

Q2 // 2022

# DISCLOSURE ACCORDING TO THE THIRD PILLAR OF BASEL AND ADDITIONAL INFORMATION REGARDING RISKS

[Link to an accessible report](#)

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## Disclosure according to the third pillar of Basel and additional information regarding risks

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The meeting of the Board of Directors held on August 11, 2022, within the framework of approval of the Bank's Report for the Second Quarter of 2022, decided to approve and publish the report in the matter of "Disclosure according to the third pillar of Basel and additional information regarding risks". For further relevant information, the "Risks review" chapter in the Board of Directors and Management Report should be viewed in the 2021 Annual Report and the Report for the Second Quarter of 2022, including in the document "Disclosure according to the third pillar of Basel and additional information regarding risks", which was published in the framework of the 2021 Annual Report.

## Principal regulatory ratios and review of risk management and risk assets

### Principal regulatory ratios (KM1)

|  | 30.06.2022      | 31.03.2022     | 31.12.2021     | 30.09.2021     | 30.06.2021     |
|--|-----------------|----------------|----------------|----------------|----------------|
|  | in NIS millions |                |                |                |                |
| <b>Available capital</b>   |                 |                |                |                |                |
| Common equity tier 1   | 23,939          | 23,473         | 21,839         | 21,719         | 21,099         |
| Common equity tier 1 before applying the effect of the transition                                  | 23,557          | 23,067         | 21,590         | 21,443         | 20,752         |
| Tier 1 capital   | 23,939          | 23,473         | 22,017         | 21,897         | 21,277         |
| Tier 1 capital before applying the effect of the transition  | 23,557          | 23,067         | 21,590         | 21,443         | 20,752         |
| Total capital  | 30,214          | 29,605         | 28,988         | 28,271         | 27,673         |
| Total capital before applying the effect of the transition   | 29,836          | 29,203         | 28,413         | 27,643         | 26,879         |
| <b>Weighted average of risk assets</b>   |                 |                |                |                |                |
| <b>Total weighted average of risk assets</b>   | <b>235,535</b>  | <b>222,519</b> | <b>215,321</b> | <b>211,148</b> | <b>205,255</b> |
| <b>Ratio of capital adequacy in accordance with instructions of the supervisor of banks (in %)</b> |                 |                |                |                |                |
| Ratio of common equity tier 1  | 10.16           | 10.55          | 10.14          | 10.29          | 10.28          |
| Ratio of common equity tier 1 before applying the effect of the transition                         | 9.99            | 10.35          | 10.01          | 10.12          | 10.09          |
| Tier I capital ratio   | 10.16           | 10.55          | 10.23          | 10.37          | 10.37          |
| Tier I capital ratio before applying the effect of the transition                                  | 9.99            | 10.35          | 10.01          | 10.12          | 10.09          |
| Ratio of total capital   | 12.83           | 13.30          | 13.46          | 13.39          | 13.48          |
| Ratio of total capital before applying the effect of the transition                                | 12.65           | 13.10          | 13.17          | 13.07          | 13.07          |
| Ratio of common equity tier 1 required by the Supervisor of Banks                                  | 9.18            | 9.17           | 8.16           | 8.16           | 8.16           |
| Ratio of common equity tier 1 over the required by the Supervisor of Banks                         | 0.98            | 1.38           | 1.98           | 2.13           | 2.12           |
| <b>Leverage ratio according to Directives of the Supervisor of Banks</b>                           |                 |                |                |                |                |
| <b>Total exposures (in NIS millions)</b>   | <b>397,698</b>  | <b>374,412</b> | <b>368,120</b> | <b>346,679</b> | <b>340,170</b> |
| Leverage ratio (in %)  | 6.0             | 6.3            | 6.0            | 6.3            | 6.3            |
| Leverage ratio before applying the effect of the transition  | 5.8             | 6.2            | 5.9            | 6.2            | 6.1            |
| <b>Liquidity coverage ratio according to Directives of the Supervisor of Banks</b>                 |                 |                |                |                |                |
| <b>Total High Quality Liquidity Assets</b>   | <b>72,896</b>   | <b>72,945</b>  | <b>67,627</b>  | <b>66,886</b>  | <b>66,700</b>  |
| <b>Total cash outflows</b>   | <b>60,104</b>   | <b>58,435</b>  | <b>54,958</b>  | <b>51,421</b>  | <b>48,031</b>  |
| Liquidity coverage ratio (in %)  | 121.3           | 124.8          | 123.1          | 130.1          | 138.9          |
| <b>Net stable funding ratio according to Directives of the Supervisor of Banks</b>                 |                 |                |                |                |                |
| <b>Total Available Stable Funding (AFS)</b>  | <b>242,323</b>  | <b>232,304</b> | <b>226,437</b> |                |                |
| <b>Total required stable funding (RSF)</b>   | <b>194,357</b>  | <b>182,433</b> | <b>178,661</b> |                |                |
| Net stable funding ratio (NFSR) in percentages   | 124.7           | 127.3          | 126.7          |                |                |

Footnote:

(1) The Directive regarding Net Stable Funding Ratio is being implemented as from December 31, 2021.

## General background and general reporting principles

**General background.** The report presented below ("risk report") has been prepared in accordance with the reporting directives of the Supervisor of Banks regarding "disclosure requirements detailed in the third Pillar of Basel and additional information regarding risks".

It is noted that the updated instruction has clearly defined the frequency of the quantitative and qualitative disclosure requirements. Whereas, a significant part of the disclosure requirements has been defined as disclosure required on an annual basis only, this report should be read together with the risk report published as part of the Annual Report for 2021, together with the Annual Report for 2021 and the Second Quarter of 2022 Report. For further details, see the Risks Report published as part of the Annual Report for 2021.

**General reporting principles.** Towards the publication of the first risk report, as part of the annual report for 2015, general reporting principles had been determined, that were validated and updated within the framework of the preparations for the implementation of the updated reporting directive, all subject to the reporting directives.

- The risk report is an integral part of the annual report, and respectively, the processes applying to the annual report shall apply to it (including: controls and procedures regarding internal control over financial reporting (SOX), statements by the President & CEO and the Chief Accounting Officer regarding the disclosure);
- In order to present an appropriate report and avoid repetition of details, it has been determined that the principal disclosure document in the risk management field would be the risk report. With respect to issues requiring disclosure in two of the documents – the extended disclosure shall be presented in the risk report while in the Chapter "Risk review" in the Board of Directors and Management report a very concise summary shall be presented, with reference to the risk report. With respect to issues that require specific disclosure relating to the "Risk review" Chapter – disclosure would generally be presented only in this chapter;
- The risk population to which the Bank relates will be in line with the risks identified and presented in the framework of the assessment of the capital adequacy (ICAAP);
- The disclosure will describe the principal activities of the Group and the significant risks, based on relevant data and information;
- The disclosures will include qualitative information and sufficient quantitative data regarding procedures of the Group for the identification, measurement and management of risks. The level of details given in the disclosures should be proportional;
- In order to assist users to understand in an optimal manner the Group's risk tolerance/risk appetite, the disclosure shall be flexible in a way that enables to reflect the manner in which senior Management and the Board of Directors assess and manage risk and strategy internally within the organization;
- A mechanism of a controlling nature has been established securing the appropriateness and relevancy of the disclosures included in the report, based on the work processes applied in the framework of assessment of the capital adequacy (ICAAP) and of the preparation of the quarterly risk document;
- Attention should be paid to especially material changes in data and to the study of the need to provide explanations for such changes.

## Main developments in the first half of 2022

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### Increase in capital

On March 30, 2022, the Bank completed a process of issuing shares to the public, comprising 72,994,300 shares of a par value of NIS 0.1 each, in total consideration for approx. NIS 1,428 million. The raising of capital has been made in order to enable the Bank to continue its growth momentum and realize the existing significant potential, while focusing on areas being in the strategic center of the Bank, viz, mortgages and medium businesses, utilizing opportunities arising in the market. The raising of capital has been effected on the background of the sharp increase in yields which occurred in recent months and of the fluctuations in the market, which imbeds a significant rise in probability for the increase and force of interest rates, which temporarily affected the capital reserves and capital ratio.

## Issue of debt instruments

On June 2, 2022, the Bank, by means of Manpikim, completed the issue of financial instruments intended to respond to the liquidity requirements and strengthen the infrastructure for the accelerated growth strategy for the credit portfolio of the Bank. In this framework, bonds (Series "N") were issued in a total amount of approx. NIS 1 billion, and commercial securities (Series 2) in a total amount of approx. NIS 700 million.

## The Corona crisis

A new virus of the "Corona" type broke out in the first quarter of 2020, spreading quickly to most countries around the globe, causing widespread morbidity and a significant mortality rate. Following the outbreak of the virus, governments around the world, including Israel, have adopted preventive measures, which included restrictions on passage between countries, isolation means even up to imposing a lockdown, restrictions on different types of activities and businesses, etc. The said measures have led to actual impairment of business activity, to a rise in the rates of unemployment, impairment of the economic survivability of businesses and impairment of income and consumption of households. Since then, several waves of the outbreak and fading of the pandemic had been identified. The significant vaccination efforts taken since the beginning of 2021, had led since the month of March 2021, to a decline in the rates of morbidity, allowing a gradual removal of most of the restrictions, and in consequence thereof, recovery in economic activity, a decline in the scope of unemployment and the reduction in Government deficit were noted starting from the second quarter of 2021. An additional considerable outbreak of the pandemic occurred at the beginning of the first quarter of 2022, although the scope of restrictions imposed by the Government on the economic activity in Israel was limited. Following the outbreak of the morbidity, a moderate decline has been noticed in the scope of economic activity in Israel during the second quarter. The pandemic faded in the second quarter of 2022, and the Government removed the remaining restrictions.

## The banking corporation's approach to risk management

For details see in the Risks Report, which was published as part of the 2021 Annual Report (pp. 7-17).

For details regarding the Risk profile of the Discount Group and for details regarding Risk Factors Table, see in the Chapter C to the Directors and Management Report - "Risks review" in the 2021 Annual Report (pp. 66-68, 113-117) and updates in the Second Quarter of 2022 Report.

## Material leading and developing risks

The Bank considers business model risks, cyber and data protection risks, macro environment risk, model risks, privacy protection aspects as well as conduct risks and environment and climate risk, as the most significant developing leading risks. No material changes have taken place during the reported period with respect to the said risks, except for the macro-environment risk, as stated below. For additional details see the 2021 Annual Report (pp. 26-27).

**Developments in the macro-environment.** The sharp fluctuations on the markets, the pace of changes and effects of the macro-economic situation, including the rise in interest rates and in inflation, as a result of the aftereffects of the Corona crisis and the effect of the war between Russia and the Ukraine, create an increased risk of global recession. The said developments may have a medium-term effect on the repayment ability of borrowers.

## Weighted risk assets review (OV1)

|  | Weighted risk assets |                | Minimum<br>Capital<br>requirements |
|--|----------------------|----------------|------------------------------------|
|  | 30.06.2022           | 31.03.2022     | 30.06.2022                         |
|  | in NIS millions      |                |                                    |
| Credit risk – standardised approach  | 203,289              | 192,276        | 25,411                             |
| Counterparty credit risk (standardised approach)                               | 5,000                | 4,293          | 625                                |
| Credit valuation adjustment (CVA)  | 1,526                | 1,489          | 191                                |
| Securitization exposure (standardised approach)                                | 272                  | 236            | 34                                 |
| Amounts lower than the deductible minimum (subject to the risk weight of 250%) | 5,268                | 5,088          | 659                                |
| Total credit risk  | 215,355              | 203,382        | 26,920                             |
| Market risk (standardised approach)  | 4,690                | 3,677          | 586                                |
| Operational risk   | 15,490               | 15,460         | 1,936                              |
| <b>Total</b>   | <b>235,535</b>       | <b>222,519</b> | <b>29,442</b>                      |

## Disclosure regarding the linkage between the balance sheet and the regulatory capital components

For details regarding the required adjustments between the balance sheet in the published financial statements and the regulatory capital components, see the Risks Report, which was published as part of the 2021 Annual Report (pp. 120–129).

## Additional information regarding risk exposure and its assessment that is not included in the Third Pillar disclosure requirements

For details regarding the summary of movement and changes in risk-weighted assets and regarding the linkage between the weighted risk assets and the business transactions and the related risks, according to the Bank's regulatory operating segments, see the Risks Report, which was published as part of the 2021 Annual Report (p. 20).

# Capital and leverage

## Composition of the capital

### Capital components for calculating ratio of capital

|   | June 30       |               | December 31   |
|---|---------------|---------------|---------------|
|   | 2022          | 2021          | 2021          |
| in NIS millions   |               |               |               |
| <b>A. Common Equity Tier 1</b>  |               |               |               |
| Common equity   | 24,093        | 21,346        | 22,148        |
| Difference between common equity and common equity tier 1   | (248)         | (383)         | (395)         |
| <b>Total common equity tier 1 before supervisory adjustments and deductions</b>   | <b>23,845</b> | <b>20,963</b> | <b>21,753</b> |
| <b>Supervisory adjustments and deductions</b>   |               |               |               |
| Goodwill and other intangible assets  | 260           | 207           | 195           |
| Supervisory adjustments and other deductions  | 28            | 4             | 8             |
| <b>Total supervisory adjustments and deductions before effect of adjustments in respect of the efficiency plan and before effect of adjustment in respect of expected credit losses</b> | <b>288</b>    | <b>211</b>    | <b>203</b>    |
| Total adjustments in respect to the efficiency plan   | 248           | 347           | 289           |
| Total adjustments in respect of expected credit losses  | 134           | -             | -             |
| <b>Total common equity tier 1 after supervisory adjustments and deductions</b>  | <b>23,939</b> | <b>21,099</b> | <b>21,839</b> |
| <b>B. Additional tier 1 capital</b>   |               |               |               |
| Additional tier 1 capital before deductions   | -             | 178           | 178           |
| <b>Total additional tier 1 capital after deductions</b>   | <b>-</b>      | <b>178</b>    | <b>178</b>    |
| <b>C. Tier 2 capital</b>  |               |               |               |
| Instruments before deductions   | 3,487         | 3,981         | 4,431         |
| Allowance for credit losses before deductions   | 2,692         | 2,332         | 2,452         |
| Minority interests in a subsidiary  | 96            | 83            | 88            |
| Total tier 2 capital before deductions  | 6,275         | 6,396         | 6,971         |
| Deductions  | -             | -             | -             |
| <b>Total tier 2 capital</b>   | <b>6,275</b>  | <b>6,396</b>  | <b>6,971</b>  |

For details regarding the connection between the balance sheet and the components of the regulatory capital, see the Risks Report, which was published as part of the 2021 Annual Report (pp. 120–129).

## Capital adequacy

For details regarding "Evaluation of capital adequacy" as well as "Capital planning process", see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review as stated (pp. 25–29).



## Leverage ratio

**General.** The leverage ratio is defined as the capital measurement divided by the exposure measurement. The capital for the purpose of this measurement is the common equity tier 1. The exposure measurement is the sum of the balance-sheet exposures, the exposures to derivatives, the exposures to securities funding transactions and off-balance-sheet items (for details regarding the factors which may affect the leverage ratio, see Note 25 item 2 to the financial statements as of December 31, 2021, p. 232).

