest income.
- (4) From the average balance of trading bonds and of available-for-sale bonds was deducted (added) the average balance of non-realized gains (losses) from adjustment to fair value of trading bonds as well as gains (losses) in respect of available-for-sale bonds included in shareholders' equity as part of accumulated other comprehensive income, in the item "Adjustments in respect of available-for-sale securities according to fair value" in the amount of NIS (2) million and NIS 428 million, respectively; 2020 – NIS 10 million and NIS 561 million respectively.
- (5) Including derivative instruments and other assets that are not interest bearing and net of allowance for credit losses.
- (6) Including derivative instruments.
- (7) Net return – net interest income divided by total interest bearing assets.
- (8) The quantitative impact has been computed by multiplying the interest spread by the change in the average balance between the periods. The price impact has been calculated by multiplying the average balance for the corresponding period last year by the change in the interest spread between the periods.

Appendix no. 2 – Additional details – securities portfolio

1. Available-for-sale bonds – data according to economic sectors

Details regarding to the distribution of bonds in the available-for-sale portfolio according to economic sectors

	September 30, 2021			
	Amortized cost	Fair value	Accumulated other comprehensive income	
			Gains	Losses
In NIS millions				
Non government bonds				
Various sectors*	2,430	2,520	92	2
Financial services ⁽¹⁾	8,032	8,076	94	50
Total non government bonds	10,462	10,596	186	52
Government bonds				
U.S. government	2,409	2,390	8	27
Israel Government	20,386	20,539	254	101
Other Governments	194	197	3	-
Total government bonds	22,989	23,126	265	128
Total bond in the available-for-sale portfolio	33,451	33,722	451	180

* Including the investment of IDB New York in the U.S.A. municipal bonds. Of which, the three largest investments are in the amount of NIS 103-159 million, each, in municipal bonds of Washington state, in bonds of the New York state and City and in bonds of Texas state.

(1) Details regarding bonds in the financial services sector in the available-for-sale portfolio

	September 30, 2021			
	Amortized cost	Fair value	Accumulated other comprehensive income	
			Gains	Losses
In NIS millions				
Banks and banking holding companies ⁽²⁾	440	453	13	-
Ginnie Mae	5,863	5,884	67	46
Freddie Mac	166	167	2	1
Fannie Mae	175	180	6	1
Other	1,388	1,392	6	2
Total financial services	8,032	8,076	94	50

Appendix no. 2 – Additional details – securities portfolio (continued)

1. Available-for-sale bonds – data according to economic sectors (continued)

(2) Details according to geographical areas of investment in bonds of banks and banking holding companies in the available-for-sale portfolio

	September 30, 2021			
	Amortized cost	Fair value	Accumulated other comprehensive income	
			Gains	Losses
In NIS millions				
Western Europe ⁽³⁾	162	164	2	-
Israel	102	106	4	-
Australia	176	183	7	-
Total banks and banking holding companies	440	453	13	-

(3) Details by countries of investment in bonds of banks and banking holding companies in the available-for-sale portfolio in Western Europe

	Amortized cost	Fair value	Gains	Losses
Britain	21	22	1	-
Switzerland	35	35	-	-
France	106	107	1	-
Total	162	164	2	-

2. Held-to-maturity securities – data according to economic sectors

Details regarding the distribution of bonds in the held-to-maturity securities portfolio according to economic sectors

	September 30, 2021			
	Amortized cost	Fair value	Unrecognized gains from	Unrecognized losses from
			adjustment to fair value	adjustment to fair value
In NIS millions				
Non government bonds				
Public and community services	121	126	5	-
Financial services*	404	406	4	2
Total non government bonds	525	532	9	2
Total Government bonds	8,518	8,658	197	57
Total bonds in the held-to-maturity portfolio	9,043	9,190	206	59

*Following are details of Held-to-maturity bonds in the financial services sector:

	Amortized cost	Fair value	Gains	Losses
Ginnie Mae	347	347	2	2
Freddie Mac	32	33	1	-
Fannie Mae	25	26	1	-
Total financial services	404	406	4	2

Appendix no. 2 – Additional details – securities portfolio (continued)

3. Trading Bonds – data according to economic sectors

Details regarding the distribution of bonds in the trading securities portfolio according to economic sectors

	September 30, 2021			
	Amortized cost	Fair value	Unrecognized gains from adjustment to fair value	Unrecognized losses from adjustment to fair value
In NIS millions				
Non government bonds				
Various sectors	27	23	1	5
Financial services	25	26	1	-
Total non government bonds	52	49	2	5
Total government bonds	1,643	1,639	1	5
Total bonds in the trading portfolio	1,695	1,688	3	10

Appendix no. 3 – Additional details

1. Activity in derivative financial instruments

Credit risk involved in financial instruments. The Bank's activity in derivative financial instruments involves special risk factors including credit risks.

The uniqueness of the credit risk in such transactions stems from the fact that the stated amount of the transaction does not necessarily reflect its entailed credit risk. For further details see "General disclosure regarding exposure related to credit risk of a counterparty" under "Credit risk management".

Note 11 to the condensed financial statements presents details of operations in derivative instruments – scope, credit risk and maturities. Part B of the aforementioned Note presents details of credit risk with respect to derivatives by counter party, on a consolidated basis. Following are further details regarding data presented in part B of the aforementioned Note.

(1) Details according to rating of balance-sheet balances of assets derived from transactions in derivative instruments where the counterparty is a bank

	As of September 30 2021	As of December 31 2020
	In NIS million	
Balance-sheet balances of assets deriving from derivative instruments against foreign banks		
With an AA- rating	147	117
With an A+ rating	1,069	1,670
With an A rating	146	236
With an A- rating	3	3
With a BBB+ rating	43	85
With a B+ rating	1	2
Not rated	57	94
Total against foreign banks	1,466	2,207
Total against Israeli banks	325	594
Total Balance-sheet balances of assets deriving from derivative instruments	1,791	2,801

Appendix no. 3 – Additional details (continued)

1. Activity in derivative financial instruments (continued)

(2) Details according to rating of off balance sheet credit risk in respect of transactions in derivative instruments where the counterparty is a bank

	As of September 30	As of December 31
	2021	2020
	In NIS million	
Off balance sheet balances of assets deriving from derivative instruments against foreign banks		
With an AAA rating	2	2
With an AA- rating	97	-
With an A+ rating	152	111
With an A rating	35	-
With an A- rating	-	-
With an BBB+ rating	1	1
With an B+ rating	1	1
Total against foreign banks	288	115
Total against Israeli banks	2	10
Total Off Balance-sheet balances of assets deriving from derivative instruments	290	125

Appendix no. 3 – Additional details (continued)

1. Activity in derivative financial instruments (continued)

(3) Details of the column "Other" in Note 11 to the condensed financial statements according to the overall credit to the public risk per economic sectors

	As of September 30, 2021	As of September 30, 2020	As of December 31, 2020
	in NIS million		
Agriculture	1	-	1
Industry:			
Machines, electrical and electronic equipment	25	21	19
Mining, chemical industry and oil products	66	97	144
Other	36	46	62
Total industry	127	164	225
Construction and real estate:			
Acquisition of real estate for construction	58	115	123
Real estate holdings	254	487	426
Other	5	12	12
Total Construction and real estate	317	614	561
Electricity and water	438	259	346
Commerce	317	216	349
Hotels, hotel services and food	17	29	30
Transportation and storage	46	41	28
Communications and computer services	24	37	46
Financial services:			
Financial institution (excluding banks)	989	1,211	1,048
Private customers active on the capital market	509	637	663
Financial holding institutions	539	620	664
Insurance and provident fund services	-	-	-
Total financial services	2,037	2,468	2,375
Business and other services	34	26	40
Public and community services	60	98	104
Private individuals - housing loans	-	-	-
Private individuals - other	7	7	8
Total credit risk in respect of derivative instruments	3,425	3,959	4,113
Credit risk mitigation in respect of financial instruments and in respect of a cash collateral received.	(1,268)	(1,938)	(1,878)
Total credit risk in respect of derivative instruments (after deduction of financial instruments and in respect of a cash collateral received)	2,157	2,021	2,235

Appendix no. 3 – Additional details (continued)

2. Details of the investment in government bonds

Note 5 to the financial statements includes, among other things, details regarding investments in government bonds included in the "held to maturity" portfolio, the "available-for-sale" portfolio and the "trading" portfolio, divided into bonds and loans of the Government of Israel and bonds and loans of foreign governments.

Details divided by governments with respect to the total securities portfolio

	September 30, 2021		December 31, 2020	
	Book value	Fair value ⁽¹⁾	Book value	Fair value ⁽¹⁾
	In NIS millions			
Of the Israeli Government	30,652	30,792	29,860	30,161
U.S. government	2,434	2,434	797	797
Other governments	197	197	65	65
Total	33,283	33,423	30,722	31,023

Footnote:

(1) Fair value data based on market prices, does not necessarily reflect the price that may be obtained on the sale of securities in large volumes.