## Comparison between Balance sheet assets and the measurement of exposure for the purpose of the leverage ratio (LR1)

|  | June 30        |                | December 31    |
|--|----------------|----------------|----------------|
|  | 2022           | 2021           | 2021           |
|  | NIS millions   |                |                |
| Total assets according to the consolidated financial statements  | 364,421        | 310,734        | 335,088        |
| Adjustment in respect of investments in entities in the banking, finance, insurance and commercial fields, consolidated for accounting purposes, but not included in consolidation for regulatory purposes | -              | -              | -              |
| Adjustments in respect of trusteeship assets recognized in the balance sheet according to the Reporting to the Public Directives, but not included in the measurement of exposure of the leverage ratio    | -              | -              | -              |
| Adjustments in respect of derivative financial instruments   | (2,329)        | (467)          | (190)          |
| Adjustments in respect of SFTs   | -              | -              | -              |
| Adjustments in respect of off-balance sheet items (conversion of off-balance sheet exposure to credit equivalent amounts)  | 33,529         | 27,858         | 31,110         |
| Other adjustments  | 2,077          | 2,045          | 2,112          |
| <b>Exposure for the purpose of the leverage ratio</b>  | <b>397,698</b> | <b>340,170</b> | <b>368,120</b> |

## Disclosure of the leverage ratio (LR2)

|   | June 30               |                       | December 31           |
|---|-----------------------|-----------------------|-----------------------|
|   | 2022                  | 2021                  | 2021                  |
|   | NIS millions          |                       |                       |
| <b>Balance sheet exposures</b>  |                       |                       |                       |
| On-balance sheet items (excluding derivatives and SFTs, but including collateral and group allowance)   | 349,591               | 304,821               | 326,583               |
| Asset amounts deducted in determining Tier 1 capital  | (280)                 | (207)                 | (195)                 |
| <b>Total balance sheet exposures (excluding derivatives and SFTs)</b>   | <b>349,311</b>        | <b>304,614</b>        | <b>326,388</b>        |
| <b>Derivative exposures</b>   |                       |                       |                       |
| Replacement cost associated with all derivatives transactions   | 5,817                 | 2,005                 | 2,836                 |
| Add-on amounts for PFE associated with all derivatives transactions   | 2,875                 | 2,211                 | 2,507                 |
| Gross-up for derivatives collateral provided which were deducted from the balance sheet assets pursuant to the Reporting to the Public Directives | -                     | -                     | -                     |
| Deductions of receivables assets for cash variation margin provided in derivatives transactions   | -                     | -                     | -                     |
| Exempted CCP leg of client-cleared trade exposures  | -                     | -                     | -                     |
| Adjusted effective notional amount of written credit derivatives  | -                     | -                     | -                     |
| Adjusted effective notional offsets and add-on deductions for written credit derivatives  | -                     | -                     | -                     |
| <b>Total derivative exposures</b>   | <b>8,692</b>          | <b>4,216</b>          | <b>5,343</b>          |
| <b>Securities financing transaction exposures</b>   |                       |                       |                       |
| Gross SFT assets (with no recognition of netting), after adjusting for transactions treated as an accounting sale                                 | 6,166                 | 3,482                 | 5,280                 |
| Netted amounts of cash payables and cash receivables of gross SFT assets  | -                     | -                     | -                     |
| Credit risk exposure of a counterparty for SFT assets   | -                     | -                     | -                     |
| Agent transaction exposures   | -                     | -                     | -                     |
| <b>Total securities financing transaction exposures</b>   | <b>6,166</b>          | <b>3,482</b>          | <b>5,280</b>          |
| <b>Other off-balance sheet exposures</b>  |                       |                       |                       |
| Off-balance sheet exposure at gross notional amount   | 132,221               | 112,473               | 125,560               |
| Adjustments for conversion to credit equivalent amounts   | (98,692)              | (84,615)              | (94,450)              |
| <b>Total off-balance sheet items</b>  | <b>33,529</b>         | <b>27,858</b>         | <b>31,110</b>         |
| <b>Capital and total exposures</b>  |                       |                       |                       |
| Tier 1 capital  | 23,939 <sup>(1)</sup> | 21,277 <sup>(1)</sup> | 22,017 <sup>(1)</sup> |
| Total exposures   | 397,698               | 340,170               | 368,120               |
| Leverage ratio  |                       |                       |                       |
| Leverage ratio according to Proper Conduct of Banking Business Directive No. 218  | 6.0                   | 6.3                   | 6.0                   |

Footnote:

(1) The Tier I capital and the total exposure are presented after the relief granted by the Supervisor of Banks in respect of the efficiency plans.

## Credit Risk

**General.** Credit risk is the risk of material impairment to the value of the Group and its ability to attain its goals as a result of deterioration in the ability of a borrower or counterparty to honor their obligations towards the Bank, in whole or in part.

For general information regarding credit risk quality (CRA), see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 33-40) and in the Second Quarter of 2022 Report.

## Credit risk by economic sectors

Presented below are data regarding credit risk by economic sectors.

### Total Credit Risk Classified by Economic Sectors on a Consolidated Basis

|   | June 30, 2022  |  |  |  |                            |   |   |  |   |            |              |
|---|--|--|--|--|----------------------------|---|---|--|---|------------|--------------|
|   | Total Credit Risk <sup>(1)</sup>                           |  |  |  |                            | Debts <sup>(2)</sup> and off-balance sheet Credit Risk (excluding Derivatives) <sup>(3)</sup> |   |  |   |            |              |
|   | Of which:<br>Credit<br>Performance<br>Total <sup>(9)</sup> | Of which:<br>Problematic<br>credit risk <sup>(5)</sup> | Non-<br>problematic<br>credit risk,<br>not in credit<br>granting<br>rating | Of which:<br>Total Debts <sup>(2) (11)</sup> | Problematic <sup>(5)</sup> | Credit Losses <sup>(4)</sup>  |   |  |   |            |              |
|   |  |  |  |  |                            | Of Non-<br>accruing<br>credit<br>risk   | Periodic<br>Credit<br>Expenses<br>(expense<br>reversal) | Accounting<br>Write-Offs<br>(Collection)<br>during the<br>Period | Net<br>Balance<br>of<br>Allowance<br>for Credit<br>Losses |            |              |
| in NIS millions   |  |  |  |  |                            |   |   |  |   |            |              |
| <b>Lending Activity in Israel</b>                         |  |  |  |  |                            |   |   |  |   |            |              |
| Agriculture   | 1,632  | 1,573  | 22   | 37   | 1,632                      | 1,321   | 22  | 8  | 4   | 2          | 33           |
| Mining &<br>Quarrying                                     | 283  | 282  | -  | 1  | 273                        | 203   | -   | -  | (7)   | (2)        | 3            |
| Industry  | 17,133   | 16,393   | 496  | 244  | 16,743                     | 9,600   | 496   | 191  | 4   | 14         | 279          |
| Construction and<br>Real Estate -<br>Construction         | 45,333 <sup>(6)</sup>                                      | 43,676   | 682  | 975  | 45,295 <sup>(6)</sup>      | 21,817  | 682   | 429  | (3)   | 4          | 367          |
| Construction and<br>Real Estate - Real<br>Estate Activity | 15,541   | 14,999   | 377  | 165  | 15,470                     | 13,371  | 376   | 234  | 6   | 1          | 261          |
| Electricity and<br>Water                                  | 6,348  | 6,319  | 16   | 13   | 5,682                      | 3,925   | 16  | -  | 37  | (1)        | 111          |
| Commerce  | 24,180   | 23,265   | 412  | 503  | 23,929                     | 19,132  | 412   | 149  | (25)  | 8          | 333          |
| Hotels, Hotel<br>Services and<br>Food                     | 2,220  | 1,990  | 144  | 86   | 2,220                      | 1,905   | 144   | 14   | (16)  | (2)        | 47           |
| Transportation<br>and Storage                             | 6,958  | 6,529  | 325  | 104  | 6,769                      | 5,347   | 325   | 153  | 7   | 2          | 154          |
| Communication<br>and Computer<br>Services                 | 3,009  | 2,653  | 74   | 282  | 2,928                      | 1,858   | 74  | 42   | 17  | -          | 55           |
| Financial Services  | 26,436   | 26,269   | 66   | 101  | 19,159                     | 14,255  | 66  | -  | 2   | 1          | 120          |
| Other Business<br>Services                                | 8,616  | 8,017  | 169  | 430  | 8,579                      | 5,999   | 169   | 42   | (4)   | 21         | 180          |
| Public and<br>Community<br>Services                       | 11,520   | 11,032   | 331  | 157  | 11,493                     | 9,984   | 331   | 5  | 31  | (2)        | 132          |
| <b>Total<br/>Commercial</b>                               | <b>169,209</b>   | <b>162,997</b>   | <b>3,114</b>   | <b>3,098</b>                                 | <b>160,172</b>             | <b>108,717</b>  | <b>3,113</b>  | <b>1,267</b>   | <b>53</b>   | <b>46</b>  | <b>2,075</b> |
| Private<br>Individuals -<br>Housing Loans                 | 70,301   | 66,600   | 314  | 3,387  | 70,301                     | 60,395  | 314   | 239  | 33  | 7          | 242          |
| Private<br>Individuals -<br>Other                         | 70,786   | 68,679   | 450  | 1,657  | 70,782                     | 31,621  | 450   | 165  | 79  | 50         | 798          |
| <b>Total Public</b>                                       | <b>310,296</b>   | <b>298,276</b>   | <b>3,878</b>   | <b>8,142</b>                                 | <b>301,255</b>             | <b>200,733</b>  | <b>3,877</b>  | <b>1,671</b>   | <b>165</b>  | <b>103</b> | <b>3,115</b> |
| Banks in Israel   | 3,107  | 3,107  | -  | -  | 1,628                      | 1,597   | -   | -  | -   | -          | 2            |
| Israeli<br>Government                                     | 26,585   | 26,585   | -  | -  | 966                        | 966   | -   | -  | -   | -          | -            |
| <b>Total Lending<br/>Activity in<br/>Israel</b>           | <b>339,988</b>   | <b>327,968</b>   | <b>3,878</b>   | <b>8,142</b>                                 | <b>303,849</b>             | <b>203,296</b>  | <b>3,877</b>  | <b>1,671</b>   | <b>165</b>  | <b>103</b> | <b>3,117</b> |

For footnotes see next page.

## Total Credit Risk Classified by Economic Sectors on a Consolidated Basis (continued)

|   | June 30, 2022                    |   |  |  |   |                                    |                            |                                    |  |   |              |  |
|---|----------------------------------|---|--|--|---|------------------------------------|----------------------------|------------------------------------|--|---|--------------|--|
|   | Total Credit Risk <sup>(1)</sup> |   |  |  | Debts <sup>(2)</sup> and off-balance sheet Credit Risk (excluding Derivatives) <sup>(3)</sup> |                                    |                            |                                    |  |   |              |  |
|   | Total <sup>(9)</sup>             | Of which: Credit Performance Rating <sup>(10)</sup> | Of which: Problematic credit risk <sup>(5)</sup> | Non-problematic credit risk, not in credit granting rating | Total   | Of which: Debts <sup>(2)(11)</sup> | Problematic <sup>(5)</sup> | Of which: Non-accruing credit risk | Credit Losses <sup>(4)</sup>                     |   |              | Balance of Allowance for Credit Losses |
|   |                                  |   |  |  |   |                                    |                            |                                    | Periodic Credit Loss Expenses (expense reversal) | Net Accounting Write-Offs (Collection) Recognized during the Period |              |  |
| in NIS millions                                       |                                  |   |  |  |   |                                    |                            |                                    |  |   |              |  |
| <b>Lending Activity Outside of Israel</b>             |                                  |   |  |  |   |                                    |                            |                                    |  |   |              |  |
| Agriculture   | 235                              | 112   | -  | 123  | 235   | 146                                | -                          | -                                  | -  | -   | 1            |  |
| Mining & Quarrying                                    | 378                              | 378   | -  | -  | -   | -                                  | -                          | -                                  | -  | -   | -            |  |
| Industry  | 5,833                            | 5,333   | 191  | 309  | 5,627   | 3,665                              | 191                        | -                                  | -  | 24  | 37           |  |
| Construction and Real Estate - Construction           | 210                              | 189   | -  | 21   | 210   | 73                                 | -                          | -                                  | 1  | -   | 2            |  |
| Construction and Real Estate - Real Estate Activity   | 13,892                           | 12,109  | 692  | 1,091  | 13,700  | 11,656                             | 690                        | 75                                 | (39)   | (29)  | 99           |  |
| Electricity and Water                                 | 869                              | 869   | -  | -  | 522   | 366                                | -                          | -                                  | -  | -   | 7            |  |
| Commerce  | 10,654                           | 9,787   | 546  | 321  | 10,625  | 7,601                              | 546                        | -                                  | (9)  | -   | 66           |  |
| Hotels, Hotel Services and Food                       | 1,920                            | 1,043   | 697  | 180  | 1,894   | 1,788                              | 695                        | 189                                | (27)   | -   | 14           |  |
| Transportation and Storage                            | 1,071                            | 1,014   | -  | 57   | 891   | 875                                | -                          | -                                  | (6)  | -   | 15           |  |
| Communication and Computer Services                   | 340                              | 337   | 3  | -  | 268   | 208                                | 3                          | 3                                  | -  | -   | 3            |  |
| Financial Services                                    | 11,374                           | 11,332  | 24   | 18   | 2,417   | 1,692                              | 24                         | -                                  | (5)  | -   | 19           |  |
| Of which: Federal agencies in the U.S. <sup>(7)</sup> | 7,394                            | 7,394   | -  | -  | -   | -                                  | -                          | -                                  | -  | -   | -            |  |
| Other Business Services                               | 988                              | 907   | 58   | 23   | 876   | 605                                | 58                         | -                                  | (1)  | -   | 10           |  |
| Public and Community Services <sup>(8)</sup>          | 5,096                            | 4,308   | 411  | 377  | 4,615   | 4,276                              | 408                        | -                                  | (8)  | -   | 42           |  |
| <b>Total Commercial</b>                               | <b>52,860</b>                    | <b>47,718</b>                                       | <b>2,622</b>                                     | <b>2,520</b>   | <b>41,880</b>   | <b>32,951</b>                      | <b>2,615</b>               | <b>267</b>                         | <b>(94)</b>                                      | <b>(5)</b>  | <b>315</b>   |  |
| Private Individuals - Housing Loans                   | 402                              | 396   | 5  | 1  | 402   | 394                                | 4                          | 4                                  | 1  | -   | 12           |  |
| Private Individuals - Other                           | 2,171                            | 2,042   | 9  | 120  | 2,169   | 1,432                              | 9                          | -                                  | -  | -   | 5            |  |
| <b>Total Public</b>                                   | <b>55,433</b>                    | <b>50,156</b>                                       | <b>2,636</b>                                     | <b>2,641</b>   | <b>44,451</b>   | <b>34,777</b>                      | <b>2,628</b>               | <b>271</b>                         | <b>(93)</b>                                      | <b>(5)</b>  | <b>332</b>   |  |
| Banks Outside of Israel                               | 6,161                            | 6,161   | -  | -  | 3,722   | 3,626                              | -                          | -                                  | -  | -   | 6            |  |
| Governments Outside of Israel                         | 8,907                            | 8,907   | -  | -  | 2,544   | 1,664                              | -                          | -                                  | (1)  | -   | 22           |  |
| <b>Total Activity Outside of Israel</b>               | <b>70,501</b>                    | <b>65,224</b>                                       | <b>2,636</b>                                     | <b>2,641</b>   | <b>50,717</b>   | <b>40,067</b>                      | <b>2,628</b>               | <b>271</b>                         | <b>(94)</b>                                      | <b>(5)</b>  | <b>360</b>   |  |
| <b>Total</b>  | <b>410,489</b>                   | <b>393,192</b>                                      | <b>6,514</b>                                     | <b>10,783</b>  | <b>354,566</b>  | <b>243,363</b>                     | <b>6,505</b>               | <b>1,942</b>                       | <b>71</b>  | <b>98</b>   | <b>3,477</b> |  |

## Footnotes:

- (1) Balance Sheet and Off-Balance Sheet Credit Risk, including in respect of derivative instruments. Including: Debts<sup>(2)</sup>, bonds, securities borrowed or purchased under agreements to resell, assets in respect of derivative instruments, and credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, guarantees and liabilities on account of clients in an amount of NIS 243,363 million, NIS 42,080 million, NIS 1,330 million, NIS 11,023 million, NIS 112,693 million, respectively.
- (2) Credit to the Public, Credit to Governments, deposits with banks and other debts, excluding investments in bonds and securities borrowed or purchased under resale and assets in respect of Maof Market operations.
- (3) Credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, excluding in respect of derivative instruments.
- (4) Including in respect of off-balance sheet credit instruments (stated in the balance sheet under "Other liabilities").
- (5) Balance sheet and off-balance sheet credit risk, which is non-accruing, substandard or under special mention.
- (6) Including acquisition groups in an amount of NIS 457 million.
- (7) Including mortgage backed securities in the amount of NIS 7,168 million, issued by GNMA and in the amount of NIS 226 million, issued by FNMA and FHLMC.
- (8) Including mainly municipal bonds and bonds of states in the U.S.
- (9) Including credit facilities guaranteed by banks outside the Group in the amount of NIS 8,216 million.
- (10) Credit risk, the credit rating thereof at date of reporting matches the credit rating for the granting of new credit in accordance with the Bank's policy.
- (11) The balance of commercial debts includes housing loans in the amount of NIS 282 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction.