Appendix no. 4 – Glossary

Option	A contract between two parties within the framework of which one of the parties (the option writer) grants the counterparty a right to acquire or a right to sell an asset specified in the contract, in consideration for a predetermined price on a date set in advance or prior thereto.
Bond	A security that includes a commitment by the issuer to pay the holder of the security (the bond) the principal specified in the bond with the addition of interest, on the dates prescribed or upon fulfillment of a certain condition (in accordance with the terms prescribed in the bond).
Least developed countries - LDC	Countries classified by the World Bank in a low or medium income group.
Regulatory capital	The capital components used in calculating the stability ratios (e.g., capital adequacy) and consisting of two tiers: <ul style="list-style-type: none"> a. Tier 1 capital that comprises the accounting common equity after regulatory adjustments (as defined in Proper Conduct of Banking Business Directive No. 202). b. Tier 2 capital that mainly comprises capital debt instruments and other regulatory adjustments.
Indebtedness	Credit and commitments to provide credit (balance-sheet and off-balance-sheet) as defined in Proper Conduct of Banking Business Directive No. 313.
Special mention debt	A debt that has potential weaknesses for which Management's special attention is required, and which, if not attended to, might adversely affect the repayment of the credit or the position of the Bank as a creditor.
Problematic debt	A debt that is classified as "impaired", "substandard" or under "special mention".
Substandard debt	A debt that is inadequately safeguarded by collateral or by the solvency of the debtor, and in respect of which there is a distinct possibility that the Bank will sustain a loss, if the deficiencies are not rectified.
Impaired debt	A debt in respect of which the Bank expects that it will be unable to collect the amounts due to it from the debtor, on the dates prescribed under the debt agreement.
Collateral dependent debt	An impaired debt whose repayment, in the Bank's opinion, is expected from the realization of only the collateral provided to secure the said debt, since the debtor has no other available resources for its repayment.
Total capital adequacy ratio	The ratio of the total capital resources (Tier 1 and Tier 2) to the Bank's total risk weighted assets.
Recorded amount of a debt	The balance of a debt, including accrued interest that has been recognized, any premium or discount that has not yet been amortized, deferred net fees and commissions or deferred net costs that have been added to the debt balance and have not yet been amortized, net of any part of the debt that has been subject to an accounting write-off.
Basel instructions	The instructions for the management of banks risks that have been prescribed by the Basel Committee that deals with supervision and the setting of standards for the supervision of the world's banks.
Subordinated debt notes	Debt notes, in which the rights conferred thereunder are subordinate to claims by the rest of the Bank's creditors, except for other debt notes of the same class.
Off-balance-sheet credit instruments	Debt instruments such as commitments to provide credit and guarantees (not including derivative instruments).
Derivative instrument	A financial instrument or other contract that contains three cumulative features: <ul style="list-style-type: none"> c. A basis and nominal value that determine the settlement amount of the instrument. d. The net initial investment required is less than that would be required in other types of contracts that are exposed in a similar manner to changes in market factors (or where no investment is required). e. Its terms require or permit net settlement.

Appendix no. 4 – Glossary (continued)

Forward looking information	<p>Some of the information detailed in the directors' report, which does not relate to historical facts, comprises forward-looking information, as defined in the Securities Law, 1968.</p> <p>The Bank's actual results might differ materially from those indicated in the forward-looking information, due to a large number of factors, including, among other things, macro-economic changes, changes in the geo-political situation, regulatory changes and other changes not under the Bank's control, and which may result in the non-realization of the estimates and/or in changes in the Bank's business plans.</p> <p>Forward-looking information is typified by terms and words like: "believe", "anticipate", "estimate", "intends", "prepares to...", "might" and similar expressions, in addition to nouns such as: "desire", "anticipation", "intention", "expectation", "assessment", "forecast", etc. Such forward-looking expressions involve risks and uncertainties as they are based on evaluations by Management as to future events, which include, among other things, evaluations as to the state of the economy, public preferences, domestic and foreign interest rates, inflation rates, etc. as well as regarding the effects of new legislative and regulatory provisions relating to the banking industry and the capital market and to other fields that have an impact on the Bank's activity and on the environment in which it operates, and that by the nature of things, their realization is uncertain.</p> <p>The information presented below relies, among other things, on information in the Bank's hands, inter-alia, publications by other entities such as the Central Bureau of Statistics, the Ministry of Finance, the Bank of Israel, the Ministry of Housing and other entities that publish data and assessments as to the Israeli and global financial and capital markets.</p> <p>The above reflects the Bank's and its subsidiaries point of view at the time of preparation of the financial statements as to future events, based on evaluations that are uncertain. The evaluations and business plans of the Bank and its subsidiaries are derived from such data and assessments. As stated above, actual results might differ materially and impact the realization of the business plans or bring about changes in these plans.</p>
Financial instrument	<p>Cash, evidence of the rights of ownership in a corporation, or a contract that fulfills the following two conditions:</p> <ol style="list-style-type: none"> a. The instrument imposes a contractual obligation on one party to transfer cash or another financial instrument to the second party, or to exchange other financial instruments with the second party under terms that might be unfavorable to the first party. b. The instrument grants the second party a contractual right to receive cash or another financial instrument from the first party, or to exchange other financial instruments with the first party under terms that might be beneficial to the second party.
Average maturity	<p>A weighted average of the time to the principal repayment and to the interest payments of interest-bearing financial instruments.</p>
Over-the-counter (OTC) derivative	<p>Derivative instruments which are not traded on an official stock exchange and are created within the framework of an agreement between two counterparties.</p>
Counterparty credit risk - CVA (Credit Valuation Adjustment)	<p>The exposure to a loss that might arise if the counterparty to a derivative instrument transaction does not fulfill the terms of the transaction.</p>
Active market	<p>A market in which transactions in an asset or a liability take place with sufficient frequency and volumes as to provide information regarding the pricing of the assets or liabilities on a current basis.</p>
Financing rate - LTV (Loan To Value Ratio)	<p>The ratio of the approved debt facility, at the time of granting the facility, to the value of the asset that secures the debt, as approved by the Bank at the time of granting the facility, which is used in calculating the "capital adequacy".</p>
ICAAP (Internal Capital Adequacy Assessment Process)	<p>The Bank's internal capital adequacy assessment process. The process combines, among other things, setting capital targets, capital planning measures and examining the capital position under a variety of stress tests.</p>