## Total Credit Risk Classified by Economic Sectors on a Consolidated Basis (continued)

|  | June 30, 2021                    |   |                            |  |                              |   |   |              |              |             |              |  |
|--|----------------------------------|---|----------------------------|--|------------------------------|---|---|--------------|--------------|-------------|--------------|--|
|  | Total Credit Risk <sup>(1)</sup> |   |                            |  |                              | Debts <sup>(2)</sup> and off-balance sheet Credit Risk (excluding Derivatives) <sup>(3)</sup> |   |              |              |             |              |  |
|  | Total <sup>(9)</sup>             | Credit<br>Performance<br>Rating <sup>(10)</sup> | Problematic <sup>(5)</sup> | Non-<br>problematic<br>credit risk,<br>not in credit<br>granting<br>rating | Credit Losses <sup>(4)</sup> |   |   |              |              |             |              |  |
|  |                                  |   |                            |  | Of which:                    |   | Net<br>Periodic Accounting<br>Credit Write-Offs<br>Loss (Collection) Balance of<br>Expenses Recognized Allowance<br>(expense during the for Credit<br>reversal) Period Losses |              |              |             |              |  |
|  |                                  |   |                            | Total Debts <sup>(2)(11)</sup>   | Problematic <sup>(5)</sup>   | Impaired  |   |              |              |             |              |  |
| in NIS millions                                  |                                  |   |                            |  |                              |   |   |              |              |             |              |  |
| <b>Lending Activity in Israel</b>                |                                  |   |                            |  |                              |   |   |              |              |             |              |  |
| Agriculture                                      | 1,484                            | 1,430   | 16                         | 38   | 1,475                        | 1,158   | 16  | 11           | 2            | 2           | 19           |  |
| Mining &<br>Quarrying                            | 407                              | 373   | 34                         | -  | 396                          | 220   | 34  | 34           | (2)          | -           | 4            |  |
| Industry   | 15,254                           | 14,246  | 623                        | 385  | 15,110                       | 8,926   | 623   | 272          | (29)         | 23          | 289          |  |
| Construction<br>and Real Estate                  |                                  |   |                            |  |                              |   |   |              |              |             |              |  |
| - Construction                                   | 37,501 <sup>(6)</sup>            | 36,370  | 486                        | 645  | 37,467 <sup>(6)</sup>        | 18,698  | 486   | 151          | (27)         | 19          | 297          |  |
| Construction<br>and Real Estate<br>- Real Estate |                                  |   |                            |  |                              |   |   |              |              |             |              |  |
| Activity   | 13,028                           | 12,528  | 296                        | 204  | 12,983                       | 11,503  | 292   | 116          | (40)         | (2)         | 186          |  |
| Electricity and<br>Water                         | 5,195                            | 5,150   | 33                         | 12   | 4,581                        | 3,008   | 33  | 1            | -            | 2           | 24           |  |
| Commerce   | 22,610                           | 21,337  | 582                        | 691  | 22,377                       | 17,951  | 580   | 180          | (138)        | (62)        | 487          |  |
| Hotels, Hotel<br>Services and<br>Food            | 2,157                            | 1,698   | 398                        | 61   | 2,157                        | 1,851   | 388   | 108          | (31)         | (1)         | 73           |  |
| Transportation<br>and Storage                    | 6,498                            | 5,946   | 417                        | 135  | 6,264                        | 5,095   | 417   | 184          | (14)         | 7           | 155          |  |
| Communication<br>and Computer<br>Services        | 2,444                            | 2,175   | 51                         | 218  | 2,400                        | 1,741   | 51  | 44           | (45)         | (23)        | 86           |  |
| Financial<br>Services                            | 18,946                           | 18,704  | 58                         | 184  | 16,308                       | 10,372  | 58  | 1            | (30)         | (9)         | 75           |  |
| Other Business<br>Services                       | 7,784                            | 7,070   | 279                        | 435  | 7,748                        | 5,359   | 279   | 103          | (29)         | 5           | 199          |  |
| Public and<br>Community<br>Services              | 10,721                           | 10,516  | 63                         | 142  | 10,707                       | 9,084   | 63  | 25           | (17)         | (1)         | 38           |  |
| <b>Total<br/>Commercial</b>                      | <b>144,029</b>                   | <b>137,543</b>                                  | <b>3,336</b>               | <b>3,150</b>   | <b>139,973</b>               | <b>94,966</b>   | <b>3,320</b>  | <b>1,230</b> | <b>(400)</b> | <b>(40)</b> | <b>1,932</b> |  |
| Private<br>Individuals -<br>Housing Loans        | 55,054                           | 52,783  | 279                        | 1,992  | 55,054                       | 46,935  | 279   | 1            | (1)          | 3           | 251          |  |
| Private<br>Individuals -<br>Other                | 66,820                           | 64,703  | 530                        | 1,587  | 66,816                       | 30,991  | 530   | 251          | (127)        | 5           | 841          |  |
| <b>Total Public</b>                              | <b>265,903</b>                   | <b>255,029</b>                                  | <b>4,145</b>               | <b>6,729</b>   | <b>261,843</b>               | <b>172,892</b>  | <b>4,129</b>  | <b>1,482</b> | <b>(528)</b> | <b>(32)</b> | <b>3,024</b> |  |
| Banks in Israel                                  | 2,224                            | 2,224   | -                          | -  | 1,204                        | 1,081   | -   | -            | -            | -           | -            |  |
| Israeli<br>Government                            | 34,154                           | 34,154  | -                          | -  | 2,178                        | 1,389   | -   | -            | -            | -           | -            |  |
| <b>Total Activity<br/>in Israel</b>              | <b>302,280</b>                   | <b>291,406</b>                                  | <b>4,145</b>               | <b>6,729</b>   | <b>265,225</b>               | <b>175,362</b>  | <b>4,129</b>  | <b>1,482</b> | <b>(528)</b> | <b>(32)</b> | <b>3,024</b> |  |

For footnotes see next page.

## Total Credit Risk Classified by Economic Sectors on a Consolidated Basis (continued)

|   | June 30, 2021                    |   |                            |  |   |                                    |                            |              |  |   |              |  |
|---|----------------------------------|---|----------------------------|--|---|------------------------------------|----------------------------|--------------|--|---|--------------|--|
|   | Total Credit Risk <sup>(1)</sup> |   |                            |  | Debts <sup>(2)</sup> and off-balance sheet Credit Risk (excluding Derivatives) <sup>(3)</sup> |                                    |                            |              |  |   |              |  |
|   | Total <sup>(9)</sup>             | Credit Performance Rating <sup>(10)</sup> | Problematic <sup>(5)</sup> | Non-problematic credit risk, not in credit granting rating | Total   | Of which: Debts <sup>(2)(11)</sup> | Problematic <sup>(5)</sup> | Impaired     | Credit Losses <sup>(4)</sup>                     |   |              | Balance of Allowance for Credit Losses |
|   |                                  |   |                            |  |   |                                    |                            |              | Periodic Credit Loss Expenses (expense reversal) | Net Accounting Write-Offs (Collection) Recognized during the Period |              |  |
| in NIS millions                                       |                                  |   |                            |  |   |                                    |                            |              |  |   |              |  |
| <b>Lending Activity Outside of Israel</b>             |                                  |   |                            |  |   |                                    |                            |              |  |   |              |  |
| Agriculture   | 250                              | 48  | -                          | 202  | 250   | 183                                | -                          | -            | -  | -   | 2            |  |
| Mining & Quarrying                                    | 332                              | 332                                       | -                          | -  | 5   | 5                                  | -                          | -            | -  | -   | -            |  |
| Industry  | 5,752                            | 5,235                                     | 163                        | 354  | 5,319   | 3,099                              | 126                        | 22           | (18)   | -   | 45           |  |
| Construction and Real Estate - Construction           | 137                              | 137                                       | -                          | -  | 136   | 104                                | -                          | -            | (1)  | -   | 1            |  |
| Construction and Real Estate - Real Estate Activity   | 11,724                           | 9,249                                     | 1,741                      | 734  | 11,401  | 10,486                             | 1,665                      | 205          | (6)  | 13  | 232          |  |
| Electricity and Water                                 | 470                              | 469                                       | -                          | 1  | 169   | 14                                 | -                          | -            | -  | -   | -            |  |
| Commerce  | 8,286                            | 7,721                                     | 185                        | 380  | 8,160   | 5,220                              | 185                        | -            | (1)  | (4)   | 53           |  |
| Hotels, Hotel Services and Food                       | 1,854                            | 406                                       | 1,381                      | 67   | 1,827   | 1,784                              | 1,381                      | 332          | (12)   | -   | 92           |  |
| Transportation and Storage                            | 922                              | 916                                       | -                          | 6  | 740   | 730                                | -                          | -            | (1)  | -   | 7            |  |
| Communication and Computer Services                   | 313                              | 308                                       | 3                          | 2  | 246   | 206                                | 3                          | 3            | -  | -   | 1            |  |
| Financial Services                                    | 11,012                           | 10,913                                    | 38                         | 61   | 2,565   | 1,518                              | 38                         | 14           | (1)  | -   | 12           |  |
| Of which: Federal agencies in the U.S. <sup>(7)</sup> | 7,141                            | 7,141                                     | -                          | -  | -   | -                                  | -                          | -            | -  | -   | -            |  |
| Other Business Services                               | 993                              | 820                                       | 27                         | 146  | 858   | 577                                | 27                         | -            | -  | -   | 4            |  |
| Public and Community Services <sup>(6)</sup>          | 4,830                            | 4,198                                     | 345                        | 287  | 4,202   | 3,911                              | 333                        | -            | 9  | -   | 40           |  |
| <b>Total Commercial</b>                               | <b>46,875</b>                    | <b>40,752</b>                             | <b>3,883</b>               | <b>2,240</b>   | <b>35,878</b>   | <b>27,837</b>                      | <b>3,758</b>               | <b>576</b>   | <b>(31)</b>                                      | <b>9</b>  | <b>489</b>   |  |
| Private Individuals - Housing Loans                   | 220                              | 206                                       | 5                          | 9  | 220   | 210                                | 5                          | -            | -  | -   | 3            |  |
| Private Individuals - Other                           | 1,859                            | 1,809                                     | 45                         | 5  | 1,858   | 1,319                              | 45                         | -            | -  | -   | 11           |  |
| <b>Total Public</b>                                   | <b>48,954</b>                    | <b>42,767</b>                             | <b>3,933</b>               | <b>2,254</b>   | <b>37,956</b>   | <b>29,366</b>                      | <b>3,808</b>               | <b>576</b>   | <b>(31)</b>                                      | <b>9</b>  | <b>503</b>   |  |
| Banks Outside of Israel                               | 3,728                            | 3,728                                     | -                          | -  | 2,413   | 2,350                              | -                          | -            | -  | -   | -            |  |
| Governments Outside of Israel                         | 5,160                            | 5,160                                     | -                          | -  | 1,828   | 1,828                              | -                          | -            | 2  | -   | 17           |  |
| <b>Total Activity Outside of Israel</b>               | <b>57,842</b>                    | <b>51,655</b>                             | <b>3,933</b>               | <b>2,254</b>   | <b>42,197</b>   | <b>33,544</b>                      | <b>3,808</b>               | <b>576</b>   | <b>(29)</b>                                      | <b>9</b>  | <b>520</b>   |  |
| <b>Total</b>  | <b>360,122</b>                   | <b>343,061</b>                            | <b>8,078</b>               | <b>8,983</b>   | <b>307,422</b>  | <b>208,906</b>                     | <b>7,937</b>               | <b>2,058</b> | <b>(557)</b>                                     | <b>(23)</b>   | <b>3,544</b> |  |

## Footnotes:

- (1) Balance Sheet and Off-Balance Sheet Credit Risk, including in respect of derivative instruments. Including: Debts<sup>(2)</sup>, bonds, securities borrowed or purchased under agreements to resell, assets in respect of derivative instruments, and credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, guarantees and liabilities on account of clients in an amount of NIS 208,906 million, NIS 45,326 million, NIS 1,377 million, NIS 4,671 million, NIS 99,842 million, respectively.
- (2) Credit to the Public, Credit to Governments, deposits with banks and other debts, excluding investments in bonds and securities borrowed or purchased under resale and assets in respect of Maof Market operations.
- (3) Credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, excluding in respect of derivative instruments.
- (4) Including in respect of off-balance sheet credit instruments (stated in the balance sheet under "Other liabilities").
- (5) Balance sheet and off-balance sheet credit risk, which is impaired, substandard or under special mention, including in respect of housing loans, in respect of which an allowance is made according to the extent of arrears, and housing loans in respect of which no allowance is made according to the extent of arrears, and are in arrears of 90 days or more.
- (6) Including acquisition groups in an amount of NIS 214 million.
- (7) Including mortgage backed securities in the amount of NIS 6,725 million, issued by GNMA and in the amount of NIS 410 million, issued by FNMA and FHLMC.
- (8) Including mainly municipal bonds and bonds of states in the U.S.
- (9) Including credit facilities guaranteed by banks outside the Group in the amount of NIS 7,300 million.
- (10) Credit risk, the credit rating thereof at date of reporting matches the credit rating for the granting of new credit in accordance with the Bank's policy.
- (11) The balance of commercial debts includes housing loans in the amount of NIS 257 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction.
- (12) An amount of approx. NIS 130 million in respect of a certain borrower was repaid subsequently to balance sheet date.

## Total Credit Risk Classified by Economic Sectors on a Consolidated Basis (continued)

|   | December 31, 2021                |                               |                            |  |   |                            |              |  |   |                                      |              |
|---|----------------------------------|-------------------------------|----------------------------|--|---|----------------------------|--------------|--|---|--------------------------------------|--------------|
|   | Total Credit Risk <sup>(1)</sup> |                               |                            |  | Debts <sup>(2)</sup> and off-balance sheet Credit Risk (excluding Derivatives) <sup>(3)</sup> |                            |              |  |   |                                      |              |
|   | Total <sup>(9)</sup>             | Credit Rating <sup>(10)</sup> | Problematic <sup>(5)</sup> | Non-problematic credit risk, not in credit granting rating | Of which:   |                            |              | Credit Losses <sup>(4)</sup>                     |   |                                      |              |
|   |                                  |                               |                            |  | Total Debts <sup>(2)(11)</sup>  | Problematic <sup>(5)</sup> | Impaired     | Periodic Credit Loss Expenses (expense reversal) | Net Accounting Write-Offs (Collection) Recognized during the Period | Balance of allowance for credit loss |              |
| in NIS millions                                     |                                  |                               |                            |  |   |                            |              |  |   |                                      |              |
| <b>Lending Activity in Israel</b>                   |                                  |                               |                            |  |   |                            |              |  |   |                                      |              |
| Agriculture   | 1,534                            | 1,446                         | 19                         | 69   | 1,524   | 1,236                      | 19           | 8  | 2   | 1                                    | 19           |
| Mining & Quarrying                                  | 380                              | 347                           | 32                         | 1  | 369   | 220                        | 32           | 31   | 2   | -                                    | 7            |
| Industry  | 15,204                           | 14,313                        | 526                        | 365  | 15,079  | 9,010                      | 526          | 217  | (18)  | 36                                   | 282          |
| Construction and Real Estate                        |                                  |                               |                            |  |   |                            |              |  |   |                                      |              |
| - Construction                                      | 43,155 <sup>(6)</sup>            | 42,411                        | 639                        | 105  | 43,135 <sup>(6)</sup>   | 20,147                     | 639          | 174  | 43  | 35                                   | 351          |
| Construction and Real Estate - Real Estate Activity | 14,237                           | 13,853                        | 356                        | 28   | 14,186  | 12,175                     | 355          | 109  | (15)  | (5)                                  | 213          |
| Electricity and Water                               | 5,241                            | 5,203                         | 13                         | 25   | 4,546   | 2,935                      | 13           | 2  | (3)   | 3                                    | 21           |
| Commerce  | 22,892                           | 21,938                        | 532                        | 422  | 22,451  | 18,014                     | 532          | 202  | (190)   | (50)                                 | 419          |
| Hotels, Hotel Services and Food                     | 2,306                            | 1,946                         | 291                        | 69   | 2,305   | 1,976                      | 291          | 77   | (51)  | (2)                                  | 53           |
| Transportation and Storage                          | 6,358                            | 5,889                         | 382                        | 87   | 6,118   | 5,073                      | 382          | 180  | (19)  | 18                                   | 139          |
| Communication and Computer Services                 | 2,400                            | 2,311                         | 52                         | 37   | 2,366   | 1,657                      | 52           | 45   | (58)  | (27)                                 | 77           |
| Financial Services                                  | 22,375                           | 22,294                        | 54                         | 27   | 19,613  | 13,924                     | 54           | -  | (12)  | (6)                                  | 91           |
| Other Business Services                             | 8,228                            | 7,563                         | 255                        | 410  | 8,180   | 5,823                      | 255          | 120  | (67)  | 6                                    | 163          |
| Public and Community Services                       | 11,004                           | 10,842                        | 62                         | 100  | 10,998  | 9,313                      | 62           | 22   | (21)  | (2)                                  | 35           |
| <b>Total Commercial</b>                             | <b>155,314</b>                   | <b>150,356</b>                | <b>3,213</b>               | <b>1,745</b>   | <b>150,870</b>  | <b>101,503</b>             | <b>3,212</b> | <b>1,187</b>                                     | <b>(407)</b>  | <b>7</b>                             | <b>1,870</b> |
| Private Individuals - Housing Loans                 | 63,655                           | 59,955                        | 275                        | 3,425  | 63,655  | 53,650                     | 275          | -  | 6   | 6                                    | 255          |
| Private Individuals - Other                         | 67,437                           | 65,339                        | 524                        | 1,574  | 67,429  | 30,200                     | 524          | 230  | (169)   | 38                                   | 765          |
| <b>Total Public</b>                                 | <b>286,406</b>                   | <b>275,650</b>                | <b>4,012</b>               | <b>6,744</b>   | <b>281,954</b>  | <b>185,353</b>             | <b>4,011</b> | <b>1,417</b>                                     | <b>(570)</b>  | <b>51</b>                            | <b>2,890</b> |
| Banks in Israel                                     | 2,549                            | 2,549                         | -                          | -  | 1,348   | 1,300                      | -            | -  | -   | -                                    | -            |
| Israeli Government                                  | 28,893                           | 28,893                        | -                          | -  | 1,659   | 1,131                      | -            | -  | -   | -                                    | -            |
| <b>Total Activity in Israel</b>                     | <b>317,848</b>                   | <b>307,092</b>                | <b>4,012</b>               | <b>6,744</b>   | <b>284,961</b>  | <b>187,784</b>             | <b>4,011</b> | <b>1,417</b>                                     | <b>(570)</b>  | <b>51</b>                            | <b>2,890</b> |

For footnotes see next page.

## Total Credit Risk Classified by Economic Sectors on a Consolidated Basis (continued)

| Total Credit Risk <sup>(1)</sup>                      | December 31, 2021                |   |                            |  |   |                                    |                                     |  |   |                                      |              |
|---|----------------------------------|---|----------------------------|--|---|------------------------------------|-------------------------------------|--|---|--------------------------------------|--------------|
|   | Total Credit Risk <sup>(1)</sup> |   |                            |  | Debts <sup>(2)</sup> and off-balance sheet Credit Risk (excluding Derivatives) <sup>(3)</sup> |                                    |                                     |  |   |                                      |              |
|   |                                  |   |                            |  | Credit Losses <sup>(4)</sup>  |                                    |                                     | Credit Losses <sup>(4)</sup>                     |   |                                      |              |
|   | Total <sup>(9)</sup>             | Credit Performance Rating <sup>(10)</sup> | Problematic <sup>(5)</sup> | Non-problematic credit risk, not in credit granting rating | Total   | Of which: Debts <sup>(2)(11)</sup> | Problematic <sup>(5)</sup> Impaired | Periodic Credit Loss Expenses (expense reversal) | Net Accounting Write-Offs (Collection) Recognized during the Period | Balance of allowance for credit loss |              |
| in NIS millions                                       |                                  |   |                            |  |   |                                    |                                     |  |   |                                      |              |
| <b>Lending Activity Outside of Israel</b>             |                                  |   |                            |  |   |                                    |                                     |  |   |                                      |              |
| Agriculture   | 175                              | 49  | -                          | 126  | 175   | 162                                | -                                   | -  | (1)   | -                                    | 2            |
| Mining & Quarrying                                    | 332                              | 332                                       | -                          | -  | -   | -                                  | -                                   | -  | -   | -                                    | -            |
| Industry  | 5,437                            | 5,190                                     | 72                         | 175  | 4,984   | 3,055                              | 72                                  | 60   | (45)  | -                                    | 55           |
| Construction and Real Estate - Construction           | 142                              | 142                                       | -                          | -  | 142   | 123                                | -                                   | -  | (29)  | (29)                                 | 1            |
| Construction and Real Estate - Real Estate Activity   | 11,811                           | 10,065                                    | 790                        | 956  | 11,552  | 10,324                             | 751                                 | 70   | (52)  | (2)                                  | 158          |
| Electricity and Water                                 | 892                              | 892                                       | -                          | -  | 540   | 351                                | -                                   | -  | 1   | -                                    | 1            |
| Commerce  | 9,403                            | 8,843                                     | 435                        | 125  | 9,280   | 6,549                              | 435                                 | -  | 40  | 27                                   | 66           |
| Hotels, Hotel Services and Food                       | 1,752                            | 518                                       | 981                        | 253  | 1,738   | 1,671                              | 981                                 | 290  | (49)  | -                                    | 50           |
| Transportation and Storage                            | 976                              | 976                                       | -                          | -  | 814   | 793                                | -                                   | -  | (2)   | -                                    | 6            |
| Communication and Computer Services                   | 354                              | 351                                       | 3                          | -  | 218   | 154                                | 3                                   | 3  | 9   | 9                                    | 1            |
| Financial Services                                    | 10,706                           | 10,600                                    | 41                         | 65   | 2,302   | 1,607                              | 41                                  | 13   | (4)   | -                                    | 8            |
| Of which: Federal agencies in the U.S. <sup>(7)</sup> | 7,031                            | 7,031                                     | -                          | -  | -   | -                                  | -                                   | -  | -   | -                                    | -            |
| Other Business Services                               | 901                              | 825                                       | 74                         | 2  | 821   | 538                                | 74                                  | -  | -   | -                                    | 5            |
| Public and Community Services <sup>(8)</sup>          | 4,772                            | 4,163                                     | 408                        | 201  | 4,225   | 3,889                              | 406                                 | -  | 5   | -                                    | 35           |
| <b>Total Commercial</b>                               | <b>47,653</b>                    | <b>42,946</b>                             | <b>2,804</b>               | <b>1,903</b>   | <b>36,791</b>   | <b>29,216</b>                      | <b>2,763</b>                        | <b>436</b>                                       | <b>(127)</b>  | <b>5</b>                             | <b>388</b>   |
| Private Individuals - Housing Loans                   | 299                              | 292                                       | 5                          | 2  | 299   | 294                                | 5                                   | -  | -   | -                                    | 3            |
| Private Individuals - Other                           | 2,059                            | 2,018                                     | 38                         | 3  | 2,058   | 1,333                              | 38                                  | -  | (3)   | -                                    | 8            |
| <b>Total Public</b>                                   | <b>50,011</b>                    | <b>45,256</b>                             | <b>2,847</b>               | <b>1,908</b>   | <b>39,148</b>   | <b>30,843</b>                      | <b>2,806</b>                        | <b>436</b>                                       | <b>(130)</b>  | <b>5</b>                             | <b>399</b>   |
| Banks Outside of Israel                               | 4,442                            | 4,442                                     | -                          | -  | 2,495   | 2,412                              | -                                   | -  | -   | -                                    | -            |
| Governments Outside of Israel                         | 6,420                            | 6,420                                     | -                          | -  | 1,533   | 1,533                              | -                                   | -  | 7   | -                                    | 22           |
| <b>Total Activity Outside of Israel</b>               | <b>60,873</b>                    | <b>56,118</b>                             | <b>2,847</b>               | <b>1,908</b>   | <b>43,176</b>   | <b>34,788</b>                      | <b>2,806</b>                        | <b>436</b>                                       | <b>(123)</b>  | <b>5</b>                             | <b>421</b>   |
| <b>Total</b>  | <b>378,721</b>                   | <b>363,210</b>                            | <b>6,859</b>               | <b>8,652</b>   | <b>328,137</b>  | <b>222,572</b>                     | <b>6,817</b>                        | <b>1,853</b>                                     | <b>(693)</b>  | <b>56</b>                            | <b>3,311</b> |

## Footnotes:

- (1) Balance Sheet and Off-Balance Sheet Credit Risk, including in respect of derivative instruments. Including: Debts<sup>(2)</sup>, bonds, securities borrowed or purchased under agreements to resell, assets in respect of derivative instruments, and credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, guarantees and liabilities on account of clients in an amount of NIS 222,572 million, NIS 42,251 million, NIS 1,207 million, NIS 5,524 million, NIS 107,167 million, respectively.
- (2) Credit to the Public, Credit to Governments, deposits with banks and other debts, excluding investments in bonds and securities borrowed or purchased under resale and assets in respect of Maof Market operations.
- (3) Credit risk in respect of off-balance sheet financial instruments, as calculated for single borrower liability limitation, excluding in respect of derivative instruments.
- (4) Including in respect of off-balance sheet credit instruments (stated in the balance sheet under "Other liabilities").
- (5) Balance sheet and off-balance sheet credit risk, which is impaired, substandard or under special mention, including in respect of housing loans, in respect of which an allowance is made according to the extent of arrears, and housing loans in respect of which no allowance is made according to the extent of arrears, and are in arrears of 90 days or more.
- (6) Including acquisition groups in an amount of NIS 313 million.
- (7) Including mortgage backed securities in the amount of NIS 6,673 million, issued by GNMA and in the amount of NIS 358 million, issued by FNMA and FHLMC.
- (8) Including mainly municipal bonds and bonds of states in the U.S.
- (9) Including credit facilities guaranteed by banks outside the Group in the amount of NIS 7,633 million.
- (10) Credit risk, the credit rating thereof at date of reporting matches the credit rating for the granting of new credit in accordance with the Bank's policy.
- (11) The balance of commercial debts includes housing loans in the amount of NIS 252 million, which are combined in the layout of transactions and collateral of commercial borrowers' business, or which were granted to acquisition groups, the projects being built by them are in the course of construction.



## Credit Exposure to Foreign Financial Institutions

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About 97% of the exposure as of June 30, 2022, is to financial institutions rated "A-"rating or higher, compared with about 91% as of December 31, 2021. For additional details, see the Report for the Second Quarter of 2022.

## Drafts and Instructions published during the first half of 2022

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**Update of Proper Conduct of Banking business Directive No. 451 – Procedures for the granting of housing loans.** An update of the Directive was published on January 31, 2022, in which it is stated that banks are required to: (1) make available to the public an online calculator enabling simulations of different mixes of loans for different time ranges, in order to obtain an assessment of the effect of changes in the mix on the monthly repayment amount and the total amount payable until the end of the loan period; (2) a banking corporation will provide the customer with an approval in principle within five business days from date of submission of the request for a loan, as stated. In exceptional cases of loans the characteristics of which are to be defined in advance in the credit policy of the banking corporation, the approval in principle should be given within seven business days, and a notice to the customer should be delivered regarding the reason for the extra time required to process his request for the loan.

The update states the information that a banking corporation is required to present on the Internet Application offered to its customers. It is further stated that, at the request of the customer, the required information would be delivered to the customer in writing up to twice in each calendar year, with no commission being charged for this service. Furthermore, rules were defined for the computation of the "forecasted total interest". In this framework, formulas were determined for this calculation as well as a Table showing the reference of the classes of loans to the relating forecasts.

Addendum No. 6 to the Directive details the data that a bank is required to present in the approval in principle document. Required to be presented are three uniform loan types plus one offered loan track. Also required to be presented are details of the forecasted total interest and the highest amount of the monthly repayments expected according to the forecast. The above updates take effect on August 31, 2022.

A draft Amendment to the Directive was published on June 13, 2022, the aim of which, inter alia, is to provide answers to questions raised as to the manner of integrating entitlement loans included in the approval in principle granted to the customer, as well as to the contents of the online calculator.

**Sale of housing loans and cooperation regarding extension of housing loans.** The Supervisor of Banks published a draft circular on May 18, 2022, updating Proper Conduct of Banking Business Directive No. 329B in the matter of sale of housing loans and cooperation in regarding extension of housing loans. This draft had already been published in 2017, but had not become a binding Directive. Based on conclusions drawn from the global financial crisis, the Directive regulates principles for transacting such operations intended, inter alia, to protect the rights of borrowers included in the sold loan portfolios, to prevent situations of negative selection affecting the quality of the credit portfolio of the bank and to avoid development of moral risk to the acquiring entity. The Directive states limitations, such as: the volume of sale transactions for housing loans – the amount of housing loans to be sold, together with the amount of housing loans under responsibility of the institutional body in a syndication transaction, to which the bank provides a material service, shall not exceed 10% of the balance of the housing loan portfolio. Notwithstanding the above, a possibility exists for deviation from the said maximum amount subject to an examination, and a decision of the board of directors of the bank and to approval by the Supervisor of Banks.

**Credit risk applying to the construction and real estate sector.** On March 20, 2022, the Supervisor of Banks published a letter headed "The rise in credit risk relating to the construction and real estate sector", in which the Supervisor informed of his intention to apply regulatory measures that include a demand for an additional capital allocation regarding the finance of highly leveraged land purchases, delivery of samples representing the underwriting and classification of credit and expansion of reports to the Supervisor regarding the construction and real estate sector.

In continuation thereof, an Amendment to Proper Conduct of Banking Business Directive No. 203, was published on May 22, 2022, in the matter of the standardised approach to the measurement of credit risk and capital adequacy, according to which the list of debts averaged at the rate of 150% risk would include loans intended to finance the purchase of land for development or building purposes at a rate exceeding 80% of the value of the purchased property, excluding loans financing the purchase of agricultural land having no planning horizon or intention to file a request for a change in zoning, and loans financing the purchase of land for the personal use of a borrower who is not classified to the construction and real estate sector. The Amendment takes effect on June 30, 2022, though the effect of the existing amount of loans on the capital adequacy ratio may be spread at fixed quarterly installments until June 30, 2023 (beginning with the third quarter of 2022).