Appendix no. 5 – Index

Page	Term	Page	Term
83-85	Critical accounting estimates	62-63	Foreign financial institutions
30-33, 125-128	Credit to the public	72-73	Leveraged finance
16, 204	The digital wallet	85, 147-151, 251-254	Derivative instruments
37-40, 136-139	Capital and capital adequacy	14-16, 27-28, 41-45, 54-56, 82, 83-84	The Corona crisis
29	Salary expenses	34-35, 110-124, 248-250, 254	Securities
211-212	The Human Capital	36	Customer assets
85, 130-135	Employee benefits	53-82	Risk management
25-27, 104, 240-247	Interest income	53-73, 125-128, 165-184	Credit risk
19-20, 226-228	Increase in competition and reduction in concentration Act	63-66	Credit risk in housing loans
141-145, 234-235	Legal proceedings	66-70	Credit risk for private individuals
27-28, 83-84, 125-128, 165-167, 171-182	Allowance for credit loss expenses	70-72	Credit risk in relation to the construction and real estate sector
209	Special and independent committee – proceedings in Australia	80-81	Liquidity and financing risks
48-52	Main investee companies	82	Compliance risks
32-33, 125-127, 168-182	Debts under problematic classification	73-80	Market risk
17	Winning customer experience	19	Leading and developing risks
41, 202	Dividend distribution	29	Fees and commissions
63	Exposure to foreign countries	82	Environmental risks
82	Risk Factors Table	82	Operational risk
14-18	Management's handling of current material issues	36, 129	Deposits from the public
19-20	Initiatives concerning the Banking Sector and its Operations	201-202, 218	Credit card activity
140	Leverage ratio	146, 210	Discount Campus
80, 141	Liquidity coverage ratio	17	“One-Click Mobility” reform
11-13	Goals and business strategy	85, 190-200	Fair value
41-48, 151-164, 213-218	Segments of operation	219-220	Technological improvements and innovation
83-85, 102-103	Accounting policy	20-21	2020 Retirement plan

Main Office

Tel Aviv, 23 Yehuda Halevi Street
website: www.discountbank.co.il

Subsidiaries In Israel

Banking

Mercantile Discount Bank

Capital Market And Investments

Tafnit Discount Asset Management
Discount Capital
Discount Capital Underwriting
Discount Manpikim

Credit Cards Companies

Israel Credit Cards
Diners Club

Digital Wallet

PayBox

Subsidiary Bank Abroad

Israel Discount Bank of New York, USA
website: www.idbbank.com

Head office:

1114 Avenue of the Americas , New York, NY
Staten Island, NY Branch:

201 Edward Curry Avenue, Suite 204

Brooklyn, NY Branch:

705 Avenue U

Short Hills, NJ Branch:

150 JFK Parkway

Beverly Hills, CA Branch:

9401 Wilshire Boulevard, Suite 600

Downtown Los Angeles, CA Branch:

888 South Figueroa Street, Suite 550

Aventura, FL Branch:

Harbour Centre, 18851 NE 29th Avenue,
Suite 600

Representative Offices: Israel /
Chile / Uruguay / Local representative office
in Long Island