## The credit quality of credit exposures (CR1)

### Credit quality of credit exposure

|                                  | Gross balances  |                | Allowances<br>for credit<br>losses or<br>impairment<br>in value | Net balance    |
|----------------------------------|---|----------------|---|----------------|
|                                  | Non-accruing<br>debts or in<br>arrears for 90<br>days or over | Other          |   |                |
| June 30, 2022<br>in NIS millions |   |                |   |                |
| Debts, excluding bonds           | 1,990   | 236,313        | 3,055   | 235,248        |
| Bonds                            | 1   | 39,369         | -   | 39,370         |
| Off-balance sheet exposure       | 51  | 127,345        | 403   | 126,993        |
| <b>Total</b>                     | <b>2,042</b>  | <b>403,027</b> | <b>3,458</b>  | <b>401,611</b> |

|                                  | Gross balances                                  |                | Allowances<br>for credit<br>losses or<br>impairment<br>in value | Net balance    |
|----------------------------------|---|----------------|---|----------------|
|                                  | Impaired or in<br>arrears of 90<br>days or over | Other          |   |                |
| in NIS millions<br>June 30, 2021 |   |                |   |                |
| Debts, excluding bonds           | 3,867   | 202,789        | 3,277   | 203,379        |
| Bonds                            | 42  | 42,705         | -   | 42,747         |
| Off-balance sheet exposure       | 43  | 108,297        | 255   | 108,085        |
| <b>Total</b>                     | <b>3,952</b>                                    | <b>353,791</b> | <b>3,532</b>  | <b>354,211</b> |

| December 31, 2021          |              |                |              |                |
|----------------------------|--------------|----------------|--------------|----------------|
| Debts, excluding bonds     | 3,149        | 215,166        | 3,040        | 215,275        |
| Bonds                      | 1            | 40,135         | -            | 40,136         |
| Off-balance sheet exposure | 55           | 121,035        | 249          | 120,841        |
| <b>Total</b>               | <b>3,205</b> | <b>376,336</b> | <b>3,289</b> | <b>376,252</b> |

For details regarding changes in the balance of impaired debts (CR2) and for the additional disclosure regarding the credit quality of credit exposures (CRB), see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (p. 41).

## Qualitative disclosure requirements regarding credit risk mitigation techniques (CRC)

For details regarding credit risk mitigation and mitigating the risk in respect of credit concentration, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review on the Bank's Internet website, on the MAGNA website of the Israel Securities Authority and the MAYA website of the Tel Aviv Stock Exchange Ltd. (pp. 51-52).

## Credit risk mitigation techniques – Review (CR3)

### Methods for credit risk mitigation - Quantitative disclosure

|   | Unsecured                            |                                      |                                | Secured                     |                                |   |                                |                                       |                                |
|---|--------------------------------------|--------------------------------------|--------------------------------|-----------------------------|--------------------------------|---|--------------------------------|---------------------------------------|--------------------------------|
|   | Total<br>balance<br>sheet<br>balance | Total<br>balance<br>sheet<br>balance | Of which:<br>secured<br>amount | Of which: by<br>collateral  |                                | Of which: by<br>financial<br>guarantees |                                | Of which: by<br>credit<br>derivatives |                                |
|   |                                      |                                      |                                | Balance<br>sheet<br>balance | Of which:<br>secured<br>amount | Balance<br>sheet<br>balance             | Of which:<br>secured<br>amount | Balance<br>sheet<br>balance           | Of which:<br>secured<br>amount |
| in NIS millions   |                                      |                                      |                                |                             |                                |   |                                |                                       |                                |
| June 30, 2022   |                                      |                                      |                                |                             |                                |   |                                |                                       |                                |
| Debts, excluding bonds  | 192,516                              | 42,732                               | 15,787                         | 35,849                      | 8,904                          | 6,883                                   | 6,883                          | -                                     | -                              |
| Bonds   | 39,370                               | -                                    | -                              | -                           | -                              | -                                       | -                              | -                                     | -                              |
| <b>Total</b>  | <b>231,886</b>                       | <b>42,732</b>                        | <b>15,787</b>                  | <b>35,849</b>               | <b>8,904</b>                   | <b>6,883</b>                            | <b>6,883</b>                   | <b>-</b>                              | <b>-</b>                       |
| Of which: non-accruing debts or in arrears<br>for 90 days or over     | 1,462                                | 1,246                                | 685                            | 179                         | 30                             | 1,067                                   | 655                            |                                       |                                |
| June 30, 2021   |                                      |                                      |                                |                             |                                |   |                                |                                       |                                |
| Debts, excluding bonds  | 167,474                              | 35,905                               | 16,578                         | 27,447                      | 8,120                          | 8,458                                   | 8,458                          | -                                     | -                              |
| Bonds   | 42,747                               | -                                    | -                              | -                           | -                              | -                                       | -                              | -                                     | -                              |
| <b>Total</b>  | <b>210,221</b>                       | <b>35,905</b>                        | <b>16,578</b>                  | <b>27,447</b>               | <b>8,120</b>                   | <b>8,458</b>                            | <b>8,458</b>                   | <b>-</b>                              | <b>-</b>                       |
| Of which: Impaired or in arrears of 90 days<br>or over <sup>(1)</sup> | 1,102                                | 1,920                                | 1,024                          | 223                         | 64                             | 1,697                                   | 960                            |                                       |                                |
| December 31, 2021   |                                      |                                      |                                |                             |                                |   |                                |                                       |                                |
| Debts, excluding bonds  | 175,202                              | 40,073                               | 16,129                         | 33,279                      | 9,335                          | 6,794                                   | 6,794                          | -                                     | -                              |
| Bonds   | 40,136                               | -                                    | -                              | -                           | -                              | -                                       | -                              | -                                     | -                              |
| <b>Total</b>  | <b>215,338</b>                       | <b>40,073</b>                        | <b>16,129</b>                  | <b>33,279</b>               | <b>9,335</b>                   | <b>6,794</b>                            | <b>6,794</b>                   | <b>-</b>                              | <b>-</b>                       |
| Of which: Impaired or in arrears of 90 days<br>or over <sup>(1)</sup> | 1,218                                | 1,478                                | 794                            | 143                         | 48                             | 1,335                                   | 746                            |                                       |                                |

Note:

(1) Not including an accumulating impaired debt in the amount of NIS 444 million at June 30, 2021 and NIS 404 million at December 31, 2021.

## Standardized approach – exposures by asset classes and risk weights (CR5)

### Exposures according to classes of assets and risk weights

|   | 0%            | 20%           | 35%           | 50%           | 60%           | 75%           | 100%           | 150%         | Total amount of credit exposure (after CCF and CRM) |
|---|---------------|---------------|---------------|---------------|---------------|---------------|----------------|--------------|---|
| in NIS millions   |               |               |               |               |               |               |                |              |   |
| June 30, 2022   |               |               |               |               |               |               |                |              |   |
| Sovereigns, their central banks and national monetary authority | 94,323        | 14            | -             | -             | -             | -             | 193            | 40           | 94,570  |
| Public sector entities (PSE) which are not central governments  | 1,720         | 8,106         | -             | 1,480         | -             | -             | 89             | -            | 11,395  |
| Banks (including multilateral development banks)                | -             | 9,372         | -             | 58            | -             | -             | 36             | -            | 9,466   |
| Securities corporations   | -             | 478           | -             | -             | -             | -             | -              | -            | 478   |
| Corporations  | -             | 12,480        | -             | 917           | -             | -             | 110,218        | 238          | 123,853   |
| Retail exposures for private individuals                        | -             | -             | -             | -             | -             | 33,046        | 292            | -            | 33,338  |
| Loans to small businesses                                       | -             | -             | -             | -             | -             | 14,286        | 34             | -            | 14,320  |
| Secured by residential property                                 | -             | -             | 15,519        | 19,888        | 17,130        | 8,257         | 1,095          | -            | 61,889  |
| Secured by commercial real estate                               | -             | -             | -             | -             | -             | -             | 4,306          | -            | 4,306   |
| Loans in arrears  | -             | -             | -             | -             | -             | -             | 618            | 1,501        | 2,119   |
| Other assets  | 2,038         | 38            | -             | -             | -             | -             | 6,787          | 1,522        | 10,385  |
| Of which: in respect of shares                                  | -             | -             | -             | -             | -             | -             | 747            | 1,103        | 1,850   |
| <b>Total</b>  | <b>98,081</b> | <b>30,488</b> | <b>15,519</b> | <b>22,343</b> | <b>17,130</b> | <b>55,589</b> | <b>123,668</b> | <b>3,301</b> | <b>366,119</b>                                      |
| June 30, 2021   |               |               |               |               |               |               |                |              |   |
| Sovereigns, their central banks and national monetary authority | 83,529        | 10            | -             | -             | -             | -             | 181            | 14           | 83,734  |
| Public sector entities (PSE) which are not central governments  | 1,736         | 7,886         | -             | 1,451         | -             | -             | 18             | -            | 11,091  |
| Banks (including multilateral development banks)                | -             | 10,282        | -             | 71            | -             | -             | 40             | -            | 10,393  |
| Corporations  | -             | 7,054         | -             | 829           | -             | -             | 98,475         | 244          | 106,602   |
| Retail exposures for private individuals                        | -             | -             | -             | -             | -             | 29,473        | 126            | -            | 29,599  |
| Loans to small businesses                                       | -             | -             | -             | -             | -             | 13,027        | 5              | -            | 13,032  |
| Secured by residential property                                 | -             | -             | 13,400        | 15,155        | 10,138        | 8,474         | 728            | -            | 47,895  |
| Secured by commercial real estate                               | -             | -             | -             | -             | -             | -             | 4,309          | -            | 4,309   |
| Loans in arrears  | -             | -             | -             | -             | -             | -             | 529            | 1,343        | 1,872   |
| Other assets  | 2,411         | 17            | -             | -             | -             | -             | 5,738          | 1,314        | 9,480   |
| Of which: in respect of shares                                  | -             | -             | -             | -             | -             | -             | 590            | 942          | 1,532   |
| <b>Total</b>  | <b>87,676</b> | <b>25,249</b> | <b>13,400</b> | <b>17,506</b> | <b>10,138</b> | <b>50,974</b> | <b>110,149</b> | <b>2,915</b> | <b>318,007</b>                                      |
| December 31, 2021   |               |               |               |               |               |               |                |              |   |
| Sovereigns, their central banks and national monetary authority | 92,639        | 63            | -             | -             | -             | -             | 167            | -            | 92,869  |
| Public sector entities (PSE) which are not central governments  | 1,447         | 8,362         | -             | 1,383         | -             | -             | 79             | -            | 11,271  |
| Banks (including multilateral development banks)                | -             | 7,842         | -             | 113           | -             | -             | 31             | -            | 7,986   |
| Securities corporations   | -             | 209           | -             | -             | -             | -             | -              | -            | 209   |
| Corporations  | -             | 11,655        | -             | 860           | -             | -             | 99,371         | 299          | 112,185   |
| Retail exposures for private individuals                        | -             | -             | -             | -             | -             | 31,335        | 137            | -            | 31,472  |
| Loans to small businesses                                       | -             | -             | -             | -             | -             | 13,832        | 25             | -            | 13,857  |
| Secured by residential property                                 | -             | -             | 14,455        | 17,631        | 13,396        | 8,398         | 887            | -            | 54,767  |
| Secured by commercial real estate                               | -             | -             | -             | -             | -             | -             | 4,317          | -            | 4,317   |
| Loans in arrears  | -             | -             | -             | -             | -             | -             | 798            | 1,104        | 1,902   |
| Other assets  | 2,225         | 34            | -             | -             | -             | -             | 6,313          | 1,333        | 9,905   |
| Of which: in respect of shares                                  | -             | -             | -             | -             | -             | -             | 632            | 990          | 1,622   |
| <b>Total</b>  | <b>96,311</b> | <b>28,165</b> | <b>14,455</b> | <b>19,987</b> | <b>13,396</b> | <b>53,565</b> | <b>112,125</b> | <b>2,736</b> | <b>340,740</b>                                      |

Footnote:

(1) Improvement of the data.

## Counterparty credit risk

For a qualitative disclosure related to counterparty credit risk (CCRA), see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 57-58).

### Instructions published during the first half of 2022

**Directive regarding the standardized approach for measuring counterparty credit risk exposures.** In March 2014, the Basel Committee on Banking Supervision (BCBS) issued, inter alia, a Directive regarding the "The standardized approach for measuring counterparty credit risk exposures SA-CCR". On December 1, 2021, the Supervisor of Banks published the Proper Conduct of Banking Business Directive No. 203A, which includes guidelines for the treatment of counterparty credit risk in accordance with the SA-CCR. The applicable date as from July 1, 2022. The said approach replaces the approaches existing in Proper Conduct of Banking Business Directive No. 203 (the CEM approach) for the calculation of exposure to a counterparty in the case of default (EAD). The principal changes in the new approach relate to a different treatment of the offsetting layout, which include agreements for the matching of margins to offsetting layouts that do not include margin matching agreements, updated regulatory risk coefficients and the distribution of derivative exposure in offsetting layouts to hedge layouts, allowing offsetting of exposure in full or in part as a derivative of accepted netting agreements (such as CSA).

On March 15, 2022, an update was published to Directive 203A, which was published in December 2021, the essence of which are clarifications to issues raised (Q&A).

The Bank estimates that the implementation of the new directive will reduce the Common Equity Tier 1 ratio by a rate of 0.04%-0.08% in terms of June 30, 2022.

## Analysis of exposure to counterparty credit risk (CCR) according to the regulatory approach (CCR1)

|  | Replacement cost | Potential future exposure | EAD after CRM | RWA          |
|--|------------------|---------------------------|---------------|--------------|
| in NIS millions  |                  |                           |               |              |
| June 30, 2022  |                  |                           |               |              |
| Current exposure method  | 5,684            | 2,344                     | 5,478         | 2,397        |
| The comprehensive approach to credit risk mitigation (for securities financing transactions [SFT]) | -                | -                         | 3,975         | 2,392        |
| <b>Total</b>   | <b>5,684</b>     | <b>2,344</b>              | <b>9,453</b>  | <b>4,789</b> |
| June 30, 2021  |                  |                           |               |              |
| Current exposure method  | 1,947            | 1,767                     | 3,423         | 2,110        |
| The comprehensive approach to credit risk mitigation (for securities financing transactions [SFT]) | -                | -                         | 2,079         | 701          |
| <b>Total</b>   | <b>1,947</b>     | <b>1,767</b>              | <b>5,502</b>  | <b>2,811</b> |
| December 31, 2021  |                  |                           |               |              |
| Current exposure method  | 2,770            | 2,074                     | 4,187         | 2,185        |
| The comprehensive approach to credit risk mitigation (for securities financing transactions [SFT]) | -                | -                         | 3,570         | 2,362        |
| <b>Total</b>   | <b>2,770</b>     | <b>2,074</b>              | <b>7,757</b>  | <b>4,547</b> |

## Credit valuation adjustment (CVA) capital charge (CCR2)

|  | EAD after CRM     | RWA          |
|--|-------------------|--------------|
|  | in NIS millions   |              |
|  | June 30, 2022     |              |
| <b>Total portfolios for which CVA is calculated according to the standardised approach</b> | <b>5,340</b>      | <b>1,526</b> |
|  | June 30, 2021     |              |
| <b>Total portfolios for which CVA is calculated according to the standardised approach</b> | <b>3,359</b>      | <b>1,598</b> |
|  | December 31, 2021 |              |
| <b>Total portfolios for which CVA is calculated according to the standardised approach</b> | <b>4,161</b>      | <b>1,656</b> |

The increase in the allocation of capital in respect of the adjustment of revaluation to credit risk stems from an increase in the derivatives activity with customers.

## Market Risk

For the general qualitative disclosure regarding market risks (MRA), see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 61-76).

### Quantitative disclosure

#### (1) Limitations set by the Board of Directors

For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (p. 65).

#### (2) Interest Risk Exposure

##### General

The risk of loss, stemming from parallel and non-parallel movements in the return graph, and the impact of the optionality embedded in different financial instruments.

##### Relation between balance sheet items and the positions included in the disclosure of Market risk

The Group differentiates between two classes of portfolios: the trading portfolio and the banking book. These portfolios differ in the nature of exposure to market risks, reflected also in the management tools used in managing their market risks.

- The trading portfolio comprises of positions in financial instruments held for trading or with the aim of earning gains in the short-term. These positions are marketable and may be hedged in full. As a general rule, the trading portfolio is held by the dealing room and in trading bonds portfolios held by the "Nostro" unit.
- The banking book – all balance sheet assets and liabilities and the off-balance sheet items of the Group that are not included in the trading portfolio.

The risk indices used for the overall interest risk management, are presented in detail in the item "Additional information regarding exposure to market risk" below.

The models used for the management of interest risk in the banking portfolio only, are presented in detail in the Chapter "Interest risk" (IRRBB) in the banking portfolio below.

Relation between balance sheet items and the positions included in the disclosure of market risk

|   | Affect of<br>100BP as of<br>June 30,<br>2022 | Affect of<br>100BP as of<br>December<br>31, 2021 |   | Affect of<br>100BP as of<br>June 30,<br>2022 | Affect of<br>100BP as of<br>December<br>31, 2021 |
|---|--|--|---|--|--|
| Assets                                  |  |  | Liabilities                             |  |  |
| in NIS millions                         |  |  |   |  |  |
| Credit                                  | 2,909  | 2,778  | Credit                                  | 1,006  | 971  |
| Available-for-sale securities portfolio | 808  | 1,341  | Available-for-sale securities portfolio | 459  | 502  |
| Trading securities portfolio            | 16   | 56   | Trading securities portfolio            | (84)   | 137  |
| Held-to-maturity securities portfolio   | 662  | 479  | Held-to-maturity securities portfolio   | 1,895  | 2,090  |
| Off balance-sheet                       | 50   | -  | Off balance-sheet                       | 267  | 320  |
| Other                                   | 28   | 32   | Other                                   | -  | -  |
| Total                                   | 4,473  | 4,686  | Total                                   | 3,628  | 4,019  |

### (3) Additional information – models and risk indices

For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 67-70).

#### Principal indices for management

**Index for the sensitivity of economic value to changes in interest rates.** For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (p. 68).

Details of the Group exposure and limitations - in the index of economic value sensitivity to parallel changes in interest graphs by 100 base points (the EVE Model)

|   | For the quarter ending:       |  |                     |                                       |
|---|-------------------------------|--|---------------------|---------------------------------------|
|   | June 30, 2022                 |  | December 31, 2021   |                                       |
|   | End of<br>reported<br>quarter | Maximum<br>exposure<br>during the<br>quarter | End of year<br>2021 | Maximum<br>exposure<br>during<br>2021 |
| in NIS millions                                 |                               |  |                     |                                       |
| Actual exposure                                 | (845)                         | (845)  | (667)               | (742)                                 |
| Limitation set by the Board of Directors        | (1,643)                       |  | (1,520)             |                                       |
| The scenario in which the exposure was measured | UP 100                        | UP 100                                       | UP 100              | UP 100                                |

**The sensitivity of the accounting value index to changes in interest rates in intermediate scenarios.** For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (p. 68).

## Details of the Group exposure and limitations - reduction in accounting value in intermediary scenarios

|  | For the year ended on:  |                                     |                           |                              |
|--|-------------------------|-------------------------------------|---------------------------|------------------------------|
|  | June 30, 2022           |                                     | December 31, 2021         |                              |
|  | End of reported quarter | Maximum exposure during the quarter | End of reported year 2021 | Maximum exposure during 2021 |
| in NIS millions                          |                         |                                     |                           |                              |
| Actual exposure                          | (413)                   | (609)                               | (624)                     | (624)                        |
| Limitation set by the Board of Directors | (1,643)                 |                                     | (1,520)                   |                              |

**Indices and additional models****The Value at Risk (VaR)**

**The VaR of trading operations.** The VaR for the trading activity is calculated at daily intervals using the historical (hybrid) method, using a confidence level of 99% and a time horizon of one day.

The Board of Directors has set specific limits for the VaR on trading activity. No exceptions to the limits were recorded in the second quarter of 2022.

During the second quarter, in view of the high volatility in the markets, the Bank reported to the Board of Directors regarding indicators identifying the development of a stress situation in the markets. Respectively, limitations and control processes stated in the policy with respect to such situation have been put into action.

This estimate serves as one of the main tools in the management of the trading activity.

## Details of the exposure in terms of - VaR in trading activity

|  | Second quarter          |                                     | End of year |                                  |
|--|-------------------------|-------------------------------------|-------------|----------------------------------|
|  | 2022                    |                                     | 2021        |                                  |
|  | End of reported quarter | Maximum exposure during the quarter | End of year | Maximum exposure during the year |
| in NIS millions                          |                         |                                     |             |                                  |
| Actual exposure                          | 20.5                    | 26.7                                | 10.7        | 16.3                             |
| Limitation set by the Board of Directors | 30                      |                                     | 30          |                                  |

Footnote:

The VaR calculated for 10 business days and profitability of 99%.

For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 69–70).

For details regarding loss analysis in extreme scenarios (Stress Tests) and analysis of the anticipated interest income the NII (Net Interest Income) and the EaR (Earning at Risk) model, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (p. 70).

**(4) Inflation and exchange rate exposure**

The Bank's Exposures to inflation and foreign currency exchange rates is performed from an economic perspective, taking into account the exposure's implications on accounting fluctuations where the accounting and the economic perspectives do not align. The measurement of the risk is performed through calculating the surplus/shortfall of assets to liabilities after including economic revisions.

The actual management of the exposures is conducted on a daily frequency on the basis of economic positions in the various linkage and currencies segments, which differ from the accounting positions which may be seen in Note 32 to the financial statements as of December 31, 2021. The principal change stems from the transfer of linkage segments



of pension liabilities in respect of payroll and additional employee rights (from the shekel accounting-measurement segment to the economic-measurement linked segment).

Other changes are: the non-inclusion of losses or gains resulting from changes in the market value of foreign currency or index-linked bonds; the addition of foreign currency fixed assets as financial assets; the transfer of non-performing impaired foreign currency debts to the shekel-linked segment; and the addition of exposure to foreign currency in the severance pay fund for Bank employees (BLD) (only the difference between the severance pay provision and the value of the deposits with the fund is recorded in the accounting positions). The hedge relating to the structural position in foreign currency stemming from the investment in IDB New York has been removed in order to reduce the sensitivity of the capital ratio to changes in exchange rates.

The mix of investments in the various linkage segments is determined on current basis within the framework of the limitations presented below and on the basis of forecasts regarding the relevant market variables.

The exposure is measured separately for each material currency.

Actual distribution of investment of the equity in relation to the set limitations (the data is stated in relation to the equity)

| Segment          | Second Quarter 2022 |          |                |       |         | 2021     |       |       |
|------------------|---------------------|----------|----------------|-------|---------|----------|-------|-------|
|                  | Limitation          | Year end | Position range |       |         | Year end | From  | To    |
|                  |                     |          | From           | To    | Average |          |       |       |
| CPI linked*      | 50%-(50%)           | 27.2%    | 18.4%          | 27.2% | 22.2%   | 10.9%    | 1.7%  | 16.9% |
| Foreign currency | 15% - 30%           | 16.5%    | 16.5%          | 17.2% | 16.8%   | 18.0%    | 17.1% | 19.1% |

Footnote:

\* Timing of economic position computation: the managed position is computed on the basis of the capital data as of the end of the previous quarter together with changes occurring during the last quarter until date of the computation. These changes are based on data that is not final as it is known at date of computation. On the other hand, the position in the linkage balance sheet is computed on the basis of audited data used in the framework of the financial statements.

The Group's underlying exposures presented in the above Table is based upon a monthly average. Notwithstanding, exposure management in each material subsidiary is conducted in an effective manner and at least once a week.

In the Bank's opinion, the exposure to the various linkage bases at the end of the period characterizes the exposure during the period.

## (5) Management of positions in the trading portfolio

**Trading portfolios.** The Group distinguishes between exposure created in the course of managing the Bank's assets and liabilities and exposure to trading. Generally, trading exposures exist only at the parent company and they are concentrated mostly in the dealing room as part of the activity of the Bank as a "market maker" in government bonds in foreign currency and in derivatives. Occasional trading exposures occur at the subsidiaries in immaterial volume. The trading activity is intended at creating income while creating exposure within the approved risk limits for this activity, and maintaining daily and sub-daily monitoring and control.

As stated, trading activity is mainly focused on the dealing room, which both conducts trading with customers and transactions hedging the risks, and operations to generate profit as part of the management of market risks. In addition, a non-significant trading portfolio exist at the investments unit.

The Board of Directors has determined additional sets of limits pertaining to trading activities and to asset and liability management activities. Limitations on various trading activities were determined in terms of scope of activity, and in terms of sensitivity to risk factors including the VaR and the theoretical loss involved in stress tests. The limitations are monitored on a daily and intra-day basis by the control units of the Financial Markets Division. The Head of the Division has set a series of internal limits, within the framework of the limits set by the Board of Directors, aimed at providing advance warning when the Board of Directors' limits are approached and thereby preventing such limits being exceeded.

**Activity in derivative financial instruments.** The Bank is active in a wide range of derivative financial instruments both in shekels and in foreign currency and acts also as a "market maker" for some of which. A substantial part of the transactions is made "over the counter" (OTC) in accordance with customer needs and those of the Bank. The price determination for these transactions is based on returns and prices of base assets using accepted pricing models and taking into account market competition.

The market exposures, which are created as a result of activity in derivative financial instruments, both for inflation and foreign currency exchange rates and also for interest, are included within the framework of the Board of Directors' various limits. The counterparty exposures are managed under agreements for the transfer and set-off of collateral and vis-à-vis central clearing houses.

In addition, the Board of Directors has determined the variety of financial instruments available for the transaction of business by the Bank and the mode of the Bank's operation in each of them (whether on behalf of its customers or its own account). In addition, limits of the Head of the Financial Markets Division were set for the scope of activity according to the types of instruments intended to delimit the operational risk involved in its activity. The volume of activity in respect of a certain instrument does not necessarily represent the level of financial risk inherent therein.

The total exposure and compliance with the Board of Directors limits are being measured and controlled on an ongoing basis by control functions of the first line of defense.

No deviations from limitations set by the Board of Directors were recorded in the second quarter of 2022.

The Bank's transactions in derivative financial instruments are made partly with banking institutions or with Tel-Aviv Stock Exchange members, who are subject to capital adequacy requirements or compliance with the level of security required by the Tel-Aviv Stock Exchange, and partly with other Bank's customers, who provide security in accordance with the Bank's procedures.

**Activity in the Ma'of market.** The Bank operates in the Ma'of share index market only on behalf of customers, while maintaining the security level required by the Tel-Aviv Stock Exchange. The Bank operates in options on the dollar exchange rates in the Ma'of market both on customers' behalf and on behalf of the Bank itself.

Accounting data as to the volume of operation in derivative financial instruments of the Bank and its consolidated subsidiaries

|                               | June 30, 2022   | December 31, 2021 |
|-------------------------------|-----------------|-------------------|
|                               | in NIS millions |                   |
| Not for trading derivatives   | 65,164          | 52,708            |
| Of which: hedging derivatives | 5,751           | 4,876             |
| Trading derivatives           | 364,497         | 294,872           |
| <b>Total</b>                  | <b>429,661</b>  | <b>347,580</b>    |

**Accounting aspects.** The accounting policy with regard to the measurement of the value of derivative financial instruments and the results thereof, type of derivative financial transactions and instruments in accordance with the directives of the Supervisor of Banks, is stated in Notes 1 D 6 and 28 to the financial statements as of December 31, 2021 (pp. 157–158, 247–253).

According to the said directives of the Supervisor of Banks, most of the transactions in derivative financial instruments made by the Bank for managing market risks resulting from its financial base assets (ALM) are classified as "ALM transactions" and not as "hedging transactions". In terms of the said directives more stringent criteria have to be complied with so that transactions in derivative financial instruments could be considered as "hedging transactions".

The majority of base assets, the exposure of which to market risk, as stated, was managed by derivative financial instruments, are not marketable. Income and expenses generated by such assets are recognized on the accrual basis to the statements of profit and loss while the results of the transactions in derivative financial instruments defined as "ALM transactions" are computed, according to "fair value". Accordingly, no correlation exists between the recording of the base assets and the results they produce in accordance with generally accepted accounting principles and the transactions in derivative financial instruments in respect of those base assets, which are classified as "ALM transactions".

Details of financing income from derivative financial instruments are presented in Note 3 to the financial statements as of December 31, 2021 (p. 168).

**Option risks.** Option risks relate to the loss that might be incurred as a result of changes in base assets and the volatility thereof, which affect the value of such options, including standard deviations. The Bank is active in a variety of types of options– vanilla options and "exotic" options of certain types as well as on a variety of base assets (foreign currency and interest rates).

The Bank's Board of Directors has set out guidelines regarding the permitted activity in options in terms of the maximum impairment in value under stress tests and in cases of moderate scenarios. The scenarios relate to simultaneous changes in exchange rates, indices and in the volatility of base assets. In addition, the document by the Head of the Financial Markets Division includes limitations on maximum changes in the value of the option portfolio in terms of sensitivity indices ("GREEKS") and limitations as regards to overall volume.

No deviations from limitations set by the Board of Directors were recorded in the second quarter of 2022.

## Market risk according to the standardized approach (MR1)

The Bank computes the capital allocation required in respect of the exposure to market risks in accordance with the standardized approach, as prescribed by Proper Conduct of Banking Business Directive No. 208. The allotment to market risks includes:

- Interest and shares risks resulting from instruments in the trading portfolio. The interest risk is computed by the "periods to maturity" method;
- Foreign exchange risk of the banking corporation as a whole (eliminating a structural position in respect of IDB New York in accordance with the approval of the Supervisor of Banks).

In addition, in respect of each of the above mentioned risks, an optional component shall be added, in accordance with the "delta plus" method of the instruments included.

Details of capital allocation to market risks according to the standard approach

|                                       | Capital allocation as of |                      |
|---------------------------------------|--------------------------|----------------------|
|                                       | March 31,<br>2022        | December<br>31, 2021 |
|                                       | In NIS millions          |                      |
| Interest rate risk*                   | 423                      | 409                  |
| Foreign exchange rate risk            | 27                       | 14                   |
| Share risk                            |                          |                      |
| Option risk                           | 9                        | 7                    |
| <b>Total for the banking group</b>    | <b>460</b>               | <b>430</b>           |
| <b>Allocation in risk asset terms</b> | <b>3,677</b>             | <b>3,738</b>         |

\* Including the specific risk in the amount of NIS 2.6 million and NIS 2.3 million in March 2022 and December 2021 respectively.

The allocation to market risks in risk asset terms comprises approx. 1.65% of the total risk assets as of March 31, 2022, compared with approx. 1.74% as of December 31, 2021.

## Interest rate risk in the banking book (IRRBB)

For details regarding behavioral economic models integrated in risk management and regarding behavioral assumptions applied in the assessment of interest risks, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 74-75).

For quantitative information regarding interest risk in the banking book and the trading book, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 75-76).

## Shares Risk

For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 76-77).

## Liquidity risk

Liquidity risk is the risk to the stability of the Group stemming from the inability to provide for its liquidity needs and the difficulty to honor its obligations, due to unexpected developments, as a result thereof the Group would be compelled to raise funds and/or realize assets in a way that would result in a material loss. The Bank has determined a maximum exposure limitation to the liquidity risk.

## The liquidity coverage ratio – principal disclosures table (LIQ1)

|   | For the period of three months ended |                                |                                    |                                |
|---|--------------------------------------|--------------------------------|------------------------------------|--------------------------------|
|   | June 30, 2022                        |                                | December 31, 2021                  |                                |
|   | In NIS millions                      |                                |                                    |                                |
|   | Total non-weighted value (average)   | Total weighted value (average) | Total non-weighted value (average) | Total weighted value (average) |
| <b>Total high quality liquid assets</b>   |                                      |                                |                                    |                                |
| Total high quality liquid assets (HQLA)   |                                      | 72,896                         |                                    | 67,627                         |
| <b>Cash outflows</b>  |                                      |                                |                                    |                                |
| Retail deposits from individuals and small businesses, of which:  | 150,907                              | 10,890                         | 142,470                            | 10,132                         |
| Stable deposits   | 53,248                               | 2,628                          | 50,859                             | 2,508                          |
| Less stable deposits  | 73,292                               | 7,531                          | 66,926                             | 6,883                          |
| Deposits for periods exceeding 30 days (Section 84 of Proper Conduct of Banking Business Directive No. 221)         | 24,367                               | 731                            | 24,685                             | 741                            |
| Unsecured wholesale financing, of which:  | 107,858                              | 64,292                         | 97,818                             | 57,499                         |
| Deposits for operational purposes (all counterparties) and deposits with chains of cooperative banking corporations | -                                    | -                              | 1                                  | 1                              |
| Deposits not for operational purposes (all counterparties)  | 106,431                              | 64,226                         | 96,421                             | 57,441                         |
| Unsecured debts   | 1,427                                | 66                             | 1,395                              | 58                             |
| Secured wholesale financing   |                                      | 137                            |                                    | 77                             |
| Additional liquidity requirements, of which:  | 86,667                               | 21,822                         | 83,120                             | 19,186                         |
| Cash outflows in respect of exposure to derivatives and other collateral requirements                               | 14,986                               | 14,576                         | 12,438                             | 11,524                         |
| Cash outflows in respect of loss of financing of debt products  |                                      |                                |                                    |                                |
| Credit and liquidity facilities   | 71,681                               | 7,246                          | 70,682                             | 7,662                          |
| Other contractual financing commitments   | 35,294                               | 956                            | 30,889                             | 822                            |
| Other conditional financing commitments   | 2,853                                | 96                             | 2,659                              | 91                             |
| <b>Total cash outflows</b>  |                                      | <b>98,193</b>                  |                                    | <b>87,808</b>                  |
| <b>Cash inflows</b>   |                                      |                                |                                    |                                |
| Secured loans (e.g., Reverse repo transactions)   | 1,329                                | 1,329                          | 1,422                              | 1,422                          |
| Cash inflows from regularly performing exposure   | 28,926                               | 21,773                         | 23,567                             | 19,489                         |
| Other cash inflows  | 16,755                               | 14,987                         | 13,696                             | 11,939                         |
| <b>Total cash inflows</b>   | <b>47,010</b>                        | <b>38,089</b>                  | <b>38,685</b>                      | <b>32,850</b>                  |
|   |                                      | Total adjusted value           |                                    | Total adjusted value           |
| <b>Total High Quality Liquidity Asset (HQLA)</b>  |                                      | <b>72,896</b>                  |                                    | <b>67,627</b>                  |
| <b>Total net cash outflows</b>  |                                      | <b>60,104</b>                  |                                    | <b>54,958</b>                  |
| Liquidity Coverage Ratio  |                                      | 121.3%                         |                                    | 123.1%                         |

## Liquidity risk – qualitative disclosure and additional disclosures in respect to the liquidity coverage ratio (LIQA)

For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 78–82).

## Liquidity coverage ratio - Proper Conduct of Banking Business Directive No. 221 in the matter of "liquidity coverage ratio"

For details regarding the Proper Conduct of Banking Business Directive No. 221 in the matter of "liquidity coverage ratio", see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 82-83). A draft Amendment to the Directive was published during the month of June, as well as a Q&A document. The Bank estimates that the expected amendments will have no material effect upon the ratio at the Bank.

### The liquidity coverage ratio of the Discount Group

As of June 30, 2022, the ratio amounted to 123.7%, compared to 127.5% on December 31, 2021. The average liquidity ratio in the second quarter of 2022 amounted to 121.3% as compared with an average ratio of 123.1% in the fourth quarter of 2021.

The average liquidity ratio has declined due to the fast growth in the credit portfolio, despite the growth in retail and wholesale deposits.

The liquidity coverage ratio is based on a high and quality liquidity buffer. The liquidity buffer is based in shekels on the short-term loan (MAKAM), on Israel government bonds and on current account balances and deposits with the Bank of Israel. In foreign currency, the buffer is based on U.S. government bonds (in IDB New York on the MBS portfolio, most of which issued by government and semi government agencies) and on current account balances and deposits with the Bank of Israel and the FED.

#### Details of the composition of the liquidity buffer

| Assets included                              | For the period ended |                   |
|--|----------------------|-------------------|
|  | June 30, 2022        | December 31, 2021 |
|  | in NIS millions      |                   |
| Buffer 1                                     |                      |                   |
| Cash   | 48,013               | 39,970            |
| Israel Bonds/Short-term loans (MAKAM)        | 12,025               | 15,998            |
| Foreign bonds                                | 11,731               | 9,911             |
| Buffer 2                                     |                      |                   |
| Sovereigns bonds                             | 203                  | 341               |
| Mortgage bonds issued by public corporations | 177                  | 381               |
| Corporation Bonds AA                         | 515                  | 772               |
| Buffer 2 b                                   |                      |                   |
| Corporation Bonds A                          | 234                  | 253               |
| <b>Total</b>                                 | <b>72,896</b>        | <b>67,627</b>     |

The computation of the Group liquidity coverage ratio is based on an independent calculation of each of the Group companies. The Bank's Management has defined for each Company in the Group a minimum target for the liquidity coverage ratio. The transfer of liquidity from IDB New York to its parent company (the Bank) is limited by local regulation, and therefore, the recognition of surplus liquidity of IDB NY in the group model, is limited accordingly. The surplus of Mercantile Discount Bank, operating under a regulatory framework identical to that of the Bank, is included in the Group model.

Most of the liquidity surplus of the Group originates in the liquidity surplus of the Bank.

Distribution of the liquidity coverage ratio (average for the quarter) according to the legal entities within the Group

|                          | For the period ended |                   |
|--------------------------|----------------------|-------------------|
|                          | June 30, 2022        | December 31, 2021 |
|                          | In %                 |                   |
| Discount Group           | 121.28%              | 123.05%           |
| The Bank                 | 133.77%              | 131.88%           |
| IDB New York             | 113.10%              | 110.57%           |
| Mercantile Discount Bank | 126.07%              | 128.56%           |
| <b>Discount Group</b>    | <b>121.3%</b>        | <b>123.1%</b>     |

Concentrating the liquidity surplus at the Bank allows for much flexibility in the management of the Group's liquidity. Alongside the expectation for the independent management of the liquidity risk by the subsidiaries, the Management of the Group is able to shift liquidity between the companies in the Group.

## The liquidity coverage ratio in the principal currencies

The Bank measures also the liquidity coverage ratios in the principal currencies. As of June 30, 2022, the coverage ratio in shekels was 117.6% compared with 124.6% at December 31, 2021. The decline in the ratio stemmed from a fast growth in the credit portfolio in relation to the growth in deposits from the public and from shekel/dollar swap transactions.

The liquidity coverage ratio as of June 30, 2022, respecting the total of foreign currencies, amounted to 150.1% compared to 138.7% on December 31, 2021. The rise in the ratio stemmed from growth in foreign currency deposits from the public and from a decrease in the net cash outflow relating to the dollar/shekel SWAP activity.

The liquidity coverage ratio with respect to US dollar as of June 30, 2022 was 130.3% as compared with 123.5% on December 31, 2021. The rise in the ratio stemmed from growth in US dollar deposits from the public and from a decrease in the net cash outflow relating to the dollar/shekel SWAP activity.

In Euros, the liquidity coverage ratio at June 30, 2022, was 130.9% compared with 150.4% at December 31, 2021. The decrease in the ratio stemmed from a growth in the net outflow caused by dollar/Euro swap transactions.

The Discount Group has a surplus of resources in foreign currency over applications, principally in U.S. dollars and in Euro. Accordingly, the Bank, invests its surplus liquidity in securities, bank deposits and in the interbank foreign currency/shekel SWAP transactions market. This activity allows the Bank to regulate the use of this surplus between liquidity considerations and yield considerations.

## Net Stable Funding Ratio (LIQ2)

| 30.06.2022   |  |                  |                                |                  |                |
|--|--|------------------|--------------------------------|------------------|----------------|
|  | Non weighted value according to periods of repayment |                  |                                |                  | Weighted value |
|  | With no repayment date                               | Up to six months | From six months up to one year | One year or over |                |
| In NIS millions  |  |                  |                                |                  |                |
| <b>Available stable funding items (AFS)</b>  |  |                  |                                |                  |                |
| Capital:   | 26,500   | -                | -                              | -                | 26,500         |
| Regulatory capital   | 23,933   |                  |                                |                  | 23,933         |
| Other capital instruments  | 2,567  |                  |                                |                  | 2,567          |
| Retail deposits by individuals and small businesses:   | -  | 146,607          | 7,566                          | 2,916            | 144,782        |
| Stable deposits  |  | 59,472           | 2,706                          | 1,413            | 60,483         |
| Less stable deposits   |  | 87,135           | 4,860                          | 1,503            | 84,299         |
| Wholesale funding:   | -  | 123,571          | 10,932                         | 11,415           | 57,327         |
| Deposits held for operational requirements   |  | -                | -                              | -                | -              |
| Other wholesale funding  |  | 123,571          | 10,932                         | 11,415           | 57,327         |
| Liabilities with interdependent matching assets  |  |                  |                                |                  |                |
| Other liabilities:   |  | 15,123           | 1,267                          | 13,081           | 13,714         |
| Liabilities regarding derivative instruments for the purpose of a net stable funding ratio   |  | 1,468            |                                |                  |                |
| All other liabilities and capital not included in the above categories   |  | 15,123           | 1,267                          | 13,081           | 13,714         |
| <b>Total Available Stable Funding (AFS)</b>  |  |                  |                                |                  | <b>242,323</b> |
| <b>Total high quality liquid assets according to net stable funding ratio (HQLA)</b>   |  |                  |                                |                  |                |
| <b>14,582</b>  |  |                  |                                |                  |                |
| Deposits held with other financial institutions for operational requirements   |  |                  |                                |                  |                |
| Performing loans and securities:   | --   | 121,441          | 26,560                         | 150,583          | 167,999        |
| Performing loans to financial institutions, secured by high quality liquid assets of level 1   |  |                  |                                |                  |                |
| Performing loans to financial institutions, secured by high quality liquid assets not of level 1 and unsecured performing loans to financial institutions                            |  | 16,988           | 676                            | 5,339            | 7,887          |
| Performing loans to nonfinancial wholesale customers, loans to retail customers and small businesses, loans to sovereigns, to central banks and to public sector entities, of which: |  | 102,433          | 23,807                         | 94,804           | 114,846        |
| With a risk weight of 35% or less, according to Proper Conduct of Banking Business Directive No. 203   |  | 57,525           | 477                            | 3,692            | 5,009          |
| Performing housing loans secured by a mortgage, of which:  |  | 2,095            | 2,032                          | 48,435           | 43,573         |
| With a risk weight of 35% or less, according to Proper Conduct of Banking Business Directive No. 203   |  | 600              | 590                            | 14,111           | 9,767          |
| Securities not in default but not qualified to be considered as high quality liquid assets, including marketable securities  |  | (75)             | 45                             | 2,005            | 1,693          |
| Assets with interdependent matching liabilities  |  |                  |                                |                  |                |
| Other assets:  | 95   | 3,363            | 265                            | 4,550            | 6,227          |
| Commodities physically traded, including gold  | 95   |                  |                                |                  | 95             |
| Assets deposited as first collateral for derivative contracts and assets provided for the benefit of a default fund regarding central counterparties (CCPs)                          |  |                  |                                |                  |                |
| Assets in respect of derivative instruments for the purpose of net stable funding ratio  |  | -                | -                              | 41               | 41             |
| Liabilities in respect of derivative instruments for the purpose of net stable funding ratio, before deduction of deposited variable collateral                                      |  | -                | -                              | 173              | 173            |
| All other classes of assets not included in the above categories   |  | 3,363            | 265                            | 4,550            | 5,918          |
| Off-balance sheet items  |  | 105,638          | 2,223                          | 3,905            | 5,588          |
| <b>Total required stable funding (RSF)</b>   |  |                  |                                |                  | <b>194,396</b> |
| <b>Net stable funding ratio (NFSR) in percentages</b>  |  |                  |                                |                  | <b>124.65</b>  |

Footnote:

(1) The Directive regarding Net Stable Funding Ratio is being implemented as from December 31, 2021.



## Net Stable Funding Ratio (LIQ2) (continued)

|  | 31.12.2021   |                  |                |         |                  |
|--|--|------------------|----------------|---------|------------------|
|  | Non weighted value according to periods of repayment |                  |                |         | Weighted value   |
|  | With no repayment date                               | From six months  |                |         | One year or over |
|  |  | Up to six months | up to one year |         |                  |
| In NIS millions  |  |                  |                |         |                  |
| <b>Available stable funding items (AFS)</b>  |  |                  |                |         |                  |
| Capital:   | 25,220   | -                | -              | -       | 25,220           |
| Regulatory capital   | 21,887   | -                | -              | -       | 21,887           |
| Other capital instruments  | 3,333  | -                | -              | -       | 3,333            |
| Retail deposits by individuals and small businesses:   | -  | 139,881          | 7,430          | 2,345   | 137,996          |
| Stable deposits  | -  | 58,380           | 3,039          | 961     | 59,309           |
| Less stable deposits   | -  | 81,501           | 4,391          | 1,384   | 78,687           |
| Wholesale funding:   | -  | 109,269          | 7,128          | 9,642   | 49,516           |
| Deposits held for operational requirements   | -  | -                | -              | -       | -                |
| Other wholesale funding  | -  | 109,269          | 7,128          | 9,642   | 49,516           |
| Liabilities with interdependent matching assets  | -  | -                | -              | -       | -                |
| Other liabilities:   | -  | 15,186           | 2,324          | 12,543  | 13,705           |
| Liabilities regarding derivative instruments for the purpose of a net stable funding ratio   | -  | 1,281            | -              | -       | -                |
| All other liabilities and capital not included in the above categories   | -  | 15,186           | 2,324          | 12,543  | 13,705           |
| <b>Total Available Stable Funding (AFS)</b>  | -  | -                | -              | -       | <b>226,437</b>   |
| <b>Total high quality liquid assets according to net stable funding ratio (HQLA)</b>   | -  | -                | -              | -       | <b>13,019</b>    |
| Deposits held with other financial institutions for operational requirements   | -  | -                | -              | -       | -                |
| Performing loans and securities:   | -  | 112,419          | 24,977         | 137,388 | 153,471          |
| Performing loans to financial institutions, secured by high quality liquid assets of level 1   | -  | -                | -              | -       | -                |
| Performing loans to financial institutions, secured by high quality liquid assets not of level 1 and unsecured performing loans to financial institutions                            | -  | 14,762           | 600            | 5,897   | 8,105            |
| Performing loans to nonfinancial wholesale customers, loans to retail customers and small businesses, loans to sovereigns, to central banks and to public sector entities, of which: | -  | 95,695           | 22,489         | 86,425  | 104,951          |
| With a risk weight of 35% or less, according to Proper Conduct of Banking Business Directive No. 203   | -  | 55,185           | 353            | 3,500   | 4,901            |
| Performing housing loans secured by a mortgage, of which:  | -  | 1,906            | 1,864          | 43,150  | 38,733           |
| With a risk weight of 35% or less, according to Proper Conduct of Banking Business Directive No. 203   | -  | 578              | 569            | 13,348  | 9,250            |
| Securities not in default but not qualified to be considered as high quality liquid assets, including marketable securities  | -  | 56               | 24             | 1,916   | 1,682            |
| Assets with interdependent matching liabilities  | -  | -                | -              | -       | -                |
| Other assets:  | 88   | 3,102            | 483            | 5,179   | 6,967            |
| Commodities physically traded, including gold  | 88   | -                | -              | -       | 88               |
| Assets deposited as first collateral for derivative contracts and assets provided for the benefit of a default fund regarding central counterparties (CCPs)                          | -  | -                | -              | -       | -                |
| Assets in respect of derivative instruments for the purpose of net stable funding ratio  | -  | -                | -              | 4       | 4                |
| Liabilities in respect of derivative instruments for the purpose of net stable funding ratio, before deduction of deposited variable collateral                                      | -  | -                | -              | 161     | 161              |
| All other classes of assets not included in the above categories   | -  | 3,102            | 483            | 5,179   | 6,714            |
| Off-balance sheet items  | -  | 104,082          | -              | -       | 5,204            |
| <b>Total required stable funding (RSF)</b>   |  |                  |                |         | <b>178,661</b>   |
| <b>Net stable funding ratio (NFSR) in percentages</b>  |  |                  |                |         | <b>126.70</b>    |

## Financing risk - available and unrestricted assets

The Bank pledges assets belonging to the liquidity buffer for several purposes, with an emphasis for use as collateral for financial transactions with entities as the Stock Exchange, the Bank of Israel, etc. As a general rule, all pledged liquid assets are excluded from the liquidity buffer for the purpose of the daily measurement, except for assets pledged to secure the ability to realize liquidity, which in fact has not been utilized. These are being excluded only upon utilization. Collaterals pledged in favor of the Bank, are not recognized in the liquidity buffer.

### Available and unrestricted assets

|                                 | June 30, 2022   | December 31, 2021 |
|---------------------------------|-----------------|-------------------|
|                                 | In NIS millions |                   |
| Total assets as of              | 116,357         | 111,551           |
| Liquidity requirement           | 11,190          | 10,399            |
| Of which pledged                | 20,124          | 20,607            |
| Of which provided as collateral | 1,345           | 1,181             |
| <b>Total available assets</b>   | <b>83,698</b>   | <b>79,364</b>     |

## Additional risks

### Drafts and Instructions published during the first half of 2022

**Update of Proper Conduct of Banking Business Directive No. 362 in the matter of cloud computing.** The update, published on June 13, 2022, abolishes the prohibition on the use of cloud computing services with respect to the core systems. The Directive relates to aspects of corporate governance, risk management, contractual aspects, data protection aspects and business continuity applying to the Bank when using cloud computing, and states that Proper Conduct of Banking Business Directive No. 359A in the matter of outsourcing applies to the Bank when using cloud computing, except for certain matters detailed in the Directive. The Directive takes effect on January 1, 2023, and the Bank is required to update retroactively agreements signed before this date, in accordance with the dates stated in the Directive.

## Operational risk

Operational risk is the risk of loss caused by impropriety or by the failure of internal procedures, individuals and systems or as a result of external events

The operational risk is inherent in all business lines, products, systems and the work processes performed at the Bank. Accordingly, awareness and management of the operational risk at all levels of duty are of importance.

For additional details regarding operational risks, including risk of fraud and embezzlement, business continuity and outsourcing and supplier risk, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 87-93).

## Other risks

### Information technology risk management

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For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 93-94).

### Data and cyber protection risks

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#### Threats in the cyberspace

In the second quarter of 2022, there were no one or more cybernetic incidents that materially affected the products or services offered by the Bank or by the Group, their relation with customers or the competitive conditions.

A number of outstanding trends were noted during April-June 2022:

- The Iranian Government acted through subcontractors, with the aim of impairing the Israeli economy. This by way of ransom ware attacks having a double target: financial component – the payment of ransom to the attacking agent, and a national component – embarrassment of the victim on the social networks and on the different media channels (thus embarrassing the State of Israel);
- Complexity of the manner of inserting the ransom ware – the utilization of unidentified deficiencies existing in complex technological systems, for which the manufacturers have not yet issued data protection updates, with the aim of inserting a ransom ware virus into the systems of a large number of organizations at the same time. This trend may affect the Group, both by damaging one or more material suppliers and by damaging one of the systems in use by the Group;
- Following the fall in the value of the ruble resulting from the Russia-Ukraine war, an increase is noticed in attempts at fraud and social engineering at the global and national level, by non-local Russian-speaking attackers.

For additional details regarding data and cyber protection risks, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 95-98).

### Environmental risks

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#### Environmental and climate risks

Recently the topic of environmental and climate risk has received a high degree of focus from the regulatory authorities, who understand that the materialization of environmental and climate risks could affect the banking system and, in extreme circumstances, could even have global and systemic effects. Accordingly, various regulators around the world, including the Banking Supervision Department, are preparing to map the activities relating to this topic in the banking systems towards future regulation in this field.

In 2009, following a regulatory expectation letter concerning this topic sent to the banking system, the Bank's activities in this field were put in order, including as part of the credit policy and as part of the specific credit approval processes.

The Bank has an organized credit methodology regarding environmental risks that is intended to monitor the risk of credit losses that might be caused as a result of provisions pertaining to environmental quality hazards and the enforcement of such provisions (such as a deterioration in a customer's business position due to penalties resulting from non-compliance with the provisions of the law). Within the framework of the methodology, the Bank has defined an evaluation process for the environmental risk level of customers in economic sectors that might be exposed to environmental risks and for the quality of risk management conducted by these customers. This process is conducted upon the granting the credit and at the time of the periodic assessment of the quality of customers and the quality of the collateral and in accordance with the level of materiality.

On December 1, 2020, a letter regarding environmental risk management was sent to banking corporations and credit card companies by the Supervisor of Banks. The Banking Supervision Department views with great importance the promotion of the environmental risk issue, and sees in the banking corporations important partners in the transition to sustainable environmental economy, inter alia, by way of formation of appetite for environmental risk, credit policy, investments, allocating capital to "green" financing and investments, etc.

Within the framework of a Bank of Israel circular dated December 2, 2021 regarding the public disclosure of environmental, social and governance (ESG) aspects, it is necessary – inter alia – to examine the need to expand the disclosure concerning the risks in this field to which the Bank is exposed, including due to developments associated with climate change and transition risks, and in order to reflect material changes in the way that such risks are managed and to include, inter alia, quantitative indices for measuring the exposure to these risks.

The Bank is studying the subject in order to prepare for the rise in level of managing environmental risks, climate risks and transition risks, while examining international management and reporting frameworks.

## Legal risks

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For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 101–103).

## Compliance risks

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**Discount Group's activities with banks acting in the Palestinian Authority.** In 2018, the Bank received immunity letter and indemnity letter signed by the State of Israel. The letter of indemnity and the letter of immunity are extended from time to time.

Validity of the letters of indemnification and immunity were extended at the beginning of July, 2022 until March 31, 2023. In light of the aforesaid, the Bank for the moment is continuing to provide services to banks operating in the Palestinian Authority.

For further details regarding compliance risks including Discount Group's activities with banks acting in the Palestinian Authority, see the 2021 Annual Report (pp. 112–113).

**Draft update of Proper Conduct of Banking Business Directive No.411 regarding the management of prohibition of money laundering and the finance of terror risks in the field of virtual currencies.** Within the framework of the draft published on December 29, 2021, it is proposed to anchor the requirements from the banking system in prohibition of money laundering and the finance of terror risks involved in providing payment services involving activity in virtual currencies. It is noted that at this time, when regulation and supervision over virtual currency service providers is still in its infancy, the Supervisor sees payment services provided by banking corporations in virtual currency activity as high risk activities in terms of prohibition of money laundering and the finance of terror, and therefore increased monitoring and control measures should be applied. Among other things, it was determined that the banking corporation must perform a risk assessment regarding remittances the origin of or their purpose is related to virtual currencies, and on the basis of the risk assessment establish policies and procedures (which will relate, at the very least, to the manner of activity with virtual currency service providers; the manner of activity with customers who have carried out activity in a virtual currency not through a service provider, etc.). This requirement complies with the international standard set by the FATF for this matter. It was further determined that a corporation will not refuse to provide payment services in connection with activity in virtual currencies merely because it is associated with virtual currencies, insofar as the service provider in virtual currencies which is a party to the transaction has received a license to provide the service in Israel. A provision has also been issued prohibiting the provision of payment services in connection with activity in virtual currency in certain cases and provisions regarding the requirement of references for tax payments by law. According to the draft, the amendment to the Directive in these respects is expected to enter into force in November 2022.

## Conduct risk

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For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (p. 107).

## Exposure to cross-border risks

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For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 107–110). In the past year, the Bank had examined the activity of the Group in the matter of cross-border risk management with respect to foreign resident customers, as well as its policy in the matter. Following the said examination, the policy has been updated in a way that reduces the types of banking services granted by the Bank to residents of different European countries, this, in a risk based approach. Following examination, the policy was extended to residents of all countries of the world.

Moreover, the Bank had examined the activity of the Group with foreign brokers, and following this examination the Bank's credit policy was updated, by adding reference to means of hedging and monitoring of the risk in relations to such operations.

## Strategic risk

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For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 110–111).

## Reputation risk

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For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (p. 111).

## Model risk

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For details, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (p. 112).

## Remuneration to senior officers

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For details regarding remuneration to senior officers, in accordance with the provisions of Regulations 21 and 22 of the Securities Regulations (Periodic and Immediate Reports), 1970, see under "Corporate governance, audit and additional details of the banking corporation's business and the management thereof" in the 2021 Annual Report (pp. 335–338).

## Addendums

For details regarding linkages between the financial statements and regulatory amounts, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (pp. 120-129). For details regarding Securitization, see the document regarding "Disclosure according to the third pillar of Basel and additional information regarding risk", which was published as part of the 2021 Annual Report, and is open for review, as stated (p. 130).

August 11, 2022

Shaul Kobrinsky  
Chairman of the  
Board of Directors

Uri Levin  
President &  
Chief Executive Officer

Orit Caspi  
Executive Vice President  
Chief Risk Officer

## Glossary

|   |  |
|---|--|
| <b>Management quality</b>                 | Assessment of the appropriateness and effectiveness of risk management (effectiveness of the controls).  |
| <b>Key Risk Indicator</b>                 | Means/pointer showing the risk exposure situation in relation to the risk.   |
| <b>Failure event</b>                      | An event where risk is realized, whether or not causing damage to the Bank.  |
| <b>Gross credit</b>                       | Balance sheet or off-balance sheet credit, before credit risk mitigation (CRM), before conversion to credit (CCF) and before allowances for credit losses.   |
| <b>Off-balance sheet credit</b>           | Includes: unutilized binding facilities, guarantees, documentary credit and derivatives.<br>Binding facilities– any presentation by the corporation to its customer for the granting of credit (balance sheet and/or off-balance sheet) whether in writing or orally or in another manner of conduct where it can be expected that a reasonable customer would rely on such presentation as one which binds the Bank.  |
| <b>Balance sheet credit</b>               | Credit (to the public, governments) and bonds.   |
| <b>Collateral</b>                         | Different assets (marketable and nonmarketable) designated to secure the repayment of customer debts, when the customer defaults on the current repayments agreed between him and the Bank.  |
| <b>Credit Risk Mitigation (CRM)</b>       | Items offsetting risk permitted according to the rules of Basel II (mainly: liquid collateral pledged as required). According to these rules, the Bank, when computing the capital requirements, may reduce its credit exposure to the counterparty, thus taking into consideration the effect of the collateral.  |
| <b>Allowances for credit losses</b>       | A provision created by the Bank to cover possible losses on its customer indebtedness. The Bank of Israel guidelines require that specific and group provisions should be created. Allowance for credit losses on a specific basis – an allowance required to cover expected credit losses in respect of debts examined on a specific basis and found to be impaired. Allowance for credit losses on a group basis – an allowance in respect of large groups of debts (performing and nonperforming) including allowances for credit losses in respect of housing loans measured by the "extent of the arrears period" method. |
| <b>Debt under special mention</b>         | A debt having potential weaknesses that require special attention by the Management. If such weaknesses remain unattended, the result might be deterioration in the prospects of repayment of the credit, or in the Bank's status as a creditor.   |
| <b>Substandard debt</b>                   | A debt insufficiently secured by the present value based on the collateral and the repayment ability of the debtor, creating a clear possibility that the Bank will sustain a certain loss if the deficiencies are not rectified. It is required that the weakness endangering the repayment of the debt should be well defined.   |
| <b>Impaired debt</b>                      | A debt the Bank estimates it will not be able to collect the amounts due to it and in the due dates per the debt agreement.  |
| <b>Liquidity coverage ratio (LCR)</b>     | The ratio of total high quality liquid assets to total net cash outflows during the next thirty calendar days.   |
| <b>Business goal</b>                      | A defined business target in quantitative or qualitative terms, subject to restrictions of the risk appetite.  |
| <b>Recorded amount</b>                    | The balance of a debt, including recognized accrued interest, unamortized premium or discount, differed commissions or deferred costs charged to the debt and not yet amortized, after deduction of any amount written off accounting wise. Non-recognized interest, or interest which had been recognized in the past and reversed at a later date, should not be included in the recorded amount.  |
| <b>Uniform macro-economic stress test</b> | A stress test published by the Supervisor of Banks, based on a uniform scenario for all the banking industry and on macro-economic parameters formed by the Regulator  |
| <b>Sensitivity tests</b>                  | A method which assesses the effect of a change in a single risk factor, or in a number of risk factors, on the financial condition of the banking corporation (for example: in market risk – steep decline in interest rate; in credit risk – steep decline in housing prices).  |
| <b>Restriction (internal)</b>             | A statement determined by the Bank, setting out a limit to activity within the framework of the risk appetite.   |
| <b>Capital outline</b>                    | A detailed plan of the capital ratios forecast for the coming years, which includes the assumptions used for the forecast, a description of the expected implications in the capital layers and capital ratios, sensitivity analysis regarding the principal risks, and conformity by the Bank with the capital targets. The capital outline serves as a basis for the determination of a recommendation to the Management and to the Board of Directors regarding the capital targets of the work plan, including the capital buffer, the risk asset budget, capital issuance and dividend distribution.                      |

## Glossary (continued)

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| <b>Over the counter (OTC) derivatives</b>                     | Transactions in derivatives not traded on a formal stock exchange, to which the Bank is a party.  |
| <b>Monitoring of capital ratios</b>                           | Monitoring changes in risk assets and in the capital base of the Group, and an assessment of attaining the capital targets as determined by the Board of Directors.   |
| <b>Alert levels</b>   | Intended to indicate exposure to risk when it reaches a certain level below the stated restriction.   |
| <b>Risk profile</b>   | Assessment of the combined risk inherent in the exposures and in the activity of the Bank   |
| <b>Risk appetite</b>  | Reflects the level of risk a corporation is ready to accept, consistently with its business strategy, capital planning, liquidity planning and financing resources of the corporation. The risk appetite includes quantitative restrictions and qualitative goals, which outline the determination of the group business policy in the various risk fields, and comprises a central tool of the Board of Directors for the supervision and control of the risk profile of the corporation.  |
| <b>Available-for-sale portfolio</b>                           | Securities not classified as bonds held to maturity or as trading securities.   |
| <b>Trading portfolio</b>                                      | Composed of positions in financial instruments held with the intension of trading, for the purpose of resale within a short period of time, and/or with the intent of earning gains from actual or expected changes in prices in the short-term or of realizing arbitrage gains. In order for a financial instrument to be considered part of the trading portfolio, it has to be free of any encumbrance on its marketability, or that it may be hedged in full.   |
| <b>Held-to-maturity portfolio</b>                             | Securities in respect of which the Bank has the intention and ability to hold them for a long period of time/to maturity. The portfolio is stated at the rate of return to maturity inherent therein since purchase date.   |
| <b>Stress tests</b>   | A risk management method used to assess the potential effects of a specific event and/or a change in a set of financial variables on the financial condition of a banking corporation. Traditionally, the focus of stress tests is on exceptional events though reasonable.   |
| <b>Credit conversion factors (CCF)</b>                        | Conversion of off-balance sheet items to credit equivalents – according to the standard approach of Basel II, off-balance sheet items are converted to equivalent credit exposure by means of credit conversion coefficients  |
| <b>Credit support annex (CSA)</b>                             | An Annex to the ISDA which regularizes the matter of collateral regarding derivative transactions against the counterparty. This Annex determines a threshold amount reflecting the maximum exposure which each of the counterparties is ready to accept without collateral.  |
| <b>International Swaps and Derivatives Association (ISDA)</b> | An international agreement which allows the setting off of liabilities and mutual requirements stemming from over the counter derivative transactions, in the case of insolvency of a counterparty.   |
| <b>Foreign Account Tax Compliance Act (FATCA)</b>             | In order to reduce tax evasion by American taxpayers, the Foreign Account Tax Compliance Act (FATCA) was enacted in 2010 in the United States. Under the FATCA provisions, financial bodies outside the US are required to identify and report to the U.S. Tax Authorities, any U.S. citizen or any U.S. resident having a financial account with them. This Regulation entered to effect on July 1, 2014. The Regulation is being implemented in many countries, including Israel, within the framework of an inter-state treaty signed by Israel and the United States. |

